

SBA New Jersey District Office
FY 2016 - Oct 1, 2015 thru Sep 30, 2016 vs Oct 1, 2014 thru Sep 30, 2015
Loan Volume Report

7a LOANS FOR THE WHOLE STATE

	LENDER	YTD Sep-2016			YTD Sept-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	TD BANK	226	\$41,332,600	\$182,888	242	\$36,288,800	\$149,954	242	\$36,363,800	\$150,264
2	WELLS FARGO BANK NATL ASSOC	211	\$30,151,700	\$142,899	195	\$28,916,100	\$148,288	195	\$29,025,400	\$148,848
3	JPMORGAN CHASE	109	\$17,707,000	\$162,450	142	\$24,186,200	\$170,325	142	\$24,261,200	\$170,854
4	M&T	106	\$16,720,900	\$157,744	66	\$12,860,500	\$194,856	66	\$13,135,500	\$199,023
5	SANTANDER BANK	70	\$9,818,600	\$140,266	72	\$11,058,600	\$153,592	72	\$11,058,900	\$153,596
6	STURDY SAVINGS BANK	46	\$20,767,400	\$451,465	39	\$15,650,100	\$401,285	39	\$15,650,100	\$401,285
7	REPUBLIC BANK (PA)	43	\$44,972,500	\$1,045,872	40	\$37,302,700	\$932,568	40	\$37,595,000	\$939,875
8	NEWBANK	41	\$31,792,000	\$775,415	34	\$36,340,000	\$1,068,824	34	\$36,340,000	\$1,068,824
9	PNC	40	\$9,243,600	\$231,090	35	\$7,791,100	\$222,603	35	\$7,791,100	\$222,603
10	UNITY BANK	37	\$31,389,100	\$848,354	37	\$41,692,400	\$1,126,822	37	\$41,769,400	\$1,128,903
11	NEW MILLENNIUM BANK	35	\$22,440,500	\$641,157	24	\$12,615,000	\$525,625	24	\$12,615,000	\$525,625
12	CELTIC BANK CORPORATION (UT)	35	\$8,765,900	\$250,454	45	\$19,353,000	\$430,067	45	\$19,393,000	\$430,956
13	FINANCIAL RESOURCES FCU	30	\$16,666,500	\$555,550	15	\$5,576,300	\$371,753	15	\$5,576,300	\$371,753
14	CITIZENS BANK OF PENNSYLVANIA	28	\$6,412,300	\$229,011	18	\$4,373,300	\$242,961	18	\$4,373,300	\$242,961
15	NEWTEK SMALL BUS. FINANCE INC.	26	\$19,320,500	\$743,096	24	\$11,554,300	\$481,429	24	\$11,569,300	\$482,054
16	STEARNS BK NATL ASSOC (MN)	24	\$4,562,700	\$190,113	7	\$4,135,200	\$590,743	7	\$4,540,200	\$648,600
17	THE PROVIDENT BANK	22	\$14,188,000	\$644,909	22	\$15,787,500	\$717,614	22	\$15,787,500	\$717,614
18	FIRST COMMERCE BANK	21	\$7,871,000	\$374,810	25	\$5,179,500	\$207,180	25	\$5,179,500	\$207,180
19	1ST CONSTITUTION BANK	20	\$13,955,000	\$697,750	12	\$7,505,000	\$625,417	12	\$7,505,000	\$625,417
20	GRAND BANK, N.A.	19	\$13,660,000	\$718,947	20	\$19,294,500	\$964,725	20	\$19,746,000	\$987,300
