

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE
LENDER RANKING BY TOTAL **NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020	10/01/2019-11/30/2019				
1	Wells Fargo Bank, National Association	11	\$491,600	TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$	
2	Stearns Bank National Association	7	\$983,000	1.	Wells Fargo Bank, National Association	11	\$491,600
3	Southern Bank and Trust Company	5	\$2,637,000	2.	Stearns Bank National Association	7	\$983,000
4	Atlantic Union Bank	5	\$2,620,300	3.	Southern Bank and Trust Company	5	\$2,637,000
5	Newtek Small Business Finance, Inc.	5	\$2,083,200	4.	Atlantic Union Bank	5	\$2,620,300
6	Branch Banking and Trust Company	5	\$1,376,300	5.	Newtek Small Business Finance, Inc.	5	\$2,083,200
7	Manufacturers and Traders Trust Company	5	\$235,000				
8	Sonabank	4	\$1,567,800		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
9	Live Oak Banking Company	3	\$6,365,000	1.	First Home Bank	3	\$595,000
10	Bank of America, National Association	3	\$5,395,500	2.	United Midwest Savings Bank, National Assoc	2	\$858,000
11	Five Star Bank	3	\$875,000	3.	First National Bank (Altavista)	1	\$455,000
12	First Home Bank	3	\$595,000	4.	Virginia Partners Bank	1	\$300,000
13	BankUnited, National Association	2	\$2,780,000	5.	Pioneer Bank	1	\$236,000
14	United Midwest Savings Bank, National Assoc	2	\$858,000				
15	Blue Ridge Bank, National Association	2	\$620,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
16	Fulton Bank, National Association	2	\$318,000	1.	Stearns Bank National Association	7	\$983,000
17	Bayport Credit Union	2	\$220,000	2.	Southern Bank and Trust Company	5	\$2,637,000
18	Bank of Clarke County	1	\$3,165,000	3.	Sonabank	4	\$1,567,800
19	Readycap Lending, LLC	1	\$2,260,000	4.	Five Star Bank	3	\$875,000
20	SunTrust Bank	1	\$1,065,000	5.	Blue Ridge Bank, National Association	2	\$620,000
21	First Western SBLC, Inc	1	\$1,052,000				
22	Umpqua Bank	1	\$1,015,500		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
23	Hana Small Business Lending, Inc.	1	\$1,000,000	1.	Wells Fargo Bank, National Association	11	\$491,600
24	Pinnacle Financial Partners, Inc.	1	\$791,000	2.	Atlantic Union Bank	5	\$2,620,300
25	Bank of Hope	1	\$640,000	3.	Branch Banking and Trust Company	5	\$1,376,300
26	FVCbank	1	\$578,000	4.	Manufacturers and Traders Trust Company	5	\$235,000
27	Langley FCU	1	\$504,000	5.	Live Oak Banking Company	3	\$6,365,000
28	First National Bank (Altavista)	1	\$455,000				
29	Bancorp Bank	1	\$421,900		CREDIT UNIONS	#	\$
30	PNC Bank, National Association	1	\$340,000	1.	Bayport Credit Union	2	\$220,000
31	Virginia Partners Bank	1	\$300,000	2.	Langley FCU	1	\$504,000
32	DuPont Community CU	1	\$290,000	3.	DuPont Community CU	1	\$290,000
33	Seacoast National Bank	1	\$275,000	4.	1st Advantage FCU	1	\$144,000
34	Pioneer Bank	1	\$236,000	5.	Central Virginia FCU	1	\$40,000
35	Towne Bank	1	\$235,000				
36	Cadence Bank, National Association	1	\$200,000		CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)	#	\$
37	Hanmi Bank	1	\$192,000	1.	Business Finance Group, Inc.	11	\$13,744,000
38	Skyline National Bank	1	\$162,500	2.	504 Capital Corporation	7	\$3,376,000
39	1st Advantage FCU	1	\$144,000	3.	Rappahannock Economic Development Corporati	2	\$406,000
40	National Bank of Blacksburg	1	\$140,000				
41	Celtic Bank Corporation	1	\$100,000		504 - FIRST TRUST LENDERS (by NUMBERS)	#	\$
42	New Horizon Bank, National Association	1	\$53,500	1.	Southern Bank and Trust Company	5	\$3,295,000
43	Village Bank	1	\$41,500	2.	Atlantic Union Bank	4	\$3,237,500
44	Central Virginia FCU	1	\$40,000	3.	Sonabank	2	\$1,662,000
45	Spirit of Texas Bank, SSB	1	\$30,000	4.	Bank of America, National Association	1	\$6,300,000
	TOTALS	97	\$45,747,600	5.	Bank of Clarke County	1	\$4,400,000