

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2018 504 THIRD PARTY LENDER RANKING
AS OF 4/30/2018**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 JPMORGAN CHASE BANK
21
\$23,635,598

#2 WELLS FARGO BANK
14
\$27,010,055

#3 Zions First National Bank
9
\$10,986,530

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMorgan Chase Bank, National Association	21	\$23,635,598	\$1,125,505
2	Wells Fargo Bank, National Association	14	\$27,010,055	\$1,929,290
3	Zions First National Bank	9	\$10,986,530	\$1,220,726
4	CIT Bank	8	\$8,405,000	\$1,050,625
5	Bank of America, National Association	7	\$7,288,721	\$1,041,246
6	Bank of the West	6	\$10,413,672	\$1,735,612
7	Blue Gate Bank	6	\$7,098,826	\$1,183,138
8	Pacific Premier Bank	5	\$5,693,605	\$1,138,721
9	Pacific Enterprise Bank	5	\$4,013,750	\$802,750
10	City National Bank	4	\$5,685,000	\$1,421,250
11	East West Bank	3	\$8,752,347	\$2,917,449
12	CommerceWest Bank	3	\$4,068,902	\$1,356,301
13	US Metro Bank	2	\$7,003,000	\$3,501,500
14	Union Bank, N.A.	2	\$5,094,250	\$2,547,125
15	Citizens Business Bank	2	\$2,607,500	\$1,303,750
16	U.S. Bank National Association	2	\$1,925,800	\$962,900
17	First Commercial Bank (USA)	1	\$7,500,000	\$7,500,000
18	Citibank, N.A.	1	\$5,102,500	\$5,102,500
19	Union Bank	1	\$4,750,000	\$4,750,000
20	American Business Bank	1	\$3,180,000	\$3,180,000
21	Central Valley Community Bank	1	\$2,325,050	\$2,325,050
22	Comerica Bank	1	\$2,245,046	\$2,245,046
23	JPMorgan Chase & Co.	1	\$1,994,520	\$1,994,520
24	Alaska USA FCU	1	\$1,613,750	\$1,613,750
25	MUFG Union Bank, National Association	1	\$1,487,500	\$1,487,500
26	OneWest Bank, FSB	1	\$1,425,000	\$1,425,000
27	Meadows Bank	1	\$1,403,400	\$1,403,400
28	Coastal Commerce Bank	1	\$1,300,000	\$1,300,000
29	BBCN Bank	1	\$1,275,000	\$1,275,000
30	First Foundation Bank	1	\$1,272,000	\$1,272,000
31	Farmers & Merchants Bank of Long Beach	1	\$1,250,000	\$1,250,000
32	Pacific Enterprise Bancorp	1	\$1,124,500	\$1,124,500
33	First Bank	1	\$1,001,000	\$1,001,000
34	Zions Bancorporation	1	\$638,316	\$638,316
35	Bank of Southern California	1	\$564,500	\$564,500
36	Pacific Western Bank	1	\$505,000	\$505,000
37	Regions Bank	1	\$480,000	\$480,000
38	Plaza Bank	1	\$468,000	\$468,000
39	Bank of Southern California, National Association	1	\$417,500	\$417,500
40	Sunwest Bank	1	\$317,750	\$317,750

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	First Citizens BancShares, Inc.	1	\$310,000	\$310,000
42	Partners Bank of California	1	\$275,000	\$275,000
	<i>TOTAL:</i>	<i>125</i>	<i>\$183,907,888</i>	<i>\$1,471,263</i>