

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING BY TOTAL **NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2019	10/01/2018-9/30/2019				
1	Wells Fargo Bank, National Association	53	\$7,612,200	85	Touchstone Bank	1	\$891,000
2	Manufacturers and Traders Trust Company	45	\$7,183,700	86	Carter Bank & Trust	1	\$865,000
3	Branch Banking and Trust Company	34	\$6,988,600	87	Wilmington Savings Fund Society, FSB	1	\$800,000
4	Atlantic Union Bank	25	\$14,932,500	88	Uwharrie Bank	1	\$654,500
5	First Home Bank	24	\$5,009,000	89	First Savings Bank	1	\$635,000
6	TD Bank, National Association	22	\$2,770,500	90	FinWise Bank	1	\$600,000
7	First Bank and Trust Company	21	\$9,279,800	91	Byline Bank	1	\$385,000
8	VCC Bank	20	\$5,615,400	92	Bank of Fincastle	1	\$360,000
9	TowneBank	19	\$11,692,000	93	Florida Capital Bank, National Association	1	\$350,000
10	Live Oak Banking Company	18	\$36,152,000	94	MetaBank	1	\$350,000
11	Stearns Bank National Association	18	\$5,033,800	95	HomeStar Bank and Financial Services	1	\$321,000
12	Newtek Small Business Finance, Inc.	16	\$12,009,000	96	Patriot Bank, National Association	1	\$318,000
13	Independence Bank	16	\$2,165,000	97	DuPont Community CU	1	\$296,000
14	Village Bank	15	\$8,328,200	98	Metro City Bank	1	\$284,000
15	Southern Bank and Trust Company	14	\$6,013,500	99	Mechanics & Farmers Bank	1	\$249,000
16	United Midwest Savings Bank, National Assoc	14	\$5,111,300	100	Pendleton Community Bank, Inc.	1	\$245,000
17	Atlantic Capital Bank, National Association	13	\$5,626,000	101	Spirit of Texas Bank, SSB	1	\$225,000
18	Sonabank	13	\$4,056,000	102	First Citizens BancShares, Inc.	1	\$217,000
19	SunTrust Bank	11	\$10,600,300	103	Langley FCU	1	\$210,000
20	Bayport Credit Union	10	\$974,500	104	Zions Bancorporation, National Association	1	\$209,000
21	Bank of America, National Association	9	\$5,153,300	105	Capital Bank, National Association	1	\$200,500
22	Fulton Bank, National Association	8	\$6,290,000	106	Pioneer Bank	1	\$195,000
23	Celtic Bank Corporation	8	\$4,949,100	107	Maries County Bank	1	\$180,000
24	PNC Bank, National Association	7	\$898,500	108	Cadence Bank, National Association	1	\$150,000
25	ReadyCap Lending, LLC	5	\$3,690,000	109	Apple FCU	1	\$141,000
26	First National Bank of Pennsylvania	5	\$2,962,400	110	Virginia Commonwealth Bank	1	\$128,000
27	Freedom First FCU	5	\$1,676,000	111	Farmers & Merchants Bank	1	\$107,700
28	Virginia Partners Bank	5	\$653,000	112	Signature Bank of Georgia	1	\$100,000
29	Skyline National Bank	5	\$392,500	113	Park View FCU	1	\$90,400
30	Pinnacle Bank	3	\$7,401,000	114	Bank of the James	1	\$90,000
31	Bank of George	3	\$6,636,000	115	Fauquier Bank	1	\$75,000
32	Essex Bank	3	\$4,280,000	116	Freedom Bank of Virginia	1	\$72,000
33	IncredibleBank	3	\$3,132,600	117	Citibank, N.A.	1	\$50,000
34	Firsttrust Savings Bank	3	\$2,745,600	<b>TOTALS</b>		<b>615</b>	<b>\$ 315,021,300</b>
35	United Community Bank	3	\$1,600,000				
36	FVCBank	3	\$771,000	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>			
37	Five Star Bank	3	\$610,000	<b>#</b>	<b>\$</b>		
38	Seacoast National Bank	3	\$595,000	1.	Wells Fargo Bank, National Association	53	\$7,612,200
39	Oak View National Bank	3	\$515,000	2.	Manufacturers and Traders Trust Company	45	\$7,183,700
40	Hanmi Bank	3	\$395,000	3.	Branch Banking and Trust Company	34	\$6,988,600
41	University of Virginia Community CU, Inc.	3	\$132,700	4.	Atlantic Union Bank	25	\$14,932,500
