

SBA New Jersey District Office
FY 2015 YTD Oct 1, 2014 thru Apr 30, 2015 (2nd Quarter) vs Oct 1, 2013 thru Apr 30, 2014
Loan Volume Report

7a LOANS

	LENDER	Oct 2014 - Apr 2015			Oct 2013 - Apr 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	TD BANK	135	13,556,800	\$100,421	83	\$7,350,800	\$88,564	176	18,301,450	\$103,986
2	WELLS FARGO BANK NATL ASSOC	77	12,437,900	\$161,531	53	\$12,343,700	\$232,900	87	23,184,300	\$266,486
3	JPMORGAN CHASE BANK NATL ASSOC	74	9,650,600	\$130,414	40	\$4,022,000	\$100,550	101	15,882,500	\$157,252
4	SANTANDER BANK	43	5,030,000	\$116,977	50	\$5,227,900	\$104,558	93	11,965,400	\$128,660
5	M&T	30	5,113,500	\$170,450	32	\$5,918,000	\$184,938	53	8,178,000	\$154,302
6	COLUMBIA BANK	24	6,359,900	\$264,996	8	\$1,871,500	\$233,938	14	2,296,500	\$164,036
7	PNC	23	4,929,700	\$214,335	6	\$1,422,500	\$237,083	31	9,521,500	\$307,145
8	NEWBANK	21	21,000,000	\$1,000,000	18	\$11,450,000	\$636,111	35	29,005,000	\$828,714
9	UNITY BANK	16	14,659,000	\$916,188	15	\$7,371,500	\$491,433	26	16,914,500	\$650,558
10	STURDY SAVINGS BANK	16	4,104,600	\$256,538	0	\$0	\$0	3	670,000	\$223,333
11	REPUBLIC BANK (PA)	15	15,007,600	\$1,000,507	24	\$28,900,500	\$1,204,188	47	64,195,500	\$1,365,862
12	FIRST COMMERCE BANK	15	3,444,500	\$229,633	9	\$2,325,000	\$258,333	12	2,235,000	\$186,250
13	CELTIC BANK CORPORATION	14	8,291,100	\$592,221	10	\$1,870,000	\$187,000	22	4,175,900	\$189,814
14	FULTON BANK OF NEW JERSEY	14	5,519,000	\$394,214	13	\$2,025,000	\$155,769	21	3,730,000	\$177,619
15	COLONIAL AMERICAN BANK	13	3,960,000	\$304,615	6	\$2,210,000	\$368,333	10	3,825,000	\$382,500
16	NOAH BANK	13	3,595,000	\$276,538	64	\$40,632,000	\$634,875	88	55,308,000	\$628,500
17	GRAND BANK, N.A.	11	11,038,500	\$1,003,500	0	\$0	\$0	1	245,000	\$245,000
18	WILSHIRE BANK	11	5,797,500	\$527,045	7	\$2,840,000	\$405,714	14	4,345,000	\$310,357
19	NEW MILLENNIUM BANK	10	7,274,000	\$727,400	0	\$0	\$0	4	1,745,000	\$436,250
