

**Minnesota Lender Activity
FY 2019 as of 7/31/2019**

LENDERS	DOLLAR VALUE
Twin Cities-Metro Certified Develop*	\$52,857,000
Minnesota Business Finance Corp*	\$41,417,000
SPEDCO*	\$35,103,000
Wells Fargo Bank, National Association	\$28,659,400
Live Oak Banking Company	\$28,257,000
21st Century Bank	\$25,700,400
U.S. Bank, National Association	\$24,004,500
Old National Bank	\$21,252,000
BankVista	\$18,819,100
Byline Bank	\$14,576,500
Newtek Small Business Finance, Inc.	\$13,436,500
Choice Financial Group	\$12,024,800
Sunrise Banks, National Association	\$11,886,500
Bremer Bank, National Association	\$9,255,200
Falcon National Bank	\$9,141,900
Southeastern Minnesota 504 Develop*	\$8,532,000
Central Minnesota Development Co*	\$8,104,000
Platinum Bank	\$8,075,000
Pioneer Bank	\$6,691,000
Frandsen Bank & Trust	\$6,495,500
Woodlands National Bank	\$6,198,000
Prairieland Economic Development*	\$6,125,000
Northeast Entrepreneur Fund, Inc.	\$5,853,700
Highland Bank	\$5,393,000
First Minnetonka City Bank	\$5,000,000

LENDERS	# OF LOANS
U.S. Bank, National Association	161
Wells Fargo Bank, National Association	112
Minnesota Business Finance Corp*	74
Twin Cities-Metro Certified Develop*	54
21st Century Bank	48
Old National Bank	45
Sunrise Banks, National Association	43
Northeast Entrepreneur Fund, Inc.	43
BankVista	41
Security Bank USA	37
SPEDCO*	35
Choice Financial Group	35
Bremer Bank, National Association	33
Highland Bank	25
Falcon National Bank	23
Stearns Bank National Association	19
Live Oak Banking Company	18
Frandsen Bank & Trust	18
First Home Bank	18
Associated Bank, National Association	18
Independence Bank	16
Prairieland Economic Development*	15
Platinum Bank	14
Minnwest Bank	14
Southeastern Minnesota 504 Develop*	13

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

- 54 lenders have one loan
- 30 lenders have two loans
- 15 lenders have three loans
- 12 lenders have four loans
- 54 lenders have five or more loans
- 165 lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 159 loans year-to-date. The total dollars loaned is \$3,422,578.48 with an average loan size of \$21,525.65. The average interest rate is 7.36% and the average loan maturity is 64.29 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	213	\$153,818,000.00
504 REFINANCE PROGRAM	6	\$5,951,000.00
504 Total	219	\$159,769,000
7A		
Community Advantage Initiative	13	\$2,061,100
FA\$TRK (Small Loan Express)	578	\$43,939,900
Guaranty	584	\$329,556,600
Revolving Line of Credit Exports - Sec. 7(a) (14)	4	\$5,000,000
Small General Contractors - Sec. 7(a) (9)	1	\$1,000,000
Standard Asset Based	7	\$3,185,000
7A Total	1187	\$384,742,600
Grand Total	1406	\$544,511,600