

SBA New Jersey District Office
FY 2016 - Oct 1, 2015 thru June 30, 2016 vs Oct 1, 2014 thru June 30, 2015
Loan Volume Report

7a LOANS

	LENDER	YTD Jun-2016			YTD Jun-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	WELLS FARGO BANK NATL ASSOC	172	\$23,622,900	\$137,342	115	\$17,241,000	\$149,922	195	\$29,025,400	\$148,848
2	TD BANK	153	\$23,990,000	\$156,797	183	\$19,690,200	\$107,597	242	\$36,363,800	\$150,264
3	JPMORGAN CHASE	75	\$11,248,200	\$149,976	104	\$13,464,900	\$129,470	142	\$24,261,200	\$170,854
4	M&T	70	\$13,077,800	\$186,826	47	\$8,708,500	\$185,287	66	\$13,135,500	\$199,023
5	SANTANDER BANK	49	\$5,591,800	\$114,118	59	\$6,213,000	\$105,305	72	\$11,058,900	\$153,596
6	STURDY SAVINGS BANK	38	\$15,135,400	\$398,300	23	\$7,836,100	\$340,700	39	\$15,650,100	\$401,285
7	PNC	32	\$8,206,100	\$256,441	29	\$6,048,200	\$208,559	35	\$7,791,100	\$222,603
8	REPUBLIC BANK (PA)	31	\$34,002,000	\$1,096,839	26	\$26,415,000	\$1,015,962	40	\$37,595,000	\$939,875
9	NEWBANK	31	\$29,392,000	\$948,129	26	\$27,840,000	\$1,070,769	34	\$36,340,000	\$1,068,824
10	NEW MILLENNIUM BANK	31	\$19,827,500	\$639,597	15	\$8,824,000	\$588,267	24	\$12,615,000	\$525,625
11	NEWTEK SMALL BUS. FINANCE INC.	22	\$18,140,500	\$824,568	11	\$7,862,800	\$714,800	24	\$11,569,300	\$482,054
12	UNITY BANK	22	\$15,383,300	\$699,241	29	\$35,167,400	\$1,212,669	37	\$41,769,400	\$1,128,903
13	FINANCIAL RESOURCES FCU	22	\$15,234,000	\$692,455	8	\$4,065,300	\$508,163	15	\$5,576,300	\$371,753
14	CELTIC BANK CORPORATION (UT)	22	\$7,280,900	\$330,950	18	\$8,666,100	\$481,450	45	\$19,393,000	\$430,956
15	THE PROVIDENT BANK	21	\$12,388,000	\$589,905	15	\$10,537,500	\$702,500	22	\$15,787,500	\$717,614
16	1ST CONSTITUTION BANK	19	\$13,855,000	\$729,211	9	\$4,665,000	\$518,333	12	\$7,505,000	\$625,417
17	CITIZENS BANK OF PENNSYLVANIA	18	\$4,699,300	\$261,072	14	\$3,556,300	\$254,021	18	\$4,373,300	\$242,961
18	FIRST COMMERCE BANK	17	\$6,323,000	\$371,941	19	\$3,714,500	\$195,500	25	\$5,179,500	\$207,180
19	HARMONY BANK	16	\$11,525,000	\$720,313	9	\$7,710,000	\$856,667	14	\$11,175,000	\$798,214
20	KEARNY FEDERAL SAVINGS BANK	14	\$7,232,200	\$516,586	9	\$3,220,000	\$357,778	11	\$3,570,000	\$324,545