20	1ST COLONIAL COMMUNITY BANK	10	1,650,000	\$165,000	1	\$225,000	\$225,000	7	1,975,000	\$282,143
21	THE PROVIDENT BANK	9	6,885,000	\$765,000	8	\$3,585,200	\$448,150	23	11,511,200	\$500,487
22	COMMUNITY FIRST BANK	9	6,523,000	\$724,778	7	\$1,790,000	\$255,714	11	2,800,000	\$254,545
23	MAGYAR BANK	9	2,938,800	\$326,533	9	\$1,830,000	\$203,333	18	6,740,000	\$374,444
24	CITIZENS BANK OF PENNSYLVANIA	9	1,732,300	\$192,478	3	\$175,000	\$58,333	10	1,807,500	\$180,750
25	HARMONY BANK	8	7,560,000	\$945,000	13	\$12,205,000	\$938,846	25	20,878,000	\$835,120
26	NEWTEK SMALL BUS. FINANCE INC.	8	5,155,800	\$644,475	13	\$14,068,800	\$1,082,215	22	21,726,600	\$987,573
27	1ST CONSTITUTION BANK	8	4,265,000	\$533,125	5	\$2,800,000	\$560,000	12	5,180,000	\$431,667
28	FINANCIAL RESOURCES FCU	8	4,065,300	\$508,163	4	\$1,535,000	\$383,750	7	2,195,000	\$313,571
29	CITIBANK, N.A.	7	4,960,000	\$708,571	1	\$4,500,000	\$4,500,000	3	4,574,000	\$1,524,667
30	INDUS AMERICAN BANK	7	4,288,300	\$612,614	9	\$8,269,856	\$918,873	15	10,170,000	\$678,000
31	WOORI AMERICA BANK	7	3,284,000	\$469,143	2	\$2,875,000	\$1,437,500	6	7,200,000	\$1,200,000
32	BCB COMMUNITY BANK	6	6,560,000	\$1,093,333	12	\$13,752,900	\$1,146,075	16	14,566,100	\$910,381
33	TWO RIVER COMMUNITY BANK	6	5,388,900	\$898,150	6	\$4,461,500	\$743,583	8	5,911,500	\$738,938
34	CUSTOMERS BANK (PA)	6	4,806,000	\$801,000	5	\$1,007,200	\$201,440	7	1,607,200	\$229,600
35	LIVE OAK BANKING COMPANY (NC)	6	3,630,000	\$605,000	6	\$8,692,000	\$1,448,667	13	12,872,000	\$990,154
36	KEARNY FEDERAL SAVINGS BANK	6	1,977,000	\$329,500	2	\$914,500	\$457,250	3	1,289,500	\$429,833
37	PACIFIC CITY BANK (CA)	5	4,212,000	\$842,400	0	\$0	\$0	4	4,652,000	\$1,163,000
38	CAPITAL ONE NATL ASSOC	5	4,192,500	\$838,500	4	\$570,000	\$142,500	7	2,732,000	\$390,286
39	SUSQUEHANNA BANK	5	1,665,500	\$333,100	3	\$1,970,000	\$656,667	12	5,508,000	\$459,000
40	GOLDEN PAC BK NATL ASSOC (CA)	5	579,000	\$115,800	4	\$96,000	\$24,000	6	128,000	\$21,333

