

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY2018 504 THIRD PARTY LENDER RANKING
AS OF 9/30/2018**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 JPMORGAN CHASE BANK
43
\$59,256,076

#2 WELLS FARGO BANK
31
\$52,769,855

#3 CIT Bank
20
\$19,457,200

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMorgan Chase Bank, National Association	43	\$59,256,076	\$1,378,048
2	Wells Fargo Bank, National Association	31	\$52,769,855	\$1,702,253
3	CIT Bank	20	\$19,457,200	\$972,860
4	Zions Bank, A Division of	14	\$15,839,072	\$1,131,362
5	Bank of America, National Association	13	\$12,687,251	\$975,942
6	Bank of the West	10	\$15,836,558	\$1,583,656
7	Poppy Bank	8	\$11,023,826	\$1,377,978
8	Pacific Enterprise Bank	8	\$6,288,250	\$786,031
9	Pacific Premier Bank	7	\$14,151,716	\$2,021,674
10	City National Bank	6	\$9,735,000	\$1,622,500
11	U.S. Bank National Association	5	\$4,960,066	\$992,013
12	CalPrivate Bank	5	\$3,599,250	\$719,850
13	East West Bank	4	\$12,602,347	\$3,150,587
14	CommerceWest Bank	4	\$8,693,902	\$2,173,476
15	US Metro Bank	3	\$7,565,732	\$2,521,911
16	MUFG Union Bank, National Association	3	\$6,581,750	\$2,193,917
17	American Business Bank	3	\$5,280,000	\$1,760,000
18	First Foundation Bank	3	\$3,827,372	\$1,275,791
19	Bank of Southern California, National Association	3	\$1,224,500	\$408,167
20	Citibank, N.A.	2	\$6,164,500	\$3,082,250
21	Comerica Bank	2	\$3,245,688	\$1,622,844
22	First Bank	2	\$2,780,051	\$1,390,026
23	Farmers and Merchants Bank	2	\$2,200,000	\$1,100,000
24	Alaska USA FCU	2	\$2,196,250	\$1,098,125
25	Opus Bank	2	\$2,152,300	\$1,076,150
26	Morgan Stanley Bank, National Association	2	\$1,965,878	\$982,939
27	Citizens Business Bank	2	\$1,307,500	\$653,750
28	Commercial Bank of California	2	\$1,303,800	\$651,900
29	First Choice Bank	1	\$8,478,000	\$8,478,000
30	First Commercial Bank (USA)	1	\$7,500,000	\$7,500,000
31	Live Oak Banking Company	1	\$4,661,725	\$4,661,725
32	First Bank Financial Centre	1	\$3,791,500	\$3,791,500
33	T Bank, National Association	1	\$3,404,000	\$3,404,000
34	Compass Bancshares, Inc.	1	\$3,050,000	\$3,050,000
35	Central Valley Community Bank	1	\$2,325,050	\$2,325,050
36	Pacific Mercantile Bank	1	\$2,100,000	\$2,100,000
37	Compass Bank	1	\$2,002,250	\$2,002,250
38	Meadows Bank	1	\$1,403,400	\$1,403,400
39	FirstBank	1	\$1,375,000	\$1,375,000
40	Redding Bank of Commerce	1	\$1,300,000	\$1,300,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	Bank of Hope	1	\$1,275,000	\$1,275,000
42	Manufacturers Bank	1	\$1,172,500	\$1,172,500
43	West Valley National Bank	1	\$700,785	\$700,785
44	GBC International Bank	1	\$612,500	\$612,500
45	Evolve Bank & Trust	1	\$606,750	\$606,750
46	Bank of Santa Clarita	1	\$602,500	\$602,500
47	Rabobank, National Association	1	\$595,000	\$595,000
48	Pacific Western Bank	1	\$505,000	\$505,000
49	Regions Bank	1	\$480,000	\$480,000
50	Sunwest Bank	1	\$317,750	\$317,750
51	First Citizens BancShares, Inc.	1	\$310,000	\$310,000
52	Partners Bank of California	1	\$275,000	\$275,000
	<i>TOTAL:</i>	<i>235</i>	<i>\$343,539,400</i>	<i>\$1,461,870</i>