21	STEARNS BK NATL ASSOC (MN)	14	\$3,114,200	\$222,443	4	\$800,000	\$200,000	7	\$4,540,200	\$648,600
22	GRAND BANK, N.A.	13	\$8,745,000	\$672,692	15	\$14,895,000	\$993,000	20	\$19,746,000	\$987,300
23	TWO RIVER COMMUNITY BANK	11	\$9,751,600	\$886,509	7	\$6,787,900	\$969,700	10	\$8,342,900	\$834,290
24	EAST WEST BANK	11	\$3,595,000	\$326,818	5	\$5,385,000	\$1,077,000	6	\$6,150,000	\$1,025,000
25	COLUMBIA BANK	11	\$1,269,000	\$115,364	26	\$6,809,900	\$261,919	39	\$10,250,900	\$262,844
26	MAGYAR BANK	10	\$6,918,000	\$691,800	11	\$3,393,800	\$308,527	17	\$7,066,800	\$415,694
27	BERKSHIRE BANK (PA)	10	\$6,735,000	\$673,500	6	\$8,320,000	\$1,386,667	0	\$0	\$0
28	FULTON BANK OF NEW JERSEY	10	\$4,323,000	\$432,300	20	\$6,209,000	\$310,450	28	\$12,789,600	\$456,771
29	FIRST HOME BANK (FL)	10	\$2,094,000	\$209,400	0	\$0	\$0	3	\$635,000	\$211,667
30	LIVE OAK BANKING COMPANY (NC)	9	\$17,700,000	\$1,966,667	9	\$8,995,000	\$999,444	14	\$18,505,000	\$1,321,786
31	REGAL BANK	9	\$3,612,200	\$401,356	10	\$7,408,000	\$740,800	0	\$0	\$0
32	1ST COLONIAL COMMUNITY BANK	9	\$2,425,000	\$269,444	10	\$1,750,000	\$175,000	16	\$7,583,000	\$473,938
33	NOAH BANK	8	\$4,599,000	\$574,875	18	\$9,053,000	\$502,944	20	\$9,708,000	\$485,400
34	INDUS AMERICAN BANK	7	\$5,946,000	\$849,429	10	\$14,919,444	\$1,491,944	11	\$15,450,944	\$1,404,631
35	WILSHIRE BANK	7	\$4,911,000	\$701,571	11	\$5,797,500	\$527,045	14	\$6,027,500	\$430,536
36	RADIUS BANK (MA)	7	\$3,280,000	\$468,571	4	\$1,805,000	\$451,250	8	\$3,755,000	\$469,375
37	THE BANCORP BANK (DE)	6	\$9,153,900	\$1,525,650	3	\$1,573,000	\$524,333	3	\$1,573,000	\$524,333
38	YADKIN BANK (NC)	6	\$7,013,200	\$1,168,867	3	\$7,546,800	\$2,515,600	4	\$7,621,800	\$1,905,450
39	BCB COMMUNITY BANK	6	\$3,950,000	\$658,333	11	\$17,335,000	\$1,575,909	23	\$26,030,000	\$1,131,739
40	PEAPACK-GLADSTONE BANK	6	\$1,105,000	\$184,167	1	\$325,000	\$325,000	1	\$325,000	\$325,000
41	UTAH COMMUNITY BANK	5	\$9,610,000	\$1,922,000	0	\$0	\$0	3	\$4,160,000	\$1,386,667
42	KEYBANK NATIONAL ASSOCIATION	5	\$9,218,000	\$1,843,600	3	\$1,903,000	\$634,333	3	\$1,903,000	\$634,333
43	CENTRIC BANK	5	\$3,494,000	\$698,800	1	\$857,000	\$857,000	4	\$3,222,000	\$805,500
