

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY2018 504 THIRD PARTY LENDER RANKING  
AS OF 6/30/2018**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 JPMORGAN CHASE BANK**  
31  
\$46,909,889

**#2 WELLS FARGO BANK**  
20  
\$37,853,459

**#3 Zions First National Bank**  
13  
\$15,579,572

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	JPMorgan Chase Bank, National Association	31	\$46,909,889	\$1,513,222
2	Wells Fargo Bank, National Association	20	\$37,853,459	\$1,892,673
3	Zions First National Bank	13	\$15,579,572	\$1,198,429
4	CIT Bank	12	\$11,904,000	\$992,000
5	Bank of America, National Association	10	\$9,747,141	\$974,714
6	Bank of the West	8	\$13,096,724	\$1,637,091
7	Blue Gate Bank	6	\$7,098,826	\$1,183,138
8	Pacific Premier Bank	6	\$6,161,605	\$1,026,934
9	Pacific Enterprise Bank	6	\$4,563,750	\$760,625
10	CommerceWest Bank	4	\$8,693,902	\$2,173,476
11	City National Bank	4	\$5,685,000	\$1,421,250
12	East West Bank	3	\$8,752,347	\$2,917,449
13	San Diego Private Bank	3	\$7,865,500	\$2,621,833
14	US Metro Bank	3	\$7,565,732	\$2,521,911
15	Union Bank, N.A.	3	\$6,581,750	\$2,193,917
16	Bank of Southern California, National Association	3	\$1,224,500	\$408,167
17	American Business Bank	2	\$4,430,000	\$2,215,000
18	Opus Bank	2	\$2,152,300	\$1,076,150
19	Morgan Stanley Bank, National Association	2	\$1,965,878	\$982,939
20	U.S. Bank National Association	2	\$1,925,800	\$962,900
21	First Choice Bank	1	\$8,478,000	\$8,478,000
22	First Commercial Bank (USA)	1	\$7,500,000	\$7,500,000
23	Citibank, N.A.	1	\$5,102,500	\$5,102,500
24	First Bank Financial Centre	1	\$3,791,500	\$3,791,500
25	T Bank, National Association	1	\$3,404,000	\$3,404,000
26	Compass Bancshares, Inc.	1	\$3,050,000	\$3,050,000
27	Central Valley Community Bank	1	\$2,325,050	\$2,325,050
28	Comerica Bank	1	\$2,245,046	\$2,245,046
29	Pacific Mercantile Bank	1	\$2,100,000	\$2,100,000
30	Alaska USA FCU	1	\$1,613,750	\$1,613,750
31	First Community Bank	1	\$1,600,000	\$1,600,000
32	Meadows Bank	1	\$1,403,400	\$1,403,400
33	Citizens Business Bank	1	\$1,307,500	\$1,307,500
34	Coastal Commerce Bank	1	\$1,300,000	\$1,300,000
35	BBCN Bank	1	\$1,275,000	\$1,275,000
36	First Foundation Bank	1	\$1,272,000	\$1,272,000
37	Farmers & Merchants Bank of Long Beach	1	\$1,250,000	\$1,250,000
38	Manufacturers Bank	1	\$1,198,000	\$1,198,000
39	Pacific Enterprise Bancorp	1	\$1,124,500	\$1,124,500
40	First Bank	1	\$1,001,000	\$1,001,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	Commercial Bank of California	1	\$653,800	\$653,800
42	Pacific Western Bank	1	\$505,000	\$505,000
43	Regions Bank	1	\$480,000	\$480,000
44	Sunwest Bank	1	\$317,750	\$317,750
45	First Citizens BancShares, Inc.	1	\$310,000	\$310,000
46	Partners Bank of California	1	\$275,000	\$275,000
	<b><i>TOTAL:</i></b>	<b><i>169</i></b>	<b><i>\$264,640,471</i></b>	<b><i>\$1,565,920</i></b>