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41	CROSS RIVER BANK	4	7,065,000	\$1,766,250	1	\$200,000	\$200,000	2	3,430,000	\$1,715,000
42	LOAN SOURCE INCORPORATED (NY)	4	4,600,000	\$1,150,000	0	\$0	\$0	1	500,000	\$500,000
43	PARKE BANK	4	4,445,000	\$1,111,250	4	\$10,740,000	\$2,685,000	11	16,695,000	\$1,517,727
44	CROWN BANK	4	3,700,000	\$925,000	4	\$2,150,000	\$537,500	7	7,385,000	\$1,055,000
45	RADIUS BANK (MA)	4	1,805,000	\$451,250	0	\$0	\$0	0	0	\$0
46	SAVOY BANK (NY)	3	7,008,700	\$2,336,233	0	\$0	\$0	0	0	\$0
47	NORTHWEST FCU (VA)	3	6,835,000	\$2,278,333	0	\$0	\$0	0	0	\$0
48	METRO BANK (PA)	3	6,400,000	\$2,133,333	0	\$0	\$0	1	1,535,000	\$1,535,000
49	FLUSHING BANK	3	5,450,500	\$1,816,833	0	\$0	\$0	0	0	\$0
50	SQUARE 1 BANK	3	4,970,000	\$1,656,667	2	\$1,825,000	\$912,500	4	3,015,000	\$753,750
51	FIRSTRUST SAVINGS BANK	3	4,565,000	\$1,521,667	6	\$6,604,000	\$1,100,667	9	7,396,000	\$821,778
52	THE MINT NATIONAL BANK	3	2,453,000	\$817,667	0	\$0	\$0	1	4,667,600	\$4,667,600
53	KEYBANK NATIONAL ASSOCIATION	3	1,903,000	\$634,333	0	\$0	\$0	4	4,710,000	\$1,177,500
54	UNIVEST BANK AND TRUST CO.	3	1,531,500	\$510,500	0	\$0	\$0	0	0	\$0
55	SPIRIT OF TEXAS BANK, SSB	3	1,291,600	\$430,533	2	\$387,000	\$193,500	2	387,000	\$193,500
56	LCA BANK CORPORATION (UT)	3	1,090,000	\$363,333	0	\$0	\$0	0	0	\$0
57	EAST WEST BANK	3	1,085,000	\$361,667	0	\$0	\$0	0	0	\$0
58	FIRST BANK	3	775,000	\$258,333	2	\$345,000	\$172,500	5	3,720,000	\$744,000
59	BANK OF AMERICA NATL ASSOC	3	225,000	\$75,000	6	\$505,000	\$84,167	12	1,020,000	\$85,000
60	CTBC BANK CORP (CA)	2	6,825,000	\$3,412,500	0	\$0	\$0	0	0	\$0
61	YADKIN BANK (NC)	2	3,455,800	\$1,727,900	0	\$0	\$0	0	0	\$0
62	NOA BANK (GA)	2	2,950,000	\$1,475,000	0	\$0	\$0	1	1,500,000	\$1,500,000
63	CONTINENTAL BANK	2	2,697,500	\$1,348,750	4	\$2,771,000	\$692,750	4	2,771,000	\$692,750
64	HSBC BK USA NATL ASSOC	2	2,250,000	\$1,125,000	3	\$3,500,000	\$1,166,667	5	3,925,000	\$785,000
65	PACIFIC WESTERN BANK (CA)	2	1,552,000	\$776,000	1	\$1,816,000	\$1,816,000	2	3,251,000	\$1,625,500
66	BBCN BANK	2	1,050,000	\$525,000	3	\$850,000	\$283,333	6	4,700,000	\$783,333
67	CAPITALSPRING SBLC, LLC (NY)	2	1,020,000	\$510,000	0	\$0	\$0	1	1,196,600	\$1,196,600
68	FIRST CHOICE BANK	2	937,000	\$468,500	0	\$0	\$0	1	1,558,000	\$1,558,000
69	CAPITAL BANK OF NEW JERSEY	2	450,000	\$225,000	0	\$0	\$0	0	0	\$0
70	STEARNS BK NATL ASSOC (MN)	2	300,000	\$150,000	0	\$0	\$0	1	295,000	\$295,000
71	CAPE BANK	2	275,000	\$137,500	13	\$5,842,000	\$449,385	14	5,992,000	\$428,000
72	SPRING BANK (NY)	1	2,030,000	\$2,030,000	0	\$0	\$0	0	0	\$0
73	COMMONWEALTH BUSINESS BANK (CA)	1	1,535,000	\$1,535,000	0	\$0	\$0	0	0	\$0
74	ACCESS NATIONAL BANK (VA)	1	700,000	\$700,000	0	\$0	\$0	0	0	\$0
75	GROW AMERICA FUND INC	1	600,000	\$600,000	0	\$0	\$0	0	0	\$0
76	EAST RIVER BANK	1	450,000	\$450,000	0	\$0	\$0	0	0	\$0
77	MILESTONE BANK	1	350,000	\$350,000	2	\$5,050,000	\$2,525,000	2	5,050,000	\$2,525,000
78	BANK RHODE ISLAND	1	350,000	\$350,000	1	\$125,000	\$125,000	1	125,000	\$125,000
79	PEAPACK-GLADSTONE BANK	1	325,000	\$325,000	0	\$0	\$0	1	250,000	\$250,000
80	PACIFIC PREMIER BANK (CA)	1	323,000	\$323,000	0	\$0	\$0	0	0	\$0
81	WEST TOWN BANK & TRUST (IL)	1	320,000	\$320,000	0	\$0	\$0	0	0	\$0
82	BUCKS COUNTY BANK (PA)	1	272,000	\$272,000	1	\$1,275,000	\$1,275,000	1	1,275,000	\$1,275,000
83	FIRST FINANCIAL BANK (AR)	1	250,000	\$250,000	0	\$0	\$0	0	0	\$0
84	THE BANCORP BANK (DE)	1	235,000	\$235,000	1	\$319,000	\$319,000	2	2,124,000	\$1,062,000