44	BANK OF AMERICA NATL ASSOC	5	\$2,419,700	\$483,940	3	\$225,000	\$75,000	3	\$225,000	\$75,000
45	WOORI AMERICA BANK (PA)	5	\$1,870,000	\$374,000	11	\$5,674,000	\$515,818	13	\$10,824,000	\$832,615
46	SPIRIT OF TEXAS BANK, SSB	5	\$1,629,200	\$325,840	3	\$1,291,600	\$430,533	5	\$2,104,700	\$420,940
47	INDEPENDENCE BANK (RI)	5	\$625,000	\$125,000	0	\$0	\$0	2	\$300,000	\$150,000
48	HSBC BK USA NATL ASSOC	4	\$6,775,000	\$1,693,750	4	\$4,750,000	\$1,187,500	7	\$5,650,000	\$807,143
49	PACIFIC WESTERN BANK (CA)	4	\$6,456,000	\$1,614,000	5	\$6,522,000	\$1,304,400	3	\$2,133,000	\$711,000
50	BBCN BANK	4	\$4,700,000	\$1,175,000	4	\$2,525,000	\$631,250	6	\$2,970,000	\$495,000
51	BENEFICIAL BANK (PA)	4	\$4,403,000	\$1,100,750	2	\$674,100	\$337,050	0	\$0	\$0
52	HYPERION BANK	4	\$4,241,000	\$1,060,250	0	\$0	\$0	0	\$0	\$0
53	FIRSTTRUST SAVINGS BANK	4	\$3,605,000	\$901,250	4	\$5,845,000	\$1,461,250	6	\$6,943,500	\$1,157,250
54	EAST RIVER BANK	4	\$2,905,000	\$726,250	1	\$450,000	\$450,000	1	\$450,000	\$450,000
55	CUSTOMERS BANK (PA)	4	\$1,773,000	\$443,250	7	\$5,216,000	\$745,143	9	\$6,340,500	\$704,500
56	NORTHFIELD BANK (NY)	4	\$1,475,000	\$368,750	0	\$0	\$0	0	\$0	\$0
57	THE MINT NATIONAL BANK (TX)	3	\$2,375,000	\$791,667	5	\$4,671,500	\$934,300	11	\$10,813,500	\$983,045
58	FIRST FINANCIAL BANK (AR)	3	\$1,860,000	\$620,000	1	\$250,000	\$250,000	1	\$250,000	\$250,000
59	PACIFIC CITY BANK (CA)	3	\$1,080,000	\$360,000	5	\$4,212,000	\$842,400	5	\$4,212,000	\$842,400
60	CITIBANK, N.A.	3	\$252,000	\$84,000	9	\$5,000,000	\$555,556	10	\$5,019,000	\$501,900
61	CROWN BANK	2	\$5,475,000	\$2,737,500	6	\$6,415,000	\$1,069,167	10	\$11,915,000	\$1,191,500
62	METRO CITY BANK (GA)	2	\$2,332,500	\$1,166,250	0	\$0	\$0	0	\$0	\$0
63	WEST TOWN BANK & TRUST (IL)	2	\$2,218,800	\$1,109,400	1	\$320,000	\$320,000	2	\$470,000	\$235,000
64	NORTHEAST BANK (ME)	2	\$1,730,000	\$865,000	1	\$405,000	\$405,000	4	\$2,876,000	\$719,000
65	UNITED BANK OF PHILADELPHIA	2	\$1,541,000	\$770,500	0	\$0	\$0	0	\$0	\$0
66	SHINHAN BANK AMERICA (NYC)	2	\$1,500,000	\$750,000	0	\$0	\$0	1	\$700,000	\$700,000
67	THE BRIDGEHAMPTON NATIONAL BAN (N	2	\$1,422,500	\$711,250	0	\$0	\$0	0	\$0	\$0

