

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Martha's Vineyard Savings Bank	Philip Mercier	VP of Comm Lending	78 Main Street	Edgartown	MA	02539	508-627-4697		X		Cape & Islands
The Cooperative Bank of Cape Cod	Rob Carey	V.P. Commercial Loan Officer	25 Benjamin Franklin Way	Hyannis	MA	02601	(508) 568-1205	X	X		Cape & Islands
Seamen's Bank	Thomas Johnson	Vice President	221 Commercial Street	Provincetown	MA	02657	(508) 487-0035		X		Cape & Islands
Clinton Savings Bank	Leonard T. Ancil	Sr.V.P.Commercial Lending	200 Church St.	Clinton	MA	01510	(978) 365-3475				Cental MA
Rollstone Bank & Trust	Nicole Kalloch	Commercial Loan Officer	780 Main Street	Fitchburg	MA	01420	(978) 343-2168	X	X		Cental MA
Workers' Credit Union	Denise Kemmitt	Commercial Lending	815 Main Street	Fitchburg	MA	01420	(978) 353-7178	X	X	X	Cental MA
MutualOne Bank	Andrew E. Zelman	Vice President	160 Cochituate Road	Framingham	MA	01701	(508) 532-8364	X	X	X	Cental MA
Dean Bank	Judith Alfred	Commerial Loan Development Officer	21 Main Street	Franklin	MA	02038	(508) 528-0088	X	X		Cental MA
GFA Federal Credit Union	Joan Moran	Chief Lending Officer	P.O. Box 468	Gardner	MA	01440	(978) 632-2542	X	X		Cental MA
Leominster Credit Union	Ana Hoyler	Commercial Lending	20 Adams Street	Leominster	MA	01453	(978) 466-7215		X	X	Cental MA
Align CU	Andrew Patton	Vice President	40 Market Street	Lowell	MA	01852	(978) 275-2760		X		Cental MA
Jeanne D'Arc Credit Union	Janine Velazquez	Com'l. Loan Portfolio Mgr.	581 Merrimack Street	Lowell	MA	01854	(978) 323-4714		X	X	Cental MA
Lowell Five Cent Savings Bank	Antonio Mendieta	Assistant Vice President	34 John St.	Lowell	MA	01852	978-441-6434		X		Cental MA
Digital Federal Credit Union	Courtney McGloin	Commercial Operations Manager	220 Donald Lynch Blvd	Marlborough	MA	01752	(508) 804-9689	X	X	X	Cental MA
Main Street Bank	Ruth Cavanagh	SVP Commercial lending	81 Granger Blvd	Marlborough	MA	01752	(978) 487-1471		x		Cental MA
St. Mary's Credit Union	Armand Fernandez	Senior Vice President	46 Lizotte Drive	Marlborough	MA	01752	(508) 490-6779	X	X		Cental MA

