

SBA 7(A) LENDERS
Preferred (PLP), SBAExpress, Community Advantage
All lenders listed are 7(a) Lenders – see columns for additional
Lender statuses

** denotes Veteran Incentive Lender

LENDER & CONTACT INFORMATION	<u>Preferre d Lenders (PLP)</u>	<u>SBA Expres s</u>	<u>Communit y Advantage</u>
Atlantic Union Bank 1800 Robert Fulton Drive Reston, Virginia, 20191 Kwame Asiedu , Portfolio Manager II 703.871.1055 Ext. 2927 703.477.5181 Cell Kwame.Asiedu@AtlanticUnionBank.com https://www.atlanticunionbank.com/business/lending	X	X	
1st Advantage Federal Credit Union 110 Cybernetics Way Yorktown, VA 23693 Paul Szabo, Business Relationship Manager 757-886-3300 pszabo@1stadvantage.org		X	
ABNB Federal Credit Union 830 Greenbrier Circle Chesapeake, VA 23320 Dan Grubb, Business Services Manager 757-523-5300 EXT.3371		X	
American National Bank & Trust Co. 628 Main St. Danville, VA (434) 792-5111 amnb.com		X	
Atlantic Capital Bank, N.A. http://atlanticcapitalbank.com/services/specialty-industries/sba-lending/	X	X	
Bank of America 1-888-600-4000 or contact your local branch. In Hampton Roads area, contact: Samantha Damian, Senior Small Business Relationship Manager First Colonial Financial Center T:757.213.6561 F: 757.213.6576 920 First Colonial Road, Virginia Beach, VA 23454 Samantha.l.damian@bankofamerica.com	X	X	
Bank of Botetourt P O Box 647 Troutville, VA 24175			

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Paul Murphy, First Vice President 540-591-5036 pmurphy@bankofbotetourt.com			
Bank of Charlotte County Mark C. Thackston, Vice President & Chief Lending Officer Direct Number: 434-446-1912 4021 Halifax Road, Suite F South Boston, VA, 24592 G. Scott Carter, Vice President 25 Greystone Dr. Unit 5 Lynchburg, VA 24502 (O) 434/818-5082			
Bank of Clarke County 202 N Loudoun St Winchester VA 22601 Joe Zmitrovich, Senior Vice President/Chief Lending Officer 540-664-4942 (direct) 800-650-8723		X	
Bank of Fincastle Cheryl Dillon , AVP Commercial Loan Officer 1245 Roanoke Road, Daleville, VA 24083 540-992-3838 cheryl.dillon@bankoffincastle.com			
The Bank of Marion 102 W. Main St. Marion, VA 24354 Greg Griffin 276-783-3116 gregg@bomva.com			
The Bank of Southside Virginia 17208 Halligan Park Road Carson, VA 23830 Kenneth E. Adams, First Vice President (434) 246-5211 FAX 246-8402 Eric L. Crawford Branch Manager/Banking Officer (804) 861-3161 FAX (804) 861-3183		X	
Bank of the James 550 E Water Street, Suite 100, Charlottesville, VA 22902 434-995-5423 1391 S High St, Harrisonburg, VA 22801 540-437-9886			

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
158 S Main Street, Lexington, VA 24450 540-707-3144			
3562 Electric Road, Roanoke, VA 24018 540-989-2026			
BayPort Credit Union 11820 Fountain Way, Suite 400 Newport News, VA 23606 Jennifer Coyne, Vice President (757) 873-4037 or 800-928-8801		X	
BB&T now Truist Carin Schneller-Carr VP, Commercial Banking / BB&T now Truist cschneller@bbandt.com Phone: 757-823-7844 / 804-787-1346 Rachel Vonner Commercial Sales Assistant Direct: (757) 823-7937 Email: RVonner@bbandt.com	X	X	
Beacon CU Inc. 107 Leroy Bowen Dr. Lynchburg, VA Joe Goude 434-237-1566		X	
Benchmark Community Bank 100 S. Broad Street Kenbridge, VA 23944 Janice D. Puleo, Loan Specialist (434) 676-2666, ext 1135		X	
Blue Ridge Bank 17 W. Main Street Luray, VA 22835 (540) 743-6521		X	
Business Finance Group, Inc. (<u>Community Advantage Loan Program only</u>) 3930 Pender Drive, Suite 300 Fairfax, VA 22030 Amy Rowan Phone: (703) 667-5049 Email: arowan@businessfinancegroup.org URL: http://www.businessfinancegroup.org			X
Business Lenders, LLC 50 State House Square Hartford, CT 06103 Penn Ritter, President and CEO (860) 244-9202	X		
Capital One, N.A. Visit http://www.capitalone.com/small-business-bank/financing/ or	X	X	

