

Summary of 7(a) Loan Approvals by # of Loans Buffalo/Rochester Combined FY 2014 as of August 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	234	29,442,600
FIRST NIAGARA BANK NATL ASSOC	90	15,885,000
FIVE STAR BANK	78	5,968,200
CANANDAIGUA NATL BK & TR CO	29	4,925,800
ESL FCU	26	4,227,700
THE BANK OF CASTILE	26	1,719,500
EVANS BANK NATL ASSOC	25	4,665,000
THE LYONS NATIONAL BANK	24	6,527,000
CITIZENS BANK NATL ASSOC	24	1,731,000
GENESEE REGIONAL BANK	20	2,430,000
KEYBANK NATIONAL ASSOCIATION	18	5,350,400
BANK OF AKRON	9	935,200
COMMUNITY BANK NATL ASSOC	8	977,800
NEW YORK BUS. DEVEL CORP	6	5,207,100
JPMORGAN CHASE BANK NATL ASSOC	4	540,500
LIVE OAK BANKING COMPANY	3	3,435,000
WELLS FARGO BANK NATL ASSOC	3	1,127,300
STEBEN TRUST COMPANY	3	260,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
GROW AMERICA FUND INC	1	2,165,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
PACIFIC WESTERN BANK	1	515,000
CELTIC BANK CORPORATION	1	510,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
STEARNS BK NATL ASSOC	1	185,000
NOAH BANK	1	149,000
SIGNATURE BANK	1	100,000
THE UPSTATE NATIONAL BANK	1	100,000
Grand Total	646	\$108,090,800

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
FY 2014 as of August 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	234	29,442,600
FIRST NIAGARA BANK NATL ASSOC	90	15,885,000
THE LYONS NATIONAL BANK	24	6,527,000
FIVE STAR BANK	78	5,968,200
KEYBANK NATIONAL ASSOCIATION	18	5,350,400
NEW YORK BUS. DEVEL CORP	6	5,207,100
CANANDAIGUA NATL BK & TR CO	29	4,925,800
EVANS BANK NATL ASSOC	25	4,665,000
ESL FCU	26	4,227,700
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
LIVE OAK BANKING COMPANY	3	3,435,000
GENESEE REGIONAL BANK	20	2,430,000
GROW AMERICA FUND INC	1	2,165,000
CITIZENS BANK NATL ASSOC	24	1,731,000
THE BANK OF CASTILE	26	1,719,500
WELLS FARGO BANK NATL ASSOC	3	1,127,300
COMMUNITY BANK NATL ASSOC	8	977,800
BANK OF AKRON	9	935,200
HOME LOAN INVEST BANK F.S.B.	1	575,000
JPMORGAN CHASE BANK NATL ASSOC	4	540,500
PACIFIC WESTERN BANK	1	515,000
CELTIC BANK CORPORATION	1	510,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
STEUBEN TRUST COMPANY	3	260,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEARNS BK NATL ASSOC	1	185,000
NOAH BANK	1	149,000
SIGNATURE BANK	1	100,000
THE UPSTATE NATIONAL BANK	1	100,000
Grand Total	646	\$108,090,800

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2014 as of August 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	10	3,642,250
CANANDAIGUA NATL BK & TR CO	7	5,359,735
FIRST NIAGARA BANK NATL ASSOC	4	2,212,500
NEW YORK BUS. DEVEL CORP	4	1,048,500
EVANS BANK NATL ASSOC	3	1,557,500
COMMUNITY BANK NATL ASSOC	2	6,580,500
NORTHWEST SAVINGS BANK	2	1,738,500
ESL FCU	2	791,000
JPMORGAN CHASE BANK NATL ASSOC	2	785,000
STEUBEN TRUST COMPANY	1	805,800
KEYBANK NATIONAL ASSOCIATION	1	460,000
GENESEE REGIONAL BANK	1	237,500
Grand Total	39	\$25,218,785

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2014 as of August 2014

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	26	14,629,000
MONROE CNTY INDUST DEVEL CORP	10	3,985,000
ROCHESTER ECONOMIC DEVEL CORP	3	514,000
Grand Total	39	\$19,128,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2014 as of August 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	4	150,000
KEYBANK NATIONAL ASSOCIATION	3	1,910,000
EMPIRE ST. CERT. DEVEL CORP	2	2,258,000
CANANDAIGUA NATL BK & TR CO	2	850,000
GENESEE REGIONAL BANK	2	375,000
ESL FCU	2	200,000
CITIZENS BANK NATL ASSOC	2	135,000
NEW YORK BUS. DEVEL CORP	1	3,854,000
GROW AMERICA FUND INC	1	2,165,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
BANK OF AMERICA NATL ASSOC	1	275,000
THE BANK OF CASTILE	1	100,000
EVANS BANK NATL ASSOC	1	30,000
Grand Total	23	\$12,652,000

Summary of Loans to Veteran Owned Businesses Buffalo/Rochester Combined FY 2014 as of August 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	7	1,213,000
FIVE STAR BANK	3	35,000
ESL FCU	2	420,300
FIRST NIAGARA BANK NATL ASSOC	2	117,200
EVANS BANK NATL ASSOC	2	100,000
GROW AMERICA FUND INC	1	2,165,000
THE LYONS NATIONAL BANK	1	610,000
WELLS FARGO BANK NATL ASSOC	1	340,200
ROCHESTER ECONOMIC DEVEL CORP	1	246,000
CANANDAIGUA NATL BK & TR CO	1	200,000
NEW YORK BUS. DEVEL CORP	1	120,000
GENESEE REGIONAL BANK	1	75,000
THE BANK OF CASTILE	1	65,500
COMMUNITY BANK NATL ASSOC	1	45,000
Grand Total	25	\$5,752,200