

SBA New Jersey District Office
FY 2015 YTD Oct 1, 2014 thru Feb 28, 2015 vs Oct 1, 2013 thru Feb 28, 2014
Loan Volume Report

7a LOANS

	LENDER	Oct 2014 - Feb 2015			Oct 2013 - Feb 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	TD BANK	90	11,241,400	\$124,904	46	\$4,925,800	\$107,083	176	18,301,450	\$103,986
2	JPMORGAN CHASE BANK NATL ASSOC	52	7,140,600	\$137,319	30	\$3,210,000	\$107,000	101	15,882,500	\$157,252
3	WELLS FARGO BANK NATL ASSOC	45	7,179,600	\$159,547	32	\$8,846,300	\$276,447	87	23,184,300	\$266,486
4	SANTANDER BANK	36	4,634,000	\$128,722	33	\$3,514,100	\$106,488	93	11,965,500	\$128,660
5	COLUMBIA BANK	23	6,259,900	\$272,170	5	\$1,168,000	\$233,600	14	2,296,500	\$164,036
6	M&T	22	3,558,500	\$161,750	26	\$4,993,000	\$192,038	53	8,178,000	\$154,302
7	PNC	18	3,455,200	\$191,956	3	\$820,000	\$273,333	31	9,521,500	\$307,145
8	NEWBANK	15	18,350,000	\$1,223,333	11	\$7,200,000	\$654,545	35	29,005,000	\$828,714
9	FULTON BANK OF NEW JERSEY	12	4,001,000	\$333,417	11	\$1,885,000	\$171,364	21	3,730,000	\$177,619
10	FIRST COMMERCE BANK	12	2,819,500	\$234,958	8	\$2,250,000	\$281,250	12	2,235,000	\$186,250
11	UNITY BANK	11	12,223,000	\$1,111,182	10	\$3,397,000	\$339,700	26	16,914,500	\$650,558
12	REPUBLIC BANK (PA)	11	12,155,000	\$1,105,000	15	\$19,019,000	\$1,267,933	47	64,195,500	\$1,365,862
13	COLONIAL AMERICAN BANK	11	3,140,000	\$285,455	3	\$460,000	\$153,333	10	3,825,000	\$382,500
14	GRAND BANK, N.A.	10	10,600,500	\$1,060,050	0	\$0	\$0	1	245,000	\$245,000
15	NOAH BANK	9	2,615,000	\$290,556	45	\$29,430,000	\$654,000	88	55,308,000	\$628,500
16	COMMUNITY FIRST BANK	7	5,726,000	\$818,000	5	\$1,400,000	\$280,000	11	2,800,000	\$254,545
17	CELTIC BANK CORPORATION	7	5,280,100	\$754,300	6	\$770,000	\$128,333	22	4,175,900	\$189,814
18	1ST CONSTITUTION BANK	7	3,665,000	\$523,571	0	\$0	\$0	12	5,180,000	\$431,667
19	FINANCIAL RESOURCES FCU	7	2,515,400	\$359,343	1	\$710,000	\$710,000	7	2,195,000	\$313,571
20	WILSHIRE BANK	7	1,892,500	\$270,357	5	\$2,170,000	\$434,000	14	4,345,000	\$310,357
21	CITIZENS BANK OF PENNSYLVANIA	7	1,357,300	\$193,900	2	\$100,000	\$50,000	10	1,807,500	\$180,750
22	STURDY SAVINGS BANK	6	1,715,800	\$285,967	0	\$0	\$0	3	670,000	\$223,333
23	NEW MILLENNIUM BANK	6	1,534,000	\$255,667	0	\$0	\$0	4	1,745,000	\$436,250
24	HARMONY BANK	5	5,890,000	\$1,178,000	12	\$11,705,000	\$975,417	25	20,878,000	\$835,120
25	NEWTEK SMALL BUS. FINANCE INC.	5	4,448,800	\$889,760	10	\$11,113,800	\$1,111,380	22	21,726,600	\$987,573
26	INDUS AMERICAN BANK	5	3,349,000	\$669,800	7	\$8,029,856	\$1,147,122	15	10,170,000	\$678,000
27	WOORI AMERICA BANK	5	1,784,000	\$356,800	1	\$375,000	\$375,000	6	7,200,000	\$1,200,000
28	SUSQUEHANNA BANK	5	1,665,500	\$333,100	2	\$265,000	\$132,500	12	5,508,000	\$459,000
29	MAGYAR BANK	5	1,401,800	\$280,360	9	\$1,830,000	\$203,333	18	6,740,000	\$374,444
30	1ST COLONIAL COMMUNITY BANK	5	595,000	\$119,000	1	\$225,000	\$225,000	7	1,975,000	\$282,143
31	GOLDEN PAC BK NATL ASSOC (CA)	5	579,000	\$115,800	4	\$96,000	\$24,000	6	128,000	\$21,333
32	LOAN SOURCE INCORPORATED (NY)	4	4,600,000	\$1,150,000	0	\$0	\$0	1	500,000	\$500,000
33	CROWN BANK	4	3,700,000	\$925,000	3	\$1,650,000	\$550,000	7	7,385,000	\$1,055,000
34	CUSTOMERS BANK (PA)	4	2,750,000	\$687,500	4	\$782,200	\$195,550	7	1,607,200	\$229,600
35	THE PROVIDENT BANK	4	2,630,000	\$657,500	4	\$2,440,200	\$610,050	23	11,511,200	\$500,487
36	CROSS RIVER BANK	3	5,365,000	\$1,788,333	1	\$200,000	\$200,000	2	3,430,000	\$1,715,000
37	BCB COMMUNITY BANK	3	5,275,000	\$1,758,333	10	\$9,032,900	\$903,290	16	14,566,100	\$910,381
38	SQUARE 1 BANK	3	4,970,000	\$1,656,667	1	\$1,550,000	\$1,550,000	4	3,015,000	\$753,750
39	CITIBANK, N.A.	3	4,650,000	\$1,550,000	1	\$4,500,000	\$4,500,000	3	4,574,000	\$1,524,667