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85	HOME LOAN INVESTMENT BK FSB (RI)	1	180,000	\$180,000	0	\$0	\$0	0	0	\$0
86	CONESTOGA BANK (PA)	1	178,500	\$178,500	3	\$763,200	\$254,400	4	1,178,600	\$294,650
87	HABIB AMERICAN BANK	1	175,000	\$175,000	0	\$0	\$0	0	0	\$0
88	CITY NATIONAL BANK	1	150,000	\$150,000	0	\$0	\$0	0	0	\$0
89	OCEAN CITY HOME BANK	1	50,000	\$50,000	2	\$372,000	\$186,000	5	496,000	\$99,200
	COMPASS BANK (AL)	0	0	\$0	3	\$4,567,000	\$1,522,333	5	6,381,000	\$1,276,200
	HOPEWELL VALLEY COMM BANK	0	0	\$0	3	\$1,210,000	\$403,333	4	2,310,000	\$577,500
	HANA SMALL BUS. LENDING INC.	0	0	\$0	2	\$1,950,000	\$975,000	4	7,000,000	\$1,750,000
	1ST NATL BK IN ALTUS (OK)	0	0	\$0	2	\$970,000	\$485,000	2	970,000	\$485,000
	QUAINT OAK BANK	0	0	\$0	2	\$821,300	\$410,650	2	821,300	\$410,650
	RIDGESTONE BANK (WI)	0	0	\$0	1	\$5,000,000	\$5,000,000	1	5,000,000	\$5,000,000
	COMMUNITY NATIONAL BANK (NY)	0	0	\$0	1	\$3,000,000	\$3,000,000	2	3,748,000	\$1,874,000
	CECIL BANK (MD)	0	0	\$0	1	\$2,077,200	\$2,077,200	1	2,077,200	\$2,077,200
	BANC OF CALIFORNIA NATL ASSOC	0	0	\$0	1	\$1,995,000	\$1,995,000	1	1,995,000	\$1,995,000
	SHORE COMMUNITY BANK	0	0	\$0	1	\$1,032,000	\$1,032,000	1	1,032,000	\$1,032,000
	CERTUSBANK NATL ASSOC (SC)	0	0	\$0	1	\$838,000	\$838,000	3	7,233,000	\$2,411,000
	FAIRFIELD COUNTY BANK (CT)	0	0	\$0	1	\$215,000	\$215,000	1	215,000	\$215,000
	GARDNER BANK (KS)	0	0	\$0	1	\$171,000	\$171,000	1	171,000	\$171,000
	INDEPENDENCE BANK	0	0	\$0	1	\$150,000	\$150,000	1	150,000	\$150,000
	COMM REINVESTMENT SMALL (MN)	0	0	\$0	1	\$135,000	\$135,000	3	1,545,000	\$515,000
	NATL INSTITUTES OF HEALTH FCU	0	0	\$0	1	\$134,500	\$134,500	1	134,500	\$134,500
	UNITED BANK OF PHILADELPHIA	0	0	\$0	1	\$105,000	\$105,000	1	105,000	\$105,000
	SHINHAN BANK AMERICA (NYC)	0	0	\$0	1	\$70,000	\$70,000	1	70,000	\$70,000
	FIRST NIAGARA BANK NATL ASSOC	0	0	\$0	1	\$40,000	\$40,000	1	40,000	\$40,000
	AMERASIA BANK (NY)	0	0	\$0	0	\$0	\$0	0	0	\$0
	AMERICAN HERITAGE FCU (PA)	0	0	\$0	0	\$0	\$0	1	4,805,000	\$4,805,000
	BANCO POPULAR NORTH AMERICA	0	0	\$0	0	\$0	\$0	1	30,000	\$30,000
	BANKWELL BANK (CT)	0	0	\$0	0	\$0	\$0	1	795,000	\$795,000
	BROOKLYN COOPERATIVE FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
	CATHAY BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
	CBC NATIONAL BANK (FL)	0	0	\$0	0	\$0	\$0	1	318,700	\$318,700
	EMPIRE STATE BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
	FIRST COMMUNITY NATIONAL BANK	0	0	\$0	0	\$0	\$0	1	350,000	\$350,000
	FIRST TRADE UNION BANK (MA)	0	0	\$0	0	\$0	\$0	4	1,595,000	\$398,750
	LAFAYETTE AMBASSADOR BANK	0	0	\$0	0	\$0	\$0	2	2,050,000	\$1,025,000
	LIBERTY BELL BANK	0	0	\$0	0	\$0	\$0	1	715,000	\$715,000
	LOWER EAST SIDE PEOPLE'S FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
	MANASQUAN SAVINGS BANK	0	0	\$0	0	\$0	\$0	1	25,000	\$25,000
	NEIGHBORHOOD TRUST FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
	NEW YORK BUS. DEVEL CORP	0	0	\$0	0	\$0	\$0	0	0	\$0
	NEW YORK UNIVERSITY FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
	NORTHEAST BANK (ME)	0	0	\$0	0	\$0	\$0	0	0	\$0
	PEOPLE'S UNITED BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
	PLAINS STATE BANK (TX)	0	0	\$0	0	\$0	\$0	1	744,000	\$744,000