21	FIRST HOME BANK (FL)	18	\$3,729,000	\$207,167	3	\$635,000	\$211,667	3	\$635,000	\$211,667
22	LIVE OAK BANKING COMPANY (NC)	16	\$21,120,000	\$1,320,000	14	\$17,705,000	\$1,264,643	14	\$18,505,000	\$1,321,786
23	LAKELAND BANK	16	\$11,525,000	\$720,313	14	\$11,175,000	\$798,214	0	\$0	\$0
24	KEARNY FEDERAL SAVINGS BANK	16	\$8,142,200	\$508,888	11	\$3,570,000	\$324,545	11	\$3,570,000	\$324,545
25	TWO RIVER COMMUNITY BANK	14	\$12,281,600	\$877,257	10	\$8,072,900	\$807,290	10	\$8,342,900	\$834,290
26	BANK OF HOPE (CA)	13	\$10,336,000	\$795,077	17	\$7,852,500	\$461,912	0	\$0	\$0
27	BERKSHIRE BANK (PA)	13	\$9,233,500	\$710,269	11	\$15,565,000	\$1,415,000	0	\$0	\$0
28	FULTON BANK OF NEW JERSEY	13	\$7,573,000	\$582,538	28	\$12,749,600	\$455,343	28	\$12,789,600	\$456,771
29	COLUMBIA BANK	13	\$1,744,000	\$134,154	39	\$10,150,900	\$260,279	39	\$10,250,900	\$262,844
30	PEAPACK-GLADSTONE BANK	12	\$5,555,000	\$462,917	1	\$325,000	\$325,000	1	\$325,000	\$325,000
31	MAGYAR BANK	11	\$7,143,000	\$649,364	17	\$7,014,800	\$412,635	17	\$7,066,800	\$415,694
32	EAST WEST BANK	11	\$3,595,000	\$326,818	6	\$6,150,000	\$1,025,000	6	\$6,150,000	\$1,025,000
33	INDEPENDENCE BANK (RI)	11	\$1,450,000	\$131,818	2	\$300,000	\$150,000	2	\$300,000	\$150,000
34	INDUS AMERICAN BANK	10	\$8,446,000	\$844,600	11	\$15,422,800	\$1,402,073	11	\$15,450,944	\$1,404,631
35	CENTRIC BANK	10	\$5,379,800	\$537,980	4	\$3,222,000	\$805,500	4	\$3,222,000	\$805,500
36	REGAL BANK	10	\$4,812,200	\$481,220	11	\$7,608,000	\$691,636	0	\$0	\$0
37	NOAH BANK	10	\$4,809,000	\$480,900	20	\$9,558,000	\$477,900	20	\$9,708,000	\$485,400
38	1ST COLONIAL COMMUNITY BANK	10	\$3,125,000	\$312,500	16	\$7,358,000	\$459,875	16	\$7,583,000	\$473,938
39	UTAH COMMUNITY BANK	9	\$12,753,500	\$1,417,056	3	\$4,160,000	\$1,386,667	3	\$4,160,000	\$1,386,667
40	RADIUS BANK (MA)	9	\$6,663,300	\$740,367	8	\$3,755,000	\$469,375	8	\$3,755,000	\$469,375
41	BCB COMMUNITY BANK	9	\$6,100,000	\$677,778	23	\$26,030,000	\$1,131,739	23	\$26,030,000	\$1,131,739
42	CUSTOMERS BANK (PA)	9	\$5,616,000	\$624,000	9	\$5,985,500	\$665,056	9	\$6,340,500	\$704,500
43	WOORI AMERICA BANK (PA)	8	\$4,070,000	\$508,750	13	\$10,824,000	\$832,615	13	\$10,824,000	\$832,615
44	SPIRIT OF TEXAS BANK, SSB	8	\$2,349,500	\$293,688	5	\$2,104,700	\$420,940	5	\$2,104,700	\$420,940