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40	TWO RIVER COMMUNITY BANK	3	3,823,900	\$1,274,633	5	\$4,111,500	\$822,300	8	5,911,500	\$738,938
41	PARKE BANK	3	3,455,000	\$1,151,667	4	\$10,740,000	\$2,685,000	11	16,695,000	\$1,517,727
42	RADIUS BANK	3	1,655,000	\$551,667	0	\$0	\$0	0	0	\$0
43	LIVE OAK BANKING COMPANY (NC)	3	1,275,000	\$425,000	3	\$4,315,000	\$1,438,333	13	12,872,000	\$990,154
44	KEARNY FEDERAL SAVINGS BANK	3	1,261,000	\$420,333	1	\$440,000	\$440,000	3	1,289,500	\$429,833
45	LCA BANK CORPORATION (UT)	3	1,090,000	\$363,333	0	\$0	\$0	0	0	\$0
46	FIRST BANK	3	775,000	\$258,333	1	\$150,000	\$150,000	5	3,720,000	\$744,000
47	CTBC BANK CORP (CA)	2	6,825,000	\$3,412,500	0	\$0	\$0	0	0	\$0
48	SAVOY BANK (NY)	2	3,708,700	\$1,854,350	0	\$0	\$0	0	0	\$0
49	YADKIN BANK (NC)	2	3,455,800	\$1,727,900	0	\$0	\$0	0	0	\$0
50	NORTHWEST FCU (VA)	2	3,035,000	\$1,517,500	0	\$0	\$0	0	0	\$0
51	CONTINENTAL BANK	2	2,697,500	\$1,348,750	2	\$1,550,000	\$775,000	4	2,771,000	\$692,750
52	PACIFIC CITY BANK (CA)	2	2,360,000	\$1,180,000	0	\$0	\$0	4	4,652,000	\$1,163,000
53	HSBC BK USA NATL ASSOC	2	2,250,000	\$1,125,000	2	\$2,000,000	\$1,000,000	5	3,925,000	\$785,000
54	UNIVEST BANK AND TRUST CO.	2	1,431,500	\$715,750	0	\$0	\$0	0	0	\$0
55	METRO BANK (PA)	2	1,400,000	\$700,000	0	\$0	\$0	1	1,535,000	\$1,535,000
56	FIRST CHOICE BANK	2	937,000	\$468,500	0	\$0	\$0	1	1,558,000	\$1,558,000
57	CAPITAL ONE NATL ASSOC	2	660,000	\$330,000	1	\$250,000	\$250,000	7	2,732,000	\$390,286
58	FIRSTTRUST SAVINGS BANK	2	315,000	\$157,500	4	\$4,959,000	\$1,239,750	9	7,396,000	\$821,778
59	SPRING BANK (NY)	1	2,030,000	\$2,030,000	0	\$0	\$0	0	0	\$0
60	COMMONWEALTH BUSINESS BANK (CA)	1	1,535,000	\$1,535,000	0	\$0	\$0	0	0	\$0
61	PACIFIC WESTERN BANK (CA)	1	1,355,000	\$1,355,000	1	\$1,816,000	\$1,816,000	2	3,251,000	\$1,625,500
62	NOA BANK (GA)	1	1,250,000	\$1,250,000	0	\$0	\$0	1	1,500,000	\$1,500,000
63	BBCN BANK	1	800,000	\$800,000	2	\$600,000	\$300,000	6	4,700,000	\$783,333
64	ACCESS NATIONAL BANK (VA)	1	700,000	\$700,000	0	\$0	\$0	0	0	\$0
65	CAPITALSPRING SBLC, LLC (NY)	1	680,000	\$680,000	0	\$0	\$0	1	1,196,600	\$1,196,600
66	EAST RIVER BANK	1	450,000	\$450,000	0	\$0	\$0	0	0	\$0
67	KEYBANK NATIONAL ASSOCIATION	1	400,000	\$400,000	0	\$0	\$0	4	4,710,000	\$1,177,500
68	MILESTONE BANK	1	350,000	\$350,000	2	\$5,050,000	\$2,525,000	2	5,050,000	\$2,525,000
69	BANK RHODE ISLAND	1	350,000	\$350,000	1	\$125,000	\$125,000	1	125,000	\$125,000
70	PEAPACK-GLADSTONE BANK	1	325,000	\$325,000	0	\$0	\$0	1	250,000	\$250,000
71	BUCKS COUNTY BANK (PA)	1	272,000	\$272,000	0	\$0	\$0	1	1,275,000	\$1,275,000
72	EAST WEST BANK	1	250,000	\$250,000	0	\$0	\$0	0	0	\$0
73	FIRST FINANCIAL BANK (AR)	1	250,000	\$250,000	0	\$0	\$0	0	0	\$0
74	THE BANCORP BANK (DE)	1	235,000	\$235,000	1	\$319,000	\$319,000	2	2,124,000	\$1,062,000
75	CAPE BANK	1	225,000	\$225,000	12	\$5,692,000	\$474,333	14	5,992,000	\$428,000
76	HOME LOAN INVESTMENT BK FSB (RI)	1	180,000	\$180,000	0	\$0	\$0	0	0	\$0
77	HABIB AMERICAN BANK	1	175,000	\$175,000	0	\$0	\$0	0	0	\$0
78	STEARNS BK NATL ASSOC (MN)	1	150,000	\$150,000	0	\$0	\$0	1	295,000	\$295,000
79	CITY NATIONAL BANK	1	150,000	\$150,000	0	\$0	\$0	0	0	\$0
80	BANK OF AMERICA NATL ASSOC	1	100,000	\$100,000	6	\$505,000	\$84,167	12	1,020,000	\$85,000
81	OCEAN CITY HOME BANK	1	50,000	\$50,000	2	\$372,000	\$186,000	5	496,000	\$99,200
82	COMPASS BANK (AL)	0	0	\$0	2	\$3,506,000	\$1,753,000	5	6,381,000	\$1,276,200

