

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE
LENDER RANKING BY TOTAL **NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020		10/01/2019-1/31/2020				
1	Wells Fargo Bank, National Association	17	\$ 1,405,100	59	1st Advantage FCU	1	\$ 144,000	
2	Truist Bank	12	\$ 9,076,100	60	National Bank of Blacksburg	1	\$ 140,000	
3	Atlantic Union Bank	11	\$ 4,248,700	61	Celtic Bank Corporation	1	\$ 100,000	
4	Manufacturers and Traders Trust Company	10	\$ 988,000	62	Pendleton Community Bank, Inc.	1	\$ 100,000	
5	Live Oak Banking Company	9	\$ 14,330,000	63	First Savings Bank	1	\$ 75,000	
6	Southern Bank and Trust Company	8	\$ 3,689,000	64	New Horizon Bank, National Association	1	\$ 53,500	
7	Stearns Bank National Association	8	\$ 1,008,000	65	TD Bank, National Association	1	\$ 50,000	
8	First Bank and Trust Company	7	\$ 1,838,500	66	Central Virginia FCU	1	\$ 40,000	
9	Newtek Small Business Finance, Inc.	6	\$ 2,383,200	67	Spirit of Texas Bank, SSB	1	\$ 30,000	
10	Sonabank	6	\$ 1,737,800	TOTALS		191	\$98,722,400	
11	Five Star Bank	5	\$ 1,575,000					
12	Towne Bank	5	\$ 1,509,000	TOP LENDERS BY TOTAL NUMBERS (all lenders)			#	\$
13	Chesapeake Bank	5	\$ 1,457,000	1.	Wells Fargo Bank, National Association	17	\$1,405,100	
14	First Home Bank	5	\$ 1,195,000	2.	Truist Bank	12	\$9,076,100	
15	Bayport Credit Union	5	\$ 1,006,000	3.	Atlantic Union Bank	11	\$4,248,700	
16	Atlantic Capital Bank, National Association	4	\$ 1,880,000	4.	Manufacturers and Traders Trust Company	10	\$988,000	
17	Bank of America, National Association	3	\$ 5,395,500	5.	Live Oak Banking Company	9	\$14,330,000	
18	Blue Ridge Bank, National Association	3	\$ 1,025,000					
19	United Midwest Savings Bank, National Assoc	3	\$ 1,008,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			#	\$
20	Village Bank	3	\$ 668,500	1.	First Home Bank	5	\$1,195,000	
21	BankUnited, National Association	2	\$ 2,780,000	2.	United Midwest Savings Bank, National Assoc	3	\$1,008,000	
22	ReadyCap Lending, LLC	2	\$ 2,610,000	3.	VCC Bank	2	\$1,500,000	
23	Skyline National Bank	2	\$ 2,021,500	4.	MINT National Bank	1	\$2,950,000	
24	VCC Bank	2	\$ 1,500,000	5.	Bank of George	1	\$1,565,000	
25	Bank of Hope	2	\$ 810,000					
26	Langley FCU	2	\$ 604,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			#	\$
27	Cadence Bank, National Association	2	\$ 400,000	1.	Southern Bank and Trust Company	8	\$3,689,000	
28	MVB Bank, Inc.	2	\$ 380,300	2.	Stearns Bank National Association	8	\$1,008,000	
29	Fulton Bank, National Association	2	\$ 318,000	3.	First Bank and Trust Company	7	\$1,838,500	
30	Firsttrust Savings Bank	1	\$ 3,500,000	4.	Sonabank	6	\$1,737,800	
31	Bank of Clarke County	1	\$ 3,165,000	5.	Five Star Bank	5	\$1,575,000	
32	MINT National Bank	1	\$ 2,950,000					
33	Customers Bank	1	\$ 2,876,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			#	\$
34	Community Bank of the Chesapeake	1	\$ 2,498,000	1.	Wells Fargo Bank, National Association	17	\$1,405,100	
35	Bank of George	1	\$ 1,565,000	2.	Truist Bank	12	\$9,076,100	
36	John Marshall Bank	1	\$ 1,465,000	3.	Atlantic Union Bank	11	\$4,248,700	
37	National Cooperative Bank, National Associa	1	\$ 1,400,000	4.	Manufacturers and Traders Trust Company	10	\$988,000	
38	First Western SBLC, Inc	1	\$ 1,052,000	5.	Live Oak Banking Company	9	\$14,330,000	
39	Umpqua Bank	1	\$ 1,015,500					
40	Hana Small Business Lending, Inc.	1	\$ 1,000,000	CREDIT UNIONS			#	\$
41	Pinnacle Financial Partners, Inc.	1	\$ 791,000	1.	Bayport Credit Union	5	\$1,006,000	
42	Greater Community Bank	1	\$ 607,000	2.	Langley FCU	2	\$604,000	
43	FVCbank	1	\$ 578,000	3.	DuPont Community CU	1	\$290,000	
44	Uwharrie Bank	1	\$ 536,300	4.	1st Advantage FCU	1	\$144,000	
45	First National Bank (Altavista)	1	\$ 455,000	5.	Central Virginia FCU	1	\$40,000	
46	Citizens and Farmers Bank	1	\$ 424,000					
47	Bancorp Bank	1	\$ 421,900	CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)			#	\$
48	Capital Bank, National Association	1	\$ 350,000	1.	504 Capital Corporation	21	\$7,985,000	
49	Pinnacle Bank	1	\$ 350,000	2.	Business Finance Group, Inc.	19	\$21,037,000	
50	PNC Bank, National Association	1	\$ 340,000	3.	Rappahannock Economic Development Corporati	6	\$4,681,000	
51	Virginia Partners Bank	1	\$ 300,000					
52	DuPont Community CU	1	\$ 290,000	504 - FIRST TRUST LENDERS (by NUMBERS)			#	\$
53	Seacoast National Bank	1	\$ 275,000	1.	Southern Bank and Trust Company	8	\$4,565,550	
54	Pioneer Bank	1	\$ 236,000	2.	Atlantic Union Bank	6	\$4,552,500	
55	Pacific City Bank	1	\$ 200,000	3.	Chesapeake Bank	5	\$2,211,500	
56	Hanmi Bank	1	\$ 192,000	4.	Towne Bank	5	\$1,820,006	
57	Bank of Charles Town	1	\$ 160,000	5.	Sonabank	2	\$1,662,000	
58	West Town Bank & Trust	1	\$ 150,000					