

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2016		10/01/2015-8/31/2016			
LENDER		#	\$				
1	WELLS FARGO BANK NATL ASSOC	163	\$22,027,700	74	XENITH BANK	1	\$445,000
2	UNION BANK & TRUST	36	\$14,612,500	75	PACIFIC CITY BANK	1	\$431,000
3	MANUFACTURERS & TRADERS TR CO	32	\$6,113,800	76	FIRST CITIZENS BANK (Alabama)	1	\$362,000
4	LIVE OAK BANKING COMPANY	25	\$43,176,500	77	READYCAP LENDING, LLC	1	\$361,000
5	EVB	23	\$6,118,100	78	COMPASS BANK	1	\$359,000
6	BRANCH BANKING AND TRUST COMPA	22	\$5,202,000	79	SUMMIT COMMUNITY BANK, INC	1	\$355,000
7	CELTIC BANK CORPORATION	22	\$5,129,400	80	CORNERSTONE BANK NATL ASSOC	1	\$351,000
8	SUNTRUST BANK	17	\$15,292,800	81	VIRGINIA COMMUNITY CAPITAL	1	\$299,000
9	STEARNS BK NATL ASSOC	14	\$2,762,300	82	ESSEX BANK	1	\$295,000
10	FIRST HOME BANK	12	\$2,469,000	83	NOA BANK	1	\$290,000
11	YADKIN BANK	11	\$7,482,900	84	CAPITAL BANK NATL ASSOC	1	\$250,000
12	VILLAGE BANK	11	\$4,919,000	85	NATIONAL BANK OF BLACKSBUR	1	\$250,000
13	UVA COMMUNITY CREDIT UNION	11	\$377,100	86	BANK OF CLARKE COUNTY	1	\$210,000
14	FIRST FINANCIAL BANK	10	\$6,012,000	87	WASHINGTONFIRST BANK	1	\$200,000
15	FULTON BANK NATL ASSOC	10	\$2,287,500	88	FARMERS AND MERCHANTS BANK	1	\$182,000
16	TOWNEBANK	9	\$2,987,000	89	ZIONS FIRST NATIONAL BANK	1	\$162,000
17	SONABANK	9	\$2,390,000	90	BBCN BANK	1	\$150,000
18	BAYPORT CREDIT UNION	9	\$1,188,100	91	SPIRIT OF TEXAS BANK, SSB	1	\$150,000
19	LANGLEY FCU	9	\$1,053,000	92	CAPON VALLEY BANK	1	\$135,000
20	PNC BANK, NATIONAL ASSOCIATION	7	\$2,119,100	93	NEW HORIZON BANK NATL ASSOC	1	\$115,000
21	FIRST BANK AND TRUST COMPANY	6	\$10,596,000	94	AMER NATL BK & TR CO	1	\$94,000
22	COMMUNITY CAP. BK OF VIRGINIA	6	\$1,503,100	95	UNITED BANK	1	\$66,200
23	TD BANK, NATIONAL ASSOCIATION	6	\$215,000	96	CENTRAL VIRGINIA FCU	1	\$50,000
24	NORTHEAST BANK	5	\$6,248,500	97	PARK VIEW FCU	1	\$25,000
25	NEWTEK SMALL BUS. FINANCE INC.	5	\$4,269,500	TOTAL 7(a) & 504 LOANS		630	\$253,604,800
26	FIRST-CITIZENS BK & TR CO	5	\$2,494,000				
27	VIRGINIA NATIONAL BANK	5	\$2,093,400				
28	SURREY BANK & TRUST	5	\$814,000				
29	BANCORP BANK	4	\$3,794,000				
30	FIRST BANK FINANCIAL CENTRE	4	\$3,288,200				
31	ACCESS NATIONAL BANK	4	\$1,260,000				
32	INDEPENDENCE BANK	4	\$520,000				
33	FARMERS & MERCHANTS BANK	4	\$500,000				
34	WEST TOWN BANK & TRUST	3	\$5,259,000				
35	BANKUNITED, NATIONAL ASSOCIATI	3	\$4,271,500				
36	METRO CITY BANK	3	\$3,721,500				
37	FIDELITY BANK	3	\$2,841,000				
38	HANMI BANK	3	\$2,005,000				
39	FARMERS BANK	3	\$1,735,000				
40	UNITED COMMUNITY BANK	3	\$1,276,700				
41	EAGLEBANK	3	\$1,152,000				
42	SOUTHERN BANK AND TRUST COMPANY	3	\$548,000				
43	BANK OF NORTH CAROLINA	3	\$535,000				
44	FAUQUIER BANK	3	\$470,000				
45	CARDINAL BANK	3	\$266,000				
46	BANK OF FLOYD	3	\$200,000				
47	CAPITAL ONE NATL ASSOC	3	\$153,000				
48	CUSTOMERS BANK	2	\$3,277,000				
49	CBC NATIONAL BANK	2	\$2,614,400				
50	SANDY SPRING BANK	2	\$1,150,000				
51	CITIZENS BANK	2	\$982,800				
52	BANK OF AMERICA NATL ASSOC	2	\$850,000				
53	MONARCH BANK	2	\$829,000				
54	HOME LOAN INVEST BANK F.S.B.	2	\$825,000				
55	STATE BANK AND TRUST COMPANY	2	\$583,000				
56	BANC OF CALIFORNIA NATL ASSOC	2	\$470,000				
57	BANK OF HOPE	2	\$450,000				
58	BUSINESS FINANCE GROUP, INC.	2	\$426,000				
59	NAVY FCU	2	\$109,000				
60	BLUE RIDGE BANK	2	\$100,000				
61	MAINSTREET BANK	1	\$3,681,000				
62	BANK OF GEORGE	1	\$3,405,000				