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83	HANA SMALL BUS. LENDING INC.	0	0	\$0	0	\$0	\$0	4	7,000,000	\$1,750,000
84	HOPEWELL VALLEY COMM BANK	0	0	\$0	3	\$1,210,000	\$403,333	4	2,310,000	\$577,500
85	FIRST TRADE UNION BANK (MA)	0	0	\$0	0	\$0	\$0	4	1,595,000	\$398,750
86	CONESTOGA BANK (PA)	0	0	\$0	2	\$467,000	\$233,500	4	1,178,600	\$294,650
87	CERTUSBANK NATL ASSOC (SC)	0	0	\$0	1	\$838,000	\$838,000	3	7,233,000	\$2,411,000
88	COMM REINVESTMENT SMALL (MN)	0	0	\$0	0	\$0	\$0	3	1,545,000	\$515,000
89	COMMUNITY NATIONAL BANK (NY)	0	0	\$0	1	\$3,000,000	\$3,000,000	2	3,748,000	\$1,874,000
90	LAFAYETTE AMBASSADOR BANK	0	0	\$0	0	\$0	\$0	2	2,050,000	\$1,025,000
91	1ST NATL BK IN ALTUS (OK)	0	0	\$0	1	\$420,000	\$420,000	2	970,000	\$485,000
92	QUAINT OAK BANK	0	0	\$0	2	\$821,300	\$410,650	2	821,300	\$410,650
93	SPIRIT OF TEXAS BANK, SSB	0	0	\$0	1	\$50,000	\$50,000	2	387,000	\$193,500
94	RIDGESTONE BANK (WI)	0	0	\$0	0	\$0	\$0	1	5,000,000	\$5,000,000
95	AMERICAN HERITAGE FCU (PA)	0	0	\$0	0	\$0	\$0	1	4,805,000	\$4,805,000
96	THE MINT NATIONAL BANK	0	0	\$0	0	\$0	\$0	1	4,667,600	\$4,667,600
97	CECIL BANK (MD)	0	0	\$0	1	\$2,077,200	\$2,077,200	1	2,077,200	\$2,077,200
98	BANC OF CALIFORNIA NATL ASSOC	0	0	\$0	1	\$1,995,000	\$1,995,000	1	1,995,000	\$1,995,000
99	SHORE COMMUNITY BANK	0	0	\$0	0	\$0	\$0	1	1,032,000	\$1,032,000
100	BANKWELL BANK (CT)	0	0	\$0	0	\$0	\$0	1	795,000	\$795,000
101	PLAINS STATE BANK (TX)	0	0	\$0	0	\$0	\$0	1	744,000	\$744,000
102	LIBERTY BELL BANK	0	0	\$0	0	\$0	\$0	1	715,000	\$715,000
103	TWIN CITY BANK	0	0	\$0	0	\$0	\$0	1	450,000	\$450,000
104	FIRST COMMUNITY NATIONAL BANK	0	0	\$0	0	\$0	\$0	1	350,000	\$350,000
105	CBC NATIONAL BANK (FL)	0	0	\$0	0	\$0	\$0	1	318,700	\$318,700
106	FAIRFIELD COUNTY BANK (CT)	0	0	\$0	0	\$0	\$0	1	215,000	\$215,000
107	GARDNER BANK (KS)	0	0	\$0	0	\$0	\$0	1	171,000	\$171,000
108	INDEPENDENCE BANK	0	0	\$0	1	\$150,000	\$150,000	1	150,000	\$150,000
109	WILMINGTON SAVINGS FUND SOCIET	0	0	\$0	0	\$0	\$0	1	145,000	\$145,000
110	NATL INSTITUTES OF HEALTH FCU	0	0	\$0	0	\$0	\$0	1	134,500	\$134,500
111	UNITED BANK OF PHILADELPHIA	0	0	\$0	0	\$0	\$0	1	105,000	\$105,000
112	SHINHAN BANK AMERICA (NYC)	0	0	\$0	1	\$70,000	\$70,000	1	70,000	\$70,000
113	FIRST NIAGARA BANK NATL ASSOC	0	0	\$0	1	\$40,000	\$40,000	1	40,000	\$40,000
114	BANCO POPULAR NORTH AMERICA	0	0	\$0	0	\$0	\$0	1	30,000	\$30,000
115	MANASQUAN SAVINGS BANK	0	0	\$0	0	\$0	\$0	1	25,000	\$25,000
116	AMERASIA BANK (NY)	0	0	\$0	0	\$0	\$0	0	0	\$0
117	BROOKLYN COOPERATIVE FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
118	CATHAY BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
119	EMPIRE STATE BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
120	FLUSHING BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
121	GROW AMERICA FUND INC	0	0	\$0	0	\$0	\$0	0	0	\$0
122	LOWER EAST SIDE PEOPLE'S FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
123	NEIGHBORHOOD TRUST FCU	0	0	\$0	0	\$0	\$0	0	0	\$0
124	NEW YORK BUS. DEVEL CORP	0	0	\$0	0	\$0	\$0	0	0	\$0
125	NEW YORK UNIVERSITY FCU	0	0	\$0	0	\$0	\$0	0	0	\$0

