

SBA New Jersey District Office
FY 2016 - Oct 1, 2015 thru Apr 30, 2016 vs Oct 1, 2014 thru Apr 30, 2015
Loan Volume Report

7a LOANS

	LENDER	YTD Apr-2016			YTD Apr-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	WELLS FARGO BANK NATL ASSOC	136	\$19,556,700	\$143,799	77	\$12,493,200	\$162,249	195	\$29,025,400	\$148,848
2	TD BANK	124	\$18,550,500	\$149,601	135	\$13,741,800	\$101,791	242	\$36,363,800	\$150,264
3	JPMORGAN CHASE	50	\$6,823,900	\$136,478	74	\$9,650,600	\$130,414	142	\$24,261,200	\$170,854
4	M&T	39	\$8,564,700	\$219,608	30	\$5,488,500	\$182,950	66	\$13,135,500	\$199,023
5	REPUBLIC BANK (PA)	29	\$31,467,000	\$1,085,069	15	\$15,197,600	\$1,013,173	40	\$37,595,000	\$939,875
6	SANTANDER BANK	29	\$2,868,000	\$98,897	43	\$5,130,000	\$119,302	72	\$11,058,900	\$153,596
7	PNC	28	\$5,956,300	\$212,718	23	\$4,929,700	\$214,335	35	\$7,791,100	\$222,603
8	NEW MILLENNIUM BANK	25	\$18,682,500	\$747,300	10	\$7,274,000	\$727,400	24	\$12,615,000	\$525,625
9	STURDY SAVINGS BANK	23	\$8,799,400	\$382,583	16	\$4,104,600	\$256,538	39	\$15,650,100	\$401,285
10	NEWBANK	22	\$21,310,000	\$968,636	21	\$21,000,000	\$1,000,000	34	\$36,340,000	\$1,068,824
11	THE PROVIDENT BANK	18	\$9,335,000	\$518,611	9	\$6,885,000	\$765,000	22	\$15,787,500	\$717,614
12	NEWTEK SMALL BUS. FINANCE INC.	17	\$12,195,500	\$717,382	8	\$5,155,800	\$644,475	24	\$11,569,300	\$482,054
13	CELTIC BANK CORPORATION (UT)	17	\$5,854,200	\$344,365	14	\$8,291,100	\$592,221	45	\$19,393,000	\$430,956
14	1ST CONSTITUTION BANK	16	\$12,425,000	\$776,563	8	\$4,265,000	\$533,125	12	\$7,505,000	\$625,417
15	UNITY BANK	16	\$8,680,300	\$542,519	16	\$14,736,000	\$921,000	37	\$41,769,400	\$1,128,903
16	FIRST COMMERCE BANK	16	\$6,293,000	\$393,313	15	\$3,444,500	\$229,633	25	\$5,179,500	\$207,180
17	FINANCIAL RESOURCES FCU	15	\$11,029,000	\$735,267	8	\$4,065,300	\$508,163	15	\$5,576,300	\$371,753
18	HARMONY BANK	13	\$5,360,000	\$412,308	8	\$7,560,000	\$945,000	14	\$11,175,000	\$798,214
19	KEARNY FEDERAL SAVINGS BANK	12	\$6,538,500	\$544,875	6	\$1,977,000	\$329,500	11	\$3,570,000	\$324,545