63	CAROLINA BANK	1	\$2,660,000				
64	T BANK, NATIONAL ASSOCIATION	1	\$2,062,000				
65	COMMONWEALTH BUSINESS BANK	1	\$1,387,000				
66	FIRST WESTERN SBLC, INC	1	\$1,160,000				
67	UTAH COMMUNITY BANK	1	\$1,100,000				
68	LEGENCE BANK	1	\$950,000				
69	CROSSROADS SMALL BUS. SOLUTION	1	\$748,000				
70	PARK STERLING BANK	1	\$664,000				
71	MIDDLEBURG BANK	1	\$636,000				
72	BERKSHIRE BANK	1	\$614,000				
73	FIRST CHATHAM BANK	1	\$535,200				
				TOP LENDERS BY TOTAL NUMBERS (all lenders)		#	\$
1.	WELLS FARGO BANK NATL ASSOC	163	\$22,027,700	1.	WELLS FARGO BANK NATL ASSOC	163	\$22,027,700
2.	UNION BANK & TRUST	36	\$14,612,500	2.	UNION BANK & TRUST	36	\$14,612,500
3.	MANUFACTURERS & TRADERS TR CO	32	\$6,113,800	3.	MANUFACTURERS & TRADERS TR CO	32	\$6,113,800
4.	LIVE OAK BANKING COMPANY	25	\$43,176,500	4.	LIVE OAK BANKING COMPANY	25	\$43,176,500
5.	EVB	23	\$6,118,100	5.	EVB	23	\$6,118,100
				COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		#	\$
1.	CELTIC BANK CORPORATION	22	\$5,129,400	1.	CELTIC BANK CORPORATION	22	\$5,129,400
2.	FIRST HOME BANK	12	\$2,469,000	2.	FIRST HOME BANK	12	\$2,469,000
3.	COMMUNITY CAP. BK OF VIRGINIA	6	\$1,503,100	3.	COMMUNITY CAP. BK OF VIRGINIA	6	\$1,503,100
4.	SURREY BANK & TRUST	5	\$814,000	4.	SURREY BANK & TRUST	5	\$814,000
5.	INDEPENDENCE BANK	4	\$520,000	5.	INDEPENDENCE BANK	4	\$520,000
				INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		#	\$
1.	LIVE OAK BANKING COMPANY	25	\$43,176,500	1.	LIVE OAK BANKING COMPANY	25	\$43,176,500
2.	EVB	23	\$6,118,100	2.	EVB	23	\$6,118,100
3.	STEARNS BK NATL ASSOC	14	\$2,762,300	3.	STEARNS BK NATL ASSOC	14	\$2,762,300
4.	VILLAGE BANK	11	\$4,919,000	4.	VILLAGE BANK	11	\$4,919,000
5.	FIRST FINANCIAL BANK	10	\$6,012,000	5.	FIRST FINANCIAL BANK	10	\$6,012,000
				MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		#	\$
1.	WELLS FARGO BANK NATL ASSOC	163	\$22,027,700	1.	WELLS FARGO BANK NATL ASSOC	163	\$22,027,700
2.	UNION BANK & TRUST	36	\$14,612,500	2.	UNION BANK & TRUST	36	\$14,612,500
3.	MANUFACTURERS & TRADERS TR CO	32	\$6,113,800	3.	MANUFACTURERS & TRADERS TR CO	32	\$6,113,800
4.	BRANCH BANKING AND TRUST COMPA	22	\$5,202,000	4.	BRANCH BANKING AND TRUST COMPA	22	\$5,202,000
5.	SUNTRUST BANK	17	\$15,292,800	5.	SUNTRUST BANK	17	\$15,292,800
				CREDIT UNIONS		#	\$
1.	UVA COMMUNITY CREDIT UNION	11	\$377,100	1.	UVA COMMUNITY CREDIT UNION	11	\$377,100
2.	BAYPORT CREDIT UNION	9	\$1,188,100	2.	BAYPORT CREDIT UNION	9	\$1,188,100
3.	LANGLEY FCU	9	\$1,053,000	3.	LANGLEY FCU	9	\$1,053,000
4.	NAVY FCU	2	\$109,000	4.	NAVY FCU	2	\$109,000
5.	CENTRAL VIRGINIA FCU	1	\$50,000	5.	CENTRAL VIRGINIA FCU	1	\$50,000
				CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		#	\$
1.	TIDEWATER BUS. FINANCING CORP	29	\$12,097,000	1.	TIDEWATER BUS. FINANCING CORP	29	\$12,097,000
2.	BUSINESS FINANCE GROUP, INC.	27	\$17,375,000	2.	BUSINESS FINANCE GROUP, INC.	27	\$17,375,000
3.	RAPPAHANNOCK ECONOMIC DEVEL CO	9	\$4,874,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	9	\$4,874,000
				504 - FIRST TRUST LENDERS (by Numbers)		#	\$
1.	UNION BANK & TRUST	9	\$10,583,839	1.	UNION BANK & TRUST	9	\$10,583,839
2.	TOWNEBANK	9	\$3,679,232	2.	TOWNEBANK	9	\$3,679,232
3.	BRANCH BANKING AND TRUST COMPA	6	\$3,069,616	3.	BRANCH BANKING AND TRUST COMPA	6	\$3,069,616
4.	FARMERS BANK	3	\$2,222,446	4.	FARMERS BANK	3	\$2,222,446
5.	FIRST-CITIZENS BK & TR CO	3	\$1,831,500	5.	FIRST-CITIZENS BK & TR CO	3	\$1,831,500