

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2015 as of January 2015

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	59	6,362,400
FIVE STAR BANK	29	3,018,100
FIRST NIAGARA BANK NATL ASSOC	27	4,068,500
CANANDAIGUA NATL BK & TR CO	13	2,931,300
EVANS BANK NATL ASSOC	12	983,500
KEYBANK NATIONAL ASSOCIATION	11	950,000
WELLS FARGO BANK NATL ASSOC	9	4,042,600
ESL FCU	9	746,800
CITIZENS BANK NATL ASSOC	8	1,245,000
THE LYONS NATIONAL BANK	7	3,390,000
BANK OF AKRON	7	844,000
GENESEE REGIONAL BANK	6	400,000
THE BANK OF CASTILE	6	233,000
LIVE OAK BANKING COMPANY	5	7,600,000
STEUBEN TRUST COMPANY	3	950,000
WILSHIRE BANK	2	2,316,000
NEWTEK SMALL BUS. FINANCE INC.	2	505,000
NEW YORK BUS. DEVEL CORP	2	500,000
CELTIC BANK CORPORATION	2	95,000
GOLDEN PACIFIC BANK NATL ASSOC	2	63,000
UNITED MIDWEST SAVINGS BANK	1	4,100,000
STEARNS BK NATL ASSOC	1	304,000
THE UPSTATE NATIONAL BANK	1	300,000
RELIANT COMMUNITY FCU	1	132,000
COMMUNITY BANK NATL ASSOC	1	90,000
Grand Total	226	\$46,170,200

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
FY 2015 as of January 2015

Lender	# of Loans	Total Dollars
LIVE OAK BANKING COMPANY	5	7,600,000
MANUFACTURERS & TRADERS TR CO	59	6,362,400
UNITED MIDWEST SAVINGS BANK	1	4,100,000
FIRST NIAGARA BANK NATL ASSOC	27	4,068,500
WELLS FARGO BANK NATL ASSOC	9	4,042,600
THE LYONS NATIONAL BANK	7	3,390,000
FIVE STAR BANK	29	3,018,100
CANANDAIGUA NATL BK & TR CO	13	2,931,300
WILSHIRE BANK	2	2,316,000
CITIZENS BANK NATL ASSOC	8	1,245,000
EVANS BANK NATL ASSOC	12	983,500
KEYBANK NATIONAL ASSOCIATION	11	950,000
STEUBEN TRUST COMPANY	3	950,000
BANK OF AKRON	7	844,000
ESL FCU	9	746,800
NEWTEK SMALL BUS. FINANCE INC.	2	505,000
NEW YORK BUS. DEVEL CORP	2	500,000
GENESEE REGIONAL BANK	6	400,000
STEARNS BK NATL ASSOC	1	304,000
THE UPSTATE NATIONAL BANK	1	300,000
THE BANK OF CASTILE	6	233,000
RELIANT COMMUNITY FCU	1	132,000
CELTIC BANK CORPORATION	2	95,000
COMMUNITY BANK NATL ASSOC	1	90,000
GOLDEN PACIFIC BANK NATL ASSOC	2	63,000
Grand Total	226	\$46,170,200

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2015 as of January 2015

Lender	# of Loans	Total Dollars
FIRST NIAGARA BANK	3	681,500
COMMUNITY BANK NATL ASSOC	1	4,450,000
AILERON CAPITAL MANAGEMENT	1	3,127,000
ZIONS FIRST NATIONAL BANK	1	650,000
MANUFACTURERS & TRADERS TR CO	1	442,000
CITIZENS BANK NATL ASSOC	1	315,000
CANANDAIGUA NATL BK & TR CO	1	215,000
NORTHWEST SAVINGS BANK	1	173,000
KEYBANK NATIONAL ASSOCIATION	1	170,000
Grand Total	11	\$10,223,500

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2015 as of January 2015

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	8	5,740,000
MONROE CNTY INDUST DEVEL CORP	2	546,000
BUSINESS INITIATIVE CORP OF NE	1	470,000
Grand Total	11	\$6,756,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2015 as of January 2015

Lender	# of Loans	Total Dollars
CANANDAIGUA NATL BK & TR CO	2	1,275,500
THE LYONS NATIONAL BANK	1	250,000
MANUFACTURERS & TRADERS TR CO	1	210,000
ESL FCU	1	100,000
Grand Total	5	\$1,835,500

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY 2015 as of January 2015

Lender	# of Loans	Total Dollars
WELLS FARGO BANK NATL ASSOC	1	404,400
THE UPSTATE NATIONAL BANK	1	300,000
MANUFACTURERS & TRADERS TR CO	1	271,200
MONROE CNTY INDUST DEVEL CORP	1	180,000
STEUBEN TRUST COMPANY	1	55,000
CANANDAIGUA NATL BK & TR CO	1	40,000
Grand Total	6	\$1,250,600