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Charles River Bank	Derek Plourde	Senior Vice President	70 Main Street	Medway	MA	02053	(508) 533-8661		X	X	Cental MA
Milford Federal Savings & Loan Association	Peter Beecher	Vice President - Commercial Lending	246 Main Street	Milford	MA	01757	(508) 381-5266				Cental MA
Millbury Federal Credit Union	Joe Ledoux	Sr. Vice President	50 Main Street	Millbury	MA	01527	(508) 865-7614		X		Cental MA
Millbury National Bank	John Latino	Loan Admin. Officer	18 Main Street	Millbury	MA	01527	(508) 865-9521				Cental MA
Middlesex Savings Bank	David Bennett	Senior Vice President	6 Main Street	Natick	MA	01760	(508) 315-5424	X	X	X	Cental MA
Homefield Credit Union	Jennifer Marble	SVP, Chief Lending Officer	86 Worcester St.	North Grafton	MA	01536	(774) 293-9233		X		Cental MA
Hometown Bank	Deanna Mills	Assistant Vice President	31 Sutton Ave.	Oxford	MA	01540	(508) 499-1886	X	X		Cental MA
Central One Federal Credit Union	Mike Murphy	Commercial Loan Manager	714 Main Street	Shrewsbury	MA	01545	(508) 841-0698		X	X	Cental MA
Savers Bank	John Fearing	Vice President	PO Box 250	Southbridge	MA	01550	(508) 765-7389				Cental MA
Southbridge Credit Union	Jordan Hoy	SVP Commercial Lending	155 Main Street	Southbridge	MA	01550	(508) 909-7194		X		Cental MA
Cornerstone Bank	Steve Quink	Vice President	176 Main Street	Spencer	MA	01562	(508) 885-5313	X	X	X	Cental MA
Country Bank for Savings	Bryan Moore	VP, Commercial Lending	75 Main St.	Ware	MA	01082	(413) 277-2073		X		Cental MA
Avidia Bank	Joseph Sova	Senior Vice President	100 East Main Street	Westborough	MA	01581	(978) 567-3669		X	X	Cental MA
Enterprise Bank	David Brown	AVP/Commercial Lending	237 Littleton Road	Westford	MA	01886	(978) 656-5630		X	X	Cental MA
Athol Savings Bank	Lori Provencial	Vice President	112 Central St	Winchendon	MA	01475	(978) 321-5018	X	X		Cental MA
Bay State Savings Bank	Denise DiDonato	VP, Credit Administration Officer	28 Franklin Street	Worcester	MA	01608	508-890-8916	X	X	X	Cental MA

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
UniBank for Savings	Sean O'Connell	VP/Business Banking Manager	24 Gold Star Blvd.	Worcester	MA	01605	(508) 849-4346	X	X		Cental MA
Webster First Federal Credit Union	Bryan Regele	AVP Commercial Lending	271 Greenwood	Worcester	MA	01607	(508) 671-5120		X		Cental MA
Village Bank	John Tarpinian	AVP/Commercial Lending	319 Auburn Street	Auburndale	MA	02466	(617) 340-1209		X		Greater Boston
OneUnited Bank	Teri Williams	President/COO	100 Franklin St	Boston	MA	02110	(617) 457-4400				Greater Boston
East Cambridge Savings Bank	Timothy E. Bombard	Senior Vice President	344 Cambridge Street	Cambridge	MA	02141	(617) 551-2420		X	X	Greater Boston
Cambridge Trust Company	Stephen Sall	Assistant Vice President	1336 Massachusetts Avenue	Cambridge	MA	02138	(617) 441-1451	X	X	X	Greater Boston
Metro Credit Union	David Egan	Vice President	200 Revere Beach Parkway	Chelsea	MA	02150	(617) 889-7736		X		Greater Boston
First Priority Credit Union	J. Eric Rich	Dir. of Lending	100 Swift Street	East Boston	MA	02128	(800) 949-7628 ext. 1228		X		Greater Boston
Eagle Bank	Derek Delaney	Executive Vice President	350 Broadway	Everett	MA	02149	(617) 394-3631		X		Greater Boston
Everett Co-Operative Bank	Joe Keohane	Senior Vice President	419 Broadway	Everett	MA	02149	(617) 387-1110		X		Greater Boston
Brookline Bank	Gretchen Annese	Vice President	201 Salem Street	MA	MA	02155	(781) 393-2851	X	X	X	Greater Boston
East West Bank	Ricky Lam	Vice President	2223 Washington Street	Newton	MA	02462	(617) 340 8313	X	X	X	Greater Boston
The Cooperative Bank	Miguel Rosado	Senior Vice President	40 Belgrade Avenue	Roslindale	MA	02131	(857) 203-9509		X		Greater Boston
East Boston Savings Bank	Josefina Silva	Vice President	10 Elm Street	Salem	MA	01923	(978) 977-6008	X	X	X	Greater Boston
Winter Hill Bank	Peter Majane	Vice President	342 Broadway	Somerville	MA	02145	(617) 629-3333				Greater Boston
RTN Federal Credit Union	Timothy Brown	Senior Commercial Services Officer	600 Main Street	Waltham	MA	02452	(781) 736-9984		X		Greater Boston