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68	CROSS RIVER BANK	2	\$1,356,500	\$678,250	4	\$7,065,000	\$1,766,250	6	\$8,440,000	\$1,406,667
69	FREEDOM SM BUS. LENDING BID (DE)	2	\$1,300,000	\$650,000	0	\$0	\$0	0	\$0	\$0
70	WEBSTER BANK NATL ASSOC (CT)	2	\$1,285,000	\$642,500	0	\$0	\$0	0	\$0	\$0
71	PARAGON BANK	2	\$841,300	\$420,650	0	\$0	\$0	0	\$0	\$0
72	LCA BANK CORPORATION (UT)	2	\$800,000	\$400,000	3	\$1,090,000	\$363,333	3	\$1,090,000	\$363,333
73	PACIFIC PREMIER BANK (CA)	2	\$770,000	\$385,000	1	\$323,000	\$323,000	1	\$323,000	\$323,000
74	CAPE BANK	2	\$734,000	\$367,000	4	\$485,000	\$121,250	5	\$805,000	\$161,000
75	STERLING NATIONAL BANK (NY)	2	\$450,000	\$225,000	1	\$125,000	\$125,000	1	\$125,000	\$125,000
76	NBT BANK (NY)	2	\$280,000	\$140,000	0	\$0	\$0	0	\$0	\$0
77	OCEAN CITY HOME BANK	2	\$120,000	\$60,000	2	\$100,000	\$50,000	3	\$150,000	\$50,000
78	SAVOY BANK (NY)	1	\$5,000,000	\$5,000,000	5	\$11,708,700	\$2,341,740	8	\$19,553,700	\$2,444,213
79	HADDON SAVINGS BANK	1	\$3,800,000	\$3,800,000	0	\$0	\$0	0	\$0	\$0
80	SPRING BANK (NY)	1	\$2,285,000	\$2,285,000	1	\$2,030,000	\$2,030,000	1	\$2,030,000	\$2,030,000
81	FLUSHING BANK	1	\$2,265,000	\$2,265,000	3	\$5,450,500	\$1,816,833	5	\$7,951,500	\$1,590,300
82	CTBC BANK CORP (CA)	1	\$2,000,000	\$2,000,000	2	\$6,825,000	\$3,412,500	3	\$6,975,000	\$2,325,000
83	BANKWELL BANK (CT)	1	\$1,500,000	\$1,500,000	0	\$0	\$0	0	\$0	\$0
84	EVOLVE BANK & TRUST (AR)	1	\$1,385,000	\$1,385,000	0	\$0	\$0	0	\$0	\$0
85	COMMUNITY FSB (NY)	1	\$1,355,000	\$1,355,000	0	\$0	\$0	0	\$0	\$0
86	BANK OF BIRMINGHAM (MI)	1	\$1,240,000	\$1,240,000	0	\$0	\$0	0	\$0	\$0
87	BANKUNITED, NAT ASSOC (FL)	1	\$1,150,000	\$1,150,000	0	\$0	\$0	0	\$0	\$0
88	THE BRYN MAWR TRUST COMPANY	1	\$745,000	\$745,000	2	\$3,118,500	\$1,559,250	3	\$6,118,500	\$2,039,500
89	SUNNYSIDE FED. SAV. & LOAN (NY)	1	\$730,000	\$730,000	0	\$0	\$0	1	\$1,000,000	\$1,000,000
90	AUDOBON SAVINGS BANK	1	\$715,000	\$715,000	0	\$0	\$0	0	\$0	\$0
91	EMBASSY NATIONAL BANK (GA)	1	\$660,000	\$660,000	0	\$0	\$0	0	\$0	\$0
92	CONESTOGA BANK (PA)	1	\$481,300	\$481,300	0	\$0	\$0	5	\$1,647,400	\$329,480
93	READYCAP LENDING, LLC (CA)	1	\$457,000	\$457,000	0	\$0	\$0	1	\$290,000	\$290,000
94	ALMA BANK (NY)	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
95	FOX CHASE BANK	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
96	NEW YORK BUS. DEVEL CORP	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
97	CBC NATIONAL BANK (FL)	1	\$315,500	\$315,500	1	\$333,700	\$333,700	2	\$2,031,300	\$1,015,650
