

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2011

10/01/2010-9/30/2011

	#	\$		#	\$		
1	BRANCH BK. & TR CO	105	\$15,518,800	71	BANK OF LANCASTER	1	\$500,000
2	WELLS FARGO BANK NATL ASSOC	47	\$20,957,500	72	PROVIDENT BANK	1	\$500,000
3	SUPERIOR FINANCIAL GROUP, LLC	45	\$487,500	73	FIRST CAPITAL BANK	1	\$494,000
4	SUNTRUST BANK	38	\$10,916,300	74	HSBC BK USA NATL ASSOC	1	\$450,000
5	FULTON BANK NATL ASSOC	30	\$15,452,000	75	NATIONAL REPUBLIC BANK OF CHICAGO	1	\$430,000
6	STELLARONE BANK	30	\$5,815,200	76	FIRST AND CITIZENS BANK (MONTEREY, VA)	1	\$406,000
7	UNION FIRST MARKET BANK	26	\$7,092,300	77	AMER NATL BK & TR CO	1	\$350,000
8	MANUFACTURERS & TRADERS TR CO	25	\$3,854,000	78	BANK OF OAK RIDGE	1	\$350,000
9	SONABANK	19	\$11,846,300	79	COMMUNITY BANK	1	\$302,000
10	BORREGO SPRINGS BANK, N.A.	16	\$1,626,000	80	CHAIN BRIDGE BANK NATL ASSOC	1	\$300,000
11	SURREY BANK & TRUST	14	\$2,164,800	81	FOSTER BANK	1	\$280,000
12	LIVE OAK BANKING COMPANY	13	\$14,441,000	82	NEWTEK SMALL BUS. FINANCE INC.	1	\$280,000
13	TOWNEBANK	13	\$3,968,000	83	FIRST BANK (TROY, NC)	1	\$253,000
14	FIRST BANK & TRUST COMPANY	11	\$9,419,000	84	VIRGINIA NATIONAL BANK	1	\$250,000
15	FARMERS & MERCHANTS BANK	11	\$3,177,000	85	WASHINGTONFIRST BANK	1	\$250,000
16	UVA COMMUNITY CREDIT UNION	10	\$578,300	86	LANGLEY FCU	1	\$235,200
17	FAUQUIER BANK	7	\$750,000	87	EAGLEBANK	1	\$235,000
18	ACCESS NATIONAL BANK	6	\$3,871,000	88	BANCORP BANK	1	\$226,500
19	PEOPLES BANK OF VIRGINIA	6	\$2,655,000	89	AMER BUS. LENDING INC.	1	\$225,000
20	RIVER COMMUN BANK NATL ASSOC	6	\$1,330,800	90	CHESAPEAKE BANK	1	\$219,000
21	PNC BANK, NATIONAL ASSOCIATION	6	\$1,326,000	91	BANK OF MCKENNEY	1	\$215,000
22	CORNERSTONE BANK NATL ASSOC	6	\$1,230,000	92	BANK OF THE COMMONWEALTH	1	\$200,000
23	VILLAGE BANK	6	\$796,200	93	OAK VIEW NATIONAL BANK	1	\$200,000
24	BANK OF AMERICA NATL ASSOC	5	\$3,387,000	94	REGIONS BANK	1	\$185,000
25	COLONIAL VIRGINIA BANK	5	\$704,600	95	FRONTIER COMMUNITY BANK	1	\$159,000
26	FIDELITY BANK	4	\$7,780,000	96	BANK OF FLOYD	1	\$150,000
27	WILSHIRE STATE BANK	4	\$1,602,500	97	ESSEX BANK	1	\$150,000
28	NAVY FCU	4	\$1,481,500	98	VIRGINIA COMPANY BANK	1	\$131,000
29	RBC BANK (USA)	4	\$545,000	99	PENDLETON COMMUNITY BANK, INC.	1	\$129,000
30	COMMUNITY SOUTH BANK	3	\$2,903,000	100	ALLIANCE BANK CORPORATION	1	\$91,000
31	COMPASS BANK	3	\$1,557,900	101	MAINSTREET BANK	1	\$75,000
32	FIRST-CITIZENS BANK & TRUST COMPANY	3	\$1,280,000				
33	MONARCH BANK	3	\$970,000				
34	VIRGINIA COMMERCE BANK	3	\$954,000				
35	NATL BK OF BLACKSBURG	3	\$760,000				
36	TRULIANT FCU	3	\$418,000				
37	OLD POINT NATL BK - PHOEBUS	3	\$363,000				
38	ABNB FCU	3	\$117,300				
39	VIRGINIA PARTNERS BANK	3	\$94,800				
40	HOME LOAN INVEST BANK F.S.B.	2	\$5,400,000				
41	CELTIC BANK CORPORATION	2	\$2,840,000				
42	CAPITALSOURCE BANK	2	\$2,592,000				
43	FIRST FINANCIAL BANK	2	\$2,237,500				
44	SQUARE 1 BANK	2	\$1,750,000				
45	CARDINAL BANK	2	\$1,185,300				
46	UNITED BANK	2	\$1,035,000				
47	PARK VIEW FCU	2	\$489,500				
48	WACHOVIA BANK, A DIVISION OF	2	\$475,000				
49	HERITAGE BANK	2	\$418,000				
50	SANDY SPRING BANK	2	\$415,000				
51	TD BANK, NATIONAL ASSOCIATION	2	\$321,400				
52	PAGE VALLEY BANK	2	\$128,500				
53	BANK OF SOUTHSIDE VIRGINIA	2	\$60,300				
54	VALLEY BANK	2	\$55,300				
55	SYNERGY BANK, SSB	1	\$5,000,000				
56	PACIFIC CITY BANK	1	\$3,810,000				
57	JOHN MARSHALL BANK	1	\$2,569,000				
58	EVB	1	\$1,517,000				
59	CAPITAL BANK NATL ASSOC	1	\$1,500,000				
60	BANK OF ATLANTA	1	\$1,168,000				
61	ZIONS FIRST NATIONAL BANK	1	\$1,140,000				
62	BUSINESS BANK	1	\$1,100,000				
63	EVOLVE BANK & TRUST	1	\$863,000				
64	FIRST WESTERN SBLC, INC	1	\$765,000				
65	FIRST CHATHAM BANK	1	\$755,000				
66	BANK OF TENNESSEE	1	\$700,000				
67	Bank@LANTEC	1	\$592,000				
68	CITIZENS & FARMERS BANK	1	\$590,000				
69	FIRST VIRGINIA COMMUNITY BANK	1	\$583,000				
70	FIDELITY BANK (FUQUAY VARINA, NC)	1	\$504,000				
				TOTAL 7(a) & 504 LOANS		629	\$214,971,100

