Delaware Small Business Facts

<table>
<thead>
<tr>
<th></th>
<th>2010*</th>
<th>2009</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Businesses</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Small employers (&lt;500 employees)</td>
<td>18,307</td>
<td>18,336</td>
<td>18,901</td>
</tr>
<tr>
<td>Large employers (500+ employees)</td>
<td>1,372</td>
<td>1,405</td>
<td>1,266</td>
</tr>
<tr>
<td>Nonemployers</td>
<td>53,854</td>
<td>53,667</td>
<td>41,082</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Level in 2007* (000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Firms</td>
<td>Employment Receipts($M)</td>
</tr>
<tr>
<td>Male-owned</td>
<td>39</td>
</tr>
<tr>
<td>Woman-owned</td>
<td>19</td>
</tr>
<tr>
<td>Equally male/female-owned</td>
<td>11</td>
</tr>
<tr>
<td>African American-owned</td>
<td>7</td>
</tr>
<tr>
<td>Asian-owned</td>
<td>3</td>
</tr>
<tr>
<td>Hispanic-owned</td>
<td>2</td>
</tr>
<tr>
<td>Native American/Alaskan-owned</td>
<td>n.a.</td>
</tr>
<tr>
<td>Hawaiian/Pacific Islander-owned</td>
<td>-</td>
</tr>
<tr>
<td>Veteran-owned</td>
<td>11</td>
</tr>
<tr>
<td>Publicly held, unclassified</td>
<td>5</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Workforce (Thousands)</th>
<th>2011*</th>
<th>2010</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private-sector employment</td>
<td>353</td>
<td>0.9</td>
<td>-2.9</td>
</tr>
<tr>
<td>Government employment</td>
<td>64</td>
<td>0.5</td>
<td>13.3</td>
</tr>
<tr>
<td>Self-employed (incorp. &amp; uninc.)</td>
<td>34</td>
<td>0.0</td>
<td>8.1</td>
</tr>
<tr>
<td>Female self-employment</td>
<td>12</td>
<td>1.9</td>
<td>30.1</td>
</tr>
<tr>
<td>Male self-employment</td>
<td>22</td>
<td>-1.0</td>
<td>-1.1</td>
</tr>
<tr>
<td>Minority self-employment</td>
<td>7</td>
<td>18.3</td>
<td>234.1</td>
</tr>
<tr>
<td>Veteran self-employment</td>
<td>3</td>
<td>-1.6</td>
<td>-47.7</td>
</tr>
<tr>
<td>Unemployment Rate (Percent)</td>
<td>7.3</td>
<td>-0.7†</td>
<td>4†</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Business Turnover</th>
<th>2011*</th>
<th>2010</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quarterly establishment openings</td>
<td>5,081</td>
<td>3.4</td>
<td>-8.3</td>
</tr>
<tr>
<td>Quarterly establishment closings</td>
<td>5,392</td>
<td>4.8</td>
<td>11.6</td>
</tr>
<tr>
<td>Business bankruptcies</td>
<td>645</td>
<td>-33.7</td>
<td>-72.2</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Income and Finance</th>
<th>2011*</th>
<th>2010</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proprietors’ income ($billion)</td>
<td>2.9</td>
<td>2.8</td>
<td>1.7</td>
</tr>
<tr>
<td>Number of bank branches</td>
<td>287</td>
<td>274</td>
<td>242</td>
</tr>
<tr>
<td>No. of bus. loans under $100,000‡</td>
<td>8,743</td>
<td>9,420</td>
<td>6,821</td>
</tr>
<tr>
<td>Total value of business loans under $100,000 (§million)‡</td>
<td>168</td>
<td>145</td>
<td>80</td>
</tr>
</tbody>
</table>


* Latest available data. †Percentage point change. ‡Data are for CRA loans.
Table 1: Firms and Employment in Delaware by Industry and Firm Size, 2010 (Nonfarm, Thousands)