98	COMPASS BANK (AL)	1	\$309,000	\$309,000	0	\$0	\$0	0	\$0	\$0
99	COMMUNITY DEVEL TRANSP (DC)	1	\$250,000	\$250,000	0	\$0	\$0	0	\$0	\$0
100	EMPIRE STATE BANK	1	\$225,000	\$225,000	0	\$0	\$0	1	\$200,000	\$200,000
101	TIOGA-FRANKLIN SAVINGS BANK (PA)	1	\$225,000	\$225,000	0	\$0	\$0	0	\$0	\$0
102	CATHAY BANK	1	\$150,000	\$150,000	0	\$0	\$0	1	\$150,000	\$150,000
103	AFFINITY FCU	1	\$150,000	\$150,000	0	\$0	\$0	0	\$0	\$0
104	MANASQUAN BANK	1	\$75,000	\$75,000	1	\$25,000	\$25,000	1	\$25,000	\$25,000
105	WILMINGTON SAVINGS FUND SOCIET	1	\$50,000	\$50,000	1	\$887,700	\$887,700	2	\$1,137,700	\$568,850
106	BROOKLYN COOPERATIVE FCU	1	\$35,000	\$35,000	0	\$0	\$0	0	\$0	\$0
	OCEANFIRST BANK	0	\$0	\$0	16	\$4,350,000	\$271,875	16	\$4,350,000	\$271,875
	GOLDEN PAC BK NATL ASSOC (CA)	0	\$0	\$0	6	\$729,000	\$121,500	6	\$729,000	\$121,500
	NORTHWEST FCU (VA)	0	\$0	\$0	5	\$8,310,000	\$1,662,000	5	\$8,310,000	\$1,662,000
	CAPITAL ONE NATL ASSOC	0	\$0	\$0	5	\$4,192,500	\$838,500	12	\$7,794,200	\$649,517
	BB&T	0	\$0	\$0	5	\$1,665,500	\$333,100	7	\$2,040,500	\$291,500
	LOAN SOURCE INCORPORATED (NY)	0	\$0	\$0	4	\$4,600,000	\$1,150,000	4	\$4,600,000	\$1,150,000
	FIRST NATL BK OF PENNSYLVANIA	0	\$0	\$0	3	\$6,400,000	\$2,133,333	0	\$0	\$0
	UNIVEST BANK AND TRUST CO.	0	\$0	\$0	3	\$1,531,500	\$510,500	3	\$1,531,500	\$510,500
	FIRST BANK	0	\$0	\$0	3	\$775,000	\$258,333	3	\$775,000	\$258,333
	NOA BANK (GA)	0	\$0	\$0	2	\$2,950,000	\$1,475,000	3	\$4,685,000	\$1,561,667
	CAPITALSPRING SBLC, LLC (NY)	0	\$0	\$0	2	\$1,020,000	\$510,000	2	\$1,020,000	\$510,000
	COVENANT BANK (PA)	0	\$0	\$0	2	\$600,000	\$300,000	2	\$600,000	\$300,000
	CAPITAL BANK OF NEW JERSEY	0	\$0	\$0	2	\$450,000	\$225,000	3	\$2,275,000	\$758,333
	COLORADO NATIONAL BANK	0	\$0	\$0	1	\$4,600,000	\$4,600,000	1	\$4,600,000	\$4,600,000
	COMMONWEALTH BUS BANK (CA)	0	\$0	\$0	1	\$1,535,000	\$1,535,000	1	\$1,535,000	\$1,535,000
	ACCESS NATIONAL BANK (VA)	0	\$0	\$0	1	\$700,000	\$700,000	1	\$700,000	\$700,000
	RIDGESTONE BANK (WI)	0	\$0	\$0	1	\$675,000	\$675,000	1	\$675,000	\$675,000
	GROW AMERICA FUND INC	0	\$0	\$0	1	\$600,000	\$600,000	2	\$1,225,000	\$612,500
	BANK RHODE ISLAND	0	\$0	\$0	1	\$350,000	\$350,000	1	\$350,000	\$350,000
	BUCKS COUNTY BANK (PA)	0	\$0	\$0	1	\$272,000	\$272,000	1	\$272,000	\$272,000
	HOME LOAN INVEST BK FSB (RI)	0	\$0	\$0	1	\$180,000	\$180,000	1	\$180,000	\$180,000
	HABIB AMERICAN BANK	0	\$0	\$0	1	\$175,000	\$175,000	1	\$175,000	\$175,000
	CITY NATIONAL BANK	0	\$0	\$0	1	\$150,000	\$150,000	1	\$150,000	\$150,000
	FIRST CHOICE BANK	0	\$0	\$0	1	\$130,000	\$130,000	1	\$130,000	\$130,000

