

U.S. SMALL BUSINESS ADMINISTRATION - RICHMOND DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2014		10/01/2013-9/30/2014			
LENDER	#	\$					
1	WELLS FARGO BANK NATL ASSOC	67	\$19,596,300	63	SUSQUEHANNA BANK	1	\$4,416,000
2	BRANCH BK. & TR CO	37	\$5,357,900	64	METRO CITY BANK	1	\$2,648,000
3	UNION FIRST MARKET BANK	34	\$5,532,600	65	HANA SMALL BUS. LENDING INC.	1	\$2,250,000
4	SUNTRUST BANK	32	\$28,027,600	66	FIRST INTERCONTINENTAL BANK	1	\$1,915,000
5	MANUFACTURERS & TRADERS TR CO	30	\$4,362,600	67	FIRST SECURITY BANK OF NEVADA	1	\$1,800,000
6	SONABANK	25	\$7,173,600	68	EMBASSY NATIONAL BANK	1	\$1,780,000
7	EVB	20	\$1,112,000	69	PARKE BANK	1	\$1,470,000
8	CELTIC BANK CORPORATION	18	\$3,840,000	70	CAPITALSPRING SBLC, LLC	1	\$1,441,800
9	OLD POINT NATL BK OF PHOEBUS	14	\$3,175,700	71	WOORI AMERICA BANK	1	\$1,350,000
10	UVA COMMUNITY CREDIT UNION	13	\$247,400	72	FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000
11	TOWNEBANK	11	\$3,102,000	73	HOMETOWN BANK	1	\$947,000
12	FIRST BANK & TRUST COMPANY	10	\$10,375,000	74	COMPASS BANK	1	\$792,000
13	FULTON BANK NATL ASSOC	9	\$4,683,000	75	PEOPLES COMMUNITY BANK	1	\$700,000
14	FARMERS & MERCHANTS BANK	9	\$937,000	76	APPLE FCU	1	\$650,000
15	LIVE OAK BANKING COMPANY	8	\$10,486,000	77	SOUTHERN BANK AND TRUST COMPANY	1	\$537,000
16	YADKIN BANK	8	\$7,656,700	78	VIRGINIA COMMUNITY BANK	1	\$475,000
17	CERTUSBANK NATL ASSOC	7	\$14,488,500	79	NORTHWEST FCU	1	\$350,000
18	LANGLEY FCU	7	\$691,200	80	SANTANDER BANK NATL ASSOC	1	\$350,000
19	BAYPORT CREDIT UNION	7	\$545,000	81	WASHINGTONFIRST BANK	1	\$334,000
20	VIRGINIA PARTNERS BANK	6	\$1,650,000	82	COMMERCIAL BANK	1	\$300,000
21	BLUE RIDGE BANK	6	\$1,646,000	83	COMMUNITY REINVESTMENT SMALL B	1	\$270,000
22	FAUQUIER BANK	6	\$615,000	84	PIONEER BANK	1	\$260,000
23	ACCESS NATIONAL BANK	5	\$6,518,000	85	HOME LOAN INVEST BANK F.S.B.	1	\$245,000
24	VILLAGE BANK	5	\$1,544,500	86	ESSEX BANK	1	\$208,000
25	NEW HORIZON BANK NATL ASSOC	5	\$868,000	87	VIRGINIA COMPANY BANK	1	\$208,000
26	SPIRIT OF TEXAS BANK, SSB	5	\$719,400	88	JEANNE D' ARC CU	1	\$150,000
27	NOAH BANK	4	\$7,850,000	89	BANK@LANTEC	1	\$123,000
28	NEWTEK SMALL BUS. FINANCE INC.	4	\$5,415,600	90	PARK VIEW FCU	1	\$120,000
29	LORAIN NATIONAL BANK	4	\$4,058,000	91	MORGAN STANLEY BANK, NATIONAL ASSOCIATION	1	\$114,000
30	WEST TOWN BANK & TRUST	4	\$3,400,000	92	OAK VIEW NATIONAL BANK	1	\$90,000
31	BANK OF FLOYD	4	\$2,556,700	93	PENDLETON COMMUNITY BANK, INC.	1	\$90,000
32	PNC BANK, NATIONAL ASSOCIATION	4	\$1,150,000	94	FRONTIER COMMUNITY BANK	1	\$85,000
33	NATL BK OF BLACKSBURG	4	\$774,300		TOTAL 7(a) & 504 LOANS	535	\$230,904,000
34	BANK OF AMERICA NATL ASSOC	4	\$674,300				
35	UNITED BANK	4	\$595,000				
36	SUPERIOR FINANCIAL GROUP, LLC	4	\$50,000				
37	FIRST WESTERN SBLC, INC	3	\$5,255,000				
38	HANMI BANK	3	\$4,687,000				
39	VALLEY BANK	3	\$2,039,000				
40	CAPITAL ONE NATL ASSOC	3	\$1,939,100				
41	EAGLEBANK	3	\$1,051,000				
42	TD BANK, NATIONAL ASSOCIATION	3	\$484,000				
43	SURREY BANK & TRUST	3	\$459,800				
44	CORNERSTONEBANK	2	\$3,203,700				
45	BBCN BANK	2	\$3,087,000				
46	WILSHIRE BANK	2	\$1,332,000				
47	CHESAPEAKE BANK	2	\$1,320,000				
48	STEARNS BK NATL ASSOC	2	\$1,135,000				
49	CAPITAL BANK NATL ASSOC	2	\$900,000				
50	MACON BANK, INC.	2	\$830,000				
51	FIRST FINANCIAL BANK	2	\$700,000				
52	MID-ATLANTIC FCU	2	\$650,000				
53	MIDDLEBURG BANK	2	\$606,000				
54	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$373,000				
55	PACIFIC CITY BANK	2	\$350,000				
56	BUSINESS FINANCE GROUP, INC.	2	\$289,200				
57	CITIZENS AND FARMERS BANK	2	\$282,000				
58	INDUSTRIAL BANK	2	\$270,000				
59	MONARCH BANK	2	\$218,000				
60	ABNB FCU	2	\$176,000				
61	COMMUNITY TRUST BANK, INC.	2	\$166,500				
62	GOLDEN PACIFIC BANK NATL ASSOC	2	\$45,000				

