

**SBA New Jersey District Office**  
**FY 2016 - Oct 1, 2015 thru Mar 31, 2016 vs Oct 1, 2014 thru Mar 31, 2015**  
**Loan Volume Report**

**7a LOANS**

	LENDER	YTD Mar-2016			YTD Mar-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	WELLS FARGO BANK NATL ASSOC	113	\$11,649,500	\$103,093	59	\$10,585,100	\$179,408	195	\$29,025,400	\$148,848
2	TD BANK	103	\$17,353,000	\$168,476	104	\$12,073,200	\$116,088	242	\$36,363,800	\$150,264
3	JPMORGAN CHASE	43	\$6,158,900	\$143,230	62	\$8,282,600	\$133,590	142	\$24,261,200	\$170,854
4	M&T	31	\$6,689,700	\$215,797	23	\$4,083,500	\$177,543	66	\$13,135,500	\$199,023
5	REPUBLIC BANK (PA)	26	\$25,972,000	\$998,923	11	\$12,330,000	\$1,120,909	40	\$37,595,000	\$939,875
6	SANTANDER BANK	25	\$2,605,000	\$104,200	39	\$4,863,000	\$124,692	72	\$11,058,900	\$153,596
7	PNC	24	\$5,476,100	\$228,171	19	\$4,055,200	\$213,432	35	\$7,791,100	\$222,603
8	NEW MILLENNIUM BANK	21	\$12,607,500	\$600,357	7	\$3,934,000	\$562,000	24	\$12,615,000	\$525,625
9	NEWBANK	17	\$18,740,000	\$1,102,353	18	\$20,000,000	\$1,111,111	34	\$36,340,000	\$1,068,824
10	STURDY SAVINGS BANK	16	\$6,503,400	\$406,463	9	\$2,103,800	\$233,756	39	\$15,650,100	\$401,285
11	NEWTEK SMALL BUS. FINANCE INC.	15	\$10,745,500	\$716,367	8	\$5,155,800	\$644,475	24	\$11,569,300	\$482,054
12	CELTIC BANK CORPORATION (UT)	15	\$5,554,200	\$370,280	10	\$7,480,100	\$748,010	45	\$19,393,000	\$430,956
13	THE PROVIDENT BANK	14	\$8,110,000	\$579,286	7	\$3,535,000	\$505,000	22	\$15,787,500	\$717,614
14	1ST CONSTITUTION BANK	13	\$10,000,000	\$769,231	7	\$3,665,000	\$523,571	12	\$7,505,000	\$625,417
15	UNITY BANK	13	\$6,970,000	\$536,154	12	\$12,500,000	\$1,041,667	37	\$41,769,400	\$1,128,903
16	FIRST COMMERCE BANK	13	\$5,230,000	\$402,308	15	\$3,444,500	\$229,633	25	\$5,179,500	\$207,180
17	HARMONY BANK	12	\$4,810,000	\$400,833	6	\$6,550,000	\$1,091,667	14	\$11,175,000	\$798,214
18	FINANCIAL RESOURCES FCU	11	\$9,125,000	\$829,545	8	\$4,065,300	\$508,163	15	\$5,576,300	\$371,753
19	KEARNY FEDERAL SAVINGS BANK	9	\$4,588,500	\$509,833	5	\$1,877,000	\$375,400	11	\$3,570,000	\$324,545
20	MAGYAR BANK	8	\$5,938,000	\$742,250	5	\$1,401,800	\$280,360	17	\$7,066,800	\$415,694
21	COMMUNITY FIRST BANK	8	\$3,462,200	\$432,775	7	\$5,726,000	\$818,000	11	\$7,608,000	\$691,636
22	STEARNS BK NATL ASSOC (MN)	8	\$1,764,800	\$220,600	1	\$150,000	\$150,000	7	\$4,540,200	\$648,600
23	GRAND BANK, N.A.	7	\$4,300,000	\$614,286	10	\$11,052,000	\$1,105,200	20	\$19,746,000	\$987,300
24	EAST WEST BANK	7	\$345,000	\$49,286	3	\$1,085,000	\$361,667	6	\$6,150,000	\$1,025,000
25	FULTON BANK OF NEW JERSEY	6	\$2,756,000	\$459,333	14	\$5,559,000	\$397,071	28	\$12,789,600	\$456,771
26	KEYBANK NATIONAL ASSOCIATION	5	\$9,218,000	\$1,843,600	1	\$400,000	\$400,000	3	\$1,903,000	\$634,333
27	LIVE OAK BANKING COMPANY (NC)	5	\$7,545,000	\$1,509,000	6	\$4,070,000	\$678,333	14	\$18,505,000	\$1,321,786
28	TWO RIVER COMMUNITY BANK	5	\$5,097,000	\$1,019,400	3	\$3,823,900	\$1,274,633	10	\$8,342,900	\$834,290
29	INDUS AMERICAN BANK	5	\$5,021,000	\$1,004,200	6	\$4,000,444	\$666,741	11	\$15,450,944	\$1,404,631
30	PARKE BANK	5	\$3,755,000	\$751,000	4	\$4,445,000	\$1,111,250	11	\$15,565,000	\$1,415,000
