

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2019 504 THIRD PARTY LENDER RANKING
AS OF 08/31/2019**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 CIT BANK
35
\$35,676,012

#2 JPMORGAN CHASE BANK, NA
32
\$37,622,843

#3 HARVEST COMMERCIAL CAPITAL
21
\$21,291,213

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	CIT Bank	35	\$35,676,012	\$1,019,315
2	JPMorgan Chase Bank, National Association	32	\$37,622,843	\$1,175,714
3	Harvest Commercial Capital, LLC	21	\$21,291,213	\$1,013,867
4	Zions Bancorporation, N.A. dba California Bank &	19	\$27,439,993	\$1,444,210
5	CalPrivate Bank	17	\$11,824,603	\$695,565
6	Bank of America, National Association	13	\$9,189,293	\$706,869
7	Wells Fargo Bank, National Association	12	\$19,631,435	\$1,635,953
8	City National Bank	11	\$18,983,526	\$1,725,775
9	Bank of the West	10	\$28,031,052	\$2,803,105
10	Poppy Bank	7	\$14,689,950	\$2,098,564
11	Pacific Premier Bank	6	\$14,558,074	\$2,426,346
12	Morgan Stanley Bank, National Association	5	\$6,900,000	\$1,380,000
13	Opus Bank	5	\$2,333,499	\$466,700
14	American Business Bank	4	\$7,816,708	\$1,954,177
15	Sunwest Bank	4	\$4,564,676	\$1,141,169
16	Bank of Hope	2	\$12,296,000	\$6,148,000
17	First Community Bank	2	\$7,847,864	\$3,923,932
18	GBC International Bank	2	\$5,606,950	\$2,803,475
19	Compass Bank	2	\$5,480,000	\$2,740,000
20	Beneficial State Bank	2	\$5,384,057	\$2,692,029
21	First Foundation Bank	2	\$4,587,500	\$2,293,750
22	East West Bank	2	\$3,854,000	\$1,927,000
23	Banner Bank	2	\$3,709,893	\$1,854,947
24	First Republic Bank	2	\$2,385,500	\$1,192,750
25	Pacific Enterprise Bank	2	\$2,113,500	\$1,056,750
26	First Bank Financial Centre	2	\$2,105,500	\$1,052,750
27	Commercial Bank of California	2	\$1,643,200	\$821,600
28	First Choice Bank	2	\$580,500	\$290,250
29	FirstBank	2	\$519,000	\$259,500
30	United Business Bank	1	\$7,850,000	\$7,850,000
31	T Bank, National Association	1	\$4,560,000	\$4,560,000
32	Comerica Bank	1	\$4,242,000	\$4,242,000
33	Citizens Business Bank	1	\$4,060,000	\$4,060,000
34	Calwest Bancorp	1	\$4,050,000	\$4,050,000
35	First General Bank	1	\$3,096,900	\$3,096,900
36	Banc of California, Inc.	1	\$2,000,000	\$2,000,000
37	Innovative Capital Corporation	1	\$1,975,000	\$1,975,000
38	OneWest Bank, A Division of	1	\$1,746,500	\$1,746,500
39	Western Alliance Bank	1	\$1,639,665	\$1,639,665
40	Business Loan Capital Inc.	1	\$1,523,000	\$1,523,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	Union Bank	1	\$1,255,200	\$1,255,200
42	West Valley National Bank	1	\$1,234,438	\$1,234,438
43	Sun Community FCU	1	\$1,127,500	\$1,127,500
44	Bank of Santa Clarita	1	\$1,123,500	\$1,123,500
45	California Bank of Commerce	1	\$1,100,000	\$1,100,000
46	Evolve Bank & Trust	1	\$971,800	\$971,800
47	MUFG Union Bank, National Association	1	\$833,500	\$833,500
48	The Bank of the West	1	\$812,500	\$812,500
49	U.S. Bank, National Association	1	\$712,500	\$712,500
50	Pinnacle Bank	1	\$659,000	\$659,000
51	U.S. Bank National Association	1	\$621,000	\$621,000
52	Bank of America California, N.A.	1	\$595,200	\$595,200
53	Pacific Enterprise Bancorp	1	\$579,000	\$579,000
54	BSD Capital, LLC dba Lendistry	1	\$536,571	\$536,571
55	First Citizens National Bank	1	\$500,000	\$500,000
56	First Citizens BancShares, Inc.	1	\$407,650	\$407,650
57	Alaska USA FCU	1	\$179,500	\$179,500
58	Mechanics Bank	1	\$160,000	\$160,000
	<i>TOTAL:</i>	<i>258</i>	<i>\$368,818,265</i>	<i>\$1,429,528</i>