20	STEARNS BK NATL ASSOC (MN)	12	\$2,756,200	\$229,683	2	\$300,000	\$150,000	7	\$4,540,200	\$648,600
21	CITIZENS BANK OF PENNSYLVANIA	11	\$3,150,000	\$286,364	9	\$1,732,300	\$192,478	18	\$4,373,300	\$242,961
22	MAGYAR BANK	9	\$6,218,000	\$690,889	9	\$2,990,800	\$332,311	17	\$7,066,800	\$415,694
23	COLUMBIA BANK	9	\$1,119,000	\$124,333	24	\$6,459,900	\$269,163	39	\$10,250,900	\$262,844
24	TWO RIVER COMMUNITY BANK	8	\$6,137,000	\$767,125	6	\$5,658,900	\$943,150	10	\$8,342,900	\$834,290
25	GRAND BANK, N.A.	8	\$4,465,000	\$558,125	11	\$11,490,000	\$1,044,545	20	\$19,746,000	\$987,300
26	COMMUNITY FIRST BANK	8	\$3,462,200	\$432,775	9	\$6,523,000	\$724,778	11	\$7,608,000	\$691,636
27	LIVE OAK BANKING COMPANY (NC)	7	\$14,235,000	\$2,033,571	6	\$4,070,000	\$678,333	14	\$18,505,000	\$1,321,786
28	1ST COLONIAL COMMUNITY BANK	7	\$2,125,000	\$303,571	10	\$1,750,000	\$175,000	16	\$7,583,000	\$473,938
29	EAST WEST BANK	7	\$345,000	\$49,286	3	\$1,085,000	\$361,667	6	\$6,150,000	\$1,025,000
30	FULTON BANK OF NEW JERSEY	6	\$2,756,000	\$459,333	14	\$5,559,000	\$397,071	28	\$12,789,600	\$456,771
31	FIRST HOME BANK (FL)	6	\$1,100,000	\$183,333	0	\$0	\$0	3	\$635,000	\$211,667
32	KEYBANK NATIONAL ASSOCIATION	5	\$9,218,000	\$1,843,600	3	\$1,903,000	\$634,333	3	\$1,903,000	\$634,333
33	INDUS AMERICAN BANK	5	\$5,021,000	\$1,004,200	7	\$4,316,444	\$616,635	11	\$15,450,944	\$1,404,631
34	PARKE BANK	5	\$3,755,000	\$751,000	4	\$4,445,000	\$1,111,250	11	\$15,565,000	\$1,415,000
35	CENTRIC BANK	5	\$3,494,000	\$698,800	1	\$857,000	\$857,000	4	\$3,222,000	\$805,500
36	WILSHIRE BANK	5	\$3,350,000	\$670,000	11	\$5,797,500	\$527,045	14	\$6,027,500	\$430,536
37	RADIUS BANK (MA)	5	\$2,365,000	\$473,000	4	\$1,805,000	\$451,250	8	\$3,755,000	\$469,375
38	NOAH BANK	5	\$1,950,000	\$390,000	13	\$3,595,000	\$276,538	20	\$9,708,000	\$485,400
39	PEAPACK-GLADSTONE BANK	5	\$1,030,000	\$206,000	1	\$325,000	\$325,000	1	\$325,000	\$325,000
40	THE BANCORP BANK (DE)	4	\$7,447,900	\$1,861,975	1	\$235,000	\$235,000	3	\$1,573,000	\$524,333
41	HSBC BK USA NATL ASSOC	4	\$6,775,000	\$1,693,750	2	\$2,250,000	\$1,125,000	7	\$5,650,000	\$807,143
