

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2016		10/01/2015-1/31/2016			
LENDER		#	\$				
1	WELLS FARGO BANK NATL ASSOC	65	\$5,487,700	54	FARMERS & MERCHANTS BANK	1	\$60,000
2	UNION BANK & TRUST	15	\$6,707,500	55	CARDINAL BANK	1	\$50,000
3	LIVE OAK BANKING COMPANY	9	\$14,755,000	56	TD BANK, NATIONAL ASSOCIATION	1	\$50,000
4	CELTIC BANK CORPORATION	8	\$3,512,500	57	NAVY FCU	1	\$40,000
5	MANUFACTURERS & TRADERS TR CO	8	\$2,274,800	58	VIRGINIA NATIONAL BANK	1	\$20,000
6	SUNTRUST BANK	5	\$4,852,600	<b>TOTAL 7(a) &amp; 504 LOANS</b>		<b>194</b>	<b>\$81,991,800</b>
7	FULTON BANK NATL ASSOC	5	\$1,357,500				
8	BAYPORT CREDIT UNION	5	\$885,800	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>			
9	STEARNS BK NATL ASSOC	4	\$612,000	1.	WELLS FARGO BANK NATL ASSOC	65	\$5,487,700
10	EVV	4	\$580,000	2.	UNION BANK & TRUST	15	\$6,707,500
11	FIRST BANK AND TRUST COMPANY	3	\$5,191,000	3.	LIVE OAK BANKING COMPANY	9	\$14,755,000
12	BRANCH BANKING AND TRUST COMPA	3	\$1,044,700	4.	CELTIC BANK CORPORATION	8	\$3,512,500
13	SURREY BANK & TRUST	3	\$618,000	5.	MANUFACTURERS & TRADERS TR CO	8	\$2,274,800
14	NEWTEK SMALL BUS. FINANCE INC.	2	\$3,321,000				
15	CBC NATIONAL BANK	2	\$2,614,400	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>			
16	METRO CITY BANK	2	\$1,581,500	1.	CELTIC BANK CORPORATION	8	\$3,512,500
17	PNC BANK, NATIONAL ASSOCIATION	2	\$1,122,400	2.	SURREY BANK & TRUST	3	\$618,000
18	UNITED COMMUNITY BANK	2	\$915,000	3.	CBC NATIONAL BANK	2	\$2,614,400
19	VILLAGE BANK	2	\$890,000	4.	BANK OF FLOYD	2	\$140,000
20	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$774,000	5.	FIRST HOME BANK	2	\$125,000
21	BANC OF CALIFORNIA NATL ASSOC	2	\$470,000				
22	SONABANK	2	\$360,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>			
23	LANGLEY FCU	2	\$280,000	1.	LIVE OAK BANKING COMPANY	9	\$14,755,000
24	BANK OF FLOYD	2	\$140,000	2.	STEARNS BK NATL ASSOC	4	\$612,000
25	FIRST HOME BANK	2	\$125,000	3.	EVV	4	\$580,000
26	MAINSTREET BANK	1	\$3,681,000	4.	FIRST BANK AND TRUST COMPANY	3	\$5,191,000
27	BANK OF GEORGE	1	\$3,405,000	5.	METRO CITY BANK	2	\$1,581,500
28	WEST TOWN BANK & TRUST	1	\$1,800,000				
29	NORTHEAST BANK	1	\$1,775,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>			
30	FIRST FINANCIAL BANK	1	\$1,623,000	1.	WELLS FARGO BANK NATL ASSOC	65	\$5,487,700
31	COMMONWEALTH BUSINESS BANK	1	\$1,387,000	2.	UNION BANK & TRUST	15	\$6,707,500
32	LEGENGE BANK	1	\$950,000	3.	MANUFACTURERS & TRADERS TR CO	8	\$2,274,800
33	FIRST CAPITAL BANCORP, INC.	1	\$664,000	4.	SUNTRUST BANK	5	\$4,852,600
34	CITIZENS BANK	1	\$660,500	5.	FULTON BANK NATL ASSOC	5	\$1,357,500
35	HANMI BANK	1	\$575,000				
36	HOME LOAN INVEST BANK F.S.B.	1	\$560,000	<b>CREDIT UNIONS</b>			
37	PACIFIC CITY BANK	1	\$431,000	1.	BAYPORT CREDIT UNION	5	\$885,800
38	SUMMIT COMMUNITY BANK, INC	1	\$355,000	2.	LANGLEY FCU	2	\$280,000
39	CORNERSTONE BANK NATL ASSOC	1	\$351,000	3.	NAVY FCU	1	\$40,000
40	COMMUNITY CAP. BK OF VIRGINIA	1	\$350,000				
41	VIRGINIA COMMUNITY CAPITAL	1	\$299,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>			
42	ESSEX BANK	1	\$295,000	1.	BUSINESS FINANCE GROUP, INC.	12	\$11,500,000
43	BANKUNITED, NATIONAL ASSOCIATI	1	\$273,700	2.	TIDEWATER BUS. FINANCING CORP	5	\$2,262,000
44	ACCESS NATIONAL BANK	1	\$270,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	2	\$662,000
45	BBCN BANK	1	\$250,000	4.	REDC COMMUNITY CAPITAL GROUP, INC.	0	
46	CAPITAL BANK NATL ASSOC	1	\$250,000				
47	NATIONAL BANK OF BLACKSBURG	1	\$250,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>			
48	WASHINGTONFIRST BANK	1	\$200,000	1.	UNION BANK & TRUST	4	\$6,465,696
49	BANK OF NORTH CAROLINA	1	\$196,000	2.	BRANCH BANKING AND TRUST COMPA	2	\$1,283,616
50	FARMERS BANK	1	\$163,000	3.	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$1,281,500
51	CAPON VALLEY BANK	1	\$135,000	4.	WELLS FARGO BANK NATL ASSOC	2	\$850,000
52	AMER NATL BK & TR CO	1	\$94,000	5.	MAINSTREET BANK	1	\$6,000,000
53	UNITED BANK	1	\$66,200				