

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2018 504 THIRD PARTY LENDER RANKING
AS OF 8/31/2018**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 JPMORGAN CHASE BANK
42
\$57,810,266

#2 WELLS FARGO BANK
30
\$51,643,755

#3 CIT Bank
17
\$17,281,200

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMorgan Chase Bank, National Association	42	\$57,810,266	\$1,376,435
2	Wells Fargo Bank, National Association	30	\$51,643,755	\$1,721,459
3	CIT Bank	17	\$17,281,200	\$1,016,541
4	Zions Bank, A Division of	14	\$15,839,072	\$1,131,362
5	Bank of America, National Association	10	\$9,743,901	\$974,390
6	Bank of the West	9	\$14,386,558	\$1,598,506
7	Pacific Enterprise Bank	8	\$6,326,250	\$790,781
8	CalPrivate Bank	6	\$9,648,250	\$1,608,042
9	Poppy Bank	6	\$7,098,826	\$1,183,138
10	Pacific Premier Bank	6	\$6,161,605	\$1,026,934
11	City National Bank	5	\$7,685,000	\$1,537,000
12	CommerceWest Bank	4	\$8,693,902	\$2,173,476
13	First Foundation Bank	4	\$5,427,372	\$1,356,843
14	U.S. Bank, National Association	4	\$4,380,066	\$1,095,017
15	East West Bank	3	\$8,752,347	\$2,917,449
16	US Metro Bank	3	\$7,565,732	\$2,521,911
17	MUFG Union Bank, National Association	3	\$6,581,750	\$2,193,917
18	American Business Bank	3	\$5,280,000	\$1,760,000
19	Bank of Southern California, National Association	3	\$1,224,500	\$408,167
20	Comerica Bank	2	\$3,245,688	\$1,622,844
21	Farmers and Merchants Bank	2	\$2,200,000	\$1,100,000
22	Alaska USA FCU	2	\$2,196,250	\$1,098,125
23	Opus Bank	2	\$2,152,300	\$1,076,150
24	Morgan Stanley Bank, National Association	2	\$1,965,878	\$982,939
25	Citizens Business Bank	2	\$1,307,500	\$653,750
26	Commercial Bank of California	2	\$1,303,800	\$651,900
27	First Choice Bank	1	\$8,478,000	\$8,478,000
28	First Commercial Bank (USA)	1	\$7,500,000	\$7,500,000
29	Citibank, N.A.	1	\$5,102,500	\$5,102,500
30	First Bank Financial Centre	1	\$3,791,500	\$3,791,500
31	T Bank, National Association	1	\$3,404,000	\$3,404,000
32	Compass Bancshares, Inc.	1	\$3,050,000	\$3,050,000
33	Central Valley Community Bank	1	\$2,325,050	\$2,325,050
34	Pacific Mercantile Bank	1	\$2,100,000	\$2,100,000
35	Meadows Bank	1	\$1,403,400	\$1,403,400
36	FirstBank	1	\$1,375,000	\$1,375,000
37	Coastal Commerce Bank	1	\$1,300,000	\$1,300,000
38	Bank of Hope	1	\$1,275,000	\$1,275,000
39	Manufacturers Bank	1	\$1,172,500	\$1,172,500
40	First Bank	1	\$1,001,000	\$1,001,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	West Valley National Bank	1	\$700,785	\$700,785
42	Evolve Bank & Trust	1	\$615,000	\$615,000
43	Bank of Santa Clarita	1	\$602,500	\$602,500
44	Rabobank, National Association	1	\$600,000	\$600,000
45	Pacific Western Bank	1	\$505,000	\$505,000
46	Regions Bank	1	\$480,000	\$480,000
47	Sunwest Bank	1	\$317,750	\$317,750
48	First Citizens BancShares, Inc.	1	\$310,000	\$310,000
49	Bank of America California, National Association	1	\$292,552	\$292,552
50	Partners Bank of California	1	\$275,000	\$275,000
	<i>TOTAL:</i>	<i>218</i>	<i>\$313,878,305</i>	<i>\$1,439,809</i>