42	PACIFIC WESTERN BANK (CA)	4	\$6,456,000	\$1,614,000	5	\$6,522,000	\$1,304,400	3	\$2,133,000	\$711,000
43	YADKIN BANK (NC)	4	\$5,111,000	\$1,277,750	2	\$3,455,800	\$1,727,900	4	\$7,621,800	\$1,905,450
44	BENEFICIAL BANK (PA)	4	\$4,403,000	\$1,100,750	0	\$0	\$0	0	\$0	\$0
45	EAST RIVER BANK	4	\$2,905,000	\$726,250	1	\$450,000	\$450,000	1	\$450,000	\$450,000
46	BCB COMMUNITY BANK	4	\$1,900,000	\$475,000	6	\$6,560,000	\$1,093,333	23	\$26,030,000	\$1,131,739
47	CUSTOMERS BANK (PA)	4	\$1,773,000	\$443,250	6	\$5,006,000	\$834,333	9	\$6,340,500	\$704,500
48	NORTHFIELD BANK (NY)	4	\$1,475,000	\$368,750	0	\$0	\$0	0	\$0	\$0
49	SPIRIT OF TEXAS BANK, SSB	4	\$1,153,000	\$288,250	3	\$1,291,600	\$430,533	5	\$2,104,700	\$420,940
50	BBCN BANK	3	\$4,550,000	\$1,516,667	2	\$1,050,000	\$525,000	6	\$2,970,000	\$495,000
51	UTAH COMMUNITY BANK	3	\$3,150,000	\$1,050,000	0	\$0	\$0	3	\$4,160,000	\$1,386,667
52	HYPERION BANK	3	\$2,284,000	\$761,333	0	\$0	\$0	0	\$0	\$0
53	FIRST FINANCIAL BANK (AR)	3	\$1,860,000	\$620,000	1	\$250,000	\$250,000	1	\$250,000	\$250,000
54	WOORI AMERICA BANK (PA)	3	\$880,000	\$293,333	7	\$3,284,000	\$469,143	13	\$10,824,000	\$832,615
55	BANK OF AMERICA NATL ASSOC	3	\$800,200	\$266,733	3	\$225,000	\$75,000	3	\$225,000	\$75,000
56	INDEPENDENCE BANK (RI)	3	\$375,000	\$125,000	0	\$0	\$0	2	\$300,000	\$150,000
57	CITIBANK, N.A.	3	\$252,000	\$84,000	7	\$4,960,000	\$708,571	10	\$5,019,000	\$501,900
58	CROWN BANK	2	\$5,475,000	\$2,737,500	4	\$3,700,000	\$925,000	10	\$11,915,000	\$1,191,500
59	WEST TOWN BANK & TRUST (IL)	2	\$2,218,800	\$1,109,400	1	\$320,000	\$320,000	2	\$470,000	\$235,000
60	THE MINT NATIONAL BANK (TX)	2	\$1,775,000	\$887,500	3	\$2,453,000	\$817,667	11	\$10,813,500	\$983,045
61	NORTHEAST BANK (ME)	2	\$1,730,000	\$865,000	0	\$0	\$0	4	\$2,876,000	\$719,000
62	UNITED BANK OF PHILADELPHIA	2	\$1,541,000	\$770,500	0	\$0	\$0	0	\$0	\$0
63	SHINHAN BANK AMERICA (NYC)	2	\$1,500,000	\$750,000	0	\$0	\$0	1	\$700,000	\$700,000
64	THE BRIDGEHAMPTON NATIONAL BAN (N	2	\$1,422,500	\$711,250	0	\$0	\$0	0	\$0	\$0
65	CROSS RIVER BANK	2	\$1,356,500	\$678,250	4	\$7,065,000	\$1,766,250	6	\$8,440,000	\$1,406,667