45	CAPITAL ONE NATL ASSOC	7	\$5,053,700	\$721,957	12	\$7,794,200	\$649,517	12	\$7,794,200	\$649,517
46	KEYBANK NATIONAL ASSOCIATION	6	\$9,343,000	\$1,557,167	3	\$1,903,000	\$634,333	3	\$1,903,000	\$634,333
47	THE BANCORP BANK (DE)	6	\$9,153,900	\$1,525,650	3	\$1,573,000	\$524,333	3	\$1,573,000	\$524,333
48	HSBC BK USA NATL ASSOC	6	\$8,775,000	\$1,462,500	7	\$5,400,000	\$771,429	7	\$5,650,000	\$807,143
49	PACIFIC WESTERN BANK (CA)	6	\$7,682,400	\$1,280,400	8	\$7,703,100	\$962,888	3	\$2,133,000	\$711,000
50	YADKIN BANK (NC)	6	\$7,013,200	\$1,168,867	4	\$7,472,200	\$1,868,050	4	\$7,621,800	\$1,905,450
51	FREEDOM SM BUS. LENDING BID (DE)	5	\$8,155,000	\$1,631,000	0	\$0	\$0	0	\$0	\$0
52	BENEFICIAL BANK (PA)	5	\$4,884,300	\$976,860	5	\$1,632,400	\$326,480	0	\$0	\$0
53	CITIBANK, N.A.	5	\$2,852,000	\$570,400	10	\$5,019,000	\$501,900	10	\$5,019,000	\$501,900
54	BANK OF AMERICA NATL ASSOC	5	\$2,419,700	\$483,940	3	\$225,000	\$75,000	3	\$225,000	\$75,000
55	NORTHFIELD BANK (NY)	5	\$1,515,000	\$303,000	1	\$25,000	\$25,000	0	\$0	\$0
56	CROWN BANK	4	\$6,900,000	\$1,725,000	10	\$11,915,000	\$1,191,500	10	\$11,915,000	\$1,191,500
57	HYPERION BANK	4	\$4,241,000	\$1,060,250	0	\$0	\$0	0	\$0	\$0
58	FIRSTTRUST SAVINGS BANK	4	\$3,555,000	\$888,750	6	\$6,943,500	\$1,157,250	6	\$6,943,500	\$1,157,250
59	EAST RIVER BANK	4	\$2,905,000	\$726,250	1	\$450,000	\$450,000	1	\$450,000	\$450,000
60	SHINHAN BANK AMERICA (NYC)	4	\$1,919,000	\$479,750	1	\$700,000	\$700,000	1	\$700,000	\$700,000
61	NOA BANK (GA)	4	\$1,550,000	\$387,500	3	\$4,685,000	\$1,561,667	3	\$4,685,000	\$1,561,667
62	PACIFIC CITY BANK (CA)	4	\$1,430,000	\$357,500	5	\$4,212,000	\$842,400	5	\$4,212,000	\$842,400
63	THE BRIDGEHAMPTON NATL BAN (NY)	3	\$3,422,500	\$1,140,833	0	\$0	\$0	0	\$0	\$0
64	THE MINT NATIONAL BANK (TX)	3	\$2,375,000	\$791,667	11	\$10,813,500	\$983,045	11	\$10,813,500	\$983,045
65	FIRST FINANCIAL BANK (AR)	3	\$1,860,000	\$620,000	1	\$250,000	\$250,000	1	\$250,000	\$250,000
66	BANKUNITED, NAT ASSOC (FL)	2	\$3,775,000	\$1,887,500	0	\$0	\$0	0	\$0	\$0
67	TIOGA-FRANKLIN SAVINGS BANK (PA)	2	\$3,700,000	\$1,850,000	0	\$0	\$0	0	\$0	\$0
68	EVOLVE BANK & TRUST (AR)	2	\$2,545,000	\$1,272,500	0	\$0	\$0	0	\$0	\$0
69	METRO CITY BANK (GA)	2	\$2,332,500	\$1,166,250	0	\$0	\$0	0	\$0	\$0