31	RADIUS BANK (MA)	5	\$2,365,000	\$473,000	4	\$1,805,000	\$451,250	8	\$3,755,000	\$469,375
32	NOAH BANK	5	\$1,950,000	\$390,000	11	\$2,915,000	\$265,000	20	\$9,708,000	\$485,400
33	1ST COLONIAL COMMUNITY BANK	5	\$1,750,000	\$350,000	10	\$1,750,000	\$175,000	16	\$7,583,000	\$473,938
34	PEAPACK-GLADSTONE BANK	5	\$1,030,000	\$206,000	1	\$325,000	\$325,000	1	\$325,000	\$325,000
35	CITIZENS BANK OF PENNSYLVANIA	5	\$740,000	\$148,000	8	\$1,507,300	\$188,413	18	\$4,373,300	\$242,961
36	COLUMBIA BANK	5	\$585,000	\$117,000	23	\$6,359,900	\$276,517	39	\$10,250,900	\$262,844
37	HSBC BK USA NATL ASSOC	4	\$6,775,000	\$1,693,750	2	\$2,250,000	\$1,125,000	7	\$5,650,000	\$807,143
38	PACIFIC WESTERN BANK (CA)	4	\$6,456,000	\$1,614,000	5	\$6,522,000	\$1,304,400	3	\$2,133,000	\$711,000
39	YADKIN BANK (NC)	4	\$5,111,000	\$1,277,750	2	\$3,455,800	\$1,727,900	4	\$7,621,800	\$1,905,450
40	WILSHIRE BANK	4	\$3,285,000	\$821,250	8	\$2,042,500	\$255,313	14	\$6,027,500	\$430,536
41	CUSTOMERS BANK (PA)	4	\$1,773,000	\$443,250	6	\$5,006,000	\$834,333	9	\$6,340,500	\$704,500
42	SPIRIT OF TEXAS BANK, SSB	4	\$1,102,200	\$275,550	0	\$0	\$0	5	\$2,104,700	\$420,940
43	FIRST HOME BANK (FL)	4	\$505,000	\$126,250	0	\$0	\$0	3	\$635,000	\$211,667
44	BBCN BANK	3	\$4,550,000	\$1,516,667	1	\$800,000	\$800,000	6	\$2,970,000	\$495,000
45	EAST RIVER BANK	3	\$2,865,000	\$955,000	1	\$450,000	\$450,000	1	\$450,000	\$450,000
46	CENTRIC BANK	3	\$2,144,000	\$714,667	1	\$857,000	\$857,000	4	\$3,222,000	\$805,500
47	FIRST FINANCIAL BANK (AR)	3	\$1,860,000	\$620,000	1	\$250,000	\$250,000	1	\$250,000	\$250,000
48	BCB COMMUNITY BANK	3	\$1,350,000	\$450,000	6	\$6,560,000	\$1,093,333	23	\$26,030,000	\$1,131,739
49	WOORI AMERICA BANK (PA)	3	\$880,000	\$293,333	6	\$2,834,000	\$472,333	13	\$10,824,000	\$832,615
50	NORTHFIELD BANK (NY)	3	\$715,000	\$238,333	0	\$0	\$0	0	\$0	\$0
51	INDEPENDENCE BANK (RI)	3	\$375,000	\$125,000	0	\$0	\$0	2	\$300,000	\$150,000
52	THE BANCORP BANK (DE)	2	\$3,113,400	\$1,556,700	1	\$235,000	\$235,000	3	\$1,573,000	\$524,333
53	BENEFICIAL BANK (PA)	2	\$2,816,000	\$1,408,000	0	\$0	\$0	0	\$0	\$0
54	WEST TOWN BANK & TRUST (IL)	2	\$2,218,800	\$1,109,400	0	\$0	\$0	2	\$470,000	\$235,000
55	NORTHEAST BANK (ME)	2	\$1,730,000	\$865,000	0	\$0	\$0	4	\$2,876,000	\$719,000
56	UNITED BANK OF PHILADELPHIA	2	\$1,541,000	\$770,500	0	\$0	\$0	0	\$0	\$0
57	SHINHAN BANK AMERICA (NYC)	2	\$1,500,000	\$750,000	0	\$0	\$0	1	\$700,000	\$700,000
58	THE BRIDGEHAMPTON NATIONAL BAN (N	2	\$1,422,500	\$711,250	0	\$0	\$0	0	\$0	\$0
59	CROSS RIVER BANK	2	\$1,356,500	\$678,250	4	\$7,065,000	\$1,766,250	6	\$8,440,000	\$1,406,667
60	PACIFIC CITY BANK (CA)	2	\$980,000	\$490,000	4	\$4,062,000	\$1,015,500	5	\$4,212,000	\$842,400
61	HYPERION BANK	2	\$913,000	\$456,500	0	\$0	\$0	0	\$0	\$0
62	PACIFIC PREMIER BANK (CA)	2	\$770,000	\$385,000	1	\$323,000	\$323,000	1	\$323,000	\$323,000
63	CAPE BANK	2	\$734,000	\$367,000	2	\$275,000	\$137,500	5	\$805,000	\$161,000
64	BANK OF AMERICA NATL ASSOC	2	\$320,200	\$160,100	3	\$225,000	\$75,000	3	\$225,000	\$75,000
65	UTAH COMMUNITY BANK	2	\$300,000	\$150,000	0	\$0	\$0	3	\$4,160,000	\$1,386,667

