

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2015 as of May 2015

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	150	18,300,200
FIVE STAR BANK	81	7,949,100
FIRST NIAGARA BANK NATL ASSOC	67	12,498,500
ESL FCU	22	1,904,300
CITIZENS BANK NATL ASSOC	20	3,678,500
EVANS BANK NATL ASSOC	19	3,293,500
GENESEE REGIONAL BANK	19	1,299,300
KEYBANK NATIONAL ASSOCIATION	17	1,350,000
THE LYONS NATIONAL BANK	16	4,247,700
CANANDAIGUA NATL BK & TR CO	14	2,981,300
COMMUNITY BANK NATL ASSOC	13	1,341,300
WELLS FARGO BANK NATL ASSOC	12	5,095,100
BANK OF AKRON	11	1,129,000
THE BANK OF CASTILE	11	739,500
LIVE OAK BANKING COMPANY	8	9,980,000
STEUBEN TRUST COMPANY	5	1,025,000
NEWTEK SMALL BUS. FINANCE INC.	4	1,746,000
NEW YORK BUS. DEVEL CORP	4	807,000
CELTIC BANK CORPORATION	4	345,000
UNITED MIDWEST SAVINGS BANK	3	4,832,800
THE UPSTATE NATIONAL BANK	3	450,000
GOLDEN PACIFIC BANK NATL ASSOC	3	88,000
WILSHIRE BANK	2	2,316,000
FIRST CHATHAM BANK	1	997,500
RIDGESTONE BANK	1	800,000
GROW AMERICA FUND INC	1	570,000
STEARNS BK NATL ASSOC	1	304,000
JPMORGAN CHASE BANK NATL ASSOC	1	297,500
MAPLE CITY SAVINGS BANK, FSB	1	200,000
RELIANT COMMUNITY FCU	1	132,000
BANK OF AMERICA NATL ASSOC	1	25,000
Grand Total	516	\$90,723,100

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
FY 2015 as of May 2015

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	150	18,300,200
FIRST NIAGARA BANK NATL ASSOC	67	12,498,500
LIVE OAK BANKING COMPANY	8	9,980,000
FIVE STAR BANK	81	7,949,100
WELLS FARGO BANK NATL ASSOC	12	5,095,100
UNITED MIDWEST SAVINGS BANK	3	4,832,800
THE LYONS NATIONAL BANK	16	4,247,700
CITIZENS BANK NATL ASSOC	20	3,678,500
EVANS BANK NATL ASSOC	19	3,293,500
CANANDAIGUA NATL BK & TR CO	14	2,981,300
WILSHIRE BANK	2	2,316,000
ESL FCU	22	1,904,300
NEWTEK SMALL BUS. FINANCE INC.	4	1,746,000
KEYBANK NATIONAL ASSOCIATION	17	1,350,000
COMMUNITY BANK NATL ASSOC	13	1,341,300
GENESEE REGIONAL BANK	19	1,299,300
BANK OF AKRON	11	1,129,000
STEUBEN TRUST COMPANY	5	1,025,000
FIRST CHATHAM BANK	1	997,500
NEW YORK BUS. DEVEL CORP	4	807,000
RIDGESTONE BANK	1	800,000
THE BANK OF CASTILE	11	739,500
GROW AMERICA FUND INC	1	570,000
THE UPSTATE NATIONAL BANK	3	450,000
CELTIC BANK CORPORATION	4	345,000
STEARNS BK NATL ASSOC	1	304,000
JPMORGAN CHASE BANK NATL ASSOC	1	297,500
MAPLE CITY SAVINGS BANK, FSB	1	200,000
RELIANT COMMUNITY FCU	1	132,000
GOLDEN PACIFIC BANK NATL ASSOC	3	88,000
BANK OF AMERICA NATL ASSOC	1	25,000
Grand Total	516	\$90,723,100

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2015 as of May 2015

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	3	1,392,000
FIRST NIAGARA BANK	3	681,500
GENESEE REGIONAL BANK	2	3,450,000
CITIZENS BANK NATL ASSOC	2	1,845,000
COMMUNITY BANK NATL ASSOC	1	4,450,000
AILERON CAPITAL MANAGEMENT	1	3,127,000
ZIONS FIRST NATIONAL BANK	1	650,000
CANANDAIGUA NATL BK & TR CO	1	215,000
NORTHWEST SAVINGS BANK	1	173,000
KEYBANK NATIONAL ASSOCIATION	1	170,000
Grand Total	16	\$16,153,500

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2015 as of May 2015

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	11	9,737,000
MONROE CNTY INDUST DEVEL CORP	4	1,280,000
BUSINESS INITIATIVE CORP OF NE	1	470,000
Grand Total	16	\$11,487,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2015 as of May 2015

Lender	# of Loans	Total Dollars
CANANDAIGUA NATL BK & TR CO	2	1,275,500
MANUFACTURERS & TRADERS TR CO	2	303,000
ESL FCU	2	121,000
GROW AMERICA FUND INC	1	570,000
THE LYONS NATIONAL BANK	1	250,000
Grand Total	8	\$2,519,500

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY 2015 as of May 2015

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	9	865,200
THE UPSTATE NATIONAL BANK	3	450,000
FIVE STAR BANK	1	1,000,000
GROW AMERICA FUND INC	1	570,000
WELLS FARGO BANK NATL ASSOC	1	404,400
MONROE CNTY INDUST DEVEL CORP	1	180,000
NEW YORK BUS. DEVEL CORP	1	85,000
STEUBEN TRUST COMPANY	1	55,000
CANANDAIGUA NATL BK & TR CO	1	40,000
ESL FCU	1	10,000
Grand Total	20	\$3,659,600