<table>
<thead>
<tr>
<th>Industry</th>
<th>Nonemployer Firms</th>
<th>Employer Firms</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total Firms</td>
<td>All Firms</td>
<td>1-19</td>
</tr>
<tr>
<td></td>
<td>Total Employees</td>
<td>1-19 Employees</td>
<td>1-499</td>
</tr>
<tr>
<td>Total</td>
<td>53.9</td>
<td>19.7</td>
<td>15.9</td>
</tr>
<tr>
<td>Forestry, etc. and agriculture support</td>
<td>0.4</td>
<td>0.0</td>
<td>0.0</td>
</tr>
<tr>
<td>Mining</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
</tr>
<tr>
<td>Utilities</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
</tr>
<tr>
<td>Construction</td>
<td>5.9</td>
<td>2.4</td>
<td>2.1</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>0.5</td>
<td>0.6</td>
<td>0.4</td>
</tr>
<tr>
<td>Wholesale trade</td>
<td>0.9</td>
<td>0.9</td>
<td>0.6</td>
</tr>
<tr>
<td>Retail trade</td>
<td>4.9</td>
<td>2.6</td>
<td>2.0</td>
</tr>
<tr>
<td>Transportation and warehousing</td>
<td>2.1</td>
<td>0.6</td>
<td>0.5</td>
</tr>
<tr>
<td>Information</td>
<td>0.8</td>
<td>0.2</td>
<td>0.2</td>
</tr>
<tr>
<td>Finance and insurance</td>
<td>2.3</td>
<td>1.2</td>
<td>0.8</td>
</tr>
<tr>
<td>Real estate and rental and leasing</td>
<td>7.9</td>
<td>0.9</td>
<td>0.7</td>
</tr>
<tr>
<td>Professional, scientific, and technical services</td>
<td>7.7</td>
<td>2.3</td>
<td>2.0</td>
</tr>
<tr>
<td>Management of companies and enterprises</td>
<td>0.0</td>
<td>1.0</td>
<td>0.5</td>
</tr>
<tr>
<td>Admin., support, waste mgmt., remed. svcs.</td>
<td>4.1</td>
<td>1.3</td>
<td>1.0</td>
</tr>
<tr>
<td>Educational services</td>
<td>1.5</td>
<td>0.3</td>
<td>0.2</td>
</tr>
<tr>
<td>Health care and social assistance</td>
<td>4.1</td>
<td>1.8</td>
<td>1.4</td>
</tr>
<tr>
<td>Arts, entertainment, and recreation</td>
<td>3.1</td>
<td>0.4</td>
<td>0.3</td>
</tr>
<tr>
<td>Accommodation and food services</td>
<td>0.7</td>
<td>1.6</td>
<td>1.2</td>
</tr>
<tr>
<td>Other services (except public admin.)</td>
<td>6.9</td>
<td>2.0</td>
<td>1.8</td>
</tr>
<tr>
<td>Unclassified</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
</tr>
</tbody>
</table>

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2007–2010 (Nonfarm)

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Net New Jobs</th>
<th>1-4</th>
<th>5-9</th>
<th>10-19</th>
<th>20-99</th>
<th>100-499</th>
<th>&lt;500</th>
<th>500+</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>-8,418</td>
<td>1,560</td>
<td>63</td>
<td>57</td>
<td>-1,645</td>
<td>273</td>
<td>308</td>
<td>-8,726</td>
</tr>
<tr>
<td>2009</td>
<td>-13,822</td>
<td>230</td>
<td>-624</td>
<td>-1,211</td>
<td>-4,982</td>
<td>-4,335</td>
<td>-10,922</td>
<td>-2,900</td>
</tr>
<tr>
<td>2008</td>
<td>7,183</td>
<td>1,160</td>
<td>-178</td>
<td>-693</td>
<td>299</td>
<td>2,290</td>
<td>2,878</td>
<td>4,305</td>
</tr>
<tr>
<td>2007</td>
<td>586</td>
<td>1,922</td>
<td>-365</td>
<td>-168</td>
<td>-424</td>
<td>-4,847</td>
<td>-3,882</td>
<td>4,468</td>
</tr>
</tbody>
</table>

Note: Data source differs from previous publications.
Source: U.S. Dept. of Commerce, Bureau of the Census, Business Dynamic Statistics. (For more detailed data see www.sba.gov/advocacy/849/12162.)

Table 3: Establishment and Employment Turnover by Quarter, 2011 (Nonfarm, Thousands)

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Establishments</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Openings</td>
<td>Expansions</td>
</tr>
<tr>
<td></td>
<td>Quarter 1</td>
<td>Quarter 2</td>
</tr>
<tr>
<td></td>
<td>1.2</td>
<td>1.2</td>
</tr>
<tr>
<td></td>
<td>4.1</td>
<td>4.3</td>
</tr>
<tr>
<td></td>
<td>4.4</td>
<td>4.2</td>
</tr>
<tr>
<td></td>
<td>1.3</td>
<td>1.4</td>
</tr>
</tbody>
</table>

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/)
Note: These figures contain all firm sizes; Census data from 2010 show that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.