

**Minnesota Lender Activity
FY 2019 as of 11/30/2018**

LENDERS	DOLLAR VALUE
SPEDCO*	\$9,389,000
Wells Fargo Bank, National Assn	\$8,405,500
Twin Cities-Metro Certified Develop*	\$7,135,000
Minnesota Business Finance Corp*	\$6,357,000
Old National Bank	\$5,008,000
U.S. Bank, National Association	\$4,705,300
Choice Financial Group	\$4,677,200
BankVista	\$4,512,500
Live Oak Banking Company	\$4,482,000
Newtek Small Business Finance, Inc.	\$4,229,000
NOA Bank	\$3,450,000
Sunrise Banks, National Association	\$3,281,800
Bremer Bank, National Association	\$3,211,100
Southeastern Minnesota 504 Develop*	\$2,867,000
Byline Bank	\$2,630,000
Security Bank USA	\$2,280,100
Village Bank	\$2,209,400
21st Century Bank	\$2,139,800
Minnesota Bank & Trust	\$1,750,000
Central Minnesota Development Co*	\$1,572,000
Northeast Entrepreneur Fund, Inc.	\$1,254,500
Highland Bank	\$1,200,000
First Home Bank	\$1,125,000
Fidelity Bank	\$1,000,000
Busey Bank	\$989,200

LENDERS	# OF LOANS
U.S. Bank, National Association	31
Wells Fargo Bank, National Assn	26
Minnesota Business Finance Corp*	13
Sunrise Banks, National Association	12
BankVista	10
Security Bank USA	10
SPEDCO*	9
Northeast Entrepreneur Fund, Inc.	9
Old National Bank	8
Choice Financial Group	8
Twin Cities-Metro Certified Develop*	6
Bremer Bank, National Association	5
21st Century Bank	5
Central Minnesota Development Co*	5
KleinBank	5
First National Bank	5
Woodlands National Bank	5
Village Bank	4
Highland Bank	4
Members Cooperative CU	4
VISIONBank	4
KleinBank, A Division of	4
United Prairie Bank	4
Live Oak Banking Company	3
First Home Bank	3

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

- 31 lenders have one loan
- 16 lenders have two loans
- 8 lenders have three loans
- 6 lenders have four loans
- 17 lenders have five or more loans
- 78 lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 27 loans year-to-date. The total dollars loaned is \$516,705.50 with an average loan size of \$19,137.24.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	40	\$27,649,000.00
504 REFINANCE PROGRAM	1	\$825,000.00
504 Total	41	\$28,474,000
7A		
Community Advantage Initiative	4	\$641,800
FA\$TRK (Small Loan Express)	122	\$9,675,500
Guaranty	112	\$63,383,000
Standard Asset Based	4	\$2,750,000
7A Total	242	\$76,450,300
Grand Total	283	\$104,924,300