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66	CITIBANK, N.A.	2	\$225,000	\$112,500	5	\$4,760,000	\$952,000	10	\$5,019,000	\$501,900
67	OCEAN CITY HOME BANK	2	\$120,000	\$60,000	1	\$50,000	\$50,000	3	\$150,000	\$50,000
68	SAVOY BANK (NY)	1	\$5,000,000	\$5,000,000	2	\$3,708,700	\$1,854,350	8	\$19,553,700	\$2,444,213
69	HADDON SAVINGS BANK	1	\$3,800,000	\$3,800,000	0	\$0	\$0	0	\$0	\$0
70	FLUSHING BANK	1	\$2,265,000	\$2,265,000	2	\$1,450,500	\$725,250	5	\$7,951,500	\$1,590,300
71	CTBC BANK CORP (CA)	1	\$2,000,000	\$2,000,000	2	\$6,825,000	\$3,412,500	3	\$6,975,000	\$2,325,000
72	EVOLVE BANK & TRUST (AR)	1	\$1,385,000	\$1,385,000	0	\$0	\$0	0	\$0	\$0
73	BANK OF BIRMINGHAM (MI)	1	\$1,240,000	\$1,240,000	0	\$0	\$0	0	\$0	\$0
74	BANKUNITED, NAT ASSOC (FL)	1	\$1,150,000	\$1,150,000	0	\$0	\$0	0	\$0	\$0
75	THE MINT NATIONAL BANK (TX)	1	\$1,100,000	\$1,100,000	2	\$1,503,000	\$751,500	11	\$10,813,500	\$983,045
76	SUNNYSIDE FED. SAV. & LOAN (NY)	1	\$730,000	\$730,000	0	\$0	\$0	1	\$1,000,000	\$1,000,000
77	AUDOBON SAVINGS BANK	1	\$715,000	\$715,000	0	\$0	\$0	0	\$0	\$0
78	EMBASSY NATIONAL BANK (GA)	1	\$660,000	\$660,000	0	\$0	\$0	0	\$0	\$0
79	CONESTOGA BANK (PA)	1	\$481,300	\$481,300	1	\$178,500	\$178,500	5	\$1,647,400	\$329,480
80	READYCAP LENDING, LLC (CA)	1	\$457,000	\$457,000	0	\$0	\$0	1	\$290,000	\$290,000
84	STERLING NATIONAL BANK (NY)	1	\$350,000	\$350,000	0	\$0	\$0	1	\$125,000	\$125,000
81	ALMA BANK (NY)	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
82	FOX CHASE BANK	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
83	NEW YORK BUS. DEVEL CORP	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
85	CBC NATIONAL BANK (FL)	1	\$315,500	\$315,500	0	\$0	\$0	2	\$2,031,300	\$1,015,650
86	PARAGON BANK	1	\$309,300	\$309,300	0	\$0	\$0	0	\$0	\$0
87	COMPASS BANK (AL)	1	\$309,000	\$309,000	0	\$0	\$0	0	\$0	\$0
88	AFFINITY FCU	1	\$150,000	\$150,000	0	\$0	\$0	0	\$0	\$0
89	MANASQUAN BANK	1	\$75,000	\$75,000	0	\$0	\$0	1	\$25,000	\$25,000
90	WILMINGTON SAVINGS FUND SOCIET	1	\$50,000	\$50,000	0	\$0	\$0	2	\$1,137,700	\$568,850
91	BROOKLYN COOPERATIVE FCU	1	\$35,000	\$35,000	0	\$0	\$0	0	\$0	\$0
92	WEBSTER BANK NATL ASSOC (CT)	1	\$25,000	\$25,000	0	\$0	\$0	0	\$0	\$0
	OCEANFIRST BANK	0	\$0	\$0	13	\$3,960,000	\$304,615	16	\$4,350,000	\$271,875
	BB&T	0	\$0	\$0	5	\$1,665,500	\$333,100	7	\$2,040,500	\$291,500
	GOLDEN PAC BK NATL ASSOC (CA)	0	\$0	\$0	5	\$579,000	\$115,800	6	\$729,000	\$121,500
	LOAN SOURCE INCORPORATED (NY)	0	\$0	\$0	4	\$4,600,000	\$1,150,000	4	\$4,600,000	\$1,150,000
