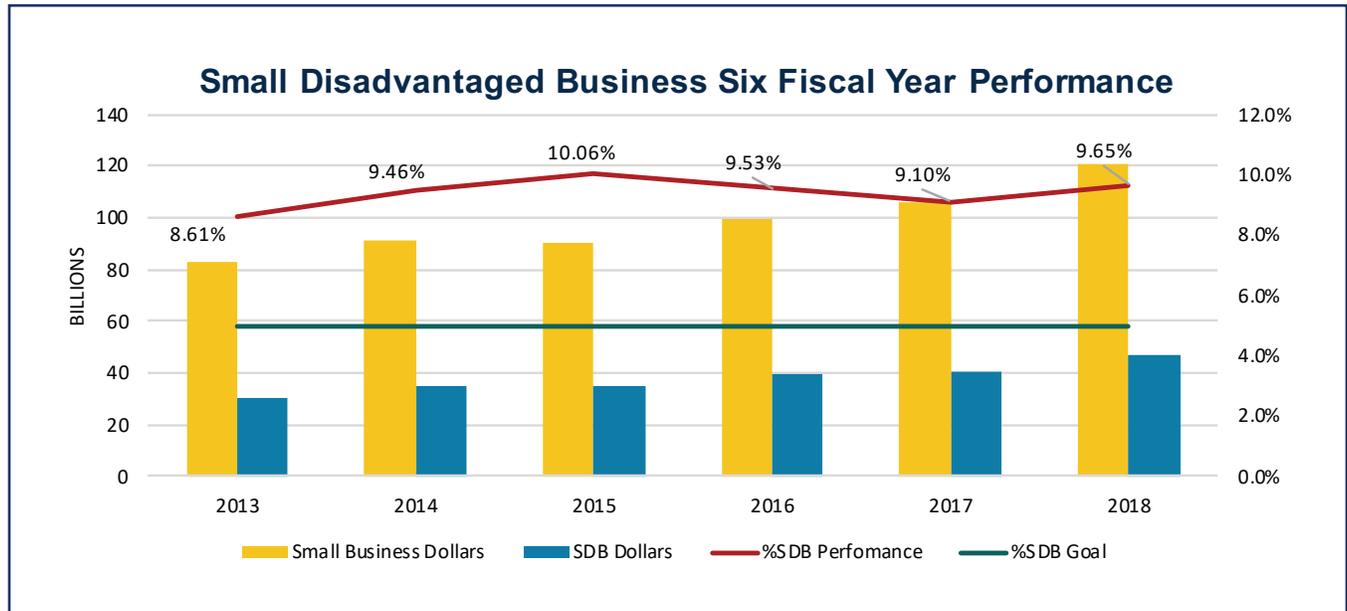


# Small Disadvantaged Business Federal FY 2018 Prime Contracting

Small business is expanding and contributing to the economy at a record-breaking level. By better competing for and winning federal contracts, small businesses have supported over 638K jobs, driving job creation, innovation and growth on a local, regional, and national level.



Small Disadvantaged Businesses (SDBs) are at least 51% owned by one or more people who are both socially and economically disadvantaged. The Federal Government’s goal is to award at least 5% of federal contracting dollars to SDBs. It continues to be the Government’s most utilized program.

## Advocating for Small Business

Socially and economically disadvantaged business owners often qualify for the SBA 8(a) Business Development Program. In FY 2018, the SBA made increasing federal contract awards to 8(a)-certified businesses a priority goal (Objective 2.1). Under this strategy, the SBA established an Agency Priority Goal to increase the percentage of unique 8(a) small business contracts. These SDBs receive tailored business development assistance offered by SBA business opportunity specialists supported by procurement center representatives in the field.

The Federal Government exceeded the small business contracting goal for the sixth straight year, awarding a record breaking \$120 billion in prime contracts to small business in FY 2018.

Small Disadvantaged Businesses (SDBs) received \$46.5 billion, a historic high, which could equate to over 245K jobs.

Over 24.5K SDB prime contractors (representing 30% of the 81.2K SB vendors), received an average award of \$2 million per prime contractor during FY 2018.



U.S. Small Business Administration

## SBA Certifications

A business can further gain access to contracting opportunities by seeking certification with other SBA programs, including HUBZone, woman-owned small business, and veteran owned or service-disabled veteran-owned.

The SBA offers the 7(j) Management and Technical Assistance Program, helping eligible small businesses with training, executive education, and consulting in a broad range of business disciplines.

### The top 10 agencies doing business with SDBs in FY 2018

Agency	SDB (5% Goal)
Small Business Administration	48.4%
Department of the Interior	27.8%
Nuclear Regulatory Commission	27.1%
Department of Housing and Urban Development	26.5%
Department of Labor	25.9%
General Services Administration	20.2%
Department of Commerce	18.5%
Department of Agriculture	17.6%
Department of Transportation	17.4%
Department of Homeland Security	15.9%

### The top 10 NAICS codes awarded contracts in FY2018 qualifying as SDBs

Principal NAICS Code	SDB (Billions)
236220	\$5.83
541512	\$3.84
541330	\$3.72
541519	\$3.42
561210	\$2.59
541611	\$2.32
541511	\$1.22
541712	\$1.17
541990	\$1.05
561612	\$0.96

To learn more, visit

[sba.gov/document/support--small-business-procurement-scorecard-overview](https://sba.gov/document/support--small-business-procurement-scorecard-overview)



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All SBA Programs and services are extended to the public on a nondiscriminatory basis.

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