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66	PACIFIC CITY BANK (CA)	2	\$980,000	\$490,000	5	\$4,212,000	\$842,400	5	\$4,212,000	\$842,400
67	PARAGON BANK	2	\$841,300	\$420,650	0	\$0	\$0	0	\$0	\$0
68	PACIFIC PREMIER BANK (CA)	2	\$770,000	\$385,000	1	\$323,000	\$323,000	1	\$323,000	\$323,000
69	CAPE BANK	2	\$734,000	\$367,000	2	\$275,000	\$137,500	5	\$805,000	\$161,000
70	STERLING NATIONAL BANK (NY)	2	\$450,000	\$225,000	0	\$0	\$0	1	\$125,000	\$125,000
71	NBT BANK (NY)	2	\$280,000	\$140,000	0	\$0	\$0	0	\$0	\$0
72	OCEAN CITY HOME BANK	2	\$120,000	\$60,000	1	\$50,000	\$50,000	3	\$150,000	\$50,000
73	SAVOY BANK (NY)	1	\$5,000,000	\$5,000,000	3	\$7,008,700	\$2,336,233	8	\$19,553,700	\$2,444,213
74	HADDON SAVINGS BANK	1	\$3,800,000	\$3,800,000	0	\$0	\$0	0	\$0	\$0
75	SPRING BANK (NY)	1	\$2,285,000	\$2,285,000	1	\$2,030,000	\$2,030,000	1	\$2,030,000	\$2,030,000
76	FLUSHING BANK	1	\$2,265,000	\$2,265,000	3	\$5,450,500	\$1,816,833	5	\$7,951,500	\$1,590,300
77	CTBC BANK CORP (CA)	1	\$2,000,000	\$2,000,000	2	\$6,825,000	\$3,412,500	3	\$6,975,000	\$2,325,000
78	EVOLVE BANK & TRUST (AR)	1	\$1,385,000	\$1,385,000	0	\$0	\$0	0	\$0	\$0
79	COMMUNITY FSB (NY)	1	\$1,355,000	\$1,355,000	0	\$0	\$0	0	\$0	\$0
80	BANK OF BIRMINGHAM (MI)	1	\$1,240,000	\$1,240,000	0	\$0	\$0	0	\$0	\$0
81	BANKUNITED, NAT ASSOC (FL)	1	\$1,150,000	\$1,150,000	0	\$0	\$0	0	\$0	\$0
82	THE BRYN MAWR TRUST COMPANY	1	\$745,000	\$745,000	2	\$3,118,500	\$1,559,250	3	\$6,118,500	\$2,039,500
83	SUNNYSIDE FED. SAV. & LOAN (NY)	1	\$730,000	\$730,000	0	\$0	\$0	1	\$1,000,000	\$1,000,000
84	AUDOBON SAVINGS BANK	1	\$715,000	\$715,000	0	\$0	\$0	0	\$0	\$0
85	EMBASSY NATIONAL BANK (GA)	1	\$660,000	\$660,000	0	\$0	\$0	0	\$0	\$0
86	CONESTOGA BANK (PA)	1	\$481,300	\$481,300	1	\$178,500	\$178,500	5	\$1,647,400	\$329,480
87	READYCAP LENDING, LLC (CA)	1	\$457,000	\$457,000	0	\$0	\$0	1	\$290,000	\$290,000
88	ALMA BANK (NY)	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
89	FOX CHASE BANK	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
90	NEW YORK BUS. DEVEL CORP	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
91	CBC NATIONAL BANK (FL)	1	\$315,500	\$315,500	0	\$0	\$0	2	\$2,031,300	\$1,015,650
92	COMPASS BANK (AL)	1	\$309,000	\$309,000	0	\$0	\$0	0	\$0	\$0
93	COMMUNITY DEVEL TRANSP (DC)	1	\$250,000	\$250,000	0	\$0	\$0	0	\$0	\$0
94	EMPIRE STATE BANK	1	\$225,000	\$225,000	0	\$0	\$0	1	\$200,000	\$200,000
95	AFFINITY FCU	1	\$150,000	\$150,000	0	\$0	\$0	0	\$0	\$0
96	MANASQUAN BANK	1	\$75,000	\$75,000	0	\$0	\$0	1	\$25,000	\$25,000
97	WILMINGTON SAVINGS FUND SOCIET	1	\$50,000	\$50,000	0	\$0	\$0	2	\$1,137,700	\$568,850
98	BROOKLYN COOPERATIVE FCU	1	\$35,000	\$35,000	0	\$0	\$0	0	\$0	\$0