	CROWN BANK	0	\$0	\$0	4	\$3,700,000	\$925,000	10	\$11,915,000	\$1,191,500
	NORTHWEST FCU (VA)	0	\$0	\$0	3	\$6,835,000	\$2,278,333	5	\$8,310,000	\$1,662,000
	METRO BANK (PA)	0	\$0	\$0	3	\$6,400,000	\$2,133,333	3	\$6,400,000	\$2,133,333
	FIRSTTRUST SAVINGS BANK	0	\$0	\$0	3	\$4,565,000	\$1,521,667	6	\$6,943,500	\$1,157,250
	LCA BANK CORPORATION (UT)	0	\$0	\$0	3	\$1,090,000	\$363,333	3	\$1,090,000	\$363,333
	FIRST BANK	0	\$0	\$0	3	\$775,000	\$258,333	3	\$775,000	\$258,333
	CAPITAL ONE NATL ASSOC	0	\$0	\$0	3	\$760,000	\$253,333	12	\$7,794,200	\$649,517
	THE BRYN MAWR TRUST COMPANY	0	\$0	\$0	2	\$3,118,500	\$1,559,250	3	\$6,118,500	\$2,039,500
	NOA BANK (GA)	0	\$0	\$0	2	\$2,950,000	\$1,475,000	3	\$4,685,000	\$1,561,667
	UNIVEST BANK AND TRUST CO.	0	\$0	\$0	2	\$1,431,500	\$715,750	3	\$1,531,500	\$510,500
	SPRING BANK (NY)	0	\$0	\$0	1	\$2,030,000	\$2,030,000	1	\$2,030,000	\$2,030,000
	COMMONWEALTH BUS BANK (CA)	0	\$0	\$0	1	\$1,535,000	\$1,535,000	1	\$1,535,000	\$1,535,000
	ACCESS NATIONAL BANK (VA)	0	\$0	\$0	1	\$700,000	\$700,000	1	\$700,000	\$700,000
	CAPITALSPRING SBLC, LLC (NY)	0	\$0	\$0	1	\$680,000	\$680,000	2	\$1,020,000	\$510,000
	GROW AMERICA FUND INC	0	\$0	\$0	1	\$600,000	\$600,000	2	\$1,225,000	\$612,500
	COVENANT BANK (PA)	0	\$0	\$0	1	\$350,000	\$350,000	2	\$600,000	\$300,000
	BANK RHODE ISLAND	0	\$0	\$0	1	\$350,000	\$350,000	1	\$350,000	\$350,000
	BUCKS COUNTY BANK (PA)	0	\$0	\$0	1	\$272,000	\$272,000	1	\$272,000	\$272,000
	HOME LOAN INVEST BK FSB (RI)	0	\$0	\$0	1	\$180,000	\$180,000	1	\$180,000	\$180,000
	HABIB AMERICAN BANK	0	\$0	\$0	1	\$175,000	\$175,000	1	\$175,000	\$175,000
	CITY NATIONAL BANK	0	\$0	\$0	1	\$150,000	\$150,000	1	\$150,000	\$150,000
	FIRST CHOICE BANK	0	\$0	\$0	1	\$130,000	\$130,000	1	\$130,000	\$130,000
	SQUARE 1 BANK	0	\$0	\$0	0	\$0	\$0	5	\$5,570,100	\$1,114,020
	FIRST BANK FINANCIAL CENTRE (WI)	0	\$0	\$0	0	\$0	\$0	3	\$6,093,800	\$2,031,267
	CAPITAL BANK OF NEW JERSEY	0	\$0	\$0	0	\$0	\$0	3	\$2,275,000	\$758,333
	COLORADO NATIONAL BANK	0	\$0	\$0	0	\$0	\$0	1	\$4,600,000	\$4,600,000
	CRESTMARK BANK (MI)	0	\$0	\$0	0	\$0	\$0	1	\$3,075,000	\$3,075,000
	OPEN BANK (CA)	0	\$0	\$0	0	\$0	\$0	1	\$1,600,000	\$1,600,000
	RIDGESTONE BANK (WI)	0	\$0	\$0	0	\$0	\$0	1	\$675,000	\$675,000
	PROFICIO BANK (UT)	0	\$0	\$0	0	\$0	\$0	1	\$300,000	\$300,000
	EMPIRE STATE BANK	0	\$0	\$0	0	\$0	\$0	1	\$200,000	\$200,000
	ALTERRA BANK (KS)	0	\$0	\$0	0	\$0	\$0	1	\$198,000	\$198,000
	CATHAY BANK	0	\$0	\$0	0	\$0	\$0	1	\$150,000	\$150,000
	HOPEWELL VALLEY COMM BANK	0	\$0	\$0	0	\$0	\$0	1	\$25,000	\$25,000

