

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2014 as of June 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	175	21,015,400
FIRST NIAGARA BANK NATL ASSOC	80	14,696,000
FIVE STAR BANK	66	5,356,200
CANANDAIGUA NATL BK & TR CO	25	4,355,800
THE BANK OF CASTILE	24	1,579,500
EVANS BANK NATL ASSOC	23	4,515,000
THE LYONS NATIONAL BANK	21	5,907,000
ESL FCU	20	3,192,700
GENESEE REGIONAL BANK	18	2,230,000
CITIZENS BANK NATL ASSOC	16	1,101,000
KEYBANK NATIONAL ASSOCIATION	13	2,410,400
BANK OF AKRON	6	380,000
NEW YORK BUS. DEVEL CORP	5	5,087,100
COMMUNITY BANK NATL ASSOC	5	505,100
LIVE OAK BANKING COMPANY	2	1,628,000
WELLS FARGO BANK NATL ASSOC	2	717,800
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
JPMORGAN CHASE BANK NATL ASSOC	2	190,000
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
GROW AMERICA FUND INC	1	2,165,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
PACIFIC WESTERN BANK	1	515,000
SPIRIT OF TEXAS BANK, SSB	1	426,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
SIGNATURE BANK	1	100,000
THE UPSTATE NATIONAL BANK	1	100,000
RBS CITIZENS NATL ASSOC	1	50,000
Grand Total	519	\$87,018,700

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
FY 2014 as of June 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	175	21,015,400
FIRST NIAGARA BANK NATL ASSOC	80	14,696,000
THE LYONS NATIONAL BANK	21	5,907,000
FIVE STAR BANK	66	5,356,200
NEW YORK BUS. DEVEL CORP	5	5,087,100
EVANS BANK NATL ASSOC	23	4,515,000
CANANDAIGUA NATL BK & TR CO	25	4,355,800
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
ESL FCU	20	3,192,700
KEYBANK NATIONAL ASSOCIATION	13	2,410,400
GENESEE REGIONAL BANK	18	2,230,000
GROW AMERICA FUND INC	1	2,165,000
LIVE OAK BANKING COMPANY	2	1,628,000
THE BANK OF CASTILE	24	1,579,500
CITIZENS BANK NATL ASSOC	16	1,101,000
WELLS FARGO BANK NATL ASSOC	2	717,800
HOME LOAN INVEST BANK F.S.B.	1	575,000
PACIFIC WESTERN BANK	1	515,000
COMMUNITY BANK NATL ASSOC	5	505,100
SPIRIT OF TEXAS BANK, SSB	1	426,200
BANK OF AKRON	6	380,000
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
UMPQUA BANK	1	262,500
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
JPMORGAN CHASE BANK NATL ASSOC	2	190,000
SIGNATURE BANK	1	100,000
THE UPSTATE NATIONAL BANK	1	100,000
RBS CITIZENS NATL ASSOC	1	50,000
Grand Total	519	\$87,018,700

Summary of 504 Third Party Loans Buffalo/Rochester Combined FY 2014 as of June 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	7	2,570,750
CANANDAIGUA NATL BK & TR CO	5	3,218,195
NEW YORK BUS. DEVEL CORP	4	1,048,500
EVANS BANK NATL ASSOC	3	1,557,500
FIRST NIAGARA BANK NATL ASSOC	3	1,387,500
NORTHWEST SAVINGS BANK	2	1,738,500
ESL FCU	2	791,000
COMMUNITY BANK NATL ASSOC	1	1,567,500
STEUBEN TRUST COMPANY	1	805,800
KEYBANK NATIONAL ASSOCIATION	1	460,000
JPMORGAN CHASE BANK NATL ASSOC	1	337,500
GENESEE REGIONAL BANK	1	237,500
Grand Total	31	\$15,720,245

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2014 as of June 2014

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	22	9,884,000
MONROE CNTY INDUST DEVEL CORP	7	1,736,000
ROCHESTER ECONOMIC DEVEL CORP	2	370,000
Grand Total	31	\$11,990,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2014 as of June 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	4	150,000
GENESEE REGIONAL BANK	2	375,000
GROW AMERICA FUND INC	1	2,165,000
KEYBANK NATIONAL ASSOCIATION	1	450,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
BANK OF AMERICA NATL ASSOC	1	275,000
CITIZENS BANK NATL ASSOC	1	100,000
EVANS BANK NATL ASSOC	1	30,000
Grand Total	12	\$3,895,000

Summary of Loans to Veteran Owned Businesses Buffalo/Rochester Combined FY 2014 as of June 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	7	1,213,000
FIVE STAR BANK	3	35,000
ESL FCU	2	420,300
FIRST NIAGARA BANK NATL ASSOC	2	117,200
GROW AMERICA FUND INC	1	2,165,000
THE LYONS NATIONAL BANK	1	610,000
WELLS FARGO BANK NATL ASSOC	1	340,200
ROCHESTER ECONOMIC DEVEL CORP	1	246,000
CANANDAIGUA NATL BK & TR CO	1	200,000
GENESEE REGIONAL BANK	1	75,000
THE BANK OF CASTILE	1	65,500
EVANS BANK NATL ASSOC	1	50,000
COMMUNITY BANK NATL ASSOC	1	45,000
Grand Total	23	\$5,582,200