

**Minnesota Lender Activity
FY 2019 as of 6/30/2019**

LENDERS	DOLLAR VALUE
Twin Cities-Metro Certified Develop*	\$44,522,000
SPEDCO*	\$34,493,000
Minnesota Business Finance Corp*	\$34,401,000
Live Oak Banking Company	\$28,257,000
Wells Fargo Bank, National Assn	\$25,166,700
21st Century Bank	\$22,800,400
Old National Bank	\$20,400,000
U.S. Bank, National Association	\$19,394,500
BankVista	\$18,489,100
Byline Bank	\$13,916,500
Choice Financial Group	\$11,824,800
Sunrise Banks, National Association	\$11,078,500
Newtek Small Business Finance, Inc.	\$9,451,500
Falcon National Bank	\$8,768,400
Bremer Bank, National Association	\$8,706,400
Central Minnesota Development Co*	\$8,104,000
Platinum Bank	\$7,740,000
Southeastern Minnesota 504 Develop*	\$7,618,000
Pioneer Bank	\$6,612,500
Prairieland Economic Development*	\$5,620,000
Northeast Entrepreneur Fund, Inc.	\$5,454,300
Woodlands National Bank	\$5,151,000
Highland Bank	\$5,043,000
First Minnetonka City Bank	\$5,000,000
Customers Bank	\$4,978,000

LENDERS	# OF LOANS
U.S. Bank, National Association	138
Wells Fargo Bank, National Assn	101
Minnesota Business Finance Corp*	65
Twin Cities-Metro Certified Develop*	48
Old National Bank	41
Sunrise Banks, National Association	41
21st Century Bank	40
BankVista	39
Northeast Entrepreneur Fund, Inc.	39
SPEDCO*	33
Choice Financial Group	33
Security Bank USA	33
Bremer Bank, National Association	30
Highland Bank	24
Falcon National Bank	22
Live Oak Banking Company	18
Stearns Bank National Association	17
First Home Bank	16
Frandsen Bank & Trust	15
Independence Bank	15
Associated Bank, National Association	14
Prairieland Economic Development*	13
Minnwest Bank	13
Members Cooperative CU	13
Platinum Bank	12

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

- 53 lenders have one loan
- 27 lenders have two loans
- 15 lenders have three loans
- 10 lenders have four loans
- 51 lenders have five or more loans
- 156 lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 144 loans year-to-date. The total dollars loaned is \$2,972,338.62 with an average loan size of \$20,641.24. The average interest rate is 7.32% and the average loan maturity is 64.28 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	190	\$135,551,000.00
504 REFINANCE PROGRAM	4	\$4,533,000.00
504 Total	194	\$140,084,000
7A		
Community Advantage Initiative	12	\$1,931,100
FA\$TRK (Small Loan Express)	519	\$39,174,200
Guaranty	518	\$292,841,000
Revolving Line of Credit Exports - Sec. 7(a) (14)	4	\$5,000,000
Small General Contractors - Sec. 7(a) (9)	1	\$1,000,000
Standard Asset Based	7	\$3,185,000
7A Total	1061	\$343,131,300
Grand Total	1255	\$483,215,300