

Summary of 7(a) Loan Approvals

Buffalo/Rochester Combined

FY16 as of November 2015

Lender	# of Loans	Total Dollars
WELLS FARGO BANK NATL ASSOC	6	\$3,776,700
FIVE STAR BANK	44	\$3,231,600
MANUFACTURERS & TRADERS TR CO	31	\$2,737,500
FIRST NIAGARA BANK NATL ASSOC	20	\$2,680,000
EVANS BANK, NATIONAL ASSOCIATI	10	\$1,413,700
CITIZENS BANK NATL ASSOC	16	\$1,397,200
ESL FCU	11	\$1,007,100
NEWTEK SMALL BUS. FINANCE INC.	1	\$977,500
THE LYONS NATIONAL BANK	5	\$720,000
LIVE OAK BANKING COMPANY	1	\$350,000
THE BANK OF CASTILE	4	\$231,000
CANANDAIGUA NATL BK & TR CO	2	\$154,000
COMMUNITY BANK NATL ASSOC	2	\$100,000
CELTIC BANK CORPORATION	1	\$100,000
OLEAN AREA FCU	1	\$94,500
KEYBANK NATIONAL ASSOCIATION	3	\$45,000
CORNING FCU	1	\$40,000
STEUBEN TRUST COMPANY	1	\$35,000
Grand Total	160	\$19,090,800

Summary of 504 Loan Approvals

Buffalo/Rochester Combined

FY16 as of November 2015

Lender	# Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	2	\$2,417,000
MONROE CNTY INDUST DEVEL CORP	2	\$372,000
Grand Total	4	\$2,789,000

Summary of 504 3rd Party Loan Approvals
Buffalo/Rochester Combined
FY16 as of November 2015

Lender	# of Loans	Total Dollars
Aileron Investment Management	1	\$3,006,000
Community Bank, National Association	1	\$325,000
Genesee Regional Bank	1	\$273,100
Manufacturers and Traders Trust Company	1	\$175,500
Grand Total	4	\$3,779,600