

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY2019 504 THIRD PARTY LENDER RANKING  
AS OF 07/31/2019**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 CIT BANK  
33  
\$31,571,179**

**#2 JPMORGAN CHASE BANK, NA  
30  
\$35,149,930**

**#3 HARVEST COMMERCIAL CAPITAL  
19  
\$19,974,557**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>CIT Bank</b>	<b>33</b>	<b>\$31,571,179</b>	<b>\$956,702</b>
<b>2</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>30</b>	<b>\$35,149,930</b>	<b>\$1,171,664</b>
<b>3</b>	<b>Harvest Commercial Capital, LLC</b>	<b>19</b>	<b>\$19,974,557</b>	<b>\$1,051,292</b>
4	Zions Bancorporation, N.A. dba California Bank &	15	\$22,532,273	\$1,502,152
5	CalPrivate Bank	15	\$11,578,227	\$771,882
6	Bank of America, National Association	11	\$7,829,293	\$711,754
7	Wells Fargo Bank, National Association	10	\$15,822,965	\$1,582,297
8	City National Bank	10	\$14,850,591	\$1,485,059
9	Bank of the West	9	\$25,356,858	\$2,817,429
10	Poppy Bank	9	\$22,537,814	\$2,504,202
11	Pacific Premier Bank	6	\$14,558,074	\$2,426,346
12	Morgan Stanley Bank, National Association	5	\$6,900,000	\$1,380,000
13	Opus Bank	5	\$2,333,499	\$466,700
14	Sunwest Bank	4	\$4,564,676	\$1,141,169
15	American Business Bank	3	\$5,931,458	\$1,977,153
16	Commercial Bank of California	3	\$2,743,200	\$914,400
17	Bank of Hope	2	\$12,296,000	\$6,148,000
18	Beneficial State Bank	2	\$5,384,057	\$2,692,029
19	First Foundation Bank	2	\$4,587,500	\$2,293,750
20	Banner Bank	2	\$3,709,893	\$1,854,947
21	Pacific Enterprise Bank	2	\$2,113,500	\$1,056,750
22	First Bank Financial Centre	2	\$2,105,500	\$1,052,750
23	FirstBank	2	\$829,500	\$414,750
24	First Choice Bank	2	\$580,500	\$290,250
25	United Business Bank	1	\$7,850,000	\$7,850,000
26	GBC International Bank	1	\$4,707,000	\$4,707,000
27	T Bank, National Association	1	\$4,560,000	\$4,560,000
28	Comerica Bank	1	\$4,242,000	\$4,242,000
29	Citizens Business Bank	1	\$4,060,000	\$4,060,000
30	Calwest Bancorp	1	\$4,050,000	\$4,050,000
31	First General Bank	1	\$3,096,900	\$3,096,900
32	Compass Bank	1	\$3,030,000	\$3,030,000
33	East West Bank	1	\$2,654,000	\$2,654,000
34	Compass Financial Corporation	1	\$2,450,000	\$2,450,000
35	Banc of California, Inc.	1	\$2,000,000	\$2,000,000
36	Innovative Capital Corporation	1	\$1,975,000	\$1,975,000
37	Western Alliance Bank	1	\$1,639,665	\$1,639,665
38	First Republic Bank	1	\$1,610,500	\$1,610,500
39	Business Loan Capital Inc.	1	\$1,523,000	\$1,523,000
40	Union Bank	1	\$1,255,200	\$1,255,200

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	West Valley National Bank	1	\$1,234,438	\$1,234,438
42	Sun Community FCU	1	\$1,127,500	\$1,127,500
43	Bank of Santa Clarita	1	\$1,123,500	\$1,123,500
44	California Bank of Commerce	1	\$1,100,000	\$1,100,000
45	Evolve Bank & Trust	1	\$971,800	\$971,800
46	MUFG Union Bank, National Association	1	\$833,500	\$833,500
47	The Bank of the West	1	\$812,500	\$812,500
48	U.S. Bank, National Association	1	\$712,500	\$712,500
49	Pinnacle Bank	1	\$659,000	\$659,000
50	U.S. Bank National Association	1	\$621,000	\$621,000
51	Bank of America California, N.A.	1	\$595,200	\$595,200
52	Pacific Enterprise Bancorp	1	\$579,000	\$579,000
53	BSD Capital, LLC dba Lendistry	1	\$536,571	\$536,571
54	First Citizens Bank	1	\$500,000	\$500,000
55	First Citizens BancShares, Inc.	1	\$407,650	\$407,650
56	Alaska USA FCU	1	\$179,500	\$179,500
57	Rabobank, National Association	1	\$160,000	\$160,000
	<b><i>TOTAL:</i></b>	<b><i>236</i></b>	<b><i>\$338,697,968</i></b>	<b><i>\$1,435,161</i></b>