

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2018 504 THIRD PARTY LENDER RANKING
AS OF 7/31/2018**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 JPMORGAN CHASE BANK
36
\$49,700,290

#2 WELLS FARGO BANK
24
\$41,204,055

#3 CIT Bank
15
\$16,505,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMorgan Chase Bank, National Association	36	\$49,700,290	\$1,380,564
2	Wells Fargo Bank, National Association	24	\$41,204,055	\$1,716,836
3	CIT Bank	15	\$16,505,000	\$1,100,333
4	Zions First National Bank	14	\$15,839,072	\$1,131,362
5	Bank of America, National Association	10	\$9,743,901	\$974,390
6	Bank of the West	8	\$13,096,558	\$1,637,070
7	Pacific Enterprise Bank	7	\$5,688,250	\$812,607
8	Poppy Bank	6	\$7,098,826	\$1,183,138
9	Pacific Premier Bank	6	\$6,161,605	\$1,026,934
10	City National Bank	5	\$7,685,000	\$1,537,000
11	CommerceWest Bank	4	\$8,693,902	\$2,173,476
12	CalPrivate Bank	4	\$8,329,500	\$2,082,375
13	East West Bank	3	\$8,752,347	\$2,917,449
14	US Metro Bank	3	\$7,565,732	\$2,521,911
15	MUFG Union Bank, National Association	3	\$6,581,750	\$2,193,917
16	American Business Bank	3	\$5,280,000	\$1,760,000
17	Bank of Southern California, National Association	3	\$1,224,500	\$408,167
18	Farmers and Merchants Bank	2	\$2,200,000	\$1,100,000
19	Alaska USA FCU	2	\$2,196,250	\$1,098,125
20	Opus Bank	2	\$2,152,300	\$1,076,150
21	Morgan Stanley Bank, National Association	2	\$1,965,878	\$982,939
22	U.S. Bank National Association	2	\$1,925,800	\$962,900
23	Commercial Bank of California	2	\$1,303,800	\$651,900
24	First Choice Bank	1	\$8,478,000	\$8,478,000
25	First Commercial Bank (USA)	1	\$7,500,000	\$7,500,000
26	Citibank, N.A.	1	\$5,102,500	\$5,102,500
27	First Bank Financial Centre	1	\$3,791,500	\$3,791,500
28	T Bank, National Association	1	\$3,404,000	\$3,404,000
29	Compass Bancshares, Inc.	1	\$3,050,000	\$3,050,000
30	Central Valley Community Bank	1	\$2,325,050	\$2,325,050
31	Comerica Bank	1	\$2,245,046	\$2,245,046
32	Pacific Mercantile Bank	1	\$2,100,000	\$2,100,000
33	First Community Bank	1	\$1,600,000	\$1,600,000
34	Meadows Bank	1	\$1,403,400	\$1,403,400
35	Citizens Business Bank	1	\$1,307,500	\$1,307,500
36	Coastal Commerce Bank	1	\$1,300,000	\$1,300,000
37	BBCN Bank	1	\$1,275,000	\$1,275,000
38	First Foundation Bank	1	\$1,272,000	\$1,272,000
39	Manufacturers Bank	1	\$1,172,500	\$1,172,500
40	First Bank	1	\$1,001,000	\$1,001,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	Evolve Bank & Trust	1	\$615,000	\$615,000
42	Pacific Western Bank	1	\$505,000	\$505,000
43	Regions Bank	1	\$480,000	\$480,000
44	Sunwest Bank	1	\$317,750	\$317,750
45	First Citizens BancShares, Inc.	1	\$310,000	\$310,000
46	Partners Bank of California	1	\$275,000	\$275,000
	<i>TOTAL:</i>	<i>189</i>	<i>\$281,724,562</i>	<i>\$1,490,606</i>