

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY2020 504 THIRD PARTY LENDER RANKING  
AS OF 01/31/20**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 JP MORGAN CHASE BANK, NA**  
**18**  
**\$15,585,382**

**#2 CIT BANK**  
**15**  
**\$16,958,500**

**#3 WELLS FARGO BANK, N.A.**  
**10**  
**\$26,518,800**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>18</b>	<b>\$15,585,382</b>	<b>\$865,855</b>
<b>2</b>	<b>CIT Bank</b>	<b>15</b>	<b>\$16,958,500</b>	<b>\$1,130,567</b>
<b>3</b>	<b>Wells Fargo Bank, National Association</b>	<b>10</b>	<b>\$26,518,800</b>	<b>\$2,651,880</b>
4	Harvest Commercial Capital, LLC	9	\$9,360,847	\$1,040,094
5	Bank of America, National Association	7	\$8,804,880	\$1,257,840
6	Bank of the West	4	\$7,473,700	\$1,868,425
7	City National Bank	4	\$6,652,862	\$1,663,216
8	Citizens Business Bank	3	\$10,736,640	\$3,578,880
9	East West Bank	3	\$5,559,250	\$1,853,083
10	Pacific Premier Bank	3	\$1,643,600	\$547,867
11	BBVA USA	2	\$9,455,530	\$4,727,765
12	Poppy Bank	2	\$8,142,500	\$4,071,250
13	The Bank of the West	2	\$4,253,000	\$2,126,500
14	Pacific Mercantile Bank	2	\$2,169,500	\$1,084,750
15	Alaska USA FCU	2	\$1,757,600	\$878,800
16	First Citizens National Bank	2	\$1,446,950	\$723,475
17	Liberty SBF Fund 18, LLC	1	\$4,100,000	\$4,100,000
18	Zions Bancorporation, N.A. dba California Bank &	1	\$2,075,000	\$2,075,000
19	U.S. Bank National Association	1	\$1,697,000	\$1,697,000
20	SCE FCU	1	\$1,604,400	\$1,604,400
21	Commercial Bank of California	1	\$1,475,000	\$1,475,000
22	US Metro Bank	1	\$1,065,250	\$1,065,250
23	Indigo Direct Lending, LLC	1	\$1,052,107	\$1,052,107
24	Morgan Stanley Private Bank, National Association	1	\$1,048,387	\$1,048,387
25	Pacific Enterprise Bank	1	\$1,020,000	\$1,020,000
26	First Choice Bank	1	\$762,000	\$762,000
27	Hanmi Bank	1	\$701,000	\$701,000
28	Morgan Stanley Bank, National Association	1	\$659,000	\$659,000
29	American Business Bank	1	\$501,000	\$501,000
30	Seacoast Commerce Bank	1	\$430,700	\$430,700
31	CalPrivate Bank	1	\$336,600	\$336,600
32	American Riviera Bank	1	\$250,000	\$250,000
	<b>TOTAL:</b>	<b>104</b>	<b>\$155,296,985</b>	<b>\$1,493,240</b>