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call 1-800-867-0904			
CapitalSource Bank 2205-K Oak Ridge Rd #217 Oak Ridge, NC 27310 Brian Misenheimer, Vice President (336) 298-7231 FAX (301) 272-3809 bmisenheimer@capitalsource.com	X		
CEI 7(a) Financing LLC Rob Wilson, CEO rwilson@cei7a.com (207-253-7715) www.cei7a.com			
Celtic Bank https://www.celticbank.com/products/business/sba-7a-loans or Call 1.877.251.2873 Celtic Express Loans from \$20,000 up to \$150,000: 1.866.644.0042 or see https://www.celticbank.com/express	X	X	
Central Virginia Federal Credit Union Kevin Harvey, Business Services Specialist (434) 528-9016, ext. 1074 kharvey@cvfcu.com			
Chesapeake Bank 97 N. Main St. Kilmarnock, VA (804) 435-1181 5501 Patterson Ave. Richmond, VA (804) 939-6400 1229 Lafayette Street Williamsburg, VA (757) 253-9081 Middle Peninsula 6421 Cannon Way (804) 654-7661			
Citizens Bank and Trust Company 126 South Main Street Blackstone, VA 23824 Cetric Gayles, Vice President (434) 292-8118		X	
Citizens and Farmers Bank 3600 La Grange Parkway Toano, VA 23168 (804)-843-2360 or (800) 296-6246		X	

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City National Bank (800) 722-5945 https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp	X	X	
Commerce Bank (TD Bank, N.A.) 1 Royal Road Flemington, NJ 08822 Tom Thompson, Vice President Phone (888) 751-9000	X	X	
Community Bank of the Chesapeake 1320 Central Park Boulevard, Suite 408 Fredericksburg, VA 22401 David Belman, Vice President (540) 412-0164		X	
CornerStone Bank, N.A. 457 E. Nelson Street Lexington, VA 24450 Robert Hobbs, Commercial Lender (540) 463-2222 FAX 463-1011 hobbssb@csbva.com		X	
Dollar Bank 501 S. Independence Blvd. Virginia Beach, VA. 23452 Robin Witt Gregory, Vice President Business Banker 757.284.5023 rgregory027@dollarbank.com Lending in Chesapeake, Norfolk and Virginia Beach		X	
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814 Ginny Heine, Executive Vice President (240) 497-2951	X	X	
Essex Bank 9954 Mayland Drive, Suite 2100 Richmond, VA (804) 419-4329			
Farmers & Merchants Bank Broadway Branch Donna Brown (540) 713-2568		X	
Farmers and Miners Bank 41526 W Morgan Ave Pennington Gap, VA Elaine Fields AVP, Compliance & Loan Review Officer (276) 546-4692			

