

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2018 504 THIRD PARTY LENDER RANKING
AS OF 5/31/2018**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 JPMORGAN CHASE BANK
24
\$26,754,098

#2 WELLS FARGO BANK
17
\$31,113,055

#3 Zions First National Bank
13
\$15,491,256

| Rank | Lender Name | # of Loans | \$ Amount of Loans | Average \$/Loan |
|-------------|---|-------------------|---------------------------|------------------------|
| 1 | JPMorgan Chase Bank, National Association | 24 | \$26,754,098 | \$1,114,754 |
| 2 | Wells Fargo Bank, National Association | 17 | \$31,113,055 | \$1,830,180 |
| 3 | Zions First National Bank | 13 | \$15,491,256 | \$1,191,635 |
| 4 | CIT Bank | 11 | \$11,024,000 | \$1,002,182 |
| 5 | Bank of America, National Association | 7 | \$7,288,721 | \$1,041,246 |
| 6 | Bank of the West | 6 | \$10,232,558 | \$1,705,426 |
| 7 | Blue Gate Bank | 6 | \$7,098,826 | \$1,183,138 |
| 8 | Pacific Premier Bank | 6 | \$6,161,605 | \$1,026,934 |
| 9 | Pacific Enterprise Bank | 5 | \$4,013,750 | \$802,750 |
| 10 | CommerceWest Bank | 4 | \$8,693,902 | \$2,173,476 |
| 11 | City National Bank | 4 | \$5,685,000 | \$1,421,250 |
| 12 | East West Bank | 3 | \$8,752,347 | \$2,917,449 |
| 13 | US Metro Bank | 3 | \$7,565,732 | \$2,521,911 |
| 14 | Union Bank, N.A. | 3 | \$6,581,750 | \$2,193,917 |
| 15 | Chase Bank USA, National Association | 2 | \$9,448,000 | \$4,724,000 |
| 16 | San Diego Private Bank | 2 | \$7,113,000 | \$3,556,500 |
| 17 | American Business Bank | 2 | \$4,430,000 | \$2,215,000 |
| 18 | Opus Bank | 2 | \$2,152,300 | \$1,076,150 |
| 19 | Morgan Stanley Bank, National Association | 2 | \$1,950,000 | \$975,000 |
| 20 | U.S. Bank National Association | 2 | \$1,925,800 | \$962,900 |
| 21 | Bank of Southern California, National Association | 2 | \$660,000 | \$330,000 |
| 22 | First Commercial Bank (USA) | 1 | \$7,500,000 | \$7,500,000 |
| 23 | Citibank, N.A. | 1 | \$5,102,500 | \$5,102,500 |
| 24 | T Bank, National Association | 1 | \$3,404,000 | \$3,404,000 |
| 25 | Compass Bancshares, Inc. | 1 | \$3,050,000 | \$3,050,000 |
| 26 | Central Valley Community Bank | 1 | \$2,325,050 | \$2,325,050 |
| 27 | Comerica Bank | 1 | \$2,245,046 | \$2,245,046 |
| 28 | JPMorgan Chase & Co. | 1 | \$1,994,520 | \$1,994,520 |
| 29 | Alaska USA FCU | 1 | \$1,613,750 | \$1,613,750 |
| 30 | Meadows Bank | 1 | \$1,403,400 | \$1,403,400 |
| 31 | Citizens Business Bank | 1 | \$1,307,500 | \$1,307,500 |
| 32 | Coastal Commerce Bank | 1 | \$1,300,000 | \$1,300,000 |
| 33 | BBCN Bank | 1 | \$1,275,000 | \$1,275,000 |
| 34 | First Foundation Bank | 1 | \$1,272,000 | \$1,272,000 |
| 35 | Farmers & Merchants Bank of Long Beach | 1 | \$1,250,000 | \$1,250,000 |
| 36 | Pacific Enterprise Bancorp | 1 | \$1,124,500 | \$1,124,500 |
| 37 | First Bank | 1 | \$1,001,000 | \$1,001,000 |
| 38 | Zions Bancorporation | 1 | \$638,316 | \$638,316 |
| 39 | Bank of Southern California | 1 | \$564,500 | \$564,500 |
| 40 | Pacific Western Bank | 1 | \$505,000 | \$505,000 |

| <i>Rank</i> | <i>Lender Name</i> | <i># of Loans</i> | <i>\$ Amount of Loans</i> | <i>Average \$/Loan</i> |
|-------------|---------------------------------|-------------------|-----------------------------|---------------------------|
| 41 | Regions Bank | 1 | \$480,000 | \$480,000 |
| 42 | Sunwest Bank | 1 | \$317,750 | \$317,750 |
| 43 | First Citizens BancShares, Inc. | 1 | \$310,000 | \$310,000 |
| 44 | Partners Bank of California | 1 | \$275,000 | \$275,000 |
| | <i>TOTAL:</i> | <i>149</i> | <i>\$224,394,532</i> | <i>\$1,506,004</i> |