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70	WEST TOWN BANK & TRUST (IL)	2	\$2,218,800	\$1,109,400	2	\$470,000	\$235,000	2	\$470,000	\$235,000
71	NORTHEAST BANK (ME)	2	\$1,730,000	\$865,000	4	\$2,876,000	\$719,000	4	\$2,876,000	\$719,000
72	UNITED BANK OF PHILADELPHIA	2	\$1,541,000	\$770,500	0	\$0	\$0	0	\$0	\$0
73	CROSS RIVER BANK	2	\$1,356,500	\$678,250	6	\$8,440,000	\$1,406,667	6	\$8,440,000	\$1,406,667
74	WEBSTER BANK NATL ASSOC (CT)	2	\$1,285,000	\$642,500	0	\$0	\$0	0	\$0	\$0
75	EMPIRE STATE BANK	2	\$1,025,000	\$512,500	1	\$200,000	\$200,000	1	\$200,000	\$200,000
76	PARAGON BANK	2	\$841,300	\$420,650	0	\$0	\$0	0	\$0	\$0
77	LCA BANK CORPORATION (UT)	2	\$800,000	\$400,000	3	\$1,080,000	\$360,000	3	\$1,090,000	\$363,333
78	PACIFIC PREMIER BANK (CA)	2	\$770,000	\$385,000	1	\$323,000	\$323,000	1	\$323,000	\$323,000
79	OCEANFIRST BANK	2	\$734,000	\$367,000	21	\$5,155,000	\$245,476	16	\$4,350,000	\$271,875
80	STERLING NATIONAL BANK (NY)	2	\$450,000	\$225,000	1	\$125,000	\$125,000	1	\$125,000	\$125,000
81	NBT BANK (NY)	2	\$280,000	\$140,000	0	\$0	\$0	0	\$0	\$0
82	OCEAN CITY HOME BANK	2	\$120,000	\$60,000	3	\$150,000	\$50,000	3	\$150,000	\$50,000
83	SAVOY BANK (NY)	1	\$5,000,000	\$5,000,000	8	\$19,553,700	\$2,444,213	8	\$19,553,700	\$2,444,213
84	HADDON SAVINGS BANK	1	\$3,800,000	\$3,800,000	0	\$0	\$0	0	\$0	\$0
85	CAPITAL BANK OF NEW JERSEY	1	\$2,360,000	\$2,360,000	3	\$2,275,000	\$758,333	3	\$2,275,000	\$758,333
86	SPRING BANK (NY)	1	\$2,285,000	\$2,285,000	1	\$1,650,000	\$1,650,000	1	\$2,030,000	\$2,030,000
87	FLUSHING BANK	1	\$2,265,000	\$2,265,000	5	\$7,951,500	\$1,590,300	5	\$7,951,500	\$1,590,300
88	CTBC BANK CORP (CA)	1	\$2,000,000	\$2,000,000	3	\$6,975,000	\$2,325,000	3	\$6,975,000	\$2,325,000
89	FIVE STAR BANK (CA)	1	\$1,680,000	\$1,680,000	0	\$0	\$0	0	\$0	\$0
90	BANKWELL BANK (CT)	1	\$1,500,000	\$1,500,000	0	\$0	\$0	0	\$0	\$0
91	COMMUNITY FSB (NY)	1	\$1,355,000	\$1,355,000	0	\$0	\$0	0	\$0	\$0
92	BANK OF BIRMINGHAM (MI)	1	\$1,240,000	\$1,240,000	0	\$0	\$0	0	\$0	\$0
