

**Minnesota Lender Activity
FY 2019 as of 10/31/2018**

LENDERS	DOLLAR VALUE
SPEDCO*	\$8,395,000
Wells Fargo Bank, Nat Assoc	\$4,985,900
Choice Financial Group	\$4,099,700
Twin Cities-Metro Certified Develop*	\$3,877,000
Minnesota Business Finance Corp*	\$3,376,000
BankVista	\$3,216,500
Southeastern Minnesota 504 Develop*	\$2,225,000
U.S. Bank, National Association	\$2,109,100
Live Oak Banking Company	\$1,785,000
Byline Bank	\$1,480,000
Village Bank	\$1,459,400
KleinBank	\$1,094,500
Busey Bank	\$989,200
Old National Bank	\$966,000
Thayer County Bank	\$928,500
Central Minnesota Development Co*	\$846,000
Security Bank USA	\$836,200
Sunrise Banks, National Association	\$793,800
Highland Bank	\$750,000
Northeast Entrepreneur Fund, Inc.	\$655,800
First National Bank	\$650,000
Bremer Bank, National Association	\$621,500
21st Century Bank	\$393,000
North American State Bank	\$375,000
Community Development Bank, FSB	\$350,000

LENDERS	# OF LOANS
Wells Fargo Bank, National Assoc	16
U.S. Bank, National Association	15
Minnesota Business Finance Corp*	8
SPEDCO*	7
Choice Financial Group	7
BankVista	7
KleinBank	7
Security Bank USA	4
Northeast Entrepreneur Fund, Inc.	4
Woodlands National Bank	4
Twin Cities-Metro Certified Develop*	3
Village Bank	3
Old National Bank	3
Central Minnesota Development Co*	3
Sunrise Banks, National Association	3
First National Bank	3
Bremer Bank, National Association	3
Vantage Bank	3
Highland Bank	2
21st Century Bank	2
North American State Bank	2
Frandsen Bank & Trust	2
Members Cooperative CU	2
Minnwest Bank	2
Ultima Bank Minnesota	2

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

- 29 lenders have one loan
- 9 lenders have two loans
- 8 lenders have three loans
- 3 lenders have four loans
- 7 lenders have five or more loans
- 56 lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 14 loans year-to-date. The total dollars loaned is \$272,891.00 with an average loan size of \$19,492.21.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	23	\$18,210,000.00
504 REFINANCE PROGRAM	1	\$825,000.00
504 Total	24	\$19,035,000
7A		
Community Advantage Initiative	3	\$491,800
FA\$TRK (Small Loan Express)	63	\$5,240,500
Guaranty	59	\$27,150,100
Standard Asset Based	1	\$500,000
7A Total	126	\$33,382,400
Grand Total	150	\$52,417,400