FOR RANKINGS, SEE NEXT PAGE.

U.S. SMALL BUSINESS ADMINISTRATION - RICHMOND DISTRICT OFFICE
LENDER RANKING by TOTAL NUMBERS

10/01/2013-9/30/2014			
	TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
1.	WELLS FARGO BANK NATL ASSOC	67	\$19,596,300
2.	BRANCH BK. & TR CO	37	\$5,357,900
3.	UNION FIRST MARKET BANK	34	\$5,532,600
4.	SUNTRUST BANK	32	\$28,027,600
5.	MANUFACTURERS & TRADERS TR CO	30	\$4,362,600
	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
1.	CELTIC BANK CORPORATION	18	\$3,840,000
2.	LIVE OAK BANKING COMPANY	8	\$10,486,000
3.	VIRGINIA PARTNERS BANK	6	\$1,650,000
4.	BLUE RIDGE BANK	6	\$1,646,000
5.	VILLAGE BANK	5	\$1,544,500
	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
1.	SONABANK	25	\$7,173,600
2.	EVB	20	\$1,112,000
3.	OLD POINT NATL BK OF PHOEBUS	14	\$3,175,700
4.	FIRST BANK & TRUST COMPANY	10	\$10,375,000
5.	FARMERS & MERCHANTS BANK	9	\$937,000
	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
1.	WELLS FARGO BANK NATL ASSOC	67	\$19,596,300
2.	BRANCH BK. & TR CO	37	\$5,357,900
3.	UNION FIRST MARKET BANK	34	\$5,532,600
4.	SUNTRUST BANK	32	\$28,027,600
5.	MANUFACTURERS & TRADERS TR CO	30	\$4,362,600
	CREDIT UNIONS	#	\$
1.	UVA COMMUNITY CREDIT UNION	13	\$247,400
2.	LANGLEY FCU	7	\$691,200
3.	BAYPORT CREDIT UNION	7	\$545,000
4.	MID-ATLANTIC FCU	2	\$650,000
5.	ABNB FCU	2	\$176,000
	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
1.	BUSINESS FINANCE GROUP, INC.	37	\$19,090,000
2.	TIDEWATER BUS. FINANCING CORP	37	\$11,991,000
3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,203,000
	504 - FIRST TRUST LENDERS (by Numbers)	#	\$
1.	TOWNEBANK	11	\$4,047,210
2.	BRANCH BK. & TR CO	8	\$3,478,460
3.	UNION FIRST MARKET BANK	8	\$2,405,000
4.	OLD POINT NATL BK OF PHOEBUS	5	\$1,735,393
5.	WELLS FARGO BANK NATL ASSOC	4	\$3,286,220