

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY2019 504 THIRD PARTY LENDER RANKING  
AS OF 09/30/2019**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 CIT BANK  
40  
\$40,951,512**

**#2 JPMORGAN CHASE BANK, NA  
34  
\$39,580,343**

**#3 HARVEST COMMERCIAL CAPITAL  
22  
\$24,041,213**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>CIT Bank</b>	<b>40</b>	<b>\$40,951,512</b>	<b>\$1,023,788</b>
<b>2</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>34</b>	<b>\$39,580,343</b>	<b>\$1,164,128</b>
<b>3</b>	<b>Harvest Commercial Capital, LLC</b>	<b>22</b>	<b>\$24,041,213</b>	<b>\$1,092,782</b>
4	Zions Bancorporation, N.A. dba California Bank &	21	\$28,592,556	\$1,361,550
5	CalPrivate Bank	19	\$12,917,103	\$679,848
6	Bank of America, National Association	15	\$11,572,478	\$771,499
7	Wells Fargo Bank, National Association	13	\$20,456,435	\$1,573,572
8	City National Bank	13	\$19,931,026	\$1,533,156
9	Bank of the West	10	\$28,031,052	\$2,803,105
10	Poppy Bank	9	\$22,537,814	\$2,504,202
11	Pacific Premier Bank	7	\$15,583,074	\$2,226,153
12	American Business Bank	5	\$9,035,208	\$1,807,042
13	Morgan Stanley Bank, National Association	5	\$6,900,000	\$1,380,000
14	Opus Bank	5	\$2,333,499	\$466,700
15	Sunwest Bank	4	\$4,564,676	\$1,141,169
16	Commercial Bank of California	3	\$2,320,225	\$773,408
17	Bank of Hope	2	\$12,296,000	\$6,148,000
18	GBC International Bank	2	\$5,606,950	\$2,803,475
19	Compass Bank	2	\$5,480,000	\$2,740,000
20	Beneficial State Bank	2	\$5,384,057	\$2,692,029
21	Citizens Business Bank	2	\$4,691,125	\$2,345,563
22	First Foundation Bank	2	\$4,587,500	\$2,293,750
23	East West Bank	2	\$3,854,000	\$1,927,000
24	Banner Bank	2	\$3,709,893	\$1,854,947
25	MUFG Union Bank, National Association	2	\$3,506,000	\$1,753,000
26	Cathay Bank	2	\$3,415,000	\$1,707,500
27	First Republic Bank	2	\$2,385,500	\$1,192,750
28	Pacific Enterprise Bank	2	\$2,113,500	\$1,056,750
29	First Bank Financial Centre	2	\$2,105,500	\$1,052,750
30	First Choice Bank	2	\$580,500	\$290,250
31	FirstBank	2	\$519,000	\$259,500
32	United Business Bank	1	\$7,850,000	\$7,850,000
33	T Bank, National Association	1	\$4,560,000	\$4,560,000
34	Comerica Bank	1	\$4,242,000	\$4,242,000
35	Calwest Bancorp	1	\$4,050,000	\$4,050,000
36	First General Bank	1	\$3,096,900	\$3,096,900
37	Banc of California, Inc.	1	\$2,000,000	\$2,000,000
38	Innovative Capital Corporation	1	\$1,975,000	\$1,975,000
39	Western Alliance Bank	1	\$1,639,665	\$1,639,665
40	Business Loan Capital Inc.	1	\$1,523,000	\$1,523,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
41	The Union Bank	1	\$1,292,500	\$1,292,500
42	Union Bank	1	\$1,255,200	\$1,255,200
43	West Valley National Bank	1	\$1,234,438	\$1,234,438
44	Sun Community FCU	1	\$1,127,500	\$1,127,500
45	Bank of Santa Clarita	1	\$1,123,500	\$1,123,500
46	California Bank of Commerce	1	\$1,100,000	\$1,100,000
47	Evolve Bank & Trust	1	\$971,800	\$971,800
48	The Bank of the West	1	\$812,500	\$812,500
49	U.S. Bank, National Association	1	\$712,500	\$712,500
50	Pinnacle Bank	1	\$659,000	\$659,000
51	U.S. Bank National Association	1	\$621,000	\$621,000
52	Bank of America California, N.A.	1	\$595,200	\$595,200
53	Pacific Enterprise Bancorp	1	\$579,000	\$579,000
54	BSD Capital, LLC dba Lendistry	1	\$536,571	\$536,571
55	First Citizens National Bank	1	\$500,000	\$500,000
56	First Citizens BancShares, Inc.	1	\$407,650	\$407,650
57	Alaska USA FCU	1	\$179,500	\$179,500
58	Mechanics Bank	1	\$160,000	\$160,000
	<b><i>TOTAL:</i></b>	<b><i>282</i></b>	<b><i>\$394,387,163</i></b>	<b><i>\$1,398,536</i></b>