

1. Can an eligible organization apply both for core grant as well as the grants mentioned in the core grant?

Eligibility criteria for any future grants offered by the SBA Office of Veterans Business Development will be provided in the program announcement.

2. If multiple grants have the potential to be awarded, how will applicants know how much money is being allocated to each modular piece in order to appropriately apply? (They asked about a breakdown on what the funding was for each component of the grant.)

Applicants should provide cost projections/proposed budget in the technical proposal for any or all portions of the grant for which they apply. The government will evaluate the proposals against the requirements and scoring criteria.

- *As noted in Section 4.1.4, \$800,000 has been allocated for the overseas delivery requirements in the table in Section 1.4 – roughly evenly split between Europe and the Pacific.*
- *The initial government cost estimate on materials production is described more fully in the response to Question 10.*
- *Instructor salaries, marketing and outreach costs, and overall administrative overhead are all items to be addressed by the grant applicant.*

3. Are applicants allowed to see the current eight week on-line course?

No. The eight week online course is delivered over the course of eight weeks and includes webinars and constant online interaction. There is no recorded eight week course that can be viewed.

4. In follow-up to eligibility question #6, section 4.1.5 indicates eligible applicants must submit audited certification of compliance with 2 CFR Part 215. Is that pertinent to eligible entities such as veteran owned small businesses that are not 501(c)3 institutions?

While 2 C.F.R. Part 215 specifically applies to Hospitals, Nonprofit organizations and Institutions of Higher Learning applying for grants, cooperative agreements and other funding mechanisms, this provision allows federal agencies to apply Sections A through D to commercial organizations, foreign governments, organizations working for foreign governments and international organizations. As such, all applicants regardless of organization type are required to have a viable financial infrastructure and a significant degree of financial stability to be entrusted with public funds. This provision applies to veteran owned businesses inclusive of service-disabled veteran-owned businesses as well. Such proof as to the viability of the organization's financial infrastructure and financial stability may be provided by submission of the documents identified under Section 4.1.5 of this program announcement.

5. Who will provide printed copies of textbook and work book? SBA, DoD, Syracuse University, other?

The grant recipient responsible for Requirement #2 in Section 1.4 will be responsible for producing and shipping all course materials – including the textbooks for the eight week online course and all course materials for the two day class.

6. Would it be possible for Syracuse University to provide temporary access to the online classroom to evaluate current format prior to proposal submission?

It is not possible for applicants to participate in the current eight week online course.

7. Would it be possible for Syracuse University to share Instructor's Notes and outline of the course prior to awarding the grant?

No. In its written responses, the agency has provided the texts being utilized by the current grant recipient. This information should give potential grant applicants an idea of the current course content. A teaching plan is something that the applicant should include as part of its technical proposal. There are no set requirements for the plan and the nature of that plan is open to the applicant's creativity.

8. Who will be providing actual hard copies of the Textbook indicated in Question 34 - the McGraw Hill textbook from the textbook "Entrepreneurship: A Small Business Approach"?

The grant recipient responsible for Requirement #2 in Section 1.4 will be responsible for producing and shipping all course materials – including the textbooks for the 8-week online course and all course materials for the 2-day class.

9. What are the guidelines to developing a course evaluation as stated in Question 37?

The plan for a course evaluation is something that the applicant should include as part of its technical proposal. There are no set requirements for the plan and the nature of that plan is open to the applicant's creativity.

10. Question 39 states that award grantee may produce and distribute course material. Clarify this question: Is the cost for course material mandatory and, if so, who covers this expense?

Course materials are provided free-of-charge to the servicemembers who go through both, the two-day class and the eight-week online course. The grant recipient responsible for Requirement 2 in Section 1.4 will be responsible for producing and shipping all of those materials. This expense should be included as part of the applicant's budget in the technical proposal.

The materials included in each packet provided to servicemembers going through the two-day class is about \$15 plus shipping to the district offices. The agency estimates a steadily rising throughput with 15,000 to 20,000 in the base year.

The texts included in each packet provided to servicemembers going through the eight-week online course is about \$150 plus shipping to each servicemember's residence. The agency estimates a steadily rising throughput with 3,500 to 4,000 in the base year.

11. Question 49, can 2 or more SDVOBs meet the FAR requirement to make this an SDVOB set aside?

Grants are not subject to a SDVOB set aside requirement.