

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2015 as of November 2014

| Lender | # of Loans | Total Dollars |
|--------------------------------|-------------------|----------------------|
| MANUFACTURERS & TRADERS TR CO | 34 | 3,230,500 |
| FIRST NIAGARA BANK NATL ASSOC | 17 | 2,912,500 |
| FIVE STAR BANK | 16 | 2,326,500 |
| CANANDAIGUA NATL BK & TR CO | 8 | 2,303,500 |
| LIVE OAK BANKING COMPANY | 4 | 6,180,000 |
| CITIZENS BANK NATL ASSOC | 4 | 645,000 |
| BANK OF AKRON | 4 | 444,000 |
| EVANS BANK NATL ASSOC | 4 | 426,500 |
| ESL FCU | 4 | 400,000 |
| KEYBANK NATIONAL ASSOCIATION | 4 | 90,000 |
| STEUBEN TRUST COMPANY | 3 | 950,000 |
| THE LYONS NATIONAL BANK | 3 | 340,000 |
| THE BANK OF CASTILE | 3 | 62,000 |
| WELLS FARGO BANK NATL ASSOC | 2 | 2,165,500 |
| NEWTEK SMALL BUS. FINANCE INC. | 2 | 505,000 |
| NEW YORK BUS. DEVEL CORP | 2 | 500,000 |
| STEARNS BK NATL ASSOC | 1 | 304,000 |
| THE UPSTATE NATIONAL BANK | 1 | 300,000 |
| COMMUNITY BANK NATL ASSOC | 1 | 90,000 |
| CELTIC BANK CORPORATION | 1 | 50,000 |
| GOLDEN PACIFIC BANK NATL ASSOC | 1 | 50,000 |
| GENESEE REGIONAL BANK | 1 | 15,000 |
| Grand Total | 120 | \$24,290,000 |

Summary of 7(a) Loan Approvals by \$ Volume
 Buffalo/Rochester Combined
 FY 2015 as of November 2014

| Lender | # of Loans | Total Dollars |
|--------------------------------|------------|---------------------|
| LIVE OAK BANKING COMPANY | 4 | 6,180,000 |
| MANUFACTURERS & TRADERS TR CO | 34 | 3,230,500 |
| FIRST NIAGARA BANK NATL ASSOC | 17 | 2,912,500 |
| FIVE STAR BANK | 16 | 2,326,500 |
| CANANDAIGUA NATL BK & TR CO | 8 | 2,303,500 |
| WELLS FARGO BANK NATL ASSOC | 2 | 2,165,500 |
| STEBEN TRUST COMPANY | 3 | 950,000 |
| CITIZENS BANK NATL ASSOC | 4 | 645,000 |
| NEWTEK SMALL BUS. FINANCE INC. | 2 | 505,000 |
| NEW YORK BUS. DEVEL CORP | 2 | 500,000 |
| BANK OF AKRON | 4 | 444,000 |
| EVANS BANK NATL ASSOC | 4 | 426,500 |
| ESL FCU | 4 | 400,000 |
| THE LYONS NATIONAL BANK | 3 | 340,000 |
| STEARNS BK NATL ASSOC | 1 | 304,000 |
| THE UPSTATE NATIONAL BANK | 1 | 300,000 |
| KEYBANK NATIONAL ASSOCIATION | 4 | 90,000 |
| COMMUNITY BANK NATL ASSOC | 1 | 90,000 |
| THE BANK OF CASTILE | 3 | 62,000 |
| CELTIC BANK CORPORATION | 1 | 50,000 |
| GOLDEN PACIFIC BANK NATL ASSOC | 1 | 50,000 |
| GENESEE REGIONAL BANK | 1 | 15,000 |
| Grand Total | 120 | \$24,290,000 |

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2015 as of November 2014

| Lender | # of Loans | Total Dollars |
|-------------------------------|-------------------|----------------------|
| FIRST NIAGARA BANK | 3 | 681,500 |
| AILERON CAPITAL MANAGEMENT | 1 | 3,127,000 |
| ZIONS FIRST NATIONAL BANK | 1 | 650,000 |
| MANUFACTURERS & TRADERS TR CO | 1 | 442,000 |
| CITIZENS BANK NATL ASSOC | 1 | 315,000 |
| NORTHWEST SAVINGS BANK | 1 | 173,000 |
| Grand Total | 8 | \$5,388,500 |

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2015 as of November 2014

| Lender | # of Loans | Total Dollars |
|--------------------------------|-------------------|----------------------|
| EMPIRE ST. CERT. DEVEL CORP | 6 | 2,853,000 |
| BUSINESS INITIATIVE CORP OF NE | 1 | 470,000 |
| MONROE CNTY INDUST DEVEL CORP | 1 | 366,000 |
| Grand Total | 8 | \$3,689,000 |

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2015 as of November 2014

| Lender | # of Loans | Total Dollars |
|--------------------|-------------------|----------------------|
| ESL FCU | 1 | 100,000 |
| Grand Total | 1 | \$100,000 |

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY 2015 as of November 2014

| Lender | # of Loans | Total Dollars |
|-------------------------------|-------------------|----------------------|
| WELLS FARGO BANK NATL ASSOC | 1 | 404,400 |
| THE UPSTATE NATIONAL BANK | 1 | 300,000 |
| MANUFACTURERS & TRADERS TR CO | 1 | 271,200 |
| CANANDAIGUA NATL BK & TR CO | 1 | 40,000 |
| Grand Total | 4 | \$1,015,600 |