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Provident Bank	Kendra Finch	AVP, SBA Portfolio Manager	5 Market St	Amesbury	MA	01913	(978) 834-8561	X	X	X	North Shore
Northmark Bank	Dan Griffin	Commercial Lender	69 Park Street	Andover	MA	01810	(978) 475-5000		X		North Shore
Cambridge Savings Bank	Jeffrey Hansel	VP, Small Bus. Lending Manager	1374 Massachusetts Ave.	Cambridge	MA	02138	(617) 575-8563	X	X		North Shore
NorthEast Community Bank	Leonel Espinal	VP Commercial Lender	66 Elm Street	Danvers	MA	01923	(978) 716-3225				North Shore
Washington Savings Bank	Gerard Freschette	Vice President Lending	100 Broadway	Dracut	MA	01826	(978) 569-1505				North Shore
BankGloucester	Kim Spaner	VP, Commercial Lending	160 Main Street	Gloucester	MA	01930	978-675-9954	X	X		North Shore
Cape Ann Savings Bank	Andrew Marques	Commercial Loan Officer	109 Main St.	Gloucester	MA	01930	(978) 282-5732		X		North Shore
Haverhill Bank	James Henebry	Commercial Loan Officer	PO Box 1656	Haverhill	MA	01830	(978) 556-4273		X		North Shore
Pentucket Bank	Jonnathan Dowst	Executive Vice President	2 Merrimack St.	Haverhill	MA	01830	(978) 556-5447	X	X	X	North Shore
Merrimack Valley Credit Union	Bradford Egan	SVP, Chief Lending Officer	500 Merrimack St.	Lawrence	MA	01843	(508) 279-2411		X		North Shore
River Works CU	Jerry Dorr	Loan Officer	947 Western Ave	Lynn	MA	01905	(339) 883-9218				North Shore
Marblehead Bank	Mark Llewlyn	SVP Commercial lending	21 Atlantic Avenue	Marblehead	MA	01945	(781) 631-5500		X	X	North Shore
National Grand Bank of Marblehead	Cynthia Latham	Assistant Vice President	91 Pleasant St.	Marblehead	MA	01945	(781) 631-6000		X		North Shore
Century Bank	Nancy Marsh	Vice President	400 Mystic Ave	Medford	MA	02155	(781) 393-6058	X	X	X	North Shore
Newburyport Five Cents Savings Bank	Scott Eaton	Vice President	63 State St.	Newburyport	MA	01950	(978) 225-8740		X	X	North Shore
North Shore Bank	Scott Myers	Senior Vice President	248 Andover Street	Peabody	MA	01960	(978) 538-7052		X	X	North Shore