<b>TOTAL 7(a)</b>	<b>742</b>	<b>\$319,969,000</b>	<b>\$431,225</b>	<b>682</b>	<b>\$298,227,944</b>	<b>\$437,284</b>	<b>1,634</b>	<b>\$754,496,344</b>	<b>\$461,748</b>
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**SBA New Jersey District Office**  
**FY 2016 - Oct 1, 2015 thru Mar 31, 2016 vs Oct 1, 2014 thru Mar 31, 2015**  
**Loan Volume Report**

**COMMUNITY ADVANTAGE**

	Lender Name	YTD Mar-2016			YTD Mar-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	12	\$1,380,000	\$115,000	14	\$1,786,000	\$127,571	33	\$4,347,000	\$131,727
2	UCEDC	5	\$750,000	\$150,000	3	\$500,000	\$166,667	5	\$860,000	\$172,000
3	EMPIRE ST. CERT. DEVEL CORP	2	\$217,000	\$108,500	1	\$148,000	\$148,000	3	\$398,000	\$132,667
4	COMM DEVEL TRANSPORTATION (DC)	1	\$250,000	\$250,000	0	\$0	\$0	0	\$0	\$0
	VALLEY ECONOMIC DEVEL CORP. (CA)	0	\$0	\$0	1	\$100,000	\$100,000	2	\$300,000	\$150,000

<b>TOTAL Community Advantage</b>	<b>20</b>	<b>\$2,597,000</b>	<b>\$129,850</b>	<b>19</b>	<b>\$2,534,000</b>	<b>\$133,368</b>	<b>43</b>	<b>\$5,905,000</b>	<b>\$137,326</b>
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**504 CERTIFIED DEVELOPMENT CORPORATION**