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<p>The Farmers Bank of Appomattox 223 Main Street Appomattox, VA 24522 Brian Wilkerson or Bruce Drinkard 434-352-7171 or toll free 1-877-405-7797</p>			
<p>Fauquier Bank 10 Court House Square Warrenton, VA 20186 Wendy Emery, Vice President / Commercial Lender (540) 349-0224, wendy.emery@tfb.bank Margie.markham@tfb.bank , 540-347-6769 Pete.nadanyi@tfb.bank, 540-347-6767</p> <p>Gary L. Jones II , Vice President Senior Commercial Relationship Manager 8780 Centreville Road Manassas, VA 20110 703/656-7377 703/656-7374 FAX gary.jones@TFB.bank</p>		X	
<p>Fidelity Bank 1122 Pace Street, 1st Floor Covington, GA 30014 Danny Preston, Senior Vice President (404) 895-8905 FAX (770) 784-2784</p>	X		
<p>Fifth Third Bank See https://www.53.com/content/fifth-third/en/business-banking/borrowing/small-business-lending.html or call 1-877-534-2264</p>	X	X	
<p>First Bank 1835 Valley Avenue Winchester, VA 22601 James C. Youngblood, EVP/Senior Loan Officer 540-678-2725 (office) 540-409-8039 (cell)</p>		X	
<p>First Bank & Trust Company</p> <p>Covering Southwest Virginia area west of Wytheville including counties of Russell, Washington, Wise, Smyth, Scott, Lee, Dickenson and Buchanan 667 West Main St. Abingdon, VA 24210 Kate Belcher, Government Lending Specialist (276) 619-1640 kbelcher@firstbank.com</p> <p>Covering Bristol, Virginia area</p>	X	X	

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
<p>1185 N. State of Franklin Road Johnson City, TN 37602 Wes Fletcher, Loan Officer (423) 282-3850 wfletcher@firstbank.com</p> <p>Covering Christiansburg, Fairlawn, Lynchburg, Roanoke, Rocky Mount and Wytheville 3130 Chaparral Dr. Suite 203 Roanoke, VA 24018 (540)-774-0269 For Commercial Loans Kevin Reeder, Vice President kreeder@firstbank.com For Agriculture Loans 14339 Wards Rd. Unit D Lynchburg, VA 24502 434-473-7789 H.B. Hunter, Vice President hbhunter@firstbank.com</p> <p>Covering Bridgewater, Harrisonburg, Verona, Waynesboro, Staunton, Winchester and Woodstock For Commercial Loans John Bowers, Senior Vice President 1030 Richmond Road Staunton, VA 24402 (540) 885-8000 jpbowers@firstbank.com</p> <p>For Agriculture Loans Bradley Webb, Vice President 120 University Blvd Harrisonburg, VA 22801 (540)437-0604 bwebb@firstbank.com</p>			
<p>First-Citizens Bank & Trust Company See https://www.firstcitizens.com/business/small-business/sba-loans or call 1-866-322-4249</p>	X	X	
<p>First Community Bank 109 Roanoke Street Christiansburg, VA 540-381-0065</p> <p>271 W Main St. Abingdon, VA</p>			

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<p>276-676-5067</p> <p>2702 N. Parham Road Richmond, VA 804-270-7230</p> <p>101 Sanders Lane Bluefield, VA 276-322-5487</p>			
<p>First National Bank 622 Broad Street Altavista, VA (434) 477-5880</p> <p>3401 Odd Fellows Road Lynchburg, VA 24501 434-477-5880</p>			
<p>First National Bank 2400 Old Brick Rd. Glen Allen, VA 23060 Dennis Wagner, Vice President, SBA Business Development Officer fnbsmallbusiness.com/dwagner c: 540-850-7799 wagnerd@fnb-corp.com</p>	X	X	
<p>FVCbank 7900 Sudley Road, Suite 100 Manassas, VA 20109 James C. Elliott, Senior Vice President (703) 656-7291 jelliott@fvcbank.com</p> <p>Ms. Terry L. Elliott, Senior Vice President (703) 436-3851 telliott@fvcbank.com</p>		X	
<p>Freedom First Credit Union 5305 Valley Park Suite 9 Roanoke, VA 24019 (540) 375-7781</p>			
<p>Frontier Community Bank 400 Lew Dewitt Blvd. Waynesboro, VA 22980 (540) 932-9100</p>		X	
<p>**Fulton Bank</p> <p>Fulton Bank 9030 Stony Point Parkway, Suite 150 Richmond, VA</p>	X	X	