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Reading Cooperative Bank	Joseph Scurio	VP Commercial Lending	180 Haven Street	Reading	MA	01867	(781) 670-1805		X		North Shore
Institution for Savings	Karl Wilson	Senior VP Commercial Lending	312 Haverhill Road	Rowley	MA	01969	978-312-6810		X	X	North Shore
Salem Five Cents Savings Bank	Harold Hollingworth	SBA Loan Officer	210 Essex Street	Salem	MA	01970	(978) 720-5260	X	X	X	North Shore
St Jean's Credit Union	Jim Metcalf	Vice President	370 Highland Avenue	Salem	MA	01970	(978) 219-1031		X		North Shore
Stoneham Bank	Mark Drew	SVP Commercial Lending	80 Montvale Ave	Stoneham	MA	02180	(781) 481-5926				North Shore
The Savings Bank	Peter Johnston	Senior Vice President	357 Main Street	Wakefield	MA	01880	(781) 486-5309		X	X	North Shore
Winchester Savings Bank	Betsy Sands	VP, Commercial Lending	661 Main St	Winchester	MA	01890	(781) 729-2130				North Shore
Patriot Community Bank	Richard Archambault	SVP	237 Lexington Street	Woburn	MA	01801	(781) 404-1207				North Shore
Abington Bank	Marlena Wall	Vice President, Credit Officer	6 Harrison Avenue	Abington	MA	02343	(781) 792-9030		X		South Shore
Liberty Bay CU	Paul Gravellese	Vice President	350 Granite St.	Braintree	MA	02184	(617) 439-6575	X	X	X	South Shore
Crescent Credit Union	Cheryl McCormick	Vice President	P.O. Box 4290	Brockton	MA	02303	(508) 408-6322		X		South Shore
HarborOne Bank	Joan Richards	Vice President	770 Oak Street	Brockton	MA	02303	(508) 895-1291	X	X		South Shore
Bank of Canton	John Sharry	Senior Vice President	490 Turnpike Street	Canton	MA	02021	(781) 830-6220	X	X		South Shore
Dedham Institution for Savings	James Horrigan	SVP - Commercial Lending	888 Washington St	Dedham	MA	02026	(781) 329-6700		X		South Shore
First Citizens Federal Credit Union	Wayne Carvalho	Vice President	200 Mill Road Suite 100	Fairhaven	MA	02719	(774) 628-7817		X		South Shore
BankFive	Alicia Ambrose	Vice President	79 North Main St.	Fall River	MA	02720	(774) 888-6315	X	X	X	South Shore

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Bristol County Savings Bank	Joan Medeiros	VP, Senior Commercial Loan Officer	215 Pleasant Street	Fall River	MA	02721	(508) 324-3685	X	X	X	South Shore
St. Anne's Credit Union of Fall River	Carlos DaCunha	SVP, Chief Lending Officer	286 Oliver Street	Fall River	MA	02724	(508) 324-7362		X		South Shore
Cape Cod Five Cents Savings Bank	Andrew M. Foss	Vice President	171 Falmouth Road	Hyannis	MA	02601	(508) 247-2221		X	X	South Shore
Mansfield Bank	Mary Johnson	VP, Commercial Portfolio Manager	80 North Main Street	Mansfield	MA	02048	(508) 851-3678		X		South Shore
Needham Bank	Michael Semizoglou	SVP Relationship Manager	1063 Great Plain Ave.	Needham	MA	02492	(781) 474-5435		X	X	South Shore
Norwood Bank	John Galvani	Senior Vice President	11 Central Street	Norwood	MA	02062	(781) 440-4272				South Shore
Bridgewater Savings	John Moran	VP, Commercial Lending	756 Orchard Street	Raynham	MA	02767	(508) 884-5769	X	X	X	South Shore
Rockland Federal Credit Union	Mark Skalla	SVP/CFO	241 Union Street	Rockland	MA	02370	(800) 562-7328				South Shore
Sharon Credit Union	Linda Fountain	Chief Lending Officer	30 Pond Street	Sharon	MA	02067	781-793-2778				South Shore
North Easton Savings Bank	Daniel Trout	SVP, Commercial Lending	20 Eastman Street	South Easton	MA	02375	(781) 524-5044	X	X		South Shore
South Shore Bank	John Mannion	VP Small Bus. Loan Officer	1530 Main St.	South Weymouth	MA	02190	(781) 682-3283	X	X	X	South Shore
Envision Bank	Nancy Curry	Senior Vice President	10 Cabot Place	Stoughton	MA	02072	(617) 925-1865		X	X	South Shore
BayCoast Bank	Timothy Cole	Commercial Lending	330 Swansea Mall Drive	Swansea	MA	02722	(508) 235-9541		X	X	South Shore
Mechanics Co-operative Bank	Curtis McKinney	SVP, Senior Lending Officer	308 Bay Street	Taunton	MA	02780	(508) 884-2167	X	X	X	South Shore
Taunton FCU	Gary Hays	Commercial Lending	14 Church Green	Taunton	MA	02780	(508) 802-6493				South Shore
Walpole Co-Operative Bank	Tracy Murphy	Vice President	982 Main St.	Walpole	MA	02081	(508) 660-6549		X		South Shore

