

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2019 504 THIRD PARTY LENDER RANKING
AS OF 06/30/2019**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 JPMORGAN CHASE BANK, NA
27
\$31,300,114

#2 CIT BANK
27
\$24,841,512

#3 HARVEST COMMERCIAL CAPITAL
17
\$14,042,758

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMorgan Chase Bank, National Association	27	\$31,300,114	\$1,159,263
2	CIT Bank	27	\$24,841,512	\$920,056
3	Harvest Commercial Capital, LLC	17	\$14,042,758	\$826,045
4	CalPrivate Bank	15	\$11,578,227	\$771,882
5	Zions Bancorporation, N.A. dba California Bank &	12	\$16,289,773	\$1,357,481
6	Bank of America, National Association	11	\$7,829,293	\$711,754
7	City National Bank	10	\$14,850,591	\$1,485,059
8	Bank of the West	8	\$24,081,755	\$3,010,219
9	Poppy Bank	7	\$14,689,950	\$2,098,564
10	Pacific Premier Bank	6	\$14,558,074	\$2,426,346
11	Wells Fargo Bank, National Association	6	\$7,557,147	\$1,259,525
12	Opus Bank	5	\$2,333,499	\$466,700
13	Morgan Stanley Bank, National Association	4	\$5,970,000	\$1,492,500
14	Sunwest Bank	4	\$4,564,676	\$1,141,169
15	American Business Bank	3	\$5,931,458	\$1,977,153
16	Commercial Bank of California	3	\$2,743,200	\$914,400
17	Pacific Enterprise Bank	3	\$2,692,500	\$897,500
18	First Foundation Bank	2	\$4,587,500	\$2,293,750
19	U.S. Bank National Association	2	\$1,333,500	\$666,750
20	FirstBank	2	\$829,500	\$414,750
21	United Business Bank	1	\$7,850,000	\$7,850,000
22	Bank of Hope	1	\$7,653,500	\$7,653,500
23	BBCN Bank	1	\$4,642,500	\$4,642,500
24	T Bank, National Association	1	\$4,560,000	\$4,560,000
25	Comerica Bank	1	\$4,242,000	\$4,242,000
26	Calwest Bancorp	1	\$4,050,000	\$4,050,000
27	SCF NBL LLC	1	\$3,952,057	\$3,952,057
28	First General Bank	1	\$3,096,900	\$3,096,900
29	Compass Bank	1	\$3,030,000	\$3,030,000
30	East West Bank	1	\$2,654,000	\$2,654,000
31	Banc of California, Inc.	1	\$2,000,000	\$2,000,000
32	Innovative Capital Corporation	1	\$1,975,000	\$1,975,000
33	Banner Bank	1	\$1,675,000	\$1,675,000
34	Western Alliance Bank	1	\$1,639,665	\$1,639,665
35	First Republic Bank	1	\$1,610,500	\$1,610,500
36	Beneficial State Bank	1	\$1,432,000	\$1,432,000
37	First Bank Financial Centre	1	\$1,417,500	\$1,417,500
38	Union Bank	1	\$1,255,200	\$1,255,200
39	West Valley National Bank	1	\$1,234,438	\$1,234,438
40	Bank of Santa Clarita	1	\$1,123,500	\$1,123,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	California Bank of Commerce	1	\$1,100,000	\$1,100,000
42	MUFG Union Bank, National Association	1	\$833,500	\$833,500
43	The Bank of the West	1	\$812,500	\$812,500
44	Bank of America California, N.A.	1	\$595,200	\$595,200
45	BSD Capital, LLC dba Lendistry	1	\$536,571	\$536,571
46	First Citizens Bank	1	\$500,000	\$500,000
47	First Citizens BancShares, Inc.	1	\$407,650	\$407,650
48	First Choice Bank	1	\$398,000	\$398,000
49	Alaska USA FCU	1	\$179,500	\$179,500
50	Rabobank, National Association	1	\$160,000	\$160,000
	<i>TOTAL:</i>	<i>204</i>	<i>\$279,221,708</i>	<i>\$1,368,734</i>