42	MINT National Bank	2	\$5,140,000	5.	First Home Bank	24	\$5,009,000
43	PromiseOne Bank	2	\$4,710,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>			
44	Bancorp Bank	2	\$4,365,000	<b>#</b>	<b>\$</b>		
45	First Chatham Bank	2	\$3,060,000	1.	First Home Bank	24	\$5,009,000
46	First Business Bank	2	\$3,016,000	2.	VCC Bank	20	\$5,615,400
47	HomeTrust Bank	2	\$2,698,500	3.	Independence Bank	16	\$2,165,000
48	Bank of Clarke County	2	\$2,028,000	4.	United Midwest Savings Bank, National Assoc	14	\$5,111,300
49	BankUnited, National Association	2	\$1,620,000	5.	Virginia Partners Bank	5	\$653,000
50	Harvest Small Business Finance, LLC	2	\$1,591,700	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>			
51	EagleBank	2	\$1,100,000	<b>#</b>	<b>\$</b>		
52	Radius Bank	2	\$1,000,000	1.	First Bank and Trust Company	21	\$9,279,800
53	First-Citizens Bank & Trust Company	2	\$935,000	2.	Stearns Bank National Association	18	\$5,033,800
54	Citizens Bank	2	\$879,300	3.	Village Bank	15	\$8,328,200
55	Fifth Third Bank	2	\$864,000	4.	Southern Bank and Trust Company	14	\$6,013,500
56	Blue Ridge Bank, National Association	2	\$732,000	5.	Atlantic Capital Bank, National Association	13	\$5,626,000
57	First Bank	2	\$716,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>			
58	Centric Bank	2	\$640,000	<b>#</b>	<b>\$</b>		
59	Chesapeake Bank	2	\$611,000	1.	Wells Fargo Bank, National Association	53	\$7,612,200
60	New Horizon Bank, National Association	2	\$380,600	2.	Manufacturers and Traders Trust Company	45	\$7,183,700
61	Optus Bank	2	\$357,000	3.	Branch Banking and Trust Company	34	\$6,988,600
62	John Marshall Bank	2	\$321,000	4.	Atlantic Union Bank	25	\$14,932,500
63	Farmers Bank	2	\$291,000	5.	TD Bank, National Association	22	\$2,770,500
64	Bank of Hope	2	\$180,000	<b>CREDIT UNIONS</b>			
65	Bank of Charles Town	2	\$119,000	<b>#</b>	<b>\$</b>		
66	MVB Bank, Inc.	2	\$100,000	1.	Bayport Credit Union	10	\$974,500
				2.	Freedom First FCU	5	\$1,676,000

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67	World Trade Finance, Inc.	1	\$5,000,000	3.	University of Virginia Community CU, Inc.	3	\$132,700	
68	Capital One, National Association	1	\$4,800,000	4.	DuPont Community CU	1	\$296,000	
69	MainStreet Bank	1	\$4,124,100	5.	Langley FCU	1	\$210,000	
70	F&M Bank (TN)	1	\$4,058,000					
71	MainStreet Bancshares, Inc.	1	\$3,799,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)</b>			<b>#</b>	<b>\$</b>
72	Poppy Bank	1	\$3,277,000	1.	504 Capital Corporation	45	\$23,129,000	
73	Stonebriar Commercial Finance	1	\$2,775,000	2.	Business Finance Group, Inc.	42	\$29,875,000	
74	Hana Small Business Lending, Inc.	1	\$2,415,000	3.	Rappahannock Economic Development Corporati	14	\$13,802,000	
75	Old Line Bank	1	\$2,203,000	4.	Chesapeake Business Finance Corporation	1	\$2,203,000	
76	Community Bank of the Chesapeake	1	\$1,800,000	5.	Florida Business Development Corporation	1	\$891,000	
77	North Valley Bank	1	\$1,758,000	6.	Business Expansion Funding Corporation	1	\$702,000	
78	Univest Bank and Trust Co.	1	\$1,542,000					
79	CIBM Bank	1	\$1,530,000	<b>504 - FIRST TRUST LENDERS (by NUMBERS)</b>			<b>#</b>	<b>\$</b>
80	Berkshire Bank	1	\$1,385,000	1.	TowneBank	19	\$14,662,250	
81	Chemical Bank	1	\$1,330,000	2.	Atlantic Union Bank	12	\$13,999,450	
82	Ameris Bank	1	\$1,064,000	3.	Southern Bank and Trust Company	12	\$6,741,243	
83	Virginia Community Bank	1	\$1,030,000	4.	Sonabank	4	\$2,910,000	
84	Commonwealth Business Bank	1	\$1,000,000	5.	Essex Bank	3	\$6,400,000	