

**Minnesota Lender Activity
FY 2019 as of 4/30/2019**

LENDERS	DOLLAR VALUE
Twin Cities-Metro Certified Develop*	\$29,847,000
SPEDCO*	\$27,309,000
Minnesota Business Finance Corp*	\$26,995,000
Live Oak Banking Company	\$26,687,000
21st Century Bank	\$19,963,800
Wells Fargo Bank, N.A.	\$19,093,300
Old National Bank	\$15,171,300
U.S. Bank, N.A.	\$15,073,400
BankVista	\$14,272,500
Byline Bank	\$11,141,500
Choice Financial Group	\$10,195,800
Sunrise Banks, N.A.	\$9,358,300
Platinum Bank	\$7,740,000
Central Minnesota Development Co*	\$7,616,000
Falcon National Bank	\$7,577,200
Bremer Bank, N.A.	\$7,490,700
Newtek Small Business Finance, Inc.	\$6,516,000
Pioneer Bank	\$5,100,000
Southeastern Minnesota 504 Develop*	\$4,173,000
Northeast Entrepreneur Fund, Inc.	\$4,073,200
Highland Bank	\$3,760,000
First Home Bank	\$3,700,000
Security Bank USA	\$3,645,000
NOA Bank	\$3,450,000
Prairieland Economic Development*	\$3,407,000

LENDERS	# OF LOANS
U.S. Bank, N.A.	99
Wells Fargo Bank, N.A.	74
Minnesota Business Finance Corp*	50
Old National Bank	37
Twin Cities-Metro Certified Develop*	35
Sunrise Banks, N.A.	31
21st Century Bank	30
Choice Financial Group	29
Northeast Entrepreneur Fund, Inc.	27
BankVista	26
SPEDCO*	23
Security Bank USA	23
Bremer Bank, N.A.	22
Highland Bank	17
Falcon National Bank	16
Stearns Bank N.A.	15
Live Oak Banking Company	14
First Home Bank	13
Members Cooperative CU	13
Independence Bank	13
Platinum Bank	12
Frandsen Bank & Trust	12
Central Minnesota Development Co*	10
Minnwest Bank	10
Associated Bank, N.A.	10

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

- 48 lenders have one loan
- 28 lenders have two loans
- 12 lenders have three loans
- 7 lenders have four loans
- 42 lenders have five or more loans
- 137 lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 98 loans year-to-date. The total dollars loaned is \$2,172,018.22 with an average loan size of \$22,163.45. The average interest rate is 7.04% and the average loan maturity is 65.09 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	140	\$100,098,000.00
504 REFINANCE PROGRAM	3	\$3,290,000.00
504 Total	143	\$103,388,000
7A		
Community Advantage Initiative	11	\$1,731,100
FA\$TRK (Small Loan Express)	373	\$29,081,400
Guaranty	402	\$221,820,600
Revolving Line of Credit Exports - Sec. 7(a) (14)	3	\$4,250,000
Small General Contractors - Sec. 7(a) (9)	1	\$1,000,000
Standard Asset Based	5	\$3,050,000
7A Total	795	\$260,933,100
Grand Total	938	\$364,321,100