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<p>LaToya Christian (804) 565-4410 lchristian@fultonbank.com</p> <p>Fulton Bank 4429 Bonney Road, Suite 100 Virginia Beach, VA Sabrina Davis (757) 223-4306 sdavis@fultonbank.com</p> <p>2219 York Rd., Suite 400 Timonium MD 21093 Angela Wilczynski (410) 427-3566 awilczynski@fultonbank.com</p>			
<p>Hanmi Bank 928 S. Western Ave., #260 Los Angeles, CA 90006 213-427-5722</p>	X	X	
<p>Highlands Community Bank 307 Thacker Ave / P.O. Box 1059 Covington, VA 24426 Brandon S Caldwell Vice President Ph: 540.962.4376</p>		X	
<p>Independence Bank 1370 South County Trail East Greenwich, RI 02818 (401) 886-4600 (888) 824-8873 Working Capital loans from \$25,000 to \$125,000 www.workingcapitalloan.com</p>	X	X	
<p>Langley Federal Credit Union 721 Lakefront Commons, Suite 400 Newport News, VA 23606 Dorie Jackson, VP Commercial Lending (757) 224-4779 or (757) 282-1591 dojackson@langleyfcu.org</p> <p>Rob Anderson, Sr. Loan Officer (757) 224-4708 or (434) 390-6834 randerson@langleyfcu.org</p> <p>Dara Jackson, Loan Officer (757) 224 – 4788 or (757) 813-1663 djackson@langleyfcu.org</p>		X	

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Legacy Bank 20957 Riverside Drive Grundy, VA Andrea McClanahan (276) 935-8111 amcclanahan@mylegacybank.net			
Live Oak Bank 1741 Tiburon Dr Wilmington, NC 28403 910.790.5867 https://www.liveoakbank.com/small-business-loans/	X	X	
M&T Bank 3951 Westerre Parkway, Suite 300 Richmond, VA 23233 Christopher Fuller, Vice President, Business & Professional Banking Relationship Manager (804) 754-4801 or (804) 837-7225 cfuller@mtb.com	X	X	
Miners Exchange Bank P.O. Box 1197 Coeburn, Va. 24230 Charles R. Ward or Johnny Adkins (276) 395-2230 jibberward@mymeb.com or johnnyadkins@mymeb.com			
National Bank of Blacksburg 100 South Main Street Blacksburg, VA 24060 Jason Pospichal, Senior Vice President (540) 951-6255		X	
Navy Federal Credit Union Please call Business Services at 1-877-418-1462.		X	
New Horizon Bank 2442 New Dorset Circle Powhatan, VA 23139 Brian K. Grizzard, Acting President & CEO, SVP/Chief Credit Officer (804) 419-6363 or (804) 598-9101 bgrizzard@newhorizonbank.com Eric Tusing - etusing@newhorizonbank.com Will lend as far south as Mecklenburg County, west to Buckingham County (including Prince Edward County and in Farmville), north to Goochland County, and east to Chesterfield County.		X	
New Peoples Bank 101 Linden Square Drive Bristol, VA 24202 (423) 788-0098		X	
Newtek Small Business Finance, Inc.	X	X	

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60 Hempstead Ave., 6 th Floor West Hempstead, NY 11552 Robert Rabuck, Senior Vice President (855) 284-3722			
Oak View National Bank Sam Parker, Senior Vice President – Community President (540)-359-7100 Main Office 128 Broadview Avenue, Warrenton, Virginia 20186		X	
Northwest Federal Credit Union 200 Spring Street Herndon, VA 20170 Tony Price, Vice President (703) 709-8900, ext. 4264			
Oak View National Bank 128 Broadview Avenue Warrenton, VA 20186 Sam Parker, Assistant Vice President (540) 359-7141		X	
Old Point National Bank Natasha Merz SVP, Specialty Finance Market Executive 11780 Jefferson Ave, Suite B Newport News, VA 23606 Office 757.728.1896 Cell 757.951.7204 nmerz@oldpoint.com		X	
Park View Federal Credit Union 1675 Virginia Avenue Harrisonburg, VA 22802 Kevin Nafziger, Loan Underwriter (540) 236-5763 FAX 540-879-2259 kevin.nafziger@pvfcu.org		X	
Pendleton Community Bank 57 South Main Street Harrisonburg, VA 22801 Jonah Pence, Senior Vice President (540) 421-7462 jpence@yourbank.com 300 North Main Street Franklin, WV 26807 Josh Byers, Vice President (304) 358-3622 x1108 jbyers@yourbank.com		X	
Pioneer Bank 630 Peter Jefferson Parkway, building PJP II		X	