TOTAL 7(a)	1,201	\$529,920,300	\$441,233	1,128	\$504,267,944	\$447,046	1,634	\$754,496,344	\$461,748
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Loan Volume Report

COMMUNITY ADVANTAGE

	Lender Name	YTD Jun-2016			YTD Jun-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	19	\$2,415,000	\$127,105	21	\$2,776,000	\$132,190	33	\$4,347,000	\$131,727
2	UCEDC	7	\$1,021,500	\$145,929	5	\$860,000	\$172,000	5	\$860,000	\$172,000
3	EMPIRE ST. CERT. DEVEL CORP	5	\$629,800	\$125,960	1	\$148,000	\$148,000	3	\$398,000	\$132,667
4	COMM DEVEL TRANSPORTATION (DC)	1	\$250,000	\$250,000	0	\$0	\$0	0	\$0	\$0

TOTAL Community Advantage	33	\$4,376,300	\$132,615	28	\$3,884,000	\$138,714	43	\$5,905,000	\$137,326
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504 CERTIFIED DEVELOPMENT CORPORATION

	Lender Name	YTD Jun-2016			YTD Jun-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	34	\$46,798,000	\$1,376,412	23	\$19,228,000	\$836,000	28	\$30,038,000	\$1,072,786
2	THE 504 COMPANY	17	\$26,629,000	\$1,566,412	18	\$16,145,000	\$896,944	27	\$27,505,000	\$1,018,704
3	ACROSS NATIONS PIONEERS, INC.	2	\$2,770,000	\$1,385,000	2	\$840,000	\$420,000	4	\$3,575,000	\$893,750
4	UCEDC	1	\$526,000	\$526,000	2	\$1,241,000	\$620,500	2	\$1,241,000	\$620,500
5	GRANITE ST EDC (NH)	1	\$509,000	\$509,000	0	\$0	\$0	0	\$0	\$0

TOTAL 504	55	\$77,232,000	\$1,404,218.18	45	\$37,454,000	\$832,311.11	61	\$62,359,000	\$1,022,278.69
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GRAND TOTAL 7(a) & 504	1,289	\$611,528,600	\$474,421	1,201	\$545,605,944	\$454,293	1,738	\$822,760,344	\$473,395
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MICROLENDER LOAN VOLUME REPORT (DISBURSED)

	Lender Name	YTD Jun-2016			YTD Jun-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	UCEDC	46	\$446,000	\$9,696	25	\$0	\$0	53	\$744,294	\$14,043
2	CBAC	33	\$508,799	\$15,418	39	\$1,036,366	\$26,573	68	\$1,655,298	\$24,343
3	RBAC	14	\$369,500	\$26,393	22	\$667,000	\$30,318	28	\$843,567	\$30,127
4	ACCION USA, INC (online)	12	\$150,326	\$12,527	1	\$10,048	\$10,048	1	\$10,048	\$10,048
5	FINANTA	2	\$23,600	\$11,800	16	\$52,500	\$3,281	17	\$53,700	\$3,159
6	THE ENTERPRISE CTR CAP CORP (PA)	1	\$50,000	\$50,000	0	\$0	\$0	1	\$50,000	\$50,000
7	FIRST STATE COMM LOAN FUND	1	\$11,800	\$11,800	0	\$0	\$0	0	\$0	\$0
8	BUS CTR FOR NEW AMERICANS (NYC)	1	\$2,000	\$2,000	2	\$6,000	\$3,000	3	\$7,000	\$2,333
	RENNAISSANCE EDC (NYC)	0	\$0	\$0	1	\$35,000	\$35,000	1	\$35,000	\$35,000
	BOC CAPITAL CORP c/o GREATER NEWARK ENTERPRISES CORP	0	\$0	\$0	1	\$5,000	\$5,000	1	\$5,000	\$5,000

MICROLOAN GRAND TOTAL	110	\$1,562,025	\$14,200	107	\$1,811,914	\$16,934	173	\$3,403,907	\$19,676
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SBA New Jersey District Office
FY 2016 - Oct 1, 2015 thru June 30, 2016 vs Oct 1, 2014 thru June 30, 2015
Loan Volume Report

