

**SANTA ANA DISTRICT OFFICE
FY 2014 LENDER RANKINGS
AS OF 8/31/14**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
222
\$53,589,400

#2 WELLS FARGO BANK, N.A.
176
\$106,863,300

#3 JPMORGAN CHASE BANK, N.A.
153
\$21,990,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	222	\$53,589,400	\$241,394
2	WELLS FARGO BANK NATL ASSOC	176	\$106,863,300	\$607,178
3	JPMORGAN CHASE BANK NATL ASSOC	153	\$21,990,500	\$143,729
4	CDC SMALL BUS. FINAN CORP	78	\$75,630,000	\$969,615
5	WILSHIRE BANK	38	\$9,289,500	\$244,461
6	COMPASS BANK	36	\$2,611,900	\$72,553
7	EAST WEST BANK	34	\$36,935,500	\$1,086,338
8	CELTIC BANK CORPORATION	30	\$11,584,400	\$386,147
9	CALIFORNIA STATEWIDE CERT. DEV	28	\$23,519,000	\$839,964
10	PLAZA BANK	24	\$22,583,700	\$940,988
11	MUFG UNION BANK NATL ASSOC	24	\$14,089,600	\$587,067
12	HANA SMALL BUS. LENDING INC.	22	\$21,792,000	\$990,545
13	PACIFIC W. CERT. DEVEL CORP	21	\$19,147,000	\$911,762
14	BANK OF THE WEST	21	\$14,045,000	\$668,810
15	SOUTHLAND ECONOMIC DEVEL CORP	21	\$9,303,000	\$443,000
16	PACIFIC ENTERPRISE BANK	20	\$21,587,000	\$1,079,350
17	COMMONWEALTH BUSINESS BANK	20	\$16,171,000	\$808,550
18	BBCN BANK	19	\$15,770,000	\$830,000
19	PACIFIC CITY BANK	17	\$8,733,000	\$513,706
20	CAPITAL BANK	16	\$11,664,800	\$729,050
21	BUSINESS FINANCE CAPITAL	15	\$24,901,000	\$1,660,067
22	SEACOAST COMMERCE BANK	15	\$10,898,000	\$726,533
23	COMMUNITY BANK	15	\$10,190,500	\$679,367
24	MORTGAGE CAP. DEVEL CORP	14	\$16,616,000	\$1,186,857
25	FIRST CHOICE BANK	13	\$20,349,500	\$1,565,346
26	CALIFORNIA UNITED BANK	13	\$7,561,700	\$581,669
27	CITIBANK, N.A.	13	\$4,326,000	\$332,769
28	ENTERPRISE FUNDING CORPORATION	12	\$12,526,000	\$1,043,833
29	COMMERCEWEST BANK	12	\$3,138,000	\$261,500
30	CALIFORNIA BANK & TRUST	12	\$2,259,000	\$188,250
31	AMPAC TRI-STATE CDC, INC.	11	\$11,341,000	\$1,031,000
32	SECURITY BANK OF CALIFORNIA	11	\$10,186,200	\$926,018
33	LANDMARK CERT. DEVEL CORP	11	\$6,871,000	\$624,636
34	OPEN BANK	11	\$6,393,300	\$581,209
35	BRIDGE BANK NATL ASSOC	10	\$6,280,400	\$628,040
36	LIVE OAK BANKING COMPANY	9	\$9,349,500	\$1,038,833
37	FIRST GENERAL BANK	9	\$9,329,500	\$1,036,611
38	UNITED LABOR BANK A FED. SAVIN	9	\$7,520,000	\$835,556
39	BMO HARRIS BK NATL ASSOC	9	\$7,100,000	\$788,889
40	UMPQUA BANK	9	\$7,079,900	\$786,656
41	FIRST MOUNTAIN BANK	9	\$5,055,700	\$561,744
42	GBC INTERNATIONAL BANK	9	\$4,400,000	\$488,889
43	HANMI BANK	9	\$4,072,000	\$452,444
44	CDC SMALL BUS. FINAN CORP.	9	\$1,099,500	\$122,167
45	KINECTA FCU	8	\$2,434,100	\$304,263
46	CITY NATIONAL BANK	8	\$2,175,000	\$271,875
47	UNITI BANK	7	\$8,246,000	\$1,178,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	COMMUNITY VALLEY BANK	7	\$4,995,000	\$713,571
49	PACIFIC WESTERN BANK	7	\$1,347,400	\$192,486
50	US METRO BANK	6	\$12,255,000	\$2,042,500
51	SO CAL CDC	6	\$7,322,000	\$1,220,333
52	ROYAL BUSINESS BANK	5	\$7,370,000	\$1,474,000
53	AMERICAN CONTINENTAL BANK	5	\$5,532,000	\$1,106,400
54	BAY AREA EMPLOYMENT DEVEL CO	5	\$3,321,000	\$664,200
55	RABOBANK, NATIONAL ASSOCIATION	5	\$3,263,000	\$652,600