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Reid Young, Senior Vice President (434) 296-2956 or (540) 778-6362 ryoung@pioneerbks.com			
PNC Bank, N.A. 1-877-287-2654 https://www.pnc.com/en/small-business/borrowing/sba-financing.html	X	X	
Powell Valley National Bank Mary Beth Baker, SVP Community Development Programs Commercial Lending Officer 33785 Main Street Jonesville, VA 24263 (276) 346-1414 or (276) 832-8333		X	
Premier Bank Inc. 320 North 1 st Street Richmond, VA 23261 LaTanya Hicks, Assistant Vice President (804) 771-5215 or (804) 771-5200 Latanya.hicks@premierbankinc.com		X	
Radius Bank Susan Malan VP GGL Business Development Officer 9 Novelty Lane, Suite 1 Essex, CT 06426 smalan@radiusbank.com 617.645.4392 – Mobile	X	X	
Select Bank Joshua Hardy Credit Analysis Officer (434) 455-1723 211 Gristmill Dr. Forest VA, 24551		X	
Skyline National Bank Anthony Edwards VP / Credit Administration (P) 276-773-2811 ext 1118 (C) 336-401-1698 aedwards@skylinenationalbank.com Jonathan Kruckow, Executive Vice-President Chief Business Lending Officer Cell: 540-250-0280 jkruckow@skylinenationalbank.com Matt Martin, Vice-President/Commercial Loan Officer Office: 540-381-8121		X	

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mmartin@skylinenationalbank.com			
SmartBizLoans (in partnership with SBA Lending partners) https://www.smartbizloans.com/			
<p>Sonabank, N.A. 11 A Main Street Warrenton, Virginia 20186 Michelle Douglas, Vice President 800-901-8022 mdouglas@sonabank.com</p> <p>10 West Washington Street Middleburg, VA 20118 Kate Ryan,AVP/ Commercial Relationship Manager (540) 687-3893 Ext. 3213 kryan@sonabank.com</p> <p>2217 Princess Anne Street, Suite 212-1 Fredericksburg, VA 22401-3352 Teri Tosti, Vice President (800) 901-7943 ttosti@sonabank.com</p> <p>8821 W. Broad St. Richmond, VA 23294 Matthew Ho, SBA Business Development Officer, Vice President Commercial Lending – West Broad Street Office Office Phone: 804.997.7575 Cell Phone: 804.822.5664 matt.ho@sonabank.com</p>	X	X	
Southern Bank & Trust Company 3720 Virginia Beach Blvd. Virginia Beach, VA. 23452 (757) 446-9408		X	
SunTrust Bank now Truist Anthony Velez, Vice President SBA Specialty Lending Division SBA Business Development Officer - VA 919 E. Main St., 7th Floor Richmond, VA 23219 Office: 804-782-5124 Anthony.Velez@SunTrust.com >	X	X	
Surrey Bank and Trust 940 Woodland Drive Stuart , VA 24171 Brian Barnes, Vice President-Government Lending (336) 783-3917 bbarnes@surreybank.com	X	X	

