

Summary of 7(a) Loan Approvals by # of Loans Buffalo/Rochester Combined Fiscal Year 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	251	30,978,500
FIRST NIAGARA BANK NATL ASSOC	104	17,746,000
FIVE STAR BANK	86	6,365,400
CANANDAIGUA NATL BK & TR CO	31	5,043,800
ESL FCU	28	4,402,700
THE BANK OF CASTILE	27	1,827,500
THE LYONS NATIONAL BANK	26	6,877,000
EVANS BANK NATL ASSOC	26	4,690,000
CITIZENS BANK NATL ASSOC	26	1,831,000
KEYBANK NATIONAL ASSOCIATION	23	6,613,100
GENESEE REGIONAL BANK	22	2,730,000
BANK OF AKRON	10	1,015,200
COMMUNITY BANK NATL ASSOC	8	977,800
NEW YORK BUS. DEVEL CORP	6	5,207,100
WELLS FARGO BANK NATL ASSOC	4	1,982,300
JPMORGAN CHASE BANK NATL ASSOC	4	540,500
LIVE OAK BANKING COMPANY	3	3,435,000
STEUBEN TRUST COMPANY	3	260,000
CELTIC BANK CORPORATION	2	660,000
TOMPKINS TRUST COMPANY	2	360,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
NEWTEK SMALL BUS. FINANCE INC.	1	2,428,000
GROW AMERICA FUND INC	1	2,165,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
UNITED MIDWEST SAVINGS BANK	1	569,000
PACIFIC WESTERN BANK	1	515,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
STEARNS BK NATL ASSOC	1	185,000
NOAH BANK	1	149,000
SIGNATURE BANK	1	100,000
THE UPSTATE NATIONAL BANK	1	100,000
CITIZENS BANK OF PENNSYLVANIA	1	50,000
Grand Total	709	\$118,520,600

Summary of 7(a) Loan Approvals by \$ Volume Buffalo/Rochester Combined Fiscal Year 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	251	30,978,500
FIRST NIAGARA BANK NATL ASSOC	104	17,746,000
THE LYONS NATIONAL BANK	26	6,877,000
KEYBANK NATIONAL ASSOCIATION	23	6,613,100
FIVE STAR BANK	86	6,365,400
NEW YORK BUS. DEVEL CORP	6	5,207,100
CANANDAIGUA NATL BK & TR CO	31	5,043,800
EVANS BANK NATL ASSOC	26	4,690,000
ESL FCU	28	4,402,700
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
LIVE OAK BANKING COMPANY	3	3,435,000
GENESEE REGIONAL BANK	22	2,730,000
NEWTEK SMALL BUS. FINANCE INC.	1	2,428,000
GROW AMERICA FUND INC	1	2,165,000
WELLS FARGO BANK NATL ASSOC	4	1,982,300
CITIZENS BANK NATL ASSOC	26	1,831,000
THE BANK OF CASTILE	27	1,827,500
BANK OF AKRON	10	1,015,200
COMMUNITY BANK NATL ASSOC	8	977,800
CELTIC BANK CORPORATION	2	660,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
UNITED MIDWEST SAVINGS BANK	1	569,000
JPMORGAN CHASE BANK NATL ASSOC	4	540,500
PACIFIC WESTERN BANK	1	515,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
TOMPKINS TRUST COMPANY	2	360,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
STEUBEN TRUST COMPANY	3	260,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEARNS BK NATL ASSOC	1	185,000
NOAH BANK	1	149,000
THE UPSTATE NATIONAL BANK	1	100,000
SIGNATURE BANK	1	100,000
CITIZENS BANK OF PENNSYLVANIA	1	50,000
Grand Total	709	\$118,520,600

Summary of 504 Third Party Loans Buffalo/Rochester Combined Fiscal Year 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	10	3,642,250
CANANDAIGUA NATL BK & TR CO	7	5,359,735
FIRST NIAGARA BANK NATL ASSOC	4	2,212,500
EVANS BANK NATL ASSOC	4	1,725,000
NEW YORK BUS. DEVEL CORP	4	1,048,500
COMMUNITY BANK NATL ASSOC	2	6,580,500
NORTHWEST SAVINGS BANK	2	1,738,500
ESL FCU	2	791,000
JPMORGAN CHASE BANK NATL ASSOC	2	785,000
THE UPSTATE NATIONAL BANK	1	1,219,000
STEUBEN TRUST COMPANY	1	805,800
KEYBANK NATIONAL ASSOCIATION	1	460,000
GENESEE REGIONAL BANK	1	237,500
Grand Total	41	\$26,605,285

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
Fiscal Year 2014

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	27	14,770,000
MONROE CNTY INDUST DEVEL CORP	11	4,989,000
ROCHESTER ECONOMIC DEVEL CORP	3	514,000
Grand Total	41	\$20,273,000

Summary of Loans to Exporters Buffalo/Rochester Combined Fiscal Year 2014

Lender	# of Loans	Total Dollars
KEYBANK NATIONAL ASSOCIATION	5	3,005,000
MANUFACTURERS & TRADERS TR CO	4	150,000
EMPIRE ST. CERT. DEVEL CORP	2	2,258,000
CANANDAIGUA NATL BK & TR CO	2	850,000
GENESEE REGIONAL BANK	2	375,000
ESL FCU	2	200,000
CITIZENS BANK NATL ASSOC	2	135,000
NEW YORK BUS. DEVEL CORP	1	3,854,000
GROW AMERICA FUND INC	1	2,165,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
BANK OF AMERICA NATL ASSOC	1	275,000
THE BANK OF CASTILE	1	100,000
EVANS BANK NATL ASSOC	1	30,000
Grand Total	25	\$13,747,000

Summary of Loans to Veteran Owned Businesses Buffalo/Rochester Combined Fiscal Year 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	8	1,238,000
ESL FCU	3	570,300
FIVE STAR BANK	3	35,000
CANANDAIGUA NATL BK & TR CO	2	300,000
FIRST NIAGARA BANK NATL ASSOC	2	117,200
EVANS BANK NATL ASSOC	2	100,000
GROW AMERICA FUND INC	1	2,165,000
THE LYONS NATIONAL BANK	1	610,000
WELLS FARGO BANK NATL ASSOC	1	340,200
ROCHESTER ECONOMIC DEVEL CORP	1	246,000
NEW YORK BUS. DEVEL CORP	1	120,000
GENESEE REGIONAL BANK	1	75,000
THE BANK OF CASTILE	1	65,500
COMMUNITY BANK NATL ASSOC	1	45,000
Grand Total	28	\$6,027,200