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126	NORTHEAST BANK (ME)	0	0	\$0	0	\$0	\$0	0	0	\$0
127	PEOPLE'S UNITED BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
128	RHINEBECK BANK (NY)	0	0	\$0	0	\$0	\$0	0	0	\$0
129	UTAH COMMUNITY BANK	0	0	\$0	0	\$0	\$0	0	0	\$0
130	WEBSTER BANK NATL ASSOC (CT)	0	0	\$0	0	\$0	\$0	0	0	\$0
131	WEST TOWN BANK & TRUST (IL)	0	0	\$0	0	\$0	\$0	0	0	\$0

TOTAL 7(a)	567	\$241,384,800	\$425,723	435	\$207,702,156	\$477,476	1,235	\$564,915,650	\$457,421.58
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COMMUNITY ADVANTAGE

	Lender Name	Oct 2014 - Feb 2015			Oct 2013 - Feb 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AOERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	10	1,276,000	\$127,600	6	\$1,030,000	\$171,667	28	3,807,500	\$135,982
2	EMPIRE ST. CERT. DEVEL CORP	1	148,000	\$148,000	0	\$0	\$0	0	0	\$0
	UNION CNTY ECONOMIC DEVEL CORP	0	0	\$0	4	\$565,000	\$141,250	5	710,000	\$142,000
	SEEDCO FINANCIAL (AL)	0	0	\$0	0	\$0	\$0	1	250,000	\$250,000

TOTAL Community Advantage	11	\$1,424,000	\$129,455	10	\$1,595,000	\$159,500	34	\$4,767,500	\$140,221
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504 CERTIFIED DEVELOPMENT CORPORATION

	Lender Name	Oct 2014 - Feb 2015			Oct 2013 - Feb 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AOERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	12	12,692,000	\$1,057,667	9	\$7,074,000	\$786,000	24	22,562,000	\$940,083
2	NEW JERSEY BUS. FINAN CORP	10	8,086,000	\$808,600	14	\$23,157,000	\$1,654,071	41	50,133,000	\$1,222,756
3	THE 504 COMPANY	3	4,648,000	\$1,549,333	0	\$0	\$0	3	2,138,000	\$712,667
	UCEDC	0	0	\$0	2	\$658,000	\$329,000	10	9,105,000	\$910,500
	ACROSS NATIONS PIONEERS, INC.	0	0	\$0	0	\$0	\$0	0	0	\$0

TOTAL 504	25	\$25,426,000	\$1,017,040.00	25	\$30,889,000	\$1,235,560.00	78	\$83,938,000	\$1,076,128.21
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GRAND TOTAL 7(a) & 504	603	\$268,234,800	\$444,834	470	\$240,186,156	\$511,034	1,347	\$653,621,150	\$485,242
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MICROLENDER LOAN VOLUME REPORT

Lender Name	Oct 2014 - Feb 2015			Oct 2013 - Feb 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AOERAGE LOAN SIZE
1 FINANTA	16	\$52,500	\$3,281	0	\$0	\$0	0	\$0	\$0
2 CBAC	14	\$383,776	\$27,413	19	\$231,000	\$12,158	69	\$1,206,500	\$17,486
3 UCEDC	14	\$360,000	\$25,714	35	\$1,255,000	\$35,857	59	\$2,040,000	\$34,576
4 RBAC	13	\$382,000	\$29,385	9	\$215,000	\$23,889	26	\$717,600	\$27,600
5 BUS CTR FOR NEW AMERICANS (NYC)	2	\$6,000	\$0	1	\$3,000	\$3,000	1	\$3,000	\$0
6 RENNAISSANCE EDC (NYC)	1	\$35,000	\$35,000	0	\$0	\$0	0	\$0	\$0
ACCION USA, INC (online)	0	\$0	\$0	2	\$22,295	\$0	5	\$58,143	\$11,629
BOC CAPITAL CORP c/o GREATER NEWARK ENTERPRISES CORP	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
THE ENTERPRISE CTR CAP CORP (PA)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0

MICROLOAN GRAND TOTAL	60	\$1,219,276	\$20,321	66	\$1,726,295	\$26,156	160	\$4,025,243	\$25,158
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THIRD PARTY LOAN REPORT