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Lending Territory in Virginia: Counties of Carroll and Patrick			
Touchstone Bank 4300 Crossings Blvd. Prince George, VA 23875 Jim Sedlar, EVP/Chief Lending Officer (804) 324-7390 Jim.Sedlar@touchstone.bank			
TowneBank Kristie Wingfield, Executive Vice President Senior Loan Administrator Scott Morgan Hall 6013 Harbour View Boulevard Suffolk, VA 23435 Phone (757) 638-7500		X	
TruPoint Bank 20089 Riverside Dr, Grundy, VA 24614 Phone: (276) 935-8161			
United Bank 8270 Greensboro Drive, Suite 500 McLean, VA 22101 John Gusciora, Vice President (703) 584-3468		X	
United Midwest Savings Bank 14101 Panama City Beach Parkway, Suite 300 Panama City Beach, FL 32413 Fred Crispen, Sr. Vice President, SBA Small Loans 850-249-6886 – Direct 844-531-9722 – Ext. 1700 Toll Free https://www.umwsb.com/loans/business-loans/	X		
UVA Community Credit Union 3300 Berkmar Drive Charlottesville, VA 22901 --Kelly A. Kahle, Commercial Relationship Manager (434) 964-2067 kelly.kahle@uvacreditunion.org --Ethan A. Dunstan, Vice President of Business Banking ethan.dunstan@uvacreditunion.org --Logan Riddick, Business Services logan.riddick@uvacreditunion.org		X	
VCC Bank 7814 Carousel Lane Richmond, VA 23294 Joseph L. Barnes, Jr., SVP, Small Business Team Leader Direct: 757-962-0955 Mobile: 757-619-1378 jbarnes@vceva.org	X	X	

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<p><u>HAMPTON ROADS AREA:</u> Crystal Rivenbark, VP-Small Business Loan Officer 207 Granby Street Suite 201 Norfolk, VA 23510 Direct: 757 943-5128 crivenbark@vccva.org</p> <p><u>SOUTHWEST VIRGINIA AREA:</u> Cindy Green Snider, Small Business Loan Officer 110 Peppers Ferry Road, N.W. Christiansburg, VA 24073 (540) 260-3507 csnider@vccva.org</p>			
Village Bank 13319 Midlothian Turnpike Midlothian, VA 23113 Tom Kelley, Commercial Relationship Manager (804) 419-1236 TKelley@villagebank.com		X	
Virginia Bank & Trust P.O. Box 3447 Danville, VA 24543 434-793-6411, ext. 111			
Virginia Commonwealth Bank 1801 Bayberry Court Richmond, VA 23226 Dusty Boyd, EVP 804-518-2630 Dusty.Boyd@vcb.bank Virginia Commonwealth Bank 300 32nd Street Virginia Beach, VA 23451 Ed Putney, EVP 757-414-9801 Ed.Putney@vcb.bank Virginia Commonwealth Bank 100 S Main Street Kilmarnock, VA 22482 Susan Pittman, EVP 804-435-1140 Susan.Pittman@vcb.bank		X	
Virginia National Bank 404 People Place Charlottesville, VA 22911 Chet Schultz, Vice President Commercial Banking - Charlottesville		X	

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
<p>(434) 817-7674 Office, (434) 987-5703 Mobile chet.schultz@vnb.com</p> <p>John G. Dane, Senior Vice President Commercial Banking – Richmond (434) -817-7676 Office (804) 310-7527 Mobile john.dane@vnb.com</p> <p>3119 Valley Avenue Winchester, VA 22601 Gregory D. Price, Senior Vice President Commercial Banking - Winchester (540) 665-8882 Office/Extension 8800 (540) 931-7237 Mobile gregory.price@vnb.com</p>			
<p>Virginia Partners Bank 410 William Street Fredericksburg, VA 22404 Bill Musseman, Senior Vice President, Commercial Banking T: 540-374-0323</p>		X	
<p>Wells Fargo Bank, N.A. 1021 E. Cary Street, 5th Floor Richmond, VA 23219 Steve Schwarz 804-697-6821</p>	X	X	
<p>Woodforest National Bank Small Business Loan Center - 1-800-685-1631, SmallBusinessLendingCenter@woodforest.com or In Farmville/Prince Edward County: Frank Aleman, 434-315-0058, faleman@woodforest.com</p>	X	X	
<p>WSFS Bank 500 Delaware Ave. Wilmington, DE 19801 Asu Mustapher, Vice President of Government Guaranteed Lending Cell (973) 412-5800 amustapher@wsfsbank.com</p>	X	X	

As of 8/27/2020