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RHINEBECK BANK (NY)	0	0	\$0	0	\$0	\$0	0	0	\$0
TWIN CITY BANK	0	0	\$0	0	\$0	\$0	1	450,000	\$450,000
UTAH COMMUNITY BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
WEBSTER BANK NATL ASSOC (CT)	0	0	\$0	0	\$0	\$0	0	0	\$0
WILMINGTON SAVINGS FUND SOCIET	0	0	\$0	0	\$0	\$0	1	145,000	\$145,000

TOTAL 7(a)	828	\$346,521,700	\$418,504	642	\$293,023,556	\$456,423	1,235	\$564,915,650	\$457,421.58
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COMMUNITY ADVANTAGE

	Lender Name	Oct 2014 - Apr 2015			Oct 2013 - Apr 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	15	1,986,000	\$132,400	12	\$1,765,000	\$147,083	28	3,807,500	\$135,982
2	UNION CNTY ECONOMIC DEVEL CORP	3	500,000	\$166,667	4	\$565,000	\$141,250	5	710,000	\$142,000
3	EMPIRE ST. CERT. DEVEL CORP	1	148,000	\$148,000	0	\$0	\$0	0	0	\$0
4	VALLEY ECONOMIC DEVEL CORP. (CA)	1	100,000	\$100,000	0	\$0	\$0	0	0	\$0
	SEEDCO FINANCIAL (AL)	0	0	\$0	0	\$0	\$0	1	250,000	\$250,000

TOTAL Community Advantage	20	\$2,734,000	\$136,700	16	\$2,330,000	\$145,625	34	\$4,767,500	\$140,221
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504 CERTIFIED DEVELOPMENT CORPORATION