	Lender Name	YTD Mar-2016			YTD Mar-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	23	\$35,460,000	\$1,541,739	15	\$14,114,000	\$940,933	28	\$30,038,000	\$1,072,786
2	THE 504 COMPANY	13	\$21,846,000	\$1,680,462	14	\$12,315,000	\$879,643	27	\$27,505,000	\$1,018,704
3	UCEDC	1	\$514,000	\$514,000	1	\$930,000	\$930,000	2	\$1,241,000	\$620,500
4	GRANITE ST EDC (NH)	1	\$509,000	\$509,000	0	\$0	\$0	0	\$0	\$0
	ACROSS NATIONS PIONEERS, INC.	0	\$0	\$0	0	\$0	\$0	4	\$3,575,000	\$893,750

<b>TOTAL 504</b>	<b>38</b>	<b>\$58,329,000</b>	<b>\$1,534,973.68</b>	<b>30</b>	<b>\$27,359,000</b>	<b>\$911,966.67</b>	<b>61</b>	<b>\$62,359,000</b>	<b>\$1,022,278.69</b>
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<b>GRAND TOTAL 7(a) &amp; 504</b>	<b>800</b>	<b>\$380,895,000</b>	<b>\$476,119</b>	<b>731</b>	<b>\$328,120,944</b>	<b>\$448,866</b>	<b>1,738</b>	<b>\$822,760,344</b>	<b>\$473,395</b>
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**MICROLENDER LOAN VOLUME REPORT (DISBURSED)**

	Lender Name	YTD Mar-2016			YTD Mar-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	UCEDC	36	\$245,000	\$6,806	17	\$425,000	\$25,000	53	\$744,294	\$14,043
2	CBAC	18	\$266,399	\$14,800	20	\$538,116	\$26,906	68	\$1,655,298	\$24,343
3	RBAC	10	\$240,000	\$24,000	16	\$492,000	\$30,750	28	\$843,567	\$30,127
4	ACCION USA, INC (online)	8	\$86,856	\$10,857	0	\$0	\$0	1	\$10,048	\$10,048
5	FINANTA	2	\$23,600	\$0	16	\$52,500	\$3,281	17	\$53,700	\$3,159
6	THE ENTERPRISE CTR CAP CORP (PA)	1	\$50,000	\$0	0	\$0	\$0	1	\$50,000	\$50,000
7	BUS CTR FOR NEW AMERICANS (NYC)	1	\$2,000	\$0	2	\$6,000	\$0	3	\$7,000	\$2,333
	RENAISSANCE EDC (NYC)	0	\$0	\$0	1	\$35,000	\$0	1	\$35,000	\$35,000
	BOC CAPITAL CORP c/o GREATER NEWARK ENTERPRISES CORP	0	\$0	\$0	0	\$0	\$0	1	\$5,000	\$5,000

<b>MICROLOAN GRAND TOTAL</b>	<b>76</b>	<b>\$913,855</b>	<b>\$12,024</b>	<b>72</b>	<b>\$1,548,616</b>	<b>\$21,509</b>	<b>173</b>	<b>\$3,403,907</b>	<b>\$19,676</b>
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**SBA New Jersey District Office**  
**FY 2016 - Oct 1, 2015 thru Mar 31, 2016 vs Oct 1, 2014 thru Mar 31, 2015**  
**Loan Volume Report**