93	UNITED COMMUNITY BANK (GA)	1	\$854,000	\$854,000	0	\$0	\$0	0	\$0	\$0
94	DELAWARE CNTY BK & TR CO (OH)	1	\$814,500	\$814,500	0	\$0	\$0	0	\$0	\$0
95	THE BRYN MAWR TRUST COMPANY	1	\$745,000	\$745,000	3	\$5,697,500	\$1,899,167	3	\$6,118,500	\$2,039,500
96	SUNNYSIDE FED. SAV. & LOAN (NY)	1	\$730,000	\$730,000	1	\$1,000,000	\$1,000,000	1	\$1,000,000	\$1,000,000
97	GULF COAST BK & TR CO	1	\$730,000	\$730,000	0	\$0	\$0	0	\$0	\$0
98	AUDOBON SAVINGS BANK	1	\$715,000	\$715,000	0	\$0	\$0	0	\$0	\$0
99	EMBASSY NATIONAL BANK (GA)	1	\$660,000	\$660,000	0	\$0	\$0	0	\$0	\$0
100	READYCAP LENDING, LLC (CA)	1	\$457,000	\$457,000	1	\$290,000	\$290,000	1	\$290,000	\$290,000
101	UNITED MIDWEST SAVINGS BANK (OH)	1	\$398,500	\$398,500	0	\$0	\$0	0	\$0	\$0
102	UNIVEST BANK AND TRUST CO.	1	\$350,000	\$350,000	3	\$1,531,500	\$510,500	3	\$1,531,500	\$510,500
103	ALMA BANK (NY)	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
104	NEW YORK BUS. DEVEL CORP	1	\$350,000	\$350,000	0	\$0	\$0	0	\$0	\$0
105	CBC NATIONAL BANK (FL)	1	\$315,500	\$315,500	2	\$2,031,300	\$1,015,650	2	\$2,031,300	\$1,015,650
106	COMPASS BANK (AL)	1	\$309,000	\$309,000	0	\$0	\$0	0	\$0	\$0
107	STATE BANK AND TRUST (GA)	1	\$258,000	\$258,000	0	\$0	\$0	0	\$0	\$0
108	PARKE BANK	1	\$230,000	\$230,000	0	\$0	\$0	11	\$15,565,000	\$1,415,000
109	TITAN BANK (TX)	1	\$162,000	\$162,000	0	\$0	\$0	0	\$0	\$0
110	CATHAY BANK	1	\$150,000	\$150,000	1	\$150,000	\$150,000	1	\$150,000	\$150,000
111	AFFINITY FCU	1	\$150,000	\$150,000	0	\$0	\$0	0	\$0	\$0
112	CENTRAL BK OF WARRENSBURG (MO)	1	\$150,000	\$150,000	0	\$0	\$0	0	\$0	\$0
113	AMERICAN HERITAGE FCU (PA)	1	\$135,000	\$135,000	0	\$0	\$0	0	\$0	\$0
114	CRESTMARK BANK (MI)	1	\$92,500	\$92,500	1	\$3,000,000	\$3,000,000	1	\$3,075,000	\$3,075,000
115	MANASQUAN BANK	1	\$75,000	\$75,000	1	\$25,000	\$25,000	1	\$25,000	\$25,000
116	WILMINGTON SAVINGS FUND SOCIET	1	\$50,000	\$50,000	2	\$1,137,700	\$568,850	2	\$1,137,700	\$568,850
117	BROOKLYN COOPERATIVE FCU	1	\$35,000	\$35,000	0	\$0	\$0	0	\$0	\$0