99	WEBSTER BANK NATL ASSOC (CT)	1	\$25,000	\$25,000	0	\$0	\$0	0	\$0	\$0
	OCEANFIRST BANK	0	\$0	\$0	13	\$3,960,000	\$304,615	16	\$4,350,000	\$271,875
	CAPITAL ONE NATL ASSOC	0	\$0	\$0	5	\$4,192,500	\$838,500	12	\$7,794,200	\$649,517
	BB&T	0	\$0	\$0	5	\$1,665,500	\$333,100	7	\$2,040,500	\$291,500
	GOLDEN PAC BK NATL ASSOC (CA)	0	\$0	\$0	5	\$579,000	\$115,800	6	\$729,000	\$121,500
	LOAN SOURCE INCORPORATED (NY)	0	\$0	\$0	4	\$4,600,000	\$1,150,000	4	\$4,600,000	\$1,150,000
	NORTHWEST FCU (VA)	0	\$0	\$0	3	\$6,835,000	\$2,278,333	5	\$8,310,000	\$1,662,000
	FIRST NATL BK OF PENNSYLVANIA	0	\$0	\$0	3	\$6,400,000	\$2,133,333	0	\$0	\$0
	FIRSTTRUST SAVINGS BANK	0	\$0	\$0	3	\$4,565,000	\$1,521,667	6	\$6,943,500	\$1,157,250
	UNIVEST BANK AND TRUST CO.	0	\$0	\$0	3	\$1,531,500	\$510,500	3	\$1,531,500	\$510,500
	LCA BANK CORPORATION (UT)	0	\$0	\$0	3	\$1,090,000	\$363,333	3	\$1,090,000	\$363,333
	FIRST BANK	0	\$0	\$0	3	\$775,000	\$258,333	3	\$775,000	\$258,333
	NOA BANK (GA)	0	\$0	\$0	2	\$2,950,000	\$1,475,000	3	\$4,685,000	\$1,561,667
	CAPITALSPRING SBL, LLC (NY)	0	\$0	\$0	2	\$1,020,000	\$510,000	2	\$1,020,000	\$510,000
	CAPITAL BANK OF NEW JERSEY	0	\$0	\$0	2	\$450,000	\$225,000	3	\$2,275,000	\$758,333
	COMMONWEALTH BUS BANK (CA)	0	\$0	\$0	1	\$1,535,000	\$1,535,000	1	\$1,535,000	\$1,535,000
	ACCESS NATIONAL BANK (VA)	0	\$0	\$0	1	\$700,000	\$700,000	1	\$700,000	\$700,000
	GROW AMERICA FUND INC	0	\$0	\$0	1	\$600,000	\$600,000	2	\$1,225,000	\$612,500
	COVENANT BANK (PA)	0	\$0	\$0	1	\$350,000	\$350,000	2	\$600,000	\$300,000
	BANK RHODE ISLAND	0	\$0	\$0	1	\$350,000	\$350,000	1	\$350,000	\$350,000
	BUCKS COUNTY BANK (PA)	0	\$0	\$0	1	\$272,000	\$272,000	1	\$272,000	\$272,000
	HOME LOAN INVEST BK FSB (RI)	0	\$0	\$0	1	\$180,000	\$180,000	1	\$180,000	\$180,000
	HABIB AMERICAN BANK	0	\$0	\$0	1	\$175,000	\$175,000	1	\$175,000	\$175,000
	CITY NATIONAL BANK	0	\$0	\$0	1	\$150,000	\$150,000	1	\$150,000	\$150,000
	FIRST CHOICE BANK	0	\$0	\$0	1	\$130,000	\$130,000	1	\$130,000	\$130,000
	SQUARE 1 BANK	0	\$0	\$0	0	\$0	\$0	5	\$5,570,100	\$1,114,020
	METRO BANK (PA)	0	\$0	\$0	0	\$0	\$0	3	\$6,400,000	\$2,133,333
	FIRST BANK FINANCIAL CENTRE (WI)	0	\$0	\$0	0	\$0	\$0	3	\$6,093,800	\$2,031,267
	COLORADO NATIONAL BANK	0	\$0	\$0	0	\$0	\$0	1	\$4,600,000	\$4,600,000
	CRESTMARK BANK (MI)	0	\$0	\$0	0	\$0	\$0	1	\$3,075,000	\$3,075,000
	OPEN BANK (CA)	0	\$0	\$0	0	\$0	\$0	1	\$1,600,000	\$1,600,000
	RIDGESTONE BANK (WI)	0	\$0	\$0	0	\$0	\$0	1	\$675,000	\$675,000
	PROFICIO BANK (UT)	0	\$0	\$0	0	\$0	\$0	1	\$300,000	\$300,000
	ALTERRA BANK (KS)	0	\$0	\$0	0	\$0	\$0	1	\$198,000	\$198,000
	CATHAY BANK	0	\$0	\$0	0	\$0	\$0	1	\$150,000	\$150,000
	HOPEWELL VALLEY COMM BANK	0	\$0	\$0	0	\$0	\$0	1	\$25,000	\$25,000

