

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2015 as of December 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	48	5,084,000
FIRST NIAGARA BANK NATL ASSOC	23	3,467,500
FIVE STAR BANK	21	2,674,000
CANANDAIGUA NATL BK & TR CO	11	2,793,300
EVANS BANK NATL ASSOC	9	713,500
KEYBANK NATIONAL ASSOCIATION	9	380,000
THE LYONS NATIONAL BANK	7	3,390,000
ESL FCU	7	706,800
LIVE OAK BANKING COMPANY	5	7,600,000
WELLS FARGO BANK NATL ASSOC	5	3,042,500
CITIZENS BANK NATL ASSOC	5	795,000
BANK OF AKRON	5	544,000
THE BANK OF CASTILE	5	203,000
GENESEE REGIONAL BANK	4	265,000
STEUBEN TRUST COMPANY	3	950,000
WILSHIRE BANK	2	2,316,000
NEWTEK SMALL BUS. FINANCE INC.	2	505,000
NEW YORK BUS. DEVEL CORP	2	500,000
GOLDEN PACIFIC BANK NATL ASSOC	2	63,000
UNITED MIDWEST SAVINGS BANK	1	4,100,000
STEARNS BK NATL ASSOC	1	304,000
THE UPSTATE NATIONAL BANK	1	300,000
RELIANT COMMUNITY FCU	1	132,000
COMMUNITY BANK NATL ASSOC	1	90,000
CELTIC BANK CORPORATION	1	50,000
Grand Total	181	\$40,968,600

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
FY 2015 as of December 2014

Lender	# of Loans	Total Dollars
LIVE OAK BANKING COMPANY	5	7,600,000
MANUFACTURERS & TRADERS TR CO	48	5,084,000
UNITED MIDWEST SAVINGS BANK	1	4,100,000
FIRST NIAGARA BANK NATL ASSOC	23	3,467,500
THE LYONS NATIONAL BANK	7	3,390,000
WELLS FARGO BANK NATL ASSOC	5	3,042,500
CANANDAIGUA NATL BK & TR CO	11	2,793,300
FIVE STAR BANK	21	2,674,000
WILSHIRE BANK	2	2,316,000
STEBEN TRUST COMPANY	3	950,000
CITIZENS BANK NATL ASSOC	5	795,000
EVANS BANK NATL ASSOC	9	713,500
ESL FCU	7	706,800
BANK OF AKRON	5	544,000
NEWTEK SMALL BUS. FINANCE INC.	2	505,000
NEW YORK BUS. DEVEL CORP	2	500,000
KEYBANK NATIONAL ASSOCIATION	9	380,000
STEARNS BK NATL ASSOC	1	304,000
THE UPSTATE NATIONAL BANK	1	300,000
GENESEE REGIONAL BANK	4	265,000
THE BANK OF CASTILE	5	203,000
RELIANT COMMUNITY FCU	1	132,000
COMMUNITY BANK NATL ASSOC	1	90,000
GOLDEN PACIFIC BANK NATL ASSOC	2	63,000
CELTIC BANK CORPORATION	1	50,000
Grand Total	181	\$40,968,600

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2015 as of December 2014

Lender	# of Loans	Total Dollars
FIRST NIAGARA BANK	3	681,500
COMMUNITY BANK NATL ASSOC	1	4,450,000
AILERON CAPITAL MANAGEMENT	1	3,127,000
ZIONS FIRST NATIONAL BANK	1	650,000
MANUFACTURERS & TRADERS TR CO	1	442,000
CITIZENS BANK NATL ASSOC	1	315,000
NORTHWEST SAVINGS BANK	1	173,000
Grand Total	9	\$9,838,500

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2015 as of December 2014

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	7	5,597,000
BUSINESS INITIATIVE CORP OF NE	1	470,000
MONROE CNTY INDUST DEVEL CORP	1	366,000
Grand Total	9	\$6,433,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2015 as of December 2014

Lender	# of Loans	Total Dollars
CANANDAIGUA NATL BK & TR CO	2	1,275,500
THE LYONS NATIONAL BANK	1	250,000
ESL FCU	1	100,000
Grand Total	4	\$1,625,500

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY 2015 as of December 2014

Lender	# of Loans	Total Dollars
WELLS FARGO BANK NATL ASSOC	1	404,400
THE UPSTATE NATIONAL BANK	1	300,000
MANUFACTURERS & TRADERS TR CO	1	271,200
STEUBEN TRUST COMPANY	1	55,000
CANANDAIGUA NATL BK & TR CO	1	40,000
Grand Total	5	\$1,070,600