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Coastal Heritage Bank	Mark A. D'Onofrio	Senior Vice President	195 Washington Street	Weymouth	MA	02188	781-796-6029	X	X		South Shore
Leader Bank	Patrick Daaboul	Vice President	180 Massachusetts Avenue	Arlington	MA	02474	(781) 641-7546	X	X		Statewide
Berkshire Bank	Paul Kelly	SVP Regional President C&I	121 Congress Street	Boston	MA	02110	(781) 223-6141	X	X	X	Statewide
Boston Private Bank & Trust Co.	Anna Bautista	Senior Vice President	Ten Post Office Square	Boston	MA	02109	(617) 912-4252	X	X	X	Statewide
Customers Bank	Jennifer Mason	Vice President	One International Place	Boston	MA	02110	(781)771-3919		X		Statewide
JPMorgan Chase Bank	Claire Jin	Relationship Manager/ Business Banking	50 Rowes Wharf	Boston	MA	02110	(617) 428-2192	X	x	X	Statewide
People's United Bank	Patrick Lorent	Senior Vice President	One Post Office Square	Boston	MA	02214	(617) 292-5111	X	X	X	Statewide
Radius Bank	Phil Winn	VP Commercial Lending	One Harbor Street, Suite 201	Boston	MA	02210	(215) 375-6434	X	X	X	Statewide
Santander Bank	George Duarte	VP, SBA Lending Officer	28 State Street	Boston	MA	02109	(401) 276-1630	X	X	X	Statewide
TD Bank	Jennifer McKay	SVP/Senior SBA Regional Sales Manager	200 State Street	Boston	MA	02109	(508)368-6940	X	X	X	Statewide
Wells Fargo & Company	Bob Beveridge	SVP. Business Banking Manager	125 High Street	Boston	MA	02110	(857) 504-2403	X	X	X	Statewide
Eastern Bank	Charles Smith	Senior Vice President	265 Franklin St.	Boston	MA	02110	(617) 897-1091	X	X	X	Statewide
Bank of America	Andreas Hirsemann	Senior Vice President	10 Mall Road	Bridgewater	MA	02324	(617) 434-1005	X	X	X	Statewide
Rockland Trust	George Couto	Vice President	2036 Washington Street	Hanover	MA	02339	(781) 982-6768	X	X	X	Statewide
Hanscom Federal Credit Union	Philip E. Purcell	V.P. Commercial Lending	25 Porter Road, Suite 100	Littleton	MA	01460	(781) 698-2186		X		Statewide
Farm Credit East	Cynthia Stiglitz	Loan Officer	PO Box 720	Middleboro	MA	02346	(508) 946-4455				Statewide

