

# ***FY 2015 SBA Activity at a Glance***

## ***St. Louis District Office***

*Top\* Lenders by Category as of September 30, 2015*

*\*Top lenders selected by number of approved loans then ranked by loan dollars*

### **SBA's Top 7(a) Lender (with 25 or more loans)**

Midwest Regional Bank	\$25,485,900
Pulaski Bank	24,258,500
The Bank of Missouri	12,169,600
U.S. Bank	11,193,200
Commerce Bank	2,484,500

### **SBA's Top 504 Lender (with \$3 million in approved loans)**

St. Charles EDC	\$11,950,000
Business Finance Corporation	11,810,000
Enterprise Development Corp.	3,703,000
Small Business Growth Corp (IL)	3,665,000

### **SBA's Top 504 Third Party Lender (with 3 or more loans)**

Pulaski Bank	\$4,240,000
Jefferson Bank & Trust Company	1,938,000
First Bank	1,068,000

### **SBA Top Lender – Small Business Start-Ups**

Midwest Regional Bank	\$10,838,900
Pulaski Bank	10,715,300
The Bank of Missouri	3,276,800
U.S. Bank	1,943,700
Hawthorne Bank	1,505,300

### **SBA Top Lender – Revolving Lines of Credit**

U.S. Bank	\$2,421,700
The Bank of Missouri	2,744,200
Hawthorn Bank	1,804,000
Commerce Bank	733,000
Farmers & Merchants-St. Clair	495,000
UMB Bank	395,000
The Callaway Bank	385,000
PNC Bank	360,000

### **SBA Top Lender – Women-Owned**

Midwest Regional Bank	\$3,910,200
Pulaski Bank	2,436,000
The Bank of Missouri	1,278,100
U.S. Bank	917,700
Commerce Bank	614,000
Farmers & Merchants-St. Clair	561,600
The Callaway Bank	490,000

### **SBA Top Lender – Minority-Owned**

The Bank of Missouri	\$2,172,000
U.S. Bank	512,500
The Callaway Bank	374,800
Enterprise Bank & Trust	325,000
Sterns Bank	253,000
Bank of America	225,000

### **SBA Top Lender – Veteran-Owned**

Midwest Regional Bank	\$3,786,400
Regions Bank	2,837,500
The Bank of Missouri	1,793,200
Pulaski Bank	600,200
U.S. Bank	409,300

### **SBA Top Lender - Exporting**

Midwest Regional Bank	\$5,519,900
Cass Bank	1,500,000
PNC Bank	1,280,000
Biz Capital	960,000
Commerce Bank	335,000
The Bank of Missouri	90,000

### **Year to Year Loan Comparison**

FY 2015 – 600 loans for \$225,180,100  
 FY 2014 – 550 loans for \$227,789,500  
 FY 2013 – 474 loans for \$211,358,800