



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

August 17, 2012

The Honorable Charles F. Bass
Member, U.S. House of Representatives
114 North Main Street, Suite 200
Concord, New Hampshire 03301

Dear Representative Bass:

Thank you for your recent inquiry on behalf of Mr. Robert Gogolen regarding a U.S. Small Business Administration (SBA) guaranteed loan to business EMF Inc. (EI).

According to Agency loan records, on April 24, 2012, SBA approved a request for a \$150,000 loan through the SBA Express loan program with a 50 percent guaranty from Savings Bank of Walpole (SBW), an SBA participant lender. Subsequently, on April 24, 2012, a second SBA Express loan was approved for EI in the amount of \$200,000 with a 50 percent guaranty with the same participant bank. Under the Agency's rules, an SBA participant lender is required to process, service, and if need be liquidate its SBA guaranteed loans in a manner consistent with sound commercial lending practices. In this case, SBW is the participant bank and is responsible for servicing this loan.

Mr. Gogolen is questioning the guaranty fees charged on these two loans. We have taken the time to recalculate the fees and the amount of \$5,250 is correct. The additional fee was generated as a result of the companion loans done on the same day. The guaranty fee is the responsibility of the participant bank. If Mr. Gogolen has any other questions related to his SBA loan, he may contact Mr. Lance Sexton, SBA Little Rock Commercial Loan Servicing Center Deputy Director, at (501) 324-5871, extension 318.

We appreciate your support of the SBA and the New Hampshire small business community. If you and your staff have any questions, please contact the SBA Office of Congressional and Legislative Affairs at (202) 205-6700.

Sincerely,

John A. Miller
Director
Office of Financial Program Operations

cc: Lance Sexton, SBA Little Rock Commercial Loan Servicing Center