Lender Name	Oct 2014 - Feb 2015			Oct 2013 - Feb 2014			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AOERAGE LOAN SIZE
1 BANK OF AMERICA NATL ASSOC	5	\$12,368,609	\$2,473,722	2	\$3,510,000	\$1,755,000	6	\$10,283,300	\$1,713,883
2 THE PROVIDENT BANK	2	\$2,126,727	\$1,063,364	0	\$0	\$0	0	\$0	\$0
3 TWO RIVER COMMUNITY BANK	2	\$2,066,327	\$1,033,164	0	\$0	\$0	5	\$5,767,598	\$1,153,520
4 FIRST TRADE UNION BANK	2	\$1,526,315	\$763,158	0	\$0	\$0	0	\$0	\$0
5 GENESEE REGIONAL BANK (NY)	1	\$2,832,500	\$2,832,500	0	\$0	\$0	0	\$0	\$0
6 SUSQUEHANNA BANK	1	\$1,682,500	\$1,682,500	0	\$0	\$0	0	\$0	\$0
7 MAGYAR BANK	1	\$1,580,000	\$1,580,000	0	\$0	\$0	2	\$5,136,000	\$2,568,000
8 GREATER HUDSON NATL BANK	1	\$1,565,950	\$1,565,950	0	\$0	\$0	0	\$0	\$0
9 WELLS FARGO BANK NATL ASSOC	1	\$1,250,000	\$1,250,000	1	\$1,667,700	\$1,667,700	1	\$1,667,700	\$1,667,700
10 HARMONY BANK	1	\$1,118,500	\$1,118,500	0	\$0	\$0	0	\$0	\$0
11 ATLANTIC STEWARDSHIP BANK	1	\$747,015	\$747,015	0	\$0	\$0	1	\$750,000	\$750,000
12 VALLEY NATIONAL BANK	1	\$595,000	\$595,000	0	\$0	\$0	1	\$1,387,000	\$1,387,000
13 PNC	1	\$519,000	\$519,000	0	\$0	\$0	3	\$1,565,000	\$521,667
14 CROWN BANK	1	\$515,500	\$515,500	0	\$0	\$0	0	\$0	\$0
15 REPUBLIC BANK (PA)	1	\$512,500	\$512,500	0	\$0	\$0	0	\$0	\$0
16 AFFINITY FCU	1	\$508,500	\$508,500	0	\$0	\$0	0	\$0	\$0
17 STERLING NATIONAL BANK	1	\$455,000	\$455,000	0	\$0	\$0	0	\$0	\$0
JPMORGAN CHASE BANK NATL ASSOC	0	\$0	\$0	2	\$1,332,500	\$666,250	9	\$9,119,407	\$1,013,267
M&T	0	\$0	\$0	1	\$1,828,000	\$1,828,000	8	\$8,035,100	\$1,004,388