TOTAL 7(a)	1,636	\$704,549,200	\$430,654	1,634	\$749,180,200	\$458,495	1,629	\$753,691,344	\$462,671
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COMMUNITY ADVANTAGE

	Lender Name	YTD Sep-2016			YTD Sept-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	25	\$3,115,000	\$124,600	33	\$4,347,000	\$131,727	33	\$4,347,000	\$131,727
2	UCEDC	9	\$1,371,500	\$152,389	5	\$860,000	\$172,000	5	\$860,000	\$172,000
3	EMPIRE ST. CERT. DEVEL CORP	6	\$779,800	\$129,967	3	\$398,000	\$132,667	3	\$398,000	\$132,667
4	VALLEY ECONOMIC DEVEL CORP. (CA)	3	\$420,000	\$140,000	2	\$300,000	\$150,000	2	\$300,000	\$150,000
5	COMM DEVEL TRANSPORTATION (DC)	2	\$500,000	\$250,000	0	\$0	\$0	0	\$0	\$0

TOTAL Community Advantage	45	\$6,186,300	\$137,473	43	\$5,905,000	\$137,326	43	\$5,905,000	\$137,326
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504 CERTIFIED DEVELOPMENT CORPORATION

	Lender Name	YTD Sep-2016			YTD Sept-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF SBA DEBENTURE LOANS	AVERAGE LOAN SIZE
1	REGIONAL BUS. ASSISTANCE CORP	43	\$56,417,000	\$1,312,023	28	\$30,020,000	\$1,072,143	28	\$30,038,000	\$1,072,786
2	THE 504 COMPANY	23	\$33,255,000	\$1,445,870	27	\$27,505,000	\$1,018,704	27	\$27,505,000	\$1,018,704
3	ACROSS NATIONS PIONEERS, INC.	4	\$3,217,000	\$804,250	4	\$3,575,000	\$893,750	4	\$3,575,000	\$893,750
4	UCEDC	2	\$717,000	\$358,500	2	\$1,241,000	\$620,500	2	\$1,241,000	\$620,500
5	GRANITE ST EDC (NH)	1	\$509,000	\$509,000	0	\$0	\$0	0	\$0	\$0

TOTAL 504	73	\$94,115,000	\$1,289,246.58	61	\$62,341,000	\$1,021,983.61	61	\$62,359,000	\$1,022,278.69
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GRAND TOTAL 7(a) & 504	1,754	\$804,850,500	\$458,866	1,738	\$817,426,200	\$470,326	1,733	\$821,955,344	\$474,296
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MICROLENDER LOAN VOLUME REPORT (DISBURSED)

	Lender Name	YTD Sep-2016			YTD Sept-2015			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	UCEDC	77	\$633,000	\$8,221	53	\$744,294	\$14,043	53	\$744,294	\$14,043
2	CBAC	62	\$1,186,759	\$19,141	68	\$1,655,298	\$24,343	68	\$1,655,298	\$24,343
3	RBAC	16	\$412,500	\$25,781	28	\$843,567	\$30,127	28	\$843,567	\$30,127
4	ACCION USA, INC (online)	13	\$166,021	\$12,771	1	\$10,048	\$10,048	1	\$10,048	\$10,048
5	FINANTA	2	\$23,600	\$11,800	17	\$53,700	\$3,159	17	\$53,700	\$3,159
6	THE ENTERPRISE CTR CAP CORP (PA)	3	\$150,000	\$50,000	1	\$50,000	\$50,000	1	\$50,000	\$50,000
7	FIRST STATE COMM LOAN FUND	1	\$11,800	\$11,800	0	\$0	\$0	0	\$0	\$0
8	BUS CTR FOR NEW AMERICANS (NYC)	1	\$2,000	\$2,000	3	\$7,000	\$2,333	3	\$7,000	\$2,333
	RENNAISSANCE EDC (NYC)	0	\$0	\$0	1	\$35,000	\$35,000	1	\$35,000	\$35,000
	BOC CAPITAL CORP c/o GREATER NEWARK ENTERPRISES CORP	0	\$0	\$0	1	\$5,000	\$5,000	1	\$5,000	\$5,000

MICROLOAN GRAND TOTAL	175	\$2,585,680	\$14,775	173	\$3,403,907	\$19,676	173	\$3,403,907	\$19,676
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THIRD PARTY LOAN REPORT (DISBURSED) - Results are preliminary