56	PACIFIC MERCANTILE BANK	5	\$2,665,000	\$533,000
57	BANK OF SOUTHERN CALIFORNIA NA	5	\$2,174,000	\$434,800
58	THE BANCORP BANK	5	\$1,717,300	\$343,460
59	BANK OF AMERICA NATL ASSOC	5	\$723,000	\$144,600
60	CATHAY BANK	5	\$620,000	\$124,000
61	COMMERCE BK OF TEMECULA VALLEY	4	\$7,800,000	\$1,950,000
62	STATE BK OF INDIA (CALIFORNIA)	4	\$7,335,000	\$1,833,750
63	COMERICA BANK	4	\$2,975,000	\$743,750
64	AMERICANWEST BANK	4	\$765,000	\$191,250
65	VALLEY ECONOMIC DEVEL CORP.	4	\$480,000	\$120,000
66	GOLDEN PACIFIC BANK NATL ASSOC	4	\$95,000	\$23,750
67	COMMERCIAL BANK OF CALIFORNIA	3	\$5,610,000	\$1,870,000
68	AMER PLUS BANK NATL ASSOC	3	\$3,610,000	\$1,203,333
69	OPUS BANK	3	\$2,237,200	\$745,733
70	SUNWEST BANK	3	\$2,216,000	\$738,667
71	GROW AMERICA FUND INC	3	\$2,085,000	\$695,000
72	STEARNS BK NATL ASSOC	3	\$1,750,000	\$583,333
73	INDEPENDENCE BANK	3	\$1,062,500	\$354,167
74	NEWTEK SMALL BUS. FINANCE INC.	3	\$965,000	\$321,667
75	PACIFIC PREMIER BANK	3	\$314,000	\$104,667
76	SUPERIOR FINANCIAL GROUP, LLC	3	\$140,000	\$46,667
77	MEADOWS BANK	2	\$4,288,100	\$2,144,050
78	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
79	WOORI AMERICA BANK	2	\$2,100,000	\$1,050,000
80	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
81	EH NATIONAL BANK	2	\$1,858,000	\$929,000
82	SAN DIEGO PRIVATE BANK	2	\$1,751,400	\$875,700
83	PACIFIC COMMERCE BANK	2	\$1,619,000	\$809,500
84	VIBRA BANK	2	\$900,500	\$450,250
85	EVERTRUST BANK	2	\$761,000	\$380,500
86	TOMATOBANK, N.A.	2	\$600,000	\$300,000
87	VISION ONE CU	2	\$562,000	\$281,000
88	ALTAPACIFIC BANK	2	\$500,000	\$250,000
89	PREMIER BUSINESS BANK	2	\$455,000	\$227,500
90	GOLDEN STATE BANK	2	\$400,000	\$200,000
91	SPIRIT OF TEXAS BANK, SSB	2	\$387,000	\$193,500
92	NOAH BANK	1	\$4,380,000	\$4,380,000
93	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
94	T BANK, NATIONAL ASSOCIATION	1	\$1,397,000	\$1,397,000
95	MANUFACTURERS BANK	1	\$1,000,000	\$1,000,000
96	PLUMAS BANK	1	\$1,000,000	\$1,000,000
97	FRIENDLY HILLS BANK	1	\$839,900	\$839,900
98	CTBC BANK CORP. (USA).	1	\$821,600	\$821,600
99	UNITED PACIFIC BANK	1	\$775,000	\$775,000
100	TECHNOLOGY CU	1	\$560,000	\$560,000
101	ADVANTAGE CERT. DEVEL CORP	1	\$516,000	\$516,000
102	BRANCH BK. & TR CO	1	\$500,000	\$500,000
103	HERITAGE OAKS BANK	1	\$375,000	\$375,000
104	STOCK YARDS BK & TR CO	1	\$350,000	\$350,000
105	CITIZENS BUSINESS BANK	1	\$300,000	\$300,000
106	CREDIT UNION OF SOUTHERN CALIF	1	\$253,000	\$253,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	MISSION VALLEY BANK	1	\$240,000	\$240,000
108	PROAMERICA BANK	1	\$200,000	\$200,000
109	FIRST BANK FINANCIAL CENTRE	1	\$200,000	\$200,000
110	PEOPLES BANK & TRUST CO	1	\$170,000	\$170,000
111	SAFE-BIDCO	1	\$150,000	\$150,000
112	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
113	FIRST BANK	1	\$125,000	\$125,000
114	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
115	BANK OF AMERICAN FORK	1	\$100,000	\$100,000
116	FIRST FINANCIAL BANK	1	\$55,000	\$55,000
	<i>TOTALS:</i>	<i>1,492</i>	<i>\$868,413,000</i>	<i>\$582,046</i>