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TD BANK	0	\$0	\$0	3	\$8,692,500	\$2,897,500	4	\$9,820,000	\$2,455,000
UNITY BANK	0	\$0	\$0	2	\$4,305,331	\$2,152,666	3	\$4,830,331	\$1,610,110
FULTON BANK OF NEW JERSEY	0	\$0	\$0	3	\$2,360,886	\$786,962	3	\$2,360,886	\$786,962
CITIZENS BANK OF PENNSYLVANIA	0	\$0	\$0	1	\$712,500	\$712,500	3	\$2,325,000	\$775,000
EAST WEST BANK	0	\$0	\$0	2	\$9,400,000	\$4,700,000	2	\$9,400,000	\$4,700,000
VANTAGESOUTH BANK	0	\$0	\$0	0	\$0	\$0	2	\$7,315,000	\$3,657,500
CITIBANK, N.A.	0	\$0	\$0	2	\$4,655,500	\$2,327,750	2	\$4,655,500	\$2,327,750
SHINHAN BANK AMERICA (NYC)	0	\$0	\$0	1	\$320,750	\$320,750	2	\$1,020,750	\$510,375
GRAND BANK, N.A.	0	\$0	\$0	1	\$285,035	\$285,035	2	\$685,035	\$342,518
CBRE (DC)	0	\$0	\$0	0	\$0	\$0	1	\$6,889,250	\$6,889,250
SUN NATIONAL BANK	0	\$0	\$0	0	\$0	\$0	1	\$5,107,000	\$5,107,000
RIDGESTONE BANK (WI)	0	\$0	\$0	0	\$0	\$0	1	\$2,250,000	\$2,250,000
PRUDENTIAL BANCORP, INC (PA)	0	\$0	\$0	0	\$0	\$0	1	\$2,047,500	\$2,047,500
Bank OF NEW JERSEY	0	\$0	\$0	0	\$0	\$0	1	\$1,112,500	\$1,112,500
LAKELAND BANK	0	\$0	\$0	0	\$0	\$0	1	\$1,050,000	\$1,050,000
CATHAY BANK	0	\$0	\$0	0	\$0	\$0	1	\$1,025,000	\$1,025,000
COMPASS BANK (AL)	0	\$0	\$0	1	\$958,000	\$958,000	1	\$958,000	\$958,000
CORNERSTONE BANK	0	\$0	\$0	1	\$835,000	\$835,000	1	\$835,000	\$835,000
BANKWELL BANK (CT)	0	\$0	\$0	1	\$832,500	\$832,500	1	\$832,500	\$832,500
HABIB AMERICAN BANK	0	\$0	\$0	0	\$0	\$0	1	\$821,765	\$821,765
KEYBANK (OH)	0	\$0	\$0	0	\$0	\$0	1	\$652,800	\$652,800
EDISON DEVELOPMENT CORP	0	\$0	\$0	0	\$0	\$0	1	\$590,000	\$590,000
SHORE COMMUNITY BANK	0	\$0	\$0	0	\$0	\$0	1	\$582,500	\$582,500
INDUS AMERICAN BANK	0	\$0	\$0	0	\$0	\$0	1	\$315,000	\$315,000
CAPITAL BANK OF NEW JERSEY	0	\$0	\$0	0	\$0	\$0	1	\$216,180	\$216,180
COLONIAL BANK, FSB	0	\$0	\$0	0	\$0	\$0	1	\$175,000	\$175,000
CREDIT UNION OF NJ	0	\$0	\$0	0	\$0	\$0	1	\$161,100	\$161,100
HSBC BK USA NATL ASSOC	0	\$0	\$0	1	\$150,000	\$150,000	1	\$150,000	\$150,000
1ST CONSTITUTION BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
BCB COMMUNITY BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
CAPITAL ONE NATL ASSOC	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
COLONIAL AMERICAN BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
CUSTOMERS BANK (PA)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