THIRD PARTY LOAN REPORT (DISBURSED) - Results are preliminary

	Lender Name	YTD Jun-2016			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	PNC	4	\$2,875,810	\$718,953	1	\$519,000	\$519,000
2	STERLING NATIONAL BANK (NY)	3	\$6,049,260	\$2,016,420	2	\$1,035,000	\$517,500
3	BANK OF AMERICA	2	\$21,748,890	\$10,874,445	7	\$18,838,973	\$2,691,282
4	TD BANK	2	\$4,502,900	\$2,251,450	2	\$1,500,000	\$750,000
5	CITIBANK, N.A.	2	\$4,288,460	\$2,144,230	1	\$3,812,404	\$3,812,404
6	WELLS FARGO BANK NATL ASSOC	2	\$3,468,500	\$1,734,250	1	\$1,250,000	\$1,250,000
7	FULTON BANK OF NEW JERSEY	2	\$2,782,200	\$1,391,100	2	\$177,500	\$88,750
8	JPMORGAN CHASE	2	\$1,912,120	\$956,060	4	\$6,699,500	\$1,674,875
9	REGAL BANK	2	\$1,232,500	\$616,250	0	\$0	\$0
10	INVESTORS BANK	1	\$8,900,000	\$8,900,000	1	\$3,978,334	\$3,978,334
11	CROWN BANK	1	\$6,200,000	\$6,200,000	3	\$3,423,118	\$1,141,039
12	WSFS FINANCIAL CORP (DE)	1	\$6,132,551	\$6,132,551	0	\$0	\$0
13	BBGN Bank	1	\$4,000,000	\$4,000,000	0	\$0	\$0
14	MORGAN STANLEY	1	\$3,014,260	\$3,014,260	0	\$0	\$0
15	CITIZENS BANK OF PENNSYLVANIA	1	\$2,775,000	\$2,775,000	0	\$0	\$0
16	BUSINESS LOAN CENTER, LLC (SC)	1	\$2,446,000	\$2,446,000	0	\$0	\$0
17	GREATER HUDSON NATL BANK	1	\$1,862,930	\$1,862,930	2	\$2,636,850	\$1,318,425
18	UBS	1	\$1,590,000	\$1,590,000	0	\$0	\$0
19	VALLEY NATIONAL BANK	1	\$1,475,000	\$1,475,000	1	\$550,000	\$550,000
20	BCB COMMUNITY BANK	1	\$1,125,000	\$1,125,000	0	\$0	\$0
21	M&T	1	\$1,110,000	\$1,110,000	0	\$0	\$0
22	LIBERTY BELL BANK	1	\$826,702	\$826,702	0	\$0	\$0
23	THE PROVIDENT BANK	1	\$802,144	\$802,144	3	\$3,860,727	\$1,286,909
24	First Trade Union Bank	1	\$765,037	\$765,037	3	\$2,822,151	\$940,717
25	1ST CONSTITUTION BANK	1	\$575,000	\$575,000	0	\$0	\$0
26	SHORE COMMUNITY BANK	1	\$550,000	\$550,000	0	\$0	\$0
27	HIGHLANDS STATE BANK	1	\$497,500	\$497,500	0	\$0	\$0
28	TWO RIVER COMMUNITY BANK	1	\$483,132	\$483,132	3	\$3,528,577	\$1,176,192
29	MERIDIAN BANK (AZ)	1	\$461,499	\$461,499	0	\$0	\$0
30	UNIVEST (PA)	1	\$365,431	\$365,431	0	\$0	\$0
31	WILSHIRE BANK	1	\$325,000	\$325,000	0	\$0	\$0
32	FINANCIAL RESOURCES FCU	1	\$275,000	\$275,000	1	\$2,500,000	\$2,500,000

THIRD PARTY GRAND TOTAL	44	\$95,417,826	\$2,168,587.0	56	\$79,296,146	\$1,416,002.6
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(Preliminary Results - Based on Disbursement)

Rank	Lender Name	YTD Jun-2016		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	HSBC	1	\$4,500,000	\$4,500,000

EXPORT GRAND TOTAL	1	\$4,500,000	\$4,500,000
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