

# Contacts to Contracts: Matchmaker Event

## Linking your Business to the Government Supply Chain

### Matchmaking Opportunities, Practical Tips, & Hands-on Help for Vermont Businesses

#### Speed Dating for Businesses:

Meet one-on-one with representatives from government agencies and prime contractors to promote your business and learn about upcoming contracting opportunities.

#### One-on-One Business Counseling:

Take advantage of personalized technical assistance to meet your business development needs: Marketing, financing, online contracting opportunities, certification, and more!

#### Featured Session

##### **How to Do Business with federal, state and local governments.**

Panel discussion on Doing Business with the State of Vermont, How to find Federal and State Contracting Opportunities and SBA discussion on contracting set-aside programs with the federal government. Representatives from the Department of Buildings and General Services, VT Agency of Transportation, VT PTAC and SBA.

#### Be in the Know Before You Go:

Join us for a webinar on January 20, 2011 at 11:00 am.

- \*Find out who's coming
- \*Why should you go
- \*How to prepare

#### Learn More & Register on-line:

To register and obtain more detailed conference information about exhibitors and technical assistance providers, webinar and the complete agenda visit our web site at:

[www.vtsbdc.org/small-business-training-workshops/getcontracts](http://www.vtsbdc.org/small-business-training-workshops/getcontracts)

### **DON'T MISS THIS ONE-DAY EVENT!!**

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### **Matchmaker Conference**

**7:00 a.m. to 3:00 p.m.  
February 24, 2011**

**Sheraton Conference  
Center Burlington, VT**

**Cost: \$40**

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#### **Presented by**

Office of Senator Patrick Leahy  
U. S. Small Business Administration  
Vermont Agency of Transportation  
Vermont Department of Buildings  
& General Services  
Vt. Procurement Technical Assistance Center  
Vermont Manufacturing Extension Center  
Vermont Small Business Development Center  
Vermont Chamber of Commerce

For questions regarding the registration process please email;  
[HGonyaw@vtc.vsc.edu](mailto:HGonyaw@vtc.vsc.edu)

Other general questions regarding the Matchmaker please contact:  
Megan Rodriguez at (802)652-2134

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Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance.

