

Summary of 7(a) Loan Approvals by # of Loans  
Buffalo/Rochester Combined  
FY 2014 as of July 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	205	25,804,600
FIRST NIAGARA BANK NATL ASSOC	88	15,435,000
FIVE STAR BANK	72	5,600,700
CANANDAIGUA NATL BK & TR CO	26	4,370,800
THE BANK OF CASTILE	26	1,719,500
ESL FCU	25	4,177,700
THE LYONS NATIONAL BANK	24	6,527,000
EVANS BANK NATL ASSOC	23	4,515,000
CITIZENS BANK NATL ASSOC	22	1,451,000
GENESEE REGIONAL BANK	19	2,280,000
KEYBANK NATIONAL ASSOCIATION	13	2,410,400
BANK OF AKRON	8	735,200
NEW YORK BUS. DEVEL CORP	6	5,207,100
COMMUNITY BANK NATL ASSOC	6	804,100
JPMORGAN CHASE BANK NATL ASSOC	4	540,500
LIVE OAK BANKING COMPANY	2	1,628,000
WELLS FARGO BANK NATL ASSOC	2	717,800
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
GROW AMERICA FUND INC	1	2,165,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
PACIFIC WESTERN BANK	1	515,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
NOAH BANK	1	149,000
SIGNATURE BANK	1	100,000
THE UPSTATE NATIONAL BANK	1	100,000
<b>Grand Total</b>	<b>587</b>	<b>\$96,175,100</b>

Summary of 7(a) Loan Approvals by \$ Volume  
Buffalo/Rochester Combined  
FY 2014 as of July 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	205	25,804,600
FIRST NIAGARA BANK NATL ASSOC	88	15,435,000
THE LYONS NATIONAL BANK	24	6,527,000
FIVE STAR BANK	72	5,600,700
NEW YORK BUS. DEVEL CORP	6	5,207,100
EVANS BANK NATL ASSOC	23	4,515,000
CANANDAIGUA NATL BK & TR CO	26	4,370,800
ESL FCU	25	4,177,700
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
KEYBANK NATIONAL ASSOCIATION	13	2,410,400
GENESEE REGIONAL BANK	19	2,280,000
GROW AMERICA FUND INC	1	2,165,000
THE BANK OF CASTILE	26	1,719,500
LIVE OAK BANKING COMPANY	2	1,628,000
CITIZENS BANK NATL ASSOC	22	1,451,000
COMMUNITY BANK NATL ASSOC	6	804,100
BANK OF AKRON	8	735,200
WELLS FARGO BANK NATL ASSOC	2	717,800
HOME LOAN INVEST BANK F.S.B.	1	575,000
JPMORGAN CHASE BANK NATL ASSOC	4	540,500
PACIFIC WESTERN BANK	1	515,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
NOAH BANK	1	149,000
THE UPSTATE NATIONAL BANK	1	100,000
SIGNATURE BANK	1	100,000
<b>Grand Total</b>	<b>587</b>	<b>\$96,175,100</b>

# Summary of 504 Third Party Loans Buffalo/Rochester Combined FY 2014 as of July 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	10	3,642,250
CANANDAIGUA NATL BK & TR CO	6	3,898,895
FIRST NIAGARA BANK NATL ASSOC	4	2,212,500
NEW YORK BUS. DEVEL CORP	4	1,048,500
EVANS BANK NATL ASSOC	3	1,557,500
COMMUNITY BANK NATL ASSOC	2	6,580,500
NORTHWEST SAVINGS BANK	2	1,738,500
ESL FCU	2	791,000
STEUBEN TRUST COMPANY	1	805,800
KEYBANK NATIONAL ASSOCIATION	1	460,000
JPMORGAN CHASE BANK NATL ASSOC	1	337,500
GENESEE REGIONAL BANK	1	237,500
<b>Grand Total</b>	<b>37</b>	<b>\$23,310,445</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
FY 2014 as of July 2014

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	25	14,258,000
MONROE CNTY INDUST DEVEL CORP	9	2,932,000
ROCHESTER ECONOMIC DEVEL CORP	3	514,000
<b>Grand Total</b>	<b>37</b>	<b>\$17,704,000</b>

**Summary of Loans to Exporters**  
**Buffalo/Rochester Combined**  
**FY 2014 as of July 2014**

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	4	150,000
EMPIRE ST. CERT. DEVEL CORP	2	2,258,000
GENESEE REGIONAL BANK	2	375,000
CITIZENS BANK NATL ASSOC	2	135,000
NEW YORK BUS. DEVEL CORP	1	3,854,000
GROW AMERICA FUND INC	1	2,165,000
KEYBANK NATIONAL ASSOCIATION	1	450,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
CANANDAIGUA NATL BK & TR CO	1	350,000
BANK OF AMERICA NATL ASSOC	1	275,000
ESL FCU	1	150,000
EVANS BANK NATL ASSOC	1	30,000
<b>Grand Total</b>	<b>18</b>	<b>\$10,542,000</b>

# Summary of Loans to Veteran Owned Businesses Buffalo/Rochester Combined FY 2014 as of July 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	7	1,213,000
FIVE STAR BANK	3	35,000
ESL FCU	2	420,300
FIRST NIAGARA BANK NATL ASSOC	2	117,200
GROW AMERICA FUND INC	1	2,165,000
THE LYONS NATIONAL BANK	1	610,000
WELLS FARGO BANK NATL ASSOC	1	340,200
ROCHESTER ECONOMIC DEVEL CORP	1	246,000
CANANDAIGUA NATL BK & TR CO	1	200,000
NEW YORK BUS. DEVEL CORP	1	120,000
GENESEE REGIONAL BANK	1	75,000
THE BANK OF CASTILE	1	65,500
EVANS BANK NATL ASSOC	1	50,000
COMMUNITY BANK NATL ASSOC	1	45,000
<b>Grand Total</b>	<b>24</b>	<b>\$5,702,200</b>