	Lender Name	Oct 2014 - Apr 2015			Oct 2013 - Apr 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	18	15,804,000	\$878,000	10	\$8,090,000	\$809,000	24	22,562,000	\$940,083
2	THE 504 COMPANY	13	13,068,000	\$1,005,231	5	\$11,076,000	\$2,215,200	3	2,138,000	\$712,667
3	NEW JERSEY BUS. FINAN CORP	3	1,965,000	\$655,000	16	\$17,378,000	\$1,086,125	41	50,133,000	\$1,222,756
	ACROSS NATIONS PIONEERS, INC.	1	621,000	\$621,000	0	\$0	\$0	0	0	\$0
	UCEDC	1	311,000	\$311,000	5	\$4,921,000	\$984,200	10	9,105,000	\$910,500

TOTAL 504	36	\$31,769,000	\$882,472.22	36	\$41,465,000	\$1,151,805.56	78	\$83,938,000	\$1,076,128.21
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GRAND TOTAL 7(a) & 504	884	\$381,024,700	\$431,023	694	\$336,818,556	\$485,329	1,347	\$653,621,150	\$485,242
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MICROLENDER LOAN VOLUME REPORT (DISBURSED)

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		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	CBAC	27	\$696,116	\$25,782	25	\$281,000	\$11,240	69	\$1,206,500	\$17,486
2	UCEDC	20	\$490,000	\$24,500	47	\$1,745,000	\$37,128	59	\$2,040,000	\$34,576
3	RBAC	17	\$507,000	\$29,824	5	\$132,000	\$26,400	26	\$717,600	\$27,600
4	FINANTA	15	\$37,500	\$2,500	0	\$0	\$0	0	\$0	\$0
5	BUS CTR FOR NEW AMERICANS (NYC)	2	\$6,000	\$0	1	\$3,000	\$3,000	1	\$3,000	\$0
6	RENNAISSANCE EDC (NYC)	1	\$35,000	\$35,000	0	\$0	\$0	0	\$0	\$0
	ACCION USA, INC (online)	0	\$0	\$0	1	\$7,245	\$0	5	\$58,143	\$11,629
	BOC CAPITAL CORP c/o GREATER NEWARK ENTERPRISES CORP	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
	THE ENTERPRISE CTR CAP CORP (PA)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
MICROLOAN GRAND TOTAL		82	\$1,771,616	\$21,605	79	\$2,168,245	\$27,446	160	\$4,025,243	\$25,158

THIRD PARTY LOAN REPORT (DISBURSED)