	Lender Name	YTD Sep-2016			FY 2015 Total		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE	# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	JPMORGAN CHASE	6	\$7,173,653	\$1,195,609	4	\$6,699,500	\$1,674,875
2	TD BANK	4	\$7,021,650	\$1,755,413	2	\$1,500,000	\$750,000
3	CITIBANK, N.A.	4	\$6,659,960	\$1,664,990	1	\$3,812,404	\$3,812,404
4	PNC	4	\$2,875,810	\$718,953	1	\$519,000	\$519,000
5	BANK OF AMERICA	3	\$24,476,390	\$8,158,797	7	\$18,838,973	\$2,691,282
6	STERLING NATIONAL BANK (NY)	3	\$6,049,260	\$2,016,420	2	\$1,035,000	\$517,500
7	WELLS FARGO BANK NATL ASSOC	3	\$4,493,500	\$1,497,833	1	\$1,250,000	\$1,250,000
8	BANK OF HOPE (CA)	2	\$4,325,000	\$2,162,500	0	\$0	\$0
9	FULTON BANK OF NEW JERSEY	2	\$3,135,845	\$1,567,923	2	\$177,500	\$88,750
10	LIBERTY BELL BANK	2	\$1,821,005	\$910,503	0	\$0	\$0
11	M&T	2	\$1,615,000	\$807,500	1	\$350,605	\$350,605
12	REGAL BANK	2	\$1,232,500	\$616,250	0	\$0	\$0
13	THE PROVIDENT BANK	2	\$1,047,144	\$523,572	3	\$3,860,727	\$1,286,909
14	FIRST HOPE BANK	2	\$535,000	\$267,500	0	\$0	\$0
15	INVESTORS BANK	1	\$8,900,000	\$8,900,000	1	\$3,978,334	\$3,978,334
16	CROWN BANK	1	\$6,200,000	\$6,200,000	3	\$3,423,118	\$1,141,039
17	WSFS FINANCIAL CORP (DE)	1	\$6,132,551	\$6,132,551	0	\$0	\$0
18	THE BANCORP BANK	1	\$4,725,000	\$4,725,000	1	\$0	\$0
19	MORGAN STANLEY	1	\$3,014,260	\$3,014,260	0	\$0	\$0
20	CITIZENS BANK OF PENNSYLVANIA	1	\$2,775,000	\$2,775,000	0	\$0	\$0
21	BUSINESS LOAN CENTER, LLC (SC)	1	\$2,446,000	\$2,446,000	0	\$0	\$0
22	NORTHEAST BANK (ME)	1	\$2,259,500	\$2,259,500	0	\$0	\$0
23	GREATER HUDSON NATL BANK	1	\$1,862,930	\$1,862,930	2	\$2,636,850	\$1,318,425
24	UBS	1	\$1,590,000	\$1,590,000	0	\$0	\$0
25	PARKE BANK	1	\$1,499,258	\$1,499,258	0	\$0	\$0
26	VALLEY NATIONAL BANK	1	\$1,475,000	\$1,475,000	1	\$550,000	\$550,000
27	BB&T	1	\$1,125,000	\$1,125,000	0	\$0	\$0
28	FIRST TRADE UNION BANK (MA)	1	\$765,037	\$765,037	3	\$2,822,151	\$940,717
29	RADIUS BANK (MA)	1	\$765,037	\$765,037	3	\$2,822,151	\$940,717
30	1ST CONSTITUTION BANK	1	\$575,000	\$575,000	0	\$0	\$0
31	BRANCH BANKING & TRUST CO (1	\$550,000	\$550,000	0	\$0	\$0
32	SHORE COMMUNITY BANK	1	\$550,000	\$550,000	0	\$0	\$0
33	HIGHLANDS STATE BANK	1	\$497,500	\$497,500	0	\$0	\$0
34	TWO RIVER COMMUNITY BANK	1	\$483,132	\$483,132	3	\$3,528,577	\$1,176,192
35	MERIDIAN BANK (AZ)	1	\$461,499	\$461,499	0	\$0	\$0
36	CENTRIC BANK (PA)	1	\$427,800	\$427,800	0	\$0	\$0
37	UNIVEST (PA)	1	\$365,431	\$365,431	0	\$0	\$0
38	FINANCIAL RESOURCES FCU	1	\$275,000	\$275,000	1	\$2,500,000	\$2,500,000
39	AMERICAN HERITAGE FCU (PA)	1	\$239,108	\$239,108	0	\$0	\$0
40	CUSTOMERS BANK (PA)	1	\$182,000	\$182,000	0	\$0	\$0

THIRD PARTY GRAND TOTAL	67	\$122,602,760	\$1,829,891.9	60	\$80,786,402	\$1,346,440.0
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SBA EXPORT LOANS REPORT (DISBURSED) - Results are preliminary
(Preliminary Results - Based on Disbursement)

Rank	Lender Name	YTD Sep-2016		
		# OF LOANS	TOTAL \$ AMT OF LOANS	AVERAGE LOAN SIZE
1	HSBC	2	\$6,000,000	\$3,000,000
2	Newtek	2	\$4,445,000	\$2,222,500
	Citibank	1	\$2,500,000	\$2,500,000
3	Fulton	1	\$1,000,000	\$1,000,000

EXPORT GRAND TOTAL	6	\$13,945,000	\$2,324,167
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