See next page for detailed Category Rankings.

LENDER RANKINGS

FY 2011

10/01/2010-9/30/2011

TOP LENDERS BY TOTAL NUMBERS (all lenders)		#	\$
1.	BRANCH BK. & TR CO	105	\$15,518,800
2.	WELLS FARGO BANK NATL ASSOC	47	\$20,957,500
3.	SUPERIOR FINANCIAL GROUP, LLC	45	\$487,500
4.	SUNTRUST BANK	38	\$10,916,300
5.	FULTON BANK NATL ASSOC	30	\$15,452,000

COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		#	\$
1.	BORREGO SPRINGS BANK, N.A.	16	\$1,626,000
2.	SURREY BANK & TRUST	14	\$2,164,800
3.	LIVE OAK BANKING COMPANY	13	\$14,441,000
4.	PEOPLES BANK OF VIRGINIA	6	\$2,655,000
5.	RIVER COMMUN BANK NATL ASSOC	6	\$1,330,800

INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		#	\$
1.	STELLARONE BANK	30	\$5,815,200
2.	SONABANK	19	\$11,846,300
3.	FIRST BANK & TRUST COMPANY	11	\$9,419,000
4.	FARMERS & MERCHANTS BANK	11	\$3,177,000
5.	FAUQUIER BANK	7	\$750,000

MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		#	\$
1.	BRANCH BK. & TR CO	105	\$15,518,800
2.	WELLS FARGO BANK NATL ASSOC	47	\$20,957,500
3.	SUNTRUST BANK	38	\$10,916,300
4.	FULTON BANK NATL ASSOC	30	\$15,452,000
5.	UNION FIRST MARKET BANK	26	\$7,092,300

CREDIT UNIONS		#	\$
1.	UVA COMMUNITY CREDIT UNION	10	\$578,300
2.	NAVY FCU	4	\$1,481,500
3.	TRULIANT FCU	3	\$418,000
4.	ABNB FCU	3	\$117,300
5.	PARK VIEW FCU	2	\$489,500

CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		#	\$
1.	BUSINESS FINANCE GROUP, INC.	48	\$29,156,000
2.	TIDEWATER BUS. FINANCING CORP	33	\$13,228,000
3.	RAPPAHANNOCK ECONOMIC DEVEL CO	11	\$7,605,000
4.	REDC COMMUN CAP. GROUP INC.	1	\$1,140,000
5.	BRIGHTBRIDGE, INC.	1	\$700,000

504 - FIRST TRUST LENDERS (by Numbers)		#	\$
1.	TOWNEBANK	13	\$4,864,252
2.	BRANCH BK. & TR CO	10	\$11,855,201
3.	UNION FIRST MARKET BANK	8	\$6,418,970
4.	STELLARONE BANK	8	\$3,976,890
5.	FULTON BANK NATL ASSOC	5	\$9,643,651