	Lender Name	Oct 2014 - Apr 2015			Oct 2013 - Apr 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	BANK OF AMERICA NATL ASSOC	5	\$12,368,609	\$2,473,722	3	\$3,920,800	\$1,306,933	6	\$10,283,300	\$1,713,883
2	THE PROVIDENT BANK	3	\$3,860,727	\$1,286,909	0	\$0	\$0	0	\$0	\$0
3	RADIUS BANK (NJ)	3	\$2,822,151	\$940,717	0	\$0	\$0	0	\$0	\$0
4	STERLING NATIONAL BANK (NY)	2	\$2,455,000	\$1,227,500	0	\$0	\$0	0	\$0	\$0
5	MAGYAR BANK	2	\$2,430,000	\$1,215,000	0	\$0	\$0	2	\$5,136,000	\$2,568,000
6	TWO RIVER COMMUNITY BANK	2	\$2,066,327	\$1,033,164	1	\$1,893,420	\$1,893,420	5	\$5,767,598	\$1,153,520
7	JPMORGAN CHASE BANK NATL ASSOC	2	\$933,500	\$466,750	3	\$4,132,500	\$1,377,500	9	\$9,119,407	\$1,013,267
8	GENESEE REGIONAL BANK (NY)	1	\$2,832,500	\$2,832,500	0	\$0	\$0	0	\$0	\$0
9	SUSQUEHANNA BANK	1	\$1,682,500	\$1,682,500	0	\$0	\$0	0	\$0	\$0
10	GREATER HUDSON NATL BANK	1	\$1,565,950	\$1,565,950	0	\$0	\$0	0	\$0	\$0
11	WELLS FARGO BANK NATL ASSOC	1	\$1,250,000	\$1,250,000	1	\$1,667,700	\$1,667,700	1	\$1,667,700	\$1,667,700
12	HARMONY BANK	1	\$1,118,500	\$1,118,500	0	\$0	\$0	0	\$0	\$0
13	ATLANTIC STEWARDSHIP BANK	1	\$747,015	\$747,015	0	\$0	\$0	1	\$750,000	\$750,000
14	VALLEY NATIONAL BANK	1	\$550,000	\$550,000	1	\$1,387,000	\$1,387,000	1	\$1,387,000	\$1,387,000
15	PNC	1	\$519,000	\$519,000	1	\$1,072,500	\$1,072,500	3	\$1,565,000	\$521,667
16	CROWN BANK	1	\$515,500	\$515,500	0	\$0	\$0	0	\$0	\$0
17	AFFINITY FCU	1	\$508,500	\$508,500	0	\$0	\$0	0	\$0	\$0
18	REPUBLIC BANK (PA)	1	\$437,500	\$437,500	0	\$0	\$0	0	\$0	\$0
19	M&T	1	\$375,000	\$375,000	1	\$1,828,000	\$1,828,000	8	\$8,035,100	\$1,004,388
20	OCEAN CITY HOME BANK	1	\$373,500	\$373,500	0	\$0	\$0	0	\$0	\$0
21	FULTON BANK OF NEW JERSEY	1	\$212,500	\$212,500	3	\$2,481,965	\$827,322	3	\$2,360,886	\$786,962
	TD BANK	0	\$0	\$0	3	\$8,692,500	\$2,897,500	4	\$9,820,000	\$2,455,000