FIRST FED. S & L ASSOC OF BUCK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
FIRSTTRUST SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
HADDON SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
HIGHLANDS STATE BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
INVESTORS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
KEARNY FEDERAL SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
MERIDIAN BANK (AZ)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
NOAH BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
OCEAN CITY HOME BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
ROMASIA BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0

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RUMSON-FAIR HAVEN BK & TRUST CO	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
SANTANDER BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
STONEGATE BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
STURDY SAVINGS BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
UNION BANK NA	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
WILSHIRE BANK	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
YADKIN BANK (NC)	0	\$0	\$0	0	\$0	\$0	0	\$0	\$0

THIRD PARTY GRAND TOTAL	24	\$31,969,943	\$1,332,081.0	25	\$41,846,202	\$1,673,848	78	\$111,894,702	\$1,434,547.5
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FY 2015 YTD : Oct 1, 2014 - Dec 31, 2014 vs Oct 1, 2013 - Dec 31, 2013 - EXPORT LOAN VOLUME REPORT

Rank	Lender Name	Oct 2014 - Feb 2015			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	HSBC	2	\$2,000,000	\$1,000,000	2	\$2,000,000	\$1,000,000
2	Citibank	1	\$4,500,000	\$4,500,000	0	\$0	\$0
	TD Bank	0	\$0	\$0	2	\$2,500,000	\$1,250,000
	Newbank	0	\$0	\$0	2	\$1,000,000	\$500,000
	Ridgestone Bank (WI)	0	\$0	\$0	1	\$5,000,000	\$5,000,000
	Parke Bank	0	\$0	\$0	1	\$2,500,000	\$2,500,000

EXPORT GRAND TOTAL	3	\$6,500,000	\$2,166,667	8	\$13,000,000	\$1,625,000
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FY 2015 YTD : Oct 1, 2014 vs Oct 1, 2013 - CONTRACT CAPLINE VOLUME REPORT

Rank	Lender Name	Oct 2014 - Feb 2015			FY 2014 Overall (10/01/2013 thru 09/30/2014)		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
	Columbia Bank	0	\$0	\$0	1	\$300,000	\$300,000

CONTRACT CAPLINE GRAND TOTAL	0	\$0	\$0	1	\$300,000	\$300,000
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