TOTAL 7(a)	904	\$399,837,700	\$442,298	828	\$349,656,644	\$422,291	1,634	\$754,496,344	\$461,748
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Loan Volume Report

COMMUNITY ADVANTAGE

	Lender Name	YTD Apr-2016			YTD Apr-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	13	\$1,480,000	\$113,846	15	\$1,986,000	\$132,400	33	\$4,347,000	\$131,727
2	UCEDC	6	\$900,000	\$150,000	3	\$500,000	\$166,667	5	\$860,000	\$172,000
3	EMPIRE ST. CERT. DEVEL CORP	5	\$629,800	\$125,960	1	\$148,000	\$148,000	3	\$398,000	\$132,667
4	COMM DEVEL TRANSPORTATION (DC)	1	\$250,000	\$250,000	0	\$0	\$0	0	\$0	\$0
	VALLEY ECONOMIC DEVEL CORP. (CA)	0	\$0	\$0	1	\$100,000	\$100,000	2	\$300,000	\$150,000

TOTAL Community Advantage	25	\$3,259,800	\$130,392	20	\$2,734,000	\$136,700	43	\$5,905,000	\$137,326
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504 CERTIFIED DEVELOPMENT CORPORATION

	Lender Name	YTD Apr-2016			YTD Apr-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	29	\$43,064,000	\$1,484,966	18	\$15,804,000	\$878,000	28	\$30,038,000	\$1,072,786
2	THE 504 COMPANY	14	\$24,117,000	\$1,722,643	15	\$14,103,000	\$940,200	27	\$27,505,000	\$1,018,704
3	ACROSS NATIONS PIONEERS, INC.	2	\$2,770,000	\$1,385,000	1	\$621,000	\$621,000	4	\$3,575,000	\$893,750
4	UCEDC	1	\$514,000	\$514,000	2	\$1,241,000	\$620,500	2	\$1,241,000	\$620,500
5	GRANITE ST EDC (NH)	1	\$509,000	\$509,000	0	\$0	\$0	0	\$0	\$0

TOTAL 504	47	\$70,974,000	\$1,510,085.11	36	\$31,769,000	\$882,472.22	61	\$62,359,000	\$1,022,278.69
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GRAND TOTAL 7(a) & 504	976	\$474,071,500	\$485,729	884	\$384,159,644	\$434,570	1,738	\$822,760,344	\$473,395
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MICROLENDER LOAN VOLUME REPORT (DISBURSED)

	Lender Name	YTD Apr-2016			YTD Apr-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	UCEDC	36	\$245,000	\$6,806	23	\$565,000	\$24,565	53	\$744,294	\$14,043
2	CBAC	24	\$369,399	\$15,392	28	\$741,116	\$26,468	68	\$1,655,298	\$24,343
3	RBAC	10	\$240,000	\$24,000	17	\$507,000	\$29,824	28	\$843,567	\$30,127
4	ACCION USA, INC (online)	8	\$86,856	\$10,857	0	\$0	\$0	1	\$10,048	\$10,048
5	FINANTA	2	\$23,600	\$0	16	\$52,500	\$3,281	17	\$53,700	\$3,159
6	FIRST STATE COMM LOAN FUND	1	\$11,800	\$0	0	\$0	\$0	0	\$0	\$0
7	THE ENTERPRISE CTR CAP CORP (PA)	1	\$50,000	\$0	0	\$0	\$0	1	\$50,000	\$50,000
8	BUS CTR FOR NEW AMERICANS (NYC)	1	\$2,000	\$0	2	\$6,000	\$0	3	\$7,000	\$2,333
	RENNAISSANCE EDC (NYC)	0	\$0	\$0	1	\$35,000	\$0	1	\$35,000	\$35,000
	BOC CAPITAL CORP c/o GREATER NEWARK ENTERPRISES CORP	0	\$0	\$0	1	\$5,000	\$0	1	\$5,000	\$5,000

