

Summary of 7(a) Loan Approvals

Buffalo/Rochester Combined

FY16 as of January 2016

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	62	\$5,440,900
FIVE STAR BANK	73	\$4,993,600
WELLS FARGO BANK NATL ASSOC	9	\$4,465,500
FIRST NIAGARA BANK NATL ASSOC	32	\$4,347,000
CELTIC BANK CORPORATION	4	\$2,942,000
NEW YORK BUS. DEVEL CORP	2	\$2,580,000
CITIZENS BANK NATL ASSOC	25	\$1,824,200
CROWN BANK	2	\$1,700,000
ESL FCU	20	\$1,673,600
GENESEE REGIONAL BANK	6	\$1,575,000
CANANDAIGUA NATL BK & TR CO	10	\$1,487,000
EVANS BANK, NATIONAL ASSOCIATI	11	\$1,463,700
THE LYONS NATIONAL BANK	8	\$1,418,400
LIVE OAK BANKING COMPANY	3	\$1,152,000
NEWTEK SMALL BUS. FINANCE INC.	1	\$977,500
THE BANK OF CASTILE	12	\$695,300
COMMUNITY BANK NATL ASSOC	5	\$224,000
BANK OF AKRON	1	\$165,000
KEYBANK NATIONAL ASSOCIATION	5	\$115,000
STEUBEN TRUST COMPANY	2	\$101,200
OLEAN AREA FCU	1	\$94,500
CORNING FCU	1	\$40,000
Grand Total	295	\$39,475,400

Summary of 504 3rd Party Loan Approvals
Buffalo/Rochester Combined
FY16 as of January 2016

Lender	# of Loans	Total Dollars
Aileron Investment Management	1	\$3,006,000
First Niagara Bank, National Association	2	\$1,125,500
The Canandaigua National Bank and Trust Company	2	\$1,056,042
Evans Bank, National Association	1	\$407,500
Community Bank, National Association	1	\$325,000
Genesee Regional Bank	1	\$273,100
Manufacturers and Traders Trust Company	1	\$175,500
Grand Total	9	\$6,368,642

Summary of 504 Loan Approvals

Buffalo/Rochester Combined

FY16 as of January 2016

Lender	# Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	6	\$4,142,000
MONROE CNTY INDUST DEVEL CORP	3	\$680,000
Grand Total	9	\$4,822,000