**THIRD PARTY LOAN REPORT (DISBURSED) - Results are preliminary**

	Lender Name	YTD Mar-2016			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	STERLING NATIONAL BANK (NY)	3	\$6,049,260	\$2,016,420	2	\$1,035,000	\$517,500
2	PNC	3	\$975,810	\$325,270	1	\$519,000	\$519,000
3	BANK OF AMERICA	2	\$22,733,890	\$11,366,945	7	\$18,838,973	\$2,691,282
4	TD BANK	2	\$4,502,900	\$2,251,450	2	\$1,500,000	\$750,000
5	JPMORGAN CHASE	2	\$4,367,500	\$2,183,750	4	\$6,699,500	\$1,674,875
6	CITIBANK, N.A.	2	\$4,288,460	\$2,144,230	1	\$3,812,404	\$3,812,404
7	WELLS FARGO BANK NATL ASSOC	2	\$3,468,500	\$1,734,250	1	\$1,250,000	\$1,250,000
8	FULTON BANK OF NEW JERSEY	2	\$2,782,200	\$1,391,100	2	\$177,500	\$88,750
9	REGAL BANK	2	\$1,232,500	\$616,250	0	\$0	\$0
10	INVESTORS BANK	1	\$8,900,000	\$8,900,000	1	\$3,978,334	\$3,978,334
11	CROWN BANK	1	\$6,200,000	\$6,200,000	3	\$3,423,118	\$1,141,039
12	MORGAN STANLEY	1	\$3,014,260	\$3,014,260	0	\$0	\$0
13	GREATER HUDSON NATL BANK	1	\$1,862,930	\$1,862,930	2	\$2,636,850	\$1,318,425
14	UBS	1	\$1,590,000	\$1,590,000	0	\$0	\$0
15	VALLEY NATIONAL BANK	1	\$1,475,000	\$1,475,000	1	\$550,000	\$550,000
16	BCB COMMUNITY BANK	1	\$1,125,000	\$1,125,000	0	\$0	\$0
17	BCB COMMUNITY BANK	1	\$1,125,000	\$1,125,000	0	\$0	\$0
18	M&T	1	\$1,110,000	\$1,110,000	0	\$0	\$0
19	SHORE COMMUNITY BANK	1	\$550,000	\$550,000	0	\$0	\$0
20	HIGHLANDS STATE BANK	1	\$497,500	\$497,500	0	\$0	\$0
21	TWO RIVER COMMUNITY BANK	1	\$483,132	\$483,132	3	\$3,528,577	\$1,176,192
22	MERIDIAN BANK (AZ)	1	\$461,499	\$461,499	0	\$0	\$0
	THE PROVIDENT BANK	0	\$0	\$0	3	\$3,860,727	\$1,286,909
	RADIUS BANK (NJ)	0	\$0	\$0	3	\$2,822,151	\$940,717
	CAPITAL ONE NATL ASSOC	0	\$0	\$0	2	\$2,485,000	\$1,242,500
	MAGYAR BANK	0	\$0	\$0	2	\$1,813,000	\$906,500
	AMBOY BANK	0	\$0	\$0	1	\$5,475,000	\$5,475,000
	GENESEE REGIONAL BANK (NY)	0	\$0	\$0	1	\$2,832,500	\$2,832,500
	FINANCIAL RESOURCES FCU	0	\$0	\$0	1	\$2,500,000	\$2,500,000
	SUSQUEHANNA BANK	0	\$0	\$0	1	\$1,682,500	\$1,682,500
	WEBSTER BANK (CT)	0	\$0	\$0	1	\$1,162,500	\$1,162,500
	HARMONY BANK	0	\$0	\$0	1	\$1,118,500	\$1,118,500
	HSBC BK USA NATL ASSOC	0	\$0	\$0	1	\$875,000	\$875,000
	ATLANTIC STEWARDSHIP BANK	0	\$0	\$0	1	\$747,015	\$747,015
	PROVIDENT FIN SVCS (PA)	0	\$0	\$0	1	\$746,247	\$746,247
	HADDON SAVINGS BANK	0	\$0	\$0	1	\$623,000	\$623,000
	FREEDOM BANK (IN)	0	\$0	\$0	1	\$509,000	\$509,000
	AFFINITY FCU	0	\$0	\$0	1	\$508,500	\$508,500
	REPUBLIC BANK (PA)	0	\$0	\$0	1	\$437,500	\$437,500
	OCEAN CITY HOME BANK	0	\$0	\$0	1	\$373,500	\$373,500
	1st COLONIAL COMMUNITY BANK	0	\$0	\$0	1	\$240,000	\$240,000

<b>THIRD PARTY GRAND TOTAL</b>	<b>33</b>	<b>\$78,795,341</b>	<b>\$2,387,737.6</b>	<b>56</b>	<b>\$79,296,146</b>	<b>\$1,416,002.6</b>
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**(Preliminary Results Since Based on Disbursement)**

Rank	Lender Name	YTD Mar-2016		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
	HSBC	1	\$4,500,000	\$4,500,000

<b>EXPORT GRAND TOTAL</b>	<b>1</b>	<b>\$4,500,000</b>	<b>\$4,500,000</b>
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