MICROLOAN GRAND TOTAL	83	\$1,028,655	\$12,393	88	\$1,911,616	\$21,723	173	\$3,403,907	\$19,676
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SBA New Jersey District Office
FY 2016 - Oct 1, 2015 thru Apr 30, 2016 vs Oct 1, 2014 thru Apr 30, 2015
Loan Volume Report

THIRD PARTY LOAN REPORT (DISBURSED) - Results are preliminary

	Lender Name	YTD Apr-2016			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	STERLING NATIONAL BANK (NY)	3	\$6,049,260	\$2,016,420	2	\$1,035,000	\$517,500
2	PNC	3	\$975,810	\$325,270	1	\$519,000	\$519,000
3	BANK OF AMERICA	2	\$22,733,890	\$11,366,945	7	\$18,838,973	\$2,691,282
4	TD BANK	2	\$4,502,900	\$2,251,450	2	\$1,500,000	\$750,000
5	CITIBANK, N.A.	2	\$4,288,460	\$2,144,230	1	\$3,812,404	\$3,812,404
6	WELLS FARGO BANK NATL ASSOC	2	\$3,468,500	\$1,734,250	1	\$1,250,000	\$1,250,000
7	FULTON BANK OF NEW JERSEY	2	\$2,782,200	\$1,391,100	2	\$177,500	\$88,750
8	JPMORGAN CHASE	2	\$1,892,120	\$946,060	4	\$6,699,500	\$1,674,875
9	REGAL BANK	2	\$1,232,500	\$616,250	0	\$0	\$0
10	INVESTORS BANK	1	\$8,900,000	\$8,900,000	1	\$3,978,334	\$3,978,334
11	CROWN BANK	1	\$6,200,000	\$6,200,000	3	\$3,423,118	\$1,141,039
12	MORGAN STANLEY	1	\$3,014,260	\$3,014,260	0	\$0	\$0
13	GREATER HUDSON NATL BANK	1	\$1,862,930	\$1,862,930	2	\$2,636,850	\$1,318,425
14	UBS	1	\$1,590,000	\$1,590,000	0	\$0	\$0
15	VALLEY NATIONAL BANK	1	\$1,475,000	\$1,475,000	1	\$550,000	\$550,000
16	BCB COMMUNITY BANK	1	\$1,125,000	\$1,125,000	0	\$0	\$0
17	BCB COMMUNITY BANK	1	\$1,125,000	\$1,125,000	0	\$0	\$0
18	M&T	1	\$1,110,000	\$1,110,000	0	\$0	\$0
19	THE PROVIDENT BANK	1	\$800,000	\$800,000	3	\$3,860,727	\$1,286,909
20	1ST CONSTITUTION BANK	1	\$575,000	\$575,000	0	\$0	\$0
21	SHORE COMMUNITY BANK	1	\$550,000	\$550,000	0	\$0	\$0
22	HIGHLANDS STATE BANK	1	\$497,500	\$497,500	0	\$0	\$0
23	TWO RIVER COMMUNITY BANK	1	\$483,132	\$483,132	3	\$3,528,577	\$1,176,192
24	MERIDIAN BANK (AZ)	1	\$461,499	\$461,499	0	\$0	\$0

THIRD PARTY GRAND TOTAL	38	\$78,584,961	\$2,068,025.3	56	\$79,296,146	\$1,416,002.6
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(Preliminary Results - Based on Disbursement)

Rank	Lender Name	YTD Apr-2016		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	HSBC	1	\$4,500,000	\$4,500,000
EXPORT GRAND TOTAL				
		1	\$4,500,000	\$4,500,000