

**Minnesota Lender Activity
FY 2020 as of 1/31/2020**

LENDERS	DOLLAR VALUE
Minnesota Business Finance Corporation*	\$19,593,000
BankVista	\$14,257,200
Twin Cities-Metro Certified Development*	\$11,872,000
Falcon National Bank	\$11,626,100
21st Century Bank	\$11,603,000
Platinum Bank	\$8,879,000
SPEDCO*	\$7,747,000
U.S. Bank, National Association	\$6,813,900
Old National Bank	\$6,474,200
Choice Financial Group	\$6,230,000
Newtek Small Business Finance, Inc.	\$5,101,100
Capital CU	\$4,800,000
Frandsen Bank & Trust	\$4,714,800
Central Minnesota Development Co*	\$4,424,000
Village Bank	\$4,210,900
Bremer Bank, National Association	\$3,735,200
Byline Bank	\$3,660,000
Live Oak Banking Company	\$3,525,000
VisionBank	\$2,938,000
Wells Fargo Bank, National Association	\$2,785,700
WBD, Inc.*	\$2,727,000
Maple Bank	\$2,716,000
Minnwest Bank	\$2,178,000
Sunrise Banks, National Association	\$1,989,300
The Bank of Elk River	\$1,918,200

LENDERS	# OF LOANS
U.S. Bank, National Association	71
Minnesota Business Finance Corporation*	35
Wells Fargo Bank, National Association	29
21st Century Bank	25
BankVista	19
SPEDCO*	17
Twin Cities-Metro Certified Development*	16
Falcon National Bank	12
Northeast Entrepreneur Fund, Inc.	12
Platinum Bank	10
Frandsen Bank & Trust	10
Minnwest Bank	9
Sunrise Banks, National Association	9
Central Minnesota Development*	8
Security Bank USA	8
Northeast Bank	8
Highland Bank	7
Old National Bank	6
Choice Financial Group	6
Newtek Small Business Finance, Inc.	6
Bremer Bank, National Association	6
Village Bank	5
Byline Bank	5
Maple Bank	5
The Bank of Elk River	5

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

- 49 lenders have one loan
- 16 lenders have two loans
- 9 lenders have three loans
- 7 lenders have four loans
- 31 lenders have five or more loans
- 112 lenders have loan guarantees

Active Microlenders

The nine microlenders that service Minnesota made 61 loans year-to-date. The total dollars loaned is \$1,138,155.81 with an average loan size of \$18,658.29. The average interest rate is 7.92% and the average loan maturity is 59 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	84	\$47,926,000.00
504 REFINANCE PROGRAM	5	\$1,494,000.00
504 Total	89	\$49,420,000
7A		
Community Advantage Initiative	2	\$365,000
FA\$TRK (Small Loan Express)	207	\$13,316,400
Guaranty	212	\$128,643,600
Revolving Line of Credit Exports - Sec. 7(a) (14)	3	\$3,854,400
Seasonal Line of Credit	1	\$2,000,000
Standard Asset Based	1	\$200,000
7A Total	426	\$148,379,400
Grand Total	515	\$197,799,400