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**

# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
MountainOne Bank	Steve Munger	VP Commercial Lending	93 Main Street	North Adams	MA	02147	(413) 663-2189	X	X	X	Statewide
Webster Bank	Kathleen Kelly	Senior Vice President	475 Hancock St.	Quincy	MA	02171	(617) 416-6567	X	X	X	Statewide
Key Bank	John Figmic	SVP Commercial lending	225 Park Avenue	W. Springfield	MA	01089	(781) 255-6547				Statewide
Mass. Business Development	Paul Flynn, Jr	Senior Vice President	500 Edgewater Drive, Suite 555	Wakefield	MA	01880	(781) 928-1133	X			Statewide
Citizens Bank	Gary Heidel	SBA Program Development Manager	480 Jefferson Blvd.	Warwick	RI	02886	(401) 468-6127	X	X	X	Statewide
Northern Bank & Trust Company	Justin Thomas	Business Banker	275 Mishawum Road	Woburn	MA	01801	(781) 404-1935		X		Statewide
Fidelity Bank	John Peculis	SVP, Business Banking	153 Front St.	Worcester	MA	01608	(508) 762-3605	X	X	X	Statewide
Adams Community Bank	Pamela Duval	Vice President	2 Center Street	Adams	MA	01220	(413) 749-1135		X		Western MA
Easthampton Savings Bank	Sandra Brakey	Senior Commercial Loan Officer	241 Northampton St.	Easthampton	MA	01027	(413) 779-2410	X	X		Western MA
Florence Bank	Michael Davey	Vice President	85 Main Street	Florence	MA	01062	(413) 587-1724	X	X	X	Western MA
Salisbury Bank & Trust	Joseph (Jody) Law	Vice President	210 Main Street	Great Barrington	MA	01230	(860) 596-2470		X		Western MA
Greenfield Cooperative Bank	Barb Campbell	Comm Loan Officer	62 Federal Street	Greenfield	MA	01301	(413) 772-6140	X	X		Western MA
Greenfield Savings Bank	A.J. Bresciano	Vice President	400 Main Street	Greenfield	MA	01032	(413) 775-8153	X	X		Western MA
UmassFive College FCU	Jeffrey Simpson	VP Commercial Lending	200 Westgate Ctr Dr	Hadley	MA	01035	(413) 256-5560				Western MA
Holyoke Credit Union	Celia Alvarado	Small Bus. Lending Manager	490 Westfield Road	Holyoke	MA	01040	(413) 532-7007 ext. 1125		X		Western MA
PeoplesBank	Meghan Parnell-Gregoire	VP, Business Lending Center Manager	330 Whitney Aave	Holyoke	MA	01040	(413) 493-8697	x	X		Western MA

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**



# Massachusetts Lender List

Lender	Name	Job Title	Address	City	ST	Zip	Phone	PLP	Express	Export	Region
Lee Bank	Christopher Kinne	Vice President	75 Park Street	Lee	MA	01238	(413) 243-9295	X	X		Western MA
LUSO FCU	Hayley Jorge	Lending Manager	599 East St	Ludlow	MA	01056	(413) 589-9966		x		Western MA
Monson Savings Bank	Michael Rouette	Head of Comm'l Lending	197 Main St.	Monson	MA	01057	(413) 267-1205	X	X	X	Western MA
North Brookfield Savings Bank	Rick Eagan	Vice President	35 Summer Street	North Brookfield	MA	01535	(508) 867-0732	X	X		Western MA
Greylock Federal Credit Union	Tracy McConnell	VP Business Lending	150 West Street	Pittsfield	MA	01201	(413) 236-4810	X	X	X	Western MA
Webster Five Cents Savings Bank	Robert Totaro	Bus. Lending Officer	100 Front Street, Suite 1900	Worcester	MA	01608	(508) 438-4711	X	X		
NBT Bank	Kevin Bisaccio	Vice Pres. & Senior Relationship Mgr.	54 North Street	Pittsfield	MA	01201	(413) 448-6162 ext. 101	X	X	X	Western MA
Pittsfield Cooperative Bank	Timothy Collins	Vice President - Commercial Lending	70 South Street	Pittsfield	MA	01201	(413) 629-1603		X		Western MA
New Valley Bank & Trust	Ryan Hess	SVP, Chief Lending Officer	One Monarch Place, Suite 910	Springfield	MA	01104	(413)707-1634				Western MA
Freedom Credit Union	David Chase	VP Member Business Services	1976 Main Street	Springfield	MA	01103	(413) 355-5188		X		Western MA
Westfield Bank	Thomas Cebula	Comercial Loan Officer	141 Elm Street	Westfield	MA	01085	(413) 564-2611	X	X	X	Western MA

**Preferred Lender = PLP; Express Lender = Express; Export Lender = Export**