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EAST WEST BANK	0	\$0	\$0	2	\$9,400,000	\$4,700,000	2	\$9,400,000	\$4,700,000
CITIBANK, N.A.	0	\$0	\$0	2	\$4,655,500	\$2,327,750	2	\$4,655,500	\$2,327,750
UNITY BANK	0	\$0	\$0	2	\$4,305,331	\$2,152,666	3	\$4,830,331	\$1,610,110
CITIZENS BANK OF PENNSYLVANIA	0	\$0	\$0	2	\$1,687,500	\$843,750	3	\$2,325,000	\$775,000
RIDGESTONE BANK (WI)	0	\$0	\$0	1	\$2,250,000	\$2,250,000	1	\$2,250,000	\$2,250,000
CATHAY BANK	0	\$0	\$0	1	\$1,025,000	\$1,025,000	1	\$1,025,000	\$1,025,000
COMPASS BANK (AL)	0	\$0	\$0	1	\$958,000	\$958,000	1	\$958,000	\$958,000
CORNERSTONE BANK	0	\$0	\$0	1	\$835,000	\$835,000	1	\$835,000	\$835,000
BANKWELL BANK (CT)	0	\$0	\$0	1	\$832,500	\$832,500	1	\$832,500	\$832,500
KEYBANK (OH)	0	\$0	\$0	1	\$652,800	\$652,800	1	\$652,800	\$652,800
SHINHAN BANK AMERICA (NYC)	0	\$0	\$0	1	\$320,750	\$320,750	2	\$1,020,750	\$510,375
GRAND BANK, N.A.	0	\$0	\$0	1	\$285,035	\$285,035	2	\$685,035	\$342,518
CAPITAL BANK OF NEW JERSEY	0	\$0	\$0	1	\$216,180	\$216,180	1	\$216,180	\$216,180
COLONIAL BANK, FSB	0	\$0	\$0	1	\$175,000	\$175,000	1	\$175,000	\$175,000
HSBC BK USA NATL ASSOC	0	\$0	\$0	1	\$150,000	\$150,000	1	\$150,000	\$150,000
1ST CONSTITUTION BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
Bank OF NEW JERSEY	0	\$0	\$0	0	\$0	\$0	1	\$1,112,500	\$1,112,500
BCB COMMUNITY BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
CAPITAL ONE NATL ASSOC	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
CBRE (DC)	0	\$0	\$0	0	\$0	\$0	1	\$6,889,250	\$6,889,250
COLONIAL AMERICAN BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
CREDIT UNION OF NJ	0	\$0	\$0	0	\$0	\$0	1	\$161,100	\$161,100
CUSTOMERS BANK (PA)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
EDISON DEVELOPMENT CORP	0	\$0	\$0	0	\$0	\$0	1	\$590,000	\$590,000
FIRST FED. S & L ASSOC OF BUCK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
FIRSTTRUST SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
HABIB AMERICAN BANK	0	\$0	\$0	0	\$0	\$0	1	\$821,765	\$821,765
HADDON SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
HIGHLANDS STATE BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
INDUS AMERICAN BANK	0	\$0	\$0	0	\$0	\$0	1	\$315,000	\$315,000
INVESTORS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
KEARNY FEDERAL SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
LAKELAND BANK	0	\$0	\$0	0	\$0	\$0	1	\$1,050,000	\$1,050,000
MERIDIAN BANK (AZ)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
NOAH BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
PRUDENTIAL BANCORP, INC (PA)	0	\$0	\$0	0	\$0	\$0	1	\$2,047,500	\$2,047,500
ROMASIA BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
RUMSON-FAIR HAVEN BK & TRUST CO	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
SANTANDER BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
SHORE COMMUNITY BANK	0	\$0	\$0	0	\$0	\$0	1	\$582,500	\$582,500
STONEGATE BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
STURDY SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
SUN NATIONAL BANK	0	\$0	\$0	0	\$0	\$0	1	\$5,107,000	\$5,107,000
UNION BANK NA	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0

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VANTAGESOUTH BANK	0	\$0	\$0	0	\$0	\$0	2	\$7,315,000	\$3,657,500
WILSHIRE BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
YADKIN BANK (NC)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
ZIONS NATIONAL BANK (UT)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0

THIRD PARTY GRAND TOTAL	33	\$39,624,279	\$1,200,735.7	36	\$54,824,981	\$1,522,916	78	\$111,894,702	\$1,434,547.5
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FY 2015 YTD : Oct 1, 2014 - Dec 31, 2014 vs Oct 1, 2013 - Dec 31, 2013 - EXPORT LOAN VOLUME REPORT (DISBURSED)

Rank	Lender Name	Oct 2014 - Apr 2015			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	Citibank	1	\$4,500,000	\$4,500,000	0	\$0	\$0
2	HSBC	1	\$750,000	\$750,000	2	\$2,000,000	\$1,000,000
	TD Bank	0	\$0	\$0	2	\$2,500,000	\$1,250,000
	Newbank	0	\$0	\$0	2	\$1,000,000	\$500,000
	Ridgestone Bank (WI)	0	\$0	\$0	1	\$5,000,000	\$5,000,000
	Parke Bank	0	\$0	\$0	1	\$2,500,000	\$2,500,000

EXPORT GRAND TOTAL	2	\$5,250,000	\$2,625,000	8	\$13,000,000	\$1,625,000
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FY 2015 YTD : Oct 1, 2014 vs Oct 1, 2013 - CONTRACT CAPLINE VOLUME REPORT (DISBURSED)

Rank	Lender Name	Oct 2014 - Apr 2015			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
	Columbia Bank	0	\$0	\$0	1	\$300,000	\$300,000

CONTRACT CAPLINE GRAND TOTAL	0	\$0	\$0	1	\$300,000	\$300,000
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