

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2018 504 THIRD PARTY LENDER RANKING  
AS OF 12/31/2017**



**TOP 3 LENDERS**

<b>#1 JPMORGAN CHASE BANK</b>
<b>8</b>
<b>\$7,310,124</b>

<b>#2 WELLS FARGO BANK</b>
<b>6</b>
<b>\$11,368,254</b>

<b>#3 ZIONS FIRST NATIONAL BANK</b>
<b>6</b>
<b>\$5,816,930</b>

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>8</b>	<b>\$7,310,124</b>	<b>\$913,766</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>6</b>	<b>\$11,368,254</b>	<b>\$1,894,709</b>
<b>3</b>	<b>Zions First National Bank</b>	<b>6</b>	<b>\$5,816,930</b>	<b>\$969,488</b>
4	CIT Bank	5	\$5,150,000	\$1,030,000
5	Pacific Premier Bank	3	\$2,700,000	\$900,000
6	US Metro Bank	2	\$7,003,000	\$3,501,500
7	CommerceWest Bank	2	\$2,786,355	\$1,393,178
8	U.S. Bank National Association	2	\$1,925,800	\$962,900
9	Bank of the West	1	\$2,826,858	\$2,826,858
10	Central Valley Community Bank	1	\$2,325,050	\$2,325,050
11	City National Bank	1	\$2,150,000	\$2,150,000
12	Alaska USA FCU	1	\$1,613,750	\$1,613,750
13	Union Bank, N.A.	1	\$1,487,500	\$1,487,500
14	Bank of America, National Association	1	\$1,400,000	\$1,400,000
15	First Foundation Bank	1	\$1,272,000	\$1,272,000
16	Pacific Enterprise Bancorp	1	\$1,124,500	\$1,124,500
17	First Bank	1	\$1,001,000	\$1,001,000
18	UNKNOWN	1	\$1,000,000	\$1,000,000
19	East West Bank	1	\$738,444	\$738,444
20	Pacific Enterprise Bank	1	\$570,750	\$570,750
21	Pacific Western Bank	1	\$505,000	\$505,000
22	Regions Bank	1	\$480,000	\$480,000
23	Plaza Bank	1	\$468,000	\$468,000
24	First Citizens BancShares, Inc.	1	\$310,000	\$310,000
	<b>TOTAL:</b>	<b>50</b>	<